

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Rose, Schmidt, Chapman, Duff & Hasley 1825 Eye Street, N. W., Suite 300 Washington, D. C. 20006		2. Registration No. 2275
3. Name of foreign principal Federation of the Swiss Watch Industry	4. Principal address of foreign principal Rue d'Argent 6 CH-2501 Bienne, Switzerland	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals. N/A

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7. If the foreign principal is a foreign political party, state:

- a) Principal address N/A
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal  
A trade association comprised of all of the Swiss manufacturers  
of watches and component parts.

b) Is this foreign principal


- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

N/A

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

The foreign principal is a membership association controlled by its various members all of whom are corporations organized under the laws of Switzerland.

Date of Exhibit A February 18, 1986	Name and Title Partner Michael G. Kushnick	Signature 
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Rose, Schmidt, Chapman, Duff & Hasley	Federation of the Swiss Watch Industry

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

Registrant will receive its normal hourly fees ranging from \$100 to \$150 per/hour for services performed on behalf of the foreign principal. Registrant will be compensated for its out of pocket expenses. Bills will be rendered quarterly. There is no specific duration to this relationship, and Registrant will continue to provide services as long as requested by the foreign principal.

- Describe fully the nature and method of performance of the above indicated agreement or understanding.

The legal services provided to the foreign principal consist of following certain legislation and governmental action which has an impact on the manufacture and marketing of Swiss-made watches in the U. S. Registrant will obtain information regarding pending actions in Federal agencies and the U. S. Congress which affect members of the foreign principal, advise the foreign principal as to the implications of such actions and make the position of the foreign principal known to appropriate officials of the government and the Congress.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.  
Fee method of performance in Item 4 above.

Representation of the foreign principal will include contacts with officials of the International Trade Administration, Federal Trade Commission, U. S. Customs Service, Department of Justice, and the U. S. Congress in connection with matters involving the manufacture, marking and marketing of Swiss watches in the U. S.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Political activities will not include the dissemination of political propaganda. They will include, as indicated above, assistance in making the foreign principal's point of view known to appropriate Government officials regarding matters which affect its members' interests. These interests include tariff nomenclature and rates of duty, tariff marking requirements, duty-free entry programs, enforcement of anticounterfeiting laws and Customs regulations, etc.

Date of Exhibit B  
February 18, 1986

Name and Title  
Michael G. Kushnick  
Partner

Signature  
*Michael G. Kushnick*

Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.