

EXHIBIT A

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DEPARTMENT OF JUSTICE

TO REGISTRATION STATEMENT

MAR 2 1 20 PM '77

Under the Foreign Agents Registration Act of 1938, as amended

REGISTRATION UNIT  
CRIMINAL DIVISION

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Max N. Berry Berry, Epstein & Sandstrom 1700 Pennsylvania Ave., N.W. Washington, D.C. 20006	2. Registration No.  2216
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3. Name of foreign principal Centre National Interprofessionel De L'Economie Laitiere (C.N.I.E.L.)	4. Principal address of foreign principal 10, Avenue De Messine 75008 Paris France
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5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal

C.N.I.E.L. is the association representing the private dairy interests in France. It is composed of three representative groups of the French Dairy Industry, i.e. (1) National Milk Producers Federation, (2) The National Dairy Companies Federation, and (3) the National Dairy Cooperatives Federation of France.

b) Is this foreign principal

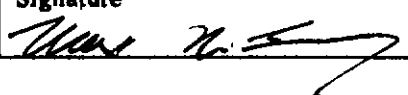
- Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The three private sector divisions of the French Dairy Industry collectively support and finance the C.N.I.E.L.'s operations.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

1. National Milk Producers Federation
2. National Dairy Companies Federation
3. National Dairy Cooperatives Federation of France.

Date of Exhibit A	Name and Title	Signature
2/29/77	Max N. Berry, Attorney	

UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

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REGISTRATION UNIT  
CRIMINAL DIVISION

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Max N. Berry	Centre National Interprofessionel De L'Economie Laitiere (C.N.I.E.L.)

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

I will represent, as an attorney, the French Dairy Industry (C.N.I.E.L.) in the U.S. This representation could include the following:

1. Testifying before Congress for or against proposed legislation concerning imported French dairy products, i.e. cheese, casein etc.
2. Representing principal before Government Agencies on matters concerning dairy imports, i.e. Treasury Department, Agriculture Department, International Trade Commission, etc.
3. Keeping principal fully informed of current events in U.S. concerning dairy imports.


5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

1. See #4 and attached contract
2. Represent client before Administrative Agencies on matters concerning dairy imports.
3. Testify before Congress and lobby Congress, if necessary, on proposed bills concerning French dairy imports.
4. Informing principal of current events.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1/</sup> Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Meeting with, and communicating by letter with, members and staff members of Congressional Committees (chiefly Agriculture) on matters concerning dairy imports. I will be opposing measures proposing the curtailment of dairy imports

Date of Exhibit B	Name and Title	Signature
February 28, 1977	Max N. Berry Partner Berry, Epstein & Sandstrom	

<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

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REGISTRATION UNIT  
CRIMINAL DIVISION

RETAINER AGREEMENT

The following is an agreement between the Centre National Interprofessional De L'Economie Laitiere, hereinafter referred to as "C.N.I.E.L.," of 10.Avenue De Messine, Paris, France, and the law firm of Berry, Epstein & Sandstrom, of 1700 Pennsylvania Avenue, N.W., Washington, D.C., which provides the following:

- Article 1: That the law firm of Berry, Epstein & Sandstrom, collectively and individually, will represent "C.N.I.E.L." in Washington, D.C. in connection with any and all matters concerning the exportation of French dairy products to the United States. Pursuant to such representation, the aforementioned law firm hereby agrees to inform "C.N.I.E.L.", on a regular and prompt basis, of any and all developments which might concern or affect the importation of French dairy products into the United States. The aforementioned law firm further agrees that it will represent "C.N.I.E.L." at any relevant hearings or in connection with any other matters undertaken, or proposed to be undertaken, by any Agency or other entity within the Executive or Legislative branches of the United States Government. It is agreed by both parties that prior to any representation at such hearings, or, in connection with such matters, "C.N.I.E.L.," or its designated agents, will have the right of approval of such representation including the right of approval of any written documents or prepared oral testimony submitted on its behalf by the law firm of Berry, Epstein & Sandstrom.
- Article 2: It is agreed by the law firm of Berry, Epstein & Sandstrom that it will not represent any other dairy exporter interests, whether such be located in France or in other countries, in connection with any relevant matter before any Agency or entity of the United States Government described in Article 1 hereof, without prior approval to do so by "C.N.I.E.L."
- Article 3: Berry, Epstein & Sandstrom hereby agrees to cooperate fully with the Delegation of the Commission of the European Communities located in Washington, D.C. in its representation of the interests of "C.N.I.E.L."
- Article 4: It is hereby agreed by both signatory parties to this Agreement that this Agreement will commence on January 1, 1977, and will terminate on December 31, 1977, unless expressly renewed, in writing, by both parties to this Agreement. It is understood by both parties that "C.N.I.E.L." will express its intent as to whether or not it will renew this Agreement beyond the calendar year 1977 no later than October 1, 1977.

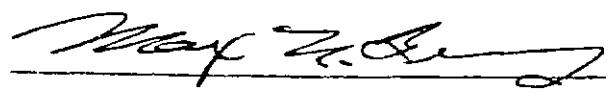
Article 5: In consideration for its representation of the "C.N.I.E.L." during the calendar year 1977 as set out in this Agreement, it is agreed that "C.N.I.E.L." will remit to Berry, Epstein & Sandstrom the sum of \$35,000.00, half of which (\$17,500.00) is due on January 1, 1977, and the remaining half (\$17,500.00), is due on July 1, 1977. In addition to the aforementioned fee for professional services rendered of \$35,000.00, it is further agreed that "C.N.I.E.L." will reimburse said law firm for expenses or disbursements incurred in connection with the representation of "C.N.I.E.L.". It is understood that expenses or disbursements include such items as charges incurred by Berry, Epstein & Sandstrom for telephone calls, telex charges, transportation, postage, xerox, printing and other charges of a similar nature.

This Agreement has been entered into by "C.N.I.E.L." and Berry, Epstein & Sandstrom, to be effective on January 1, 1977, upon the signature of the authorized representatives of each party to this Agreement, as witnessed herein:

For "C.N.I.E.L."

For Berry, Epstein & Sandstrom



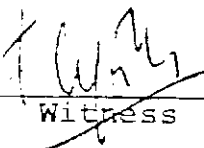


Président  
Title

PARTNER  
Title

31.12.76  
Date

12/8/76  
Date





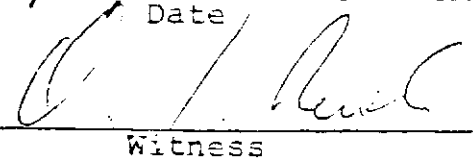
Witness

Witness


Trésorier  
Date

12/8/76  
Date

31.12.76  
Witness



Witness

  
M. Robert de WILDE

12-8-76

Date

Date

31.12.76

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MAR 2 1 19 PM '77  
REGISTRATION UNIT  
CRIMINAL DIVISION

January 25, 1977

Mr. Robert De Wilde  
Directeur  
C.N.I.E.L.  
10, Avenue De Messine  
75008 Paris  
France

Dear Mr. De Wilde:

Thank you very much for your letter of January 20 which enclosed a signed copy of the contract between C.N.I.E.L. and my law offices. We look forward to representing C.N.I.E.L. during 1977. At all times we will do our utmost to protect and promote French dairy interests in the United States market.

If it meets with the approval of C.N.I.E.L., my offices will communicate directly with you and will transmit extra copies of such communications and enclosed documents in order that you will be able to distribute information throughout the various offices of your organization.

My office and I look forward to our working together in the future. We stand ready to respond to any requests which you or any of your colleagues may have. I will begin transmitting immediately detailed information concerning pending matters in the United States of interest to C.N.I.E.L.

I am confident that our relationship will prove beneficial to the interests of C.N.I.E.L. regarding the United States market.

Sincerely yours,

Max N. Berry

*BCC: Jacques Guibe*

23 JAN 1977

PARIS, le

Monsieur Max BERRY  
1700 Pennsylvania Avenue N.W.  
WASHINGTON DC 20006  
ETATS UNIS

Le Directeur

N/Réf. : RW/MLD - 85

Cher Monsieur,

Je vous prie de bien vouloir trouver ci-joint, signé par Monsieur Marcel DENEUX, Président du C.N.I.E.L., un exemplaire du contrat entre votre Cabinet et le C.N.I.E.L.

Les dispositions nécessaires ont été prises pour vous adresser, comme prévu par le contrat, une somme de 17 500 (dix sept mille cinq cent) dollars.

Veuillez agréer, Cher Monsieur, l'expression de mon meilleur souvenir.

Robert de WILDE