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[RFP] Startup Bootcamp Program in Japan

Dec 21, 2023

GENERAL INFORMATION

- Subject: **Startup Bootcamp Program in Japan**
- Term of contract: the contract start date to March 18th, 2024
- Closing date for Application: **15:00 (PST) on January 5th**
- Content of Contract: As indicated in **Application Guideline (Attachment 1)**

INSTRUCTIONS TO APPLICANTS

1. Qualification Requirement

Prospective candidate(s) engaged in the project must satisfy the conditions stated in the **Application Guidelines (Attachment 1)**

- NOT under the circumstances of being denied participation due to unethical and/or unlawful activities by either JETRO or Ministry of Economy, Trade and Industry (METI) from previous procurement offerings.
- Has an established organizational structure and capabilities to manage and complete the project properly. Has a global network, and knowledge necessary for the implementation of the project.
- Has broad and effective experience of implementation of similar programs in the world. Has experience of building up unicorns in the past five years (desirable).
- Has investment arms and has close connections with world top tier VCs.
- Can adhere to JETRO's requests, as well as report to, communicate with, and consult with JETRO in an adequate manner. Can present efficient data for the program evaluation.
- Has knowledge and systems/tools for handling confidential and/or personal information accordingly.
- Can comply with applicable laws and regulations, especially the Foreign Corrupt Practices Act and state unfair competition laws.
- Is willing to invest in Japan and establish an entity in Japan(desirable). *Contact JETRO SF, if considering investing in Japan, forming a fund, or partnering with a Japanese company.

2. Delivery of Application

All Application and proposal documents (see below) shall be sent to the following address by **15:00 (PST) on January 5th**.

Required to submit:

Application Form
Proposal document or PowerPoint presentation.

Attn: Mr. Will Ferguson, Mr. Ken Yoshida

E-mail: will_ferguson@jetro.go.jp, ken_yoshida@jetro.go.jp

Address: JETRO San Francisco 575 Market St #2400, San Francisco, CA 94105

3. Language of Application:

English or Japanese

4. Evaluation of Application:

1st evaluation

Screening of Application documents by JETRO San Francisco

2nd evaluation

Zoom Presentation

(Please include your scheduled availability at 4:00pm-7:00pm PST on January 5th and 8th. The call will include staff from JETRO San Francisco as well as JETRO Tokyo. The detailed schedule for the

presentation will be notified to the companies who pass the 1st evaluation)

5. Announcement of Tender

Tender will be announced to bidders by email. Given the nature of the bidding process, JETRO refrain from providing feedback on the results.

6. Contact:

Attn: Mr. Will Ferguson, Mr. Ken Yoshida

E-mail: will_ferguson@jetro.go.jp, ken_yoshida@jetro.go.jp

Address: JETRO San Francisco 575 Market St #2400, San Francisco, CA 94105

APPLICATION ATTACHMENTS:

Attachment 1: [Application Guideline](#) <Word> (37KB)

Attachment 2: [Application Form](#) <Word> (32KB)



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