

MAR 26 10 28 AM '73
REGISTRATION SECTION

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant German American Chamber of Commerce, Inc. 666 Fifth Avenue, New York, NY 10019		2. Registration No. 1812
3. Name of foreign principal Messe-und Ausstellungs-Ges. m. b. H. Koeln	4. Principal address of foreign principal 5 Koeln-Deutz Postfach 210 760 W. Germany	

5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

Partnership

Committee

Corporation

Voluntary group

Association

Other (specify) _____

Individual - State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

The foreign principal is a corporation which owns and operates
exhibition halls and conference centers with the purpose of
organizing exhibitions and fairs for the trade and for the
public in Cologne, Germany.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal Yes No

Directed by a foreign government, foreign political party, or other foreign principal, . . . Yes No

Controlled by a foreign government, foreign political party, or other foreign principal . . . Yes No

Financed by a foreign government, foreign political party, or other foreign principal . . . Yes No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No

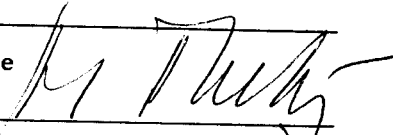
Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

In case a city government is considered a "foreign government":
The majority of the shares of the Trade Fair Authority of Cologne - our foreign principal - are held by the City of Cologne. This foreign principal is subsidized in part by the city of Cologne. The Chamber of Commerce of the City of Cologne, local wholesalers and retailers associations, the local hotel association and the handicrafts association hold minority interests.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

see answer under 9.

Date of Exhibit A March 16, 1973	Name and Title Hans J. Teetz Manager, Trade Fairs Dept.	Signature 
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MAR 26 10 28 AM '73
REGISTRATION SECTION
UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
German American Chamber of Commerce, Inc.	Messe- & Ausstellungs-Ges. m. b. H. Kocln

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

- Describe fully the nature and method of performance of the above indicated agreement or understanding.

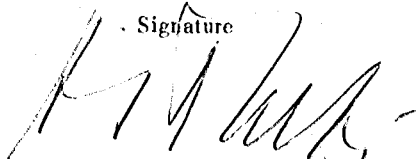
The above indicated agreement stipulates the conditions under which the representation of the Cologne Trade Fair Authority is carried out by the German American Chamber of Commerce in the United States. Under the terms of this contract the chamber of commerce is actively seeking American manufacturers to exhibit at one or several of the trade fairs in order to promote U.S. exports to Europe as well as it is promoting these events for the purpose of having American Business men visit them in Cologne in order to purchase European made goods.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

1. Through individual or mass mailings to industry groups in the United States who might be interested in exhibiting their products at particular trade fairs in Cologne, these events are publicized to attract exhibitors.
2. Through placement of advertisements in trade publications and direct mailing campaigns to particular industry groups as well as retailing groups the trade fairs of Cologne are being promoted to attract U.S. visitors.
3. These visitors - upon their specific request - are supplied with brochures, admission tickets and are assisted in making hotel accommodations and other travel arrangements.
4. On special occasions receptions are held to promote such trade fairs.
5. The registrant engaged in travels to Washington and Chicago on behalf of the foreign principal in order to assist the Commercial Exhibits Division of the U.S. Department of Commerce in Washington to plan and carry out U.S. group exhibits in Cologne.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act? Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
March 16, 1973	Hans J. Teetz Manager, Trade Fairs Department	

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

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DEPARTMENT OF JUSTICE

MAR 26 10 28 AM '62

REGISTRATION SECTION

MESSE- UND AUSSTELLUNGS-GES. M. B. H. KÖLN

DIREKTION

Köln, den 16. Mai 1962
Dir/sem.

Einschreiben/Luftpost!

German American Chamber
of Commerce, Inc.
z.Hd. von Herrn Henri A. Abt
Hauptgeschäftsführer

665 Fifth Avenue
New York 19, N.Y. / USA

Sehr geehrter Herr A b t ,

wir kommen heute zurück auf die Besprechungen, die wir während Ihres gestrigen Besuches in Köln hinsichtlich Intensivierung der Arbeit Ihrer Kammer für unsere Fachveranstaltungen in den Vereinigten Staaten geführt haben. Wir waren uns darüber einig, dass das deutlich wachsende Interesse von US-Firmen an verschiedenen unserer Fachmessen und Fachausstellungen wie auch die Notwendigkeit, die Fachbesucherwerbung in USA zu intensivieren, einer finanziellen Unterstützung unsererseits bedürfen.

Wir vereinbarten daher, den monatlichen Bürokostenzuschuss in Höhe von DM 700,-- ab 1. Juli 1962 auf DM 1.200,-- anzuheben.

Wir erklärten uns ferner damit einverstanden, der Deutsch-Amerikanischen Handelskammer -ebenfalls ab 1. Juli 1962- einen jährlichen Mitgliedsbeitrag von DM 6.000,-- anzuweisen.

Damit würden sich unsere monatlichen finanziellen Leistungen auf insgesamt DM 1.700,-- stellen.

Wir haben Ihnen diese beträchtliche Heraufsetzung des monatlichen Zuschusses unter der Voraussetzung zugestanden, dass Sie in absehbarer Zeit die Errichtung von Filialen der Kammer in Chicago oder (und) San Francisco einer Realisierung zuführen.

Wir erbitten Ihre dahingehende Bestätigung und zeichnen

mit verbindlichen Empfehlungen
Messe- und Ausstellungs-Ges.m.b.H. K ö l n
i.V.

(Dr. Krüggmann)

(Köster)

DIREKTION

DrL8/hü

Zwischen der Messe- und Ausstellungs-Ges.mBH. Köln, Köln-Deutz,
im folgenden "Messe" genannt,
einerseits
und der

German American Chamber of Commerce, Inc., 666 Fifth Avenue,
New York, im folgenden "Kammer" genannt,

wird

folgendes Abkommen

geschlossen:

- 1) Die Messe übergibt und die Kammer übernimmt die alleinige Vertretung der Messe für die Vereinigten Staaten von Nordamerika.
- 2) Der Kammer obliegen folgende Tätigkeiten:
 - a) Führung von Verhandlungen bzw. Unterstützung der Bemühungen der Messe bei den entsprechenden Dienststellen und Organisationen in Nordamerika, welche für die Kölner Messe im Hinblick auf die Erfüllung ihrer Aufgaben notwendig sind.
 - b) Erteilung allgemeiner Wirtschaftsauskünfte über die Messe.
 - c) Belieferung der Presse mit Nachrichten über die Messe.
 - d) Unterstützung der Aussteller- und Besucherwerbung der Messe für alle stattfindenden Messeveranstaltungen in einem von Fall zu Fall ver vereinbarenden Maß.
 - e) Verkauf der Messeausweise an die Besucher der Messe. Der Verkaufserlös verbleibt bei der Kammer.
 - f) Gegebenenfalls Hilfe bei der Übersetzung von Messedruck-sachen in die amerikanische Umgangssprache.
- 3) Die Messe übernimmt folgende Verpflichtungen:
 - a) Zahlung eines Bürokostenzuschusses an die German American Chamber of Commerce, Inc. in New York von monatlich DM 200,- zur Abgeltung der entstandenen Kosten für allgemeine Kor-

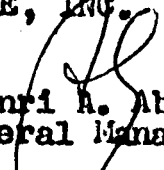
respondenz, allgemeine Werbung, allgemeine Auskunftserteilung und Inanspruchnahme der Büroräume und der normalen Telefoninanspruchnahme.

- b) Lieferung der erforderlichen Prospekte und Plakate.
- c) Laufende Lieferung von Orientierungsmaterial für die Presse Nordamerikas.
- d) Von Fall zu Fall Einladung eines Vertreters der Kammer zu der einen oder anderen Messe-Veranstaltung. Ist eine solche Reise im ausschließlichen Interesse der Messe wünschenswert, dann übernimmt die Messe die Flugkosten für die Hin- und Rückreise sowie die Aufenthaltskosten im Rahmen der im Bundesgebiet üblichen Sätze. Diese betragen zurzeit US\$ 15,-- pro Tag.

Ist im Interesse der Kammer aus anderen Gründen eine Deutschlandreise erforderlich, teilt uns dies die Kammer mit, damit die Messe, falls ihr ein Besuch in Köln wünschenswert erscheint, sich evtl. anteilmäßig an den Kosten beteiligt.

Dieser Vertrag tritt ab 1. April 1959 in Kraft und läuft stillschweigend weiter, falls er nicht sechs Wochen vor dem Ende eines Quartals mit Wirkung zum Schluß des betreffenden Quartals gekündigt wird.

New York, den 8. April 1959
GERMAN AMERICAN CHAMBER OF
COMMERCE, INC.


Henri A. Abt
General Manager

Köln-Deutz, den 8. April 1959
Messe- und Ausstellungs-Ges.mBH.
Köln



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