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REGISTRATION SECTION UNITED STATES DEPARTMENT OF JUSTICE
WASHINGTON, D.C. 20530

SUPPLEMENTAL STATEMENT

Pursuant to Section 2 of the Foreign Agents
Registration Act of 1938, as Amended

For Six Month Period Ending **DEC 31 1971**
(Insert date)

Name of Registrant Tea Council of the U.S. A., Inc. Registration No. 1853

Business Address of Registrant 230 Park Avenue
New York, N.Y. 10017

I - REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes ☐	No ☐
(2) Citizenship	Yes ☐	No ☐
(3) Occupation	Yes ☐	No ☐

(b) If an organization:

(1) Name	Yes ☐	No ☒
(2) Ownership or control	Yes ☐	No ☒
(3) Branch offices	Yes ☐	No ☒

2. Explain fully all changes, if any, indicated in Item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position	Date Connection Ended
W.D. Soysa	Director	November, 1971

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☐

If yes, identify each such person and describe his services.

Not Applicable

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6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity?
Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II - FOREIGN PRINCIPAL

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Government of India
Government of Ceylon
The Tea Board of Kenya

The Tea Association (Central Africa) Limited
The Uganda Tea Board
The Tanzania Tea Authority

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

The Tea Council's sole objective is to try to increase tea consumption in the U.S.A. Its entire publicity program, consisting of food photographs and releases, booklets, radio and TV interviews, distribution of films, is directed toward that single objective.

See attached: (a) Publicity Reports for the months of July, August, September, October, November, December, 1971.
(b) Reprint, "The Story of Tea" booklet.
(c) Reprint, "Two Leaves And A Bud" booklet.
(d) July-Dec., 1971 listing of Ken Rapieff Tea Tasting Demonstrations.
(e) "The Educational ABC of Industry," 1971-72 edition.

¹ The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?

Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals?

Yes ☐ No ☐

If yes, describe fully.

See answer to 11.

² The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS - MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise?

Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
Aug. 23	Ceylon		\$ 57,724.00
Sept. 2	Kenya		3,525.00
Sept. 16	Tanzania		1,700.00
Sept. 28	India		29,776.25
Nov. 11	Uganda		4,340.00
Dec. 2	Ceylon		57,723.00

Total \$154,788.25

14. (b) RECEIPTS - THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date Received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³ A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS - MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See Attachments marked "A"

Report of the Treasurer for September, October, November, 1971.

Total

15. (b) DISBURSEMENTS - THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS - POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V - POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda?
Yes ☐ No ☐
If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:
☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:
☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda:

☐ English ☐ Other (specify) _____

22. Did you file with the Registration Section, Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period?
Yes ☐ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

24. Did you file with the Registration Section, Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act?
Yes ☐ No ☐

VI - EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐ Since last filing, there have been
Exhibit B⁷ Yes ☐ No ☐ no newly acquired foreign principals.

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶ The Exhibit A, which is filed on Form DJ-306, sets forth the information required to be disclosed concerning each foreign principal.

⁷ The Exhibit B, which is filed on Form DJ-304, sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

Not Applicable

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

John M. Anderson
John M. Anderson, Executive Director

Subscribed and sworn to before me at New York, N. Y.

this 26 day of January, 19 73

Theodore A. Cammarota
(Signature of notary or other officer)

My commission expires March 30, 19 73

THEODORE A. CAMMAROTA
NOTARY PUBLIC, State of New York
No. 31-0544550
Qualified in New York County
Commission Expires March 30, 1973

⁸ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause shown upon written application to the Assistant Attorney General, Internal Security Division, Department of Justice, Washington, D.C. 20530.)

"A"

RECEIVED
TEA COUNCIL OF THE U. S. A., INC.
SEP 01 12 55 PM '72
REGISTRATION SECTION

TEA COUNCIL OF THE U. S. A., INC.

REPORT OF THE TREASURER

FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1971

	<u>ACTUAL TO SEPT. 30th</u>	<u>BUDGET THRU SEPT. 30th</u>	<u>ANNUAL BUDGET</u>
<u>OPERATING BALANCE, AT BEGINNING:</u>	<u>\$587,387</u>	<u>\$587,387</u>	<u>\$587,387</u>
<u>RECEIPTS:</u>			
U. S. A. Trade Contributions	\$204,764	\$201,100	\$240,000
Producing Countries Contributions	283,596	283,613	378,980
Interest	<u>19,191</u>	<u>22,500</u>	<u>30,020</u>
Total Receipts	<u>\$507,551</u>	<u>\$507,213</u>	<u>\$649,000</u>
<u>EXPENDITURES:</u>			
Tea Council Activities	\$490,320	\$513,658	\$645,000
Contingency Account	<u>---</u>	<u>---</u>	<u>49,950</u>
Total Expenditures	<u>\$490,320</u>	<u>\$513,658</u>	<u>\$694,950</u>
<u>OPERATING BALANCE AT END:</u>	<u>\$604,618</u>	<u>\$580,942</u>	<u>\$541,437</u>

<u>Tea Council Activities</u>	<u>Actual Exp. Thru 9/30/71</u>	<u>Budget Thru 9/30/71</u>	<u>1971 Budget</u>
101 Salaries (8)	\$ 79,215	\$ 79,530	\$106,200
104 Special Services	49,287	49,340	67,000
107 Travel & Expense	10,149	10,920	14,000
110 Employees' Pension, Taxes & Ins.	13,660	13,033	20,850
113 Office Supplies & Expense	5,313	6,005	7,000
116 Rent & Maintenance	20,997	21,860	29,500
119 Furniture & Equipment	927	1,030	1,500
122 Insurance & Sundry Expense	3,981	4,030	4,600
125 Exhibits & Presentations	1,892	3,410	3,500
128 Publications	18,836	17,860	20,000
132 Photographs	4,023	3,890	5,500
138 Clippings, Radio & TV Reports	1,507	1,390	1,600
141 Publicity Mailings & Materials	14,913	14,750	17,250
144 Tea Convention	---	3,000	14,000
147 TV & Radio Publicity	6,868	7,780	10,000
160-184 Special Projects	<u>263,317</u>	<u>280,395</u>	<u>328,600</u>
Gross	\$494,885	\$518,223	\$651,100
151 Less Service Fee Paid by Tea Ass'n.	<u>(4,565)</u>	<u>(4,565)</u>	<u>(6,100)</u>
Net	<u>\$490,320</u>	<u>\$513,658</u>	<u>\$645,000</u>

<u>Special Projects</u>	<u>Actual Exp. Thru 9/30/71</u>	<u>Budget Thru 9/30/71</u>	<u>1971 Budget</u>
<u>Physical Fitness Booklet</u>			
160 Coaches' Tour	\$ 40,765	\$ 42,000	\$ 42,000
161 New Physical Fitness Booklet	45,569	45,300	45,300
162 Postage & Handling Booklet Shipments	14,416	14,940	17,500
165 Distribution, "Winning Baseball" Film	17,420	17,900	20,000
168 A.F.C.A. Donation	5,000	5,000	5,000
169 Participation in Athletic Clinics	15,389	13,060	20,500
172 Running Program	<u>3,027</u>	<u>2,825</u>	<u>5,000</u>
Sub Total	\$141,586	\$141,025	\$155,300
<u>Other</u>			
163 National Restaurant Ass'n. Show	\$ 21,596	\$ 19,700	\$ 20,450
167 ABC's of American Industry	600	800	16,000
170 Tea Trade Journal Ads	843	800	800
171 Film Distribution	5,685	7,030	10,800
173 Prints - New Film	2,973	3,000	3,000
175 Misc. - devel. of ideas, sketches, etc.	498	240	3,000
181 Speakers' Bureau	8,371	8,800	16,250
182 Cold Water Testing	---	---	2,500
183 Tea and Music	80,415	98,500	100,000
184 Utility - Home Dem.	<u>750</u>	<u>500</u>	<u>500</u>
Grand Total	<u>\$263,317</u>	<u>\$280,395</u>	<u>\$328,600</u>
186 Contingency Account	---	---	<u>\$ 49,950</u>

TEA COUNCIL OF THE U. S. A., INC.

REPORT OF THE TREASURER

FOR THE TEN MONTHS ENDED OCTOBER 31, 1971

	<u>ACTUAL TO OCT. 31st</u>	<u>BUDGET THRU OCT. 31st</u>	<u>ANNUAL BUDGET</u>
<u>OPERATING BALANCE AT BEGINNING:</u>	<u>\$587,387</u>	<u>\$587,387</u>	<u>\$587,387</u>
<u>RECEIPTS:</u>			
U. S. A. Trade Contributions	\$219,942	\$213,800	\$240,000
Producing Countries Contributions	283,595	378,980	378,980
Interest	<u>22,495</u>	<u>25,017</u>	<u>30,020</u>
Total Receipts	<u>\$526,032</u>	<u>\$617,797</u>	<u>\$649,000</u>
<u>EXPENDITURES:</u>			
Tea Council Activities	\$549,337	\$571,338	\$645,000
Contingency Account	<u>---</u>	<u>---</u>	<u>49,950</u>
Total Expenditures	<u>\$549,337</u>	<u>\$571,338</u>	<u>\$694,950</u>
<u>OPERATING BALANCE, AT END:</u>	<u>\$564,082</u>	<u>\$633,846</u>	<u>\$541,437</u>

<u>Tea Council Activities</u>	<u>Actual Exp. Thru 10/31/71</u>	<u>Budget Thru 10/31/71</u>	<u>1971 Budget</u>
101 Salaries (8)	\$ 88,049	\$ 88,444	\$106,200
104 Special Services	54,236	54,640	67,000
107 Travel & Expense	11,293	12,120	14,000
110 Employees' Pension, Taxes & Ins.	14,672	15,639	20,850
113 Office Supplies & Expense	6,051	6,670	7,000
116 Rent & Maintenance	23,178	24,310	29,500
119 Furniture & Equipment	927	1,030	1,500
122 Insurance & Sundry Expense	4,494	4,230	4,600
125 Exhibits & Presentations	1,900	3,500	3,500
128 Publications	20,084	18,610	20,000
132 Photographs	4,023	4,390	5,500
138 Clippings, Radio & TV Reports	1,624	1,490	1,600
141 Publicity Mailings & Materials	16,495	15,750	17,250
144 Tea Convention	14,164	13,000	14,000
147 TV & Radio Publicity	7,258	8,530	10,000
160-184 Special Projects	<u>285,959</u>	<u>304,055</u>	<u>328,600</u>
Gross	\$554,407	\$576,408	\$651,100
151 Less Service Fee Paid by Tea Ass'n.	<u>(5,070)</u>	<u>(5,070)</u>	<u>(6,100)</u>
Net	<u>\$549,337</u>	<u>\$571,338</u>	<u>\$645,000</u>

<u>Special Projects</u>	<u>Actual Exp. Thru 10/31/71</u>	<u>Budget Thru 10/31/71</u>	<u>1971 Budget</u>
<u>Physical Fitness Booklet</u>			
160 Coaches' Tour	\$ 40,848	\$ 42,000	\$ 42,000
161 New Physical Fitness Booklet	45,569	45,300	45,300
162 Postage & Handling Booklet Shipments	15,600	15,940	17,500
165 Distribution, "Winning Baseball" Film	19,382	18,900	20,000
168 A.F.C.A. Donation	5,000	5,000	5,000
169 Participation in Athletic Clinics	15,389	15,560	20,500
172 Running Program	<u>3,963</u>	<u>3,325</u>	<u>5,000</u>
Sub Total	\$145,751	\$146,025	\$155,300
 <u>Other</u>			
163 National Restaurant Ass'n. Show	\$ 19,620	\$ 20,450	\$ 20,450
167 ABC's of American Industry	14,950	16,000	16,000
170 Tea Trade Journal Ads	843	300	800
171 Film Distribution	7,781	8,230	10,800
173 Prints - New Film	2,973	3,000	3,000
175 Misc. - devel. of ideas, sketches, etc.	498	500	3,000
181 Speakers' Bureau	9,598	9,300	16,250
182 Cold Water Testing	1,250	1,250	2,500
183 Tea and Music	81,695	98,500	100,000
184 Utility - Home Dem.	<u>1,000</u>	<u>500</u>	<u>500</u>
Grand Total	<u>\$285,959</u>	<u>\$304,055</u>	<u>\$328,600</u>
186 Contingency Account	---	---	<u>\$ 49,950</u>

TEA COUNCIL OF THE U. S. A., INC.

REPORT OF THE TREASURER

FOR THE ELEVEN MONTHS ENDED NOVEMBER 30, 1971

	<u>ACTUAL TO NOV. 30th</u>	<u>BUDGET THRU NOV. 30th</u>	<u>ANNUAL BUDGET</u>
<u>OPERATING BALANCE AT BEGINNING:</u>	<u>\$587,387</u>	<u>\$587,387</u>	<u>\$587,387</u>
<u>RECEIPTS:</u>			
U. S. A. Trade Contributions	\$236,480	\$227,200	\$240,000
Producing Countries Contributions	345,659	378,980	378,980
Interest	<u>25,951</u>	<u>27,518</u>	<u>30,020</u>
Total Receipts	<u>\$608,090</u>	<u>\$633,698</u>	<u>\$649,000</u>
<u>EXPENDITURES:</u>			
Tea Council Activities	\$577,121	\$605,129	\$645,000
Contingency Account	<u>---</u>	<u>---</u>	<u>49,950</u>
Total Expenditures	<u>\$577,121</u>	<u>\$605,129</u>	<u>\$694,950</u>
<u>OPERATING BALANCE, AT END:</u>	<u>\$618,356</u>	<u>\$615,956</u>	<u>\$541,437</u>

<u>Tea Council Activities</u>	<u>Actual Exp. Thru 11/30/71</u>	<u>Budget Thru 11/30/71</u>	<u>1971 Budget</u>
101 Salaries (8)	\$ 96,883	\$ 97,359	\$106,200
104 Special Services	59,961	60,740	67,000
107 Travel & Expense	12,183	13,120	14,000
110 Employees' Pension, Taxes & Ins.	16,141	18,245	20,850
113 Office Supplies & Expense	6,601	7,000	7,000
116 Rent & Maintenance	25,335	26,960	29,500
119 Furniture & Equipment	927	1,500	1,500
122 Insurance & Sundry Expense	5,291	4,430	4,600
125 Exhibits & Presentations	1,908	3,500	3,500
128 Publications	20,572	19,360	20,000
132 Photographs	4,255	4,890	5,500
138 Clippings, Radio & TV Reports	1,747	1,565	1,600
141 Publicity Mailings & Materials	18,764	16,750	17,250
144 Tea Convention	14,080	14,000	14,000
147 TV & Radio Publicity	7,676	9,530	10,000
160-184 Special Projects	<u>290,372</u>	<u>311,755</u>	<u>328,600</u>
Gross	\$582,696	\$610,704	\$651,100
151 Less Service Fee Paid by Tea Ass'n.	<u>(5,575)</u>	<u>(5,575)</u>	<u>(6,100)</u>
Net	<u>\$577,121</u>	<u>\$605,129</u>	<u>\$645,000</u>

<u>Special Projects</u>	<u>Actual Exp. Thru 11/30/71</u>	<u>Budget Thru 11/30/71</u>	<u>1971 Budget</u>
<u>Physical Fitness Booklet</u>			
160 Coaches' Tour	\$ 40,964	\$ 42,000	\$ 42,000
161 New Physical Fitness Booklet	45,569	45,300	45,300
162 Postage & Handling Booklet Shipments	15,646	16,940	17,500
165 Distribution, "Winning Baseball" Film	20,896	19,650	20,000
168 A.F.C.A. Donation	5,000	5,000	5,000
169 Participation in Athletic Clinics	15,389	16,560	20,500
172 Running Program	<u>3,963</u>	<u>3,825</u>	<u>5,000</u>
Sub Total	\$147,427	\$149,275	\$155,300
 <u>Other</u>			
163 National Restaurant Ass'n. Show	\$ 19,791	\$ 20,450	\$ 20,450
167 ABC's of American Industry	14,950	16,000	16,000
170 Tea Trade Journal Ads	843	800	800
171 Film Distribution	8,439	9,430	10,800
173 Prints - New Film	2,973	3,000	3,000
175 Misc.-devel. of ideas, sketches, etc.	498	1,000	3,000
181 Speakers' Bureau	10,674	10,300	16,250
182 Cold Water Testing	1,955	2,500	2,500
183 Tea and Music	81,822	98,500	100,000
184 Utility - Home Dem.	<u>1,000</u>	<u>500</u>	<u>500</u>
Grand Total	<u>\$290,372</u>	<u>\$311,755</u>	<u>\$328,600</u>
186 Contingency Account	---	---	<u>\$ 49,950</u>