

MAR 27 1-45 PM '73
REGISTRATION SECTION

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Koehl, Landis & Landan Inc.	2. Registration No. 1436
3. Name of foreign principal Alpine Tourist Commission	4. Principal address of foreign principal Alpine Tourist Commission c/o Austrian National Tourist Office, 545 Fifth Ave., NYC 10017

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Committee
 - Corporation
 - Voluntary group
 - Association
 - Other (specify) _____
- Individual - State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.
Dr. Heinz Patzak, Chairman

7. If the foreign principal is a foreign political party, state:

- a) Principal address
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- b) Name and title of official with whom the registrant deals.
SEE SS 3-28-74
- c) Principal aim
NOT APPLICABLE

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

The Alpine Tourist Commission (composed of seven countries who share a common Alpine region) have engaged in promoting travel to the Alpine region of the 7 respective member countries: Austria, France, Germany, Italy, Monaco, Switzerland and Yugoslavia.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal, . . . Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal . . Yes No
- Financed by a foreign government, foreign political party, or other foreign principal . . . Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Koehl, Landis and Landan Inc. is the Advertising Agency for the Alpine Tourist Commission. The budget for advertising expenditures in the United States is transmitted via the Alpine Tourist Commission (Euripe) whose headquarters are in Vienna. The Commission is composed of the following government tourist offices: Austria, France, Germany, Italy, Monaco, Switzerland and Yugoslavia. Each country contributes a sum of money to the overall operating budget for the promotion of tourism in the Alpine region.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

NOT APPLICABLE

Date of Exhibit A March 20, 1973	Name and Title A.A. Landis-Chairman of the Board	Signature <i>Abner A Landis</i>
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DEPT. OF JUSTICE
MAR 27 1 45 PM '73
REGISTRATION SECTION

Budget Bureau No. 43-R435
Approval Expires Oct. 31, 1976

UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
KOEHLL, JANDIS & LANDAN INC.	ALPINE TOURIST COMMISSION

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

Oral agreement: It is the obligation of KI&J, to act as advertising representative of Alpine Tourist Commission, in the matter of promoting tourism to the Alpine Region through the medium of newspaper advertising.

- Describe fully the nature and method of performance of the above indicated agreement or understanding.

Placement of advertising in the Travel and Resort Section of the New York Times, as well as other national newspapers and trade press media.

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SEE SS 3-28-74

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Placement of advertising in the Travel and Resort Section of the New York Times, as well as other national newspapers and trade press media.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act? ^{1/} Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
3/20/73	A. A. Jandis Chairman of the Board	<i>Abner A. Jandis</i>

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.