

EXHIBIT A
TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

RECEIVED
FEB 23 1977
REGISTRATION
SECTION
CRIMINAL DIVISION
U.S. DEPT. OF JUSTICE

1. Name and address of registrant

Development Counsellors International Ltd.
733 Third Avenue-Suite 2100 NYC, N.Y. 10017

2. Registration No.

1421

3. Name of foreign principal UNIDO

(United Nations Industrial Development Organization

4. Principal address of foreign principal

821 U.N. Plaza
NYC, N.Y. 10017

5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

Partnership

Committee

Corporation

Voluntary group

Association

Other (specify) United Nations

Individual - State his nationality _____

Industrial Development Organization

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Assist developing countries in marketing investment opportunities
in the U.S.

TERMINATED

DATE 1-82

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal. . . . Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal . . Yes No
- Financed by a foreign government, foreign political party, or other foreign principal . . . Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

} NA

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

All the member countries jointly run & finance.

Date of Exhibit A 2/28/80	Name and Title Ted M. Levine-President	Signature <i>Ted M. Levine</i>
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UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

RECEIVED
DEPARTMENT OF JUSTICE
FEB 29 4 13 PM '81
REGISTRATION DIVISION
INTERNATIONAL SECTION
CRIMINAL DIVISION

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Development Counsellors Int'l Ltd.	United Nations Industrial Development Organization

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

(see attachments for #2 which describes nature & method of performance)

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DATE 1-82

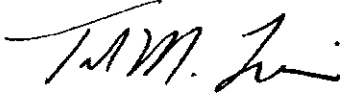
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

(see attachments for #2 which describe activities)

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?^{1/} Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

not applicable

Date of Exhibit B	Name and Title	Signature
2/28/80	Ted M. Levine President	

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



Development Counsellors International, Ltd.

733 THIRD AVENUE • NEW YORK, N.Y. 10017 • (212) MU 7-1383

SR
W. ...
know when
Signed
MR.

April 9, 1979

Adly Abdel-Meguid
United Nations Industrial
Development Organization
Industrial Investment Promotion Service
821 U.N. Plaza
New York 10017

Re: Letter of Agreement between UNIDO Industrial Investment
Promotion Service and Development Counsellors International
to Design, Prepare and Deliver Three Slide-Sound Film
Presentations.

Dear Mr. Abdel-Meguid:

I am writing this letter of agreement at your suggestion
following my meeting with you and your associates at your
offices on Wednesday, April 4:

- (1) Development Counsellors shall prepare and produce three
7-10 minute slide-sound presentations for the countries
of Haiti, Morocco and Sri Lanka.
- (2) The specifics of these three presentations are developed
and recorded in my February 1 presentation and letter to
you, a copy of which is attached.
- (3) The cost of developing these presentations shall be, as
indicated in that letter, at the rate of \$4,500 per
presentation or a total of \$13,500. This covers one
presentation. As agreed, there will be five presentations
for each country. The additional cost of slides is \$1.25 for
the first copy and \$1.00 apiece for each additional copy.
Assuming a total of 75 slides in each presentation and a
total of four copies, the additional production cost on
each of the three slide films shall be \$138 or for all
three, an additional \$954. R

The only other item of expense is the slide projectors,
where we agreed DCI, at no additional cost, would help
select the projectors but that the funds would come
directly from your organization rather than as part of
this agreement.

- (4) In terms of scheduling, we plan to begin on the Haiti
presentation, as agreed, as soon as we receive clearance
from you with the aim of completing that presentation
as early in June 1979 as possible; second, we will work

TERMINATED

DATE 1-82

on the Morocco presentation based in major measure upon the slides and other visual materials that Mr. Bensaïd collects in his upcoming April visit to Morocco; the Sri Lanka presentation will be kept in abeyance until we receive your specific assignment in this regard.

- (5) Acceptance of these terms may most simply be signified by signing and returning to us one copy of this letter of agreement.

We look forward to this assignment with great enthusiasm.

Respectfully submitted,

Ted M. Levine
President

Accepted _____

Date _____

FOR TRUCK DELIVERY
TWELVE FEET

UNITED NATIONS
New York, New York 10017
Cable address: UNATIONS NEW YORK
PURCHASE ORDER

No. 9-20-2240

Invitation No. _____	FOR USE OF OFFICE OF THE CONTROLLER		IMPORTANT ↑ ALL SHIPMENTS ALL INVOICES ALL CORRESPONDENCE MUST SHOW THIS NUMBER Date <u>24 May 1979</u>
Contract No. _____	<u>Account Code</u> IOV-UNIDO UN 341-10-48	<u>Amount</u> \$6,318.75	
REQ. NO. 0012	<u>Freight Account</u>		
REQUISITIONER'S ROOM NO. & NAME TM-604, A. Abdel-Meguid			

TO: Development Counsellors International Ltd. 733 Third Avenue New York, N.Y. 10017	DELIVER TO: UNITED NATIONS (Receiving Area) 42nd Street and First Avenue New York, New York 10017
Attn. Mr. Ted M. Levine, Pres. (MU7-1383)	

F.O.B. -	SHIP VIA -	SHIPPING DATE See Below	PAYMENT TERMS Net 30 Days
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ITEM NO.	ARTICLES OR SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
	PLEASE ACKNOWLEDGE ACCEPTANCE OF THIS ORDER IMMEDIATELY ON RECEIPT AND CONFIRM SHIPPING DATE.				
	This purchase order is issued for the provision of the following services as per your proposal dated 9 April 1979 and the telephone conversation with Mr. A. M. Howe on 23 May 1979:-				
1.	Preparation and production of a 7-10 minute slide - sound presentation for the country of HAITI.				\$4,500.00
1A.	Five presentations are required and four copies of the original presentation shall therefore be provided as follows, based on an assumed total of 75 slides for each presentation:- First copy of slides at \$1.25 each for 75 slides -----				93.75
	- Continued -				

AMH/
rm

The vendor shall not advertise or otherwise make public the fact that such vendor is a supplier to the United Nations. Also the vendor shall in no other manner whatsoever use the name, emblem, or official seal of the United Nations or any abbreviation of the name of the United Nations in connection with his business or otherwise.

TOTAL **\$6,318.75**

INVOICING INSTRUCTIONS

Local, State, Federal taxes, if applicable, must be shown separately.
Delivery charges (Parcel Post, Motor or Air Freight), if applicable, must be shown separately and must be substantiated with copy of the carrier's bill of charges.
Submit a separate invoice for each Purchase Order in triplicate or as specified in shipping instruction sheet. Do not date invoice prior to shipping date. Invoice with necessary supporting documents should be mailed for payment to:

UNITED NATIONS PROCESSING UNIT
New York, New York 10017

Discounts will be computed from the date of delivery of goods and/or services, receipt of shipping documents if applicable, or date of receipt of invoice, whichever is later.

UNITED NATIONS
By Jean Saint-Aude
Name **J. Saint-Aude, Acting Chief**
Title **Headquarters & Regional
Offices-Procurement Section**

ORIGINAL

April 22 1979

CONTINUATION SHEET

Purchase Order No. 9-20-2240

Page 2

ITEM NO.	ARTICLES OR SERVICES	QUANTITY	UNIT	UNIT PRICE	AMOUNT
2.	Three additional copies of the slides at \$1.00 per slide (3 X \$1.00 X 75)				225.00
	Preparation and production of folders, as detailed in your proposal dated 9 April 1979, a copy of which is attached hereto and made a part hereof.				<u>1,500.00</u>
		T O T A L		<u><u>\$6,318.75</u></u>
	<u>Production/Delivery Schedule</u>				
	Two (2) Weeks for preparation of copy after receipt of the requisite selection of slides, and descriptive material in English or French				
	Four(4) Weeks for production from date of clearance/approval of the copy.				
	All work is to be coordinated with Mr. Adly Abdel-Meguid, Chief, UNIDO, IIPS-N, Tel. No. 754-5958.				
	Net payment will be made within thirty days of receipt of the invoice at the United Nations after satisfactory completion of the work.				



Development Counsellors International, Ltd.

733 THIRD AVENUE • NEW YORK, N.Y. 10017 • (212) MU 7-1383

April 9, 1979

Adly Abdel-Meguid
UNIDO
Industrial Investment Promotion Service
821 U.N. Plaza
New York 10017

Re: Development and Production of Special Folders for
Haiti and Morocco as Agreed in Meeting,
Your Office, April 4.

Dear Mr. Abdel-Meguid:

At your suggestion we have developed below detailed cost estimates as to two special folders for the subject countries above following the general outline and guidelines of the folder on St. Lucia shown to you and your associates and developed and prepared by this firm.

The following is based upon 5,000 copies, two colors, 5 folds, 6 duotone photographs, as in the St. Lucia sample. In addition, at your request, we have revised most of the costs in consequence of the information and approach we will gain as a result of preparing and producing the sound-slide presentation for these countries.

Estimate for each folder:

Printing	\$800
Layout	200
Copy	125
Type	150
Mechanical	150
Miscellaneous	<u>75</u>

Total cost per folder: \$1,500

Acceptance of these terms may be signified by signing and returning to this office one copy of this letter of agreement.

Respectfully submitted,

Accepted: _____

Ted M. Levine
President

Date: _____

AB



Development Counsellors International, Ltd.

733 THIRD AVENUE • NEW YORK, N.Y. 10017 • (212) MU 7-1383

INVOICE

June 12, 1979

Adly Abdel-Meguid
UNIDO
Investment Promotion Service
821 United Nations Plaza
New York, N.Y. 10017

FOR: Services, as agreed, in connection with developing
draft report, "The Visiting Panel of Development
Experts: A Preliminary Proposal to Mobilize Top
Level Economic Development Support in
Developing Countries".....\$200.00

RECEIVED JUN 15 1979



Development Counsellors International, Ltd.

733 THIRD AVENUE • NEW YORK, N.Y. 10017 • (212) MU 7-1383

November 19, 1979

Mr. Bensaid
UNIDO
Industrial Investment Promotion Service
821 U.N. Plaza
New York, N.Y. 10017

Special folder for Investment Promotion Meeting in Rabat

Dear Mr. Bensaid,

We are pleased to quote on the above folder. Prices would include layout, typography, mechanical printer ready and printing in one color (blue) on a 65 lb. cover stock as per sample. Perforation included. Delivery in New York. Printer would require six working days to complete job from time of receiving mechanical.

	3 thousand	4 thousand
4 panel- 8 1/2 x 13 1/2	\$725	\$795

While not asked for if envelopes were required with corner imprint in blue:	\$125	\$155	5 thousand	\$145
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Respectfully submitted

Frank Knight
Frank Knight

Agreed

Adly Abdel megant

11/26/79

Development
Counselors

WRITTEN CONFIDENTIAL ON THIS.

DM - 12/31/79

12/19/79

Estimates for production
16 panel brochure
"The Dominican Republic"

Layout	\$200
Copy	200
Typography	150
Art, Maps	150
Mechanical	250
Misc.	75

Printing

	4 colors	2 colors
2,000 copies	\$5,647	\$1152
5,000 "	6,588	\$1823
10,000	6,882	\$2600

Frank Kozat