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EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant DEVELOPMENT COUNSELLORS INTL. LTD. 733 Third Av. - Suite 2100, New York, N. Y. 10017	2. Registration No. 1421
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3. Name of foreign principal FRENCH INDUSTRIAL DEVELOPMENT AGENCY	4. Principal address of foreign principal 610 Fifth Avenue New York, N. Y. 10020
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5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or  domestic organization: If either, check one of the following:

<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____

Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.  
FRENCH INDUSTRIAL DEVELOPMENT AGENCY

b) Name and title of official with whom registrant deals.  
Pierre Carrigue  
Director

7. If the foreign principal is a foreign political party, state:

a) Principal address not applicable

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal  
not applicable

TERMINATED  
DATE 8/8

DATE  
TERMINATED

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No

N/A

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

not applicable

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

not applicable

Date of Exhibit A 4/3/79	Name and Title Ted M. Levine, Pres.	Signature <i>Ted M. Levine</i>
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UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

OPV  
FEDERAL BUREAU OF INVESTIGATION  
CRIMINAL DIVISION

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
DEVELOPMENT COUNSELLORS INTL. LTD.	FRENCH INDUSTRIAL DEVELOPMENT AGENCY

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
  - There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
  - The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.  
The nature and method of performance are described in the attached agreement.

TERMINATED

DATE 8/29

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.


The attached agreement describes the activities fully.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act? <sup>1/</sup> Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

not applicable

EXHIBIT B - STATEMENT OF THE REGISTRANT'S ACTIVITIES ON BEHALF OF THE FOREIGN PRINCIPAL

Date of Exhibit B	Name and Title	Signature
4/3/79	Ted M. Levine, Pres.	

<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

DEVELOPMENT COUNSELLORS INT'L. LTD.  
SUITE 2100, 733 THIRD AVENUE  
NEW YORK, N. Y. 10017

Apr.

March 20, 1979

Pierre Carrigue  
Director  
French Industrial Development Agency  
610 Fifth Avenue  
New York, N.Y. 10020

Re: Agreement Between the French Industrial Development Agency  
and Development Counsellors International re Special  
Project to Develop Marketing Plan.

Dear Mr. Carrigue:

This note grows directly out of our meeting the morning of  
March 19 at your office and shall serve as a letter of agreement  
between the French Industrial Development Agency and Development  
Counsellors International, subject to the following terms and  
conditions:

- (1) Development Counsellors International shall develop for  
yourself and your organization a marketing plan in the  
United States for the IDA that shall include the  
following elements:
  - a. An analysis of the budget and programs of competitive  
national development groups;
  - b. an analysis of the current French IDA effort;
  - c. an action proposal that shall include recommendations  
for a detailed three-year marketing program including  
but not limited to specific recommendations as to  
objectives, budgets, methods of financing, techniques  
of coordination, and procedures for continuous  
evaluation. This program shall include detailed  
conclusions and recommendations for a short term  
initial demonstration program and less specific  
recommendations for a longer term effort.
- (2) Development Counsellors International shall receive for this  
assignment the sum of \$2,500 US to be billed and paid upon  
submission of the finished marketing blueprint.

(3) The assessment shall be submitted by Development Counsellors International to yourself on or before the date of Thursday, May 8, 1979.

Your signature and return of one copy of this letter of agreement shall signify its acceptance by you.

We look forward to working with you at long last with great enthusiasm.

Respectfully submitted,

*Ted M. Levine*

Ted M. Levine,  
President  
Development Counsellors Intl., Ltd.

Encl.

Accepted: \_\_\_\_\_

Date: \_\_\_\_\_

*3/26/79*