U.S. Department of Justice
Washington, DC 20530

Supplemental Statement
Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

OMB No. 1105-0002

For Six Month Period Ending 4 MAY 1993
(Insert date)

Name of Registrant German American Chamber of Commerce, Inc.

Registration No. 1812

Business Address of Registrant 40 West 57 Street
New York, NY 10019-4092

I—REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes ☐	No ☐
(2) Citizenship	Yes ☐	No ☐
(3) Occupation	Yes ☐	No ☐

(b) If an organization:

(1) Name	Yes ☐	No ☒
(2) Ownership or control	Yes ☐	No ☒
(3) Branch offices	Yes ☐	No ☒

2. Explain fully all changes, if any, indicated in item 1.

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IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information: List attached # 1

Name	*Position*	*Date Connection Ended*

Formerly OBD-64

FORM CRM-154
SEP. 88

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes ☐ ☒ No ☐

If yes, furnish the following information: List Attached # 2

Name	*Residence Address*	*Citizenship*	*Position*	*Date Assumed*

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
Yes ☐ No ☒

If yes, identify each such person and describe his services. The Directors of the Chamber have only a broad and general responsibility and are not involved in day-today operations of the Chamber. Those of our Directors, who are officers of U.S. subsidiaries of foreign companies may conceivably have rendered services in the furtherance of the interest of any foreign principal, but such services, if any, were not related with the activities of the Chamber and the Chamber has no knowledge of any such activities.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Position or connection*	*Date terminated*

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Residence Address*	*Position or connection*	*Date connection began*

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign prinicpal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal *Date of Termination*

inapplicable

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9. Have you acquired any new foreign principal[1] during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal *Date acquired*

inapplicable

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10. In addition to those named in Items 8 and 9, if any, list the foreign principals[1] whom you continued to represent during the 6 month reporting period.

List attached # 3

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☐ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

List attached # 4

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[1]The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity[2] as defined below?
Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

inapplicable

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☒ No ☐

If yes, describe fully.

Described in item 11 of this statement.

[2]The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) **RECEIPTS—MONIES**

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.[3]

Date	*From Whom*	*Purpose*	*Amount*
List attached # 5			
		Total	

(b) **RECEIPTS—THINGS OF VALUE**

During this 6 month reporting period, have you received any thing of value[4] other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☐

If yes, furnish the following information:

Name of foreign principal	*Date received*	*Description of thing of value*	*Purpose*
Inapplicable			

[3] A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
[4] Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	*To Whom*	*Purpose*	*Amount*
Inapplicable			
List attached # 5			
Financial Statement of 1992 is attached.			

Total

15. (b) **DISBURSEMENTS—THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value[5] other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?
Yes ☐ No ☒

If yes, furnish the following information:

Date disposed	*Name of person to whom given*	*On behalf of what foreign principal*	*Description of thing of value*	*Purpose*
inapplicable				

(c) **DISBURSEMENTS—POLITICAL CONTRIBUTIONS**
During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value[5] in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?
Yes ☐ No ☒

If yes, furnish the following information:

Date	*Amount or thing of value*	*Name of political organization*	*Name of candidate*
inapplicable			

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

inapplicable

[5]Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

inapplicable

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches

inapplicable
☐ Other *(specify)* _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other *(specify)* _____

inapplicable

21. What language was used in this political propaganda:

☐ English ☐ Other *(specify)* _____

inapplicable

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐

inapplicable

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

inapplicable

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐

inapplicable

VI—EXHIBITS AND ATTACHMENTS

25. **EXHIBITS A AND B**

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A[6] Yes ☐ No ☐
Exhibit B[7] Yes ☐ No ☐ inapplicable

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

inapplicable

[6]The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
[7]The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. **EXHIBIT C**

If you have previously filed an Exhibit C[8], state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☐

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

inapplicable

27. **SHORT FORM REGISTRATION STATEMENT**

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

inapplicable

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

(Type or print name under each signature)

E. Mueller

Erwin Mueller

Treasurer

Subscribed and sworn to before me at New York

this 12 day of May, 19 93

ELLEN MOSHEIM
Notary Public State of New York
No. 41-4846312
Qualified in Queens County
My Commission Expires Dec. 31, 19 93

Ellen Mosheim
(Signature of notary or other officer)

[8]The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

☆U.S. GOVERNMENT PRINTING OFFICE: 1992 - 312-332/50941

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form ORD-64 - Supplemental Statement):

   Yes _____ *or No* xxx

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

   Yes xxx *or No* _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

sgd. Mueller
Signature

May 14, 1993
Date

Erwin Mueller
Please type or print name of signatory on the line above

Treasurer
Title

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SECTION
REGISTRATION UNIT

German American
Chamber of Commerce
Inc.

Re: Supplemental Statement for six month period ending
May 4, 1993 - Item 11
attachment # 4

The Chamber's activities included:

2,275 US visitors
282 German visitors

4,966 Letters received from Germany
9,656 Letters received - domestic

4,780 Letters were sent abroad predominantly to Germany
9,587 Letters were sent domestically.

18,900 Telephone calls were made.

The Chamber organized the following receptions, luncheons, dinners, and seminars for members and friends of the Chamber:

December 10, 1992	Luncheon in honour of Dr. Immo Stabreit Ambassador of Germany to the United States at the Waldorf Astoria Attendance: 130
February 19, 1993	Luncheon in honour of Dr. Otto Graf Lambsdorff, Chairman of the F.D.P. at the University Club Attendance: 130
March 17, 1993	Executive Breakfast with KPMG Peat Marwick at the Chamber Attendance: 40
March 22, 1993	Seminar "German American Negotiating" with Prof. Dr. Rudi Bresser at the Chamber Attencance: 10
April 13, 1993	Lunch in honour of the Economics Minister of Thuringia, Dr. Juergen Bohn at the Chamber Attendance: 40
April 15, 1993	Luncheon in honour of Mrs. Ingrid Matthaeus-Maier, Deputy Chairperson of the SPD at the Chamber Attendance: 30

April 16, 1993 Luncheon in honour of Dr. G. Rexrodt, Federal German Minister of Economics
at the Chamber
Attendance: 100

April 19, 1993 Reception in honour of Dr. Manfred Stolpe, Prime Minister of Brandenburg
at the Union League Club
Attendance: 80

April 22, 1993 Luncheon in honour of Mr. Johannes Gross, Editor in Chief of CAPITAL
At the Plaza Hotel
Attencance: 130

April 27, 1993 Luncheon with REL Consultancy at the Chamber
Attendance: 40

April 28, 1993 Seminar with the German American Law Association
at the Chamber
Attendance: 100

Young Executives Meetings:

March 3, 1993
April 15, 1993

Branch Offices

Atlanta

Incoming calls:	5,159
Outgoing calls:	3,589
US visitors:	1,187
German visitors:	455
Incoming letters:	4,700
Outgoing letters:	6,400
Chamber Receptions:	2
Chamber Luncheons:	2
Meetings:	4

Houston

Incoming letters:	2,450
Outgoing letters:	2,650

Incoming calls:	1,800
Outgoing calls:	1,900

Chamber Luncheons:	2
Chamber Seminars:	2
Meetings:	6.

The Marketing Department has assisted German firms seeking to establish business relations on the American market by locating representatives, importers and distributors for services. American firms, as well, have been assisted in their search for sales and distribution channels in Germany.

The Chamber advised visitors from the US and Germany on questions related to trade and currency development and negotiated claims for German and US companies.

Activity Report of Messe Frankfurt GmbH

from November 04, 1992 to May 04, 1993

U.S. Representative East Coast

German American Chamber
of Commerce, Inc.
40 West 57th Street
31st floor
New York, NY 10019-4092
Tel. (212) 974-8853
Fax (212) 974-8867

11/09/92	Visit of New York Tabletop Show, 41 Madison visit of German Pavillion
11/11/92	Pressconference by Messe Frankfurt for Ambiente Show
11/12/92	Pressmeeting by Messe Frankfurt for the International Musikmesse in Frankfurt
11/13/92	Meeting with Gary Rizzo of the Wallcovering Association for Heimtextil Show Frankfurt
11/19/92	Meeting with the Editors of Giftware News Magazine for Ambiente Promotion
12/28/92	Lunch with Caravan Travel for visitor travelpackages to Frankfurt
01/13-16. 1993	Visit of Heimtextil Show in Frankfurt, consulting with US Companies for Heimtextil Amerika in Atlanta
01/29/93	Meeting with Manager of Heimtextil Amerika Show
02/01/93	Meeting with Koch International Trade Fairs for visitor travelpackages to Frankfurt
02/22/93	Visit of New York Gift Show at Jacob Javits Center meeting with German Companies at the German Pavillion
03/3-6. 1993	Visit of Musikmesse in Frankfurt, consulting the the US exhibitors at the Show
04/19/93	Visit of NY Home Textiles Show at Jacob Javits Center Meeting with President of Area, Inc., for participation in Heimtextil Frankfurt
04/22/93	Meeting with Advertising Manager of Giftware News to finalize advertising arrangement in Giftware News for Herbstmesse visitors to Frankfurt
04/26/93	Visit of New York Tabletop Show, Meeting with Pfaltzgraff and Lunt Silversmiths for participation at the Herbstmesse in Frankfurt
05/02-04. 1993	Sales Meeting of Messe Frankfurt Northamerica Sales Representatives in San Francisco

KölnMesse

U.S. Representative Office
Cologne International Trade Fairs

German American Chamber
Of Commerce Inc.
666 Fifth Avenue
21st Floor
New York NY 10103-0165
Tel. 212-974-8836/37
FAX 212-974-8838

KoelnMesse - US Representative Office, New York
Activity Report 11/04/92 - 05/04/1993

November 10-12,1992	visit to the GIS/LIS Annual Conference & Exhibition, San Jose, California
January 16-19, 1993	visit of the WESA Show, Denver, Colorado Western & English Manufacturers Association for U.S.Group Exhibit in Cologne
January 18- February 06,1993	trip to Germany - visit to the International Furniture Fair, Cologne and ISM International Sweets & Buiscuit Fair, Cologne
January 26/27, 1993	Teetz & Balve visit to Washington, DC meetings with U.S.Department of Commerce, Germany Desk und U.S.Department of Agriculture International Trade Department.
February 12-18, 1993	trip to Germany - visit DOMOTECHNICA International Trade Fair for Home- and Major Appliances, Cologne, Germany
March 03-09, 1993	visit to Germany - attending International Hardware Show, Cologne, Germany. U.S.A. Export Pavilion headed by American Hardware Manufacturers Association, Schaumburg, IL
February 21.-23. 1993	Press Conferences in New York City for optica fashion International Trade Fair for eyewear.
March 23-26, 1993	visit of Cologne Fair executive Mr. Olberg to Washington (ICIA International Communications Industries Association) and attending 'optifair' at Jacob Javits Center, New York
March 27-31, 1993	North-, Central- and South-America representative conference in Los Angeles, California March 30th special reception for Cologne's potential, actual customers in California.
April 15-April 19,1993	trip to Los Angeles and Las Vegas - attending NAB National Association of Broadcasters' Meeting in Las Vegas.
April 30 - May 12, 1993	trip to Germany - attending meeting and exhibition Geotechnica 1993. U.S.A. industry Pavilion.

New York, May 12, 1993

Registrant: German American Chamber of Commerce, Inc.

Registration #: 1812

The following persons in our organization filed short form registration statements on the date indicated by each name. These short forms are still an active status. We have reviewed and updated where appropriate:

Date filed	Name	Current Role
04/26/65	Hans Joachim Teetz	Fair Representative
06/15/67	Milo G. Coerper	Attorney
01/24/75	Werner Walbröl	President & CEO
06/05/89	Erwin Müller	Treasurer

The following persons are not in an active status anymore:

Date filed	Name	Termination Date
12/04/68	Paul Rubens	unknown
05/10/78	Dieter H. von Schramm	unknown
05/27/80	Philippe A. Hans	07/31/90
01/23/85	Manfred Dransfeld	06/30/91
08/10/87	Florian Russegger	09/30/89

German American
Chamber of Commerce
Inc.

Re: Supplement for six month period ending
May 4, 1993 - Item 3 - Attachment # 1

Name	Position	Date connection ended
Hans J. Damp	Director	March 24, 1993
Dieter B. Rathke	Director	March 24, 1993
Winfried H. Spaeh	Director	March 24, 1993
Karl von der Heyden	Director	March 24, 1993
Henry Witte	Director	March 24, 1993

German American
Chamber of Commerce
Inc.

Re: Supplemental Statement for six month period ending
May 4, 1993 - Item 4 - attachment # 2

Name	Citizenship	Position	Date assumed
J. McNeely Foster P.O. Box 692000 Houston, TX 77070-7726 (713) 370-0670	USA	Director	March 24, 1993
N. Mike Gaetz 1990 Post Oak Blvd. Houston, TX 77056 (713) 961-9082	USA	Director	March 24, 1993
Mont P. Hoyt 600 Travis Houston, TX 77002 (713) 237-9034	USA	Director	March 24, 1993
Graf Henckel von Donnersmarck 750 Lexington Avenue New York, NY 10022 (212) 745-0700	GERMAN	Director	March 24, 1993
Gerd Kichniawy 5139 South Royal Atl. Dr. Atlanta, GA 30084 (404) 493-9305	GERMAN	Director	March 24, 1993
Werner Knapp 17 State Street New York, NY 10004 (212) 509-4549	GERMAN	Director	March 24,1993
Gerhard A. Kuhn P.O. Box 1352 Spartanburg, SC 29304 (803) 579-6288	GERMAN	Director	March 24,1993
Gerhard Niebuhr 717 Fifth Avenue New York, NY 10022 (212) 754-7500	GERMAN	Director	March 24, 1993
Wilfried Schlegel P.O. Box 240357 Charlotte, NC 28224 (704) 523-2614	GERMAN	Director	March 24, 1993

Andreas Schmidt 2 World Financial Ctr. New York, NY 10281 (212) 266-7200	GERMAN	Director	March 24, 1993
Dr. Peter Westrick 180 Mount Airy Road Basking Ridge, NJ 07920 (908) 204-8900	GERMAN	Director	March 24, 1993
Hans U. Wolf One Red Lion Road Philadelphia, PA 19115 (215) 934-3485	GERMAN	Director	March 24, 1993

Re: Supplement Statement for six month period
ending May, 1993 - item 10
attachment # 3

Deutscher Industrie- und Handelstag, Bonn
(German National Chamber of Commerce)

Messe- und Ausstellungs-Ges. m.b.H., Koeln
Koeln-Deutz

Ausstellungs- und Messegesellschaft mbH
Frankfurt am Main

Verband der Deutschen Feinmechanischen und
Optischen Industrie
(Association of the Manufacturers of Precision
Mechanics and Optic Industry)

German American
Chamber of Commerce
Inc.

Attached are copies of the following publication:

GERMAN AMERICAN TRADE

DECEMBER 1992 THROUGH MAY 1993

Re: Supplemental Statement for six month period ending May 4, 1993 - Item 14 a - attachment # 5

GERMAN AMERICAN CHAMBER OF COMMERCE, INC.

Combined Statements of Cash Receipts and Disbursements and Changes in Cash

Years ended December 31, 1992 and 1991

	1992
Receipts:	
Association of German Chambers of Industry and Commerce subsidy	$ 1,837,785
Membership dues	546,876
Publications	129,168
German fairs representation	456,534
Conventions	110,910
Sublease rental income	7,810
Collection of advances	3,390
Advances for future disbursements	10,496
Collection and market research services	109,148
Education services	20,698
German pension refund	–
Miscellaneous	9,363
Borrowings under line of credit	59,466
Total receipts	3,301,644
Disbursements:	
Employee compensation	1,415,033
Payroll taxes	86,757
Employee fringe benefits	312,135
Occupancy	494,763
Lease of office machines	28,544
Office supplies	30,984
Postage, telephone and cables	156,054
Professional fees	123,656
Interest expense, bank and payroll charges	5,497
Publications	52,167
Travel and transportation	98,270
Conventions and promotion	267,072
Library	46,294
Purchase of office furniture, and equipment other than computers	28,023
Computer equipment purchases, maintenance and training	34,271
Reimbursable advances	3,097
Moving and relocation	4,695
Miscellaneous	26,331
Reimbursable disbursements	150,459
Total disbursements	3,364,102
Excess (deficiency) of receipts over disbursements	(62,458)
Cash balance at beginning of year	109,391
Net loss on foreign currency translation	(18,992)
Cash balance at end of year	$ 27,941

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