

**EXHIBIT A**  
**TO REGISTRATION STATEMENT**

*Under the Foreign Agents Registration Act of 1938, as amended*

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant DGA International, Inc. 1818 N Street, NW, Washington, DC 20036	2. Registration No. 2621
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3. Name of foreign principal Arianespace, S. A.	4. Principal address of foreign principal 1, rue Soljenitsyne 91000 Evry, France
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5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual - State his nationality \_\_\_\_\_

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6. If the foreign principal is a foreign government, state: N/A

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

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7. If the foreign principal is a foreign political party, state:

N/A

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Arianespace is a private commercial and industrial company which provides space launch services. In this capacity, it (1) manages the production and operation of the Ariane launch vehicles, Ariane 1, 2, 3, and 4; (2) markets launching services; and (3) manages the launching operations at Kourou in French Guyana, including maintenance and repairs of the Kourou launch facilities.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal. . . . Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Governmental sources of Arianespace's financial support are as follows:

The development of the Ariane launch system was financed by the participating European states through the multi-national European Space Agency (ESA). Arianespace does not contribute to these development costs and its prices do not attempt to recapture development costs.

The construction of launch pads was financed by ESA and the French National Space Research Center (CNES) before Arianespace existed. Arianespace financed a small share of the construction of ELA 2, the new launch pad.

ESA and CNES have also financed the construction of range facilities. Arianespace pays a fee to ESA for these range support facilities. The fee is based on a percentage of the selling price of the actual launch and increases with the rise in the annual launch rate.

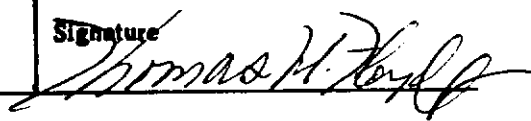
Arianespace alone pays the following:

Arianespace pays the full cost of maintenance, repair, operation and renewal of launch and payload preparation facilities.

Arianespace, in addition, reimburses ESA and CNES for materials and support labor furnished by either organization for specific tasks.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Shareholders of Arianespace include 36 leading western European manufacturers, 13 major European banks, and the French National Space Research Center (CNES). See attached complete list of these shareholders.

Date of Exhibit A April 16, 1985	Name and Title Thomas H. Floyd, Jr Vice President	Signature 
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UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

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U.S. DEPARTMENT OF JUSTICE  
CRIMINAL DIVISION  
INTERNAL SECURITY SECTION  
REGISTRATION SECTION

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
DGA International, Inc.	Arianespace S.A.

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

A formal written contract is being prepared and will be submitted when it has been signed by the parties. DGA was engaged by Arianespace effective March 5, 1985. Arianespace compensates DGA with fees at the rate of \$190 per hour of professional time and reimbursement of out-of-pocket expenses for travel, communications, exceptional and substantial costs for translation or reproduction of documents, and moderate business entertainment. Either party may terminate the agreement on 30 days notice.

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- Describe fully the nature and method of performance of the above indicated agreement or understanding.

DGA International, Inc. fulfills its obligations to Arianespace primarily through conversations and correspondence with appropriate individuals in the U.S. Government, although there also may be similar contacts occasionally with individuals outside the U.S. Government. In connection with these, DGA will disseminate information which either it or Arianespace has prepared, using memoranda, brief information sheets, and other such written media. DGA works closely in these activities with Arianespace's wholly-owned U.S. subsidiary, Arianespace, Inc., in Washington, D.C.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

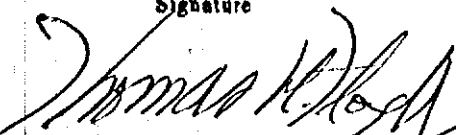
DGA's efforts on Arianespace's behalf are: (1) to help Arianespace identify and understand U.S. Government policies and actions; (2) to help Arianespace enhance its U.S. image as a responsible player in the space launch business, competing as a private enterprise seeking to make a profit; and (3) to help Arianespace reduce or eliminate the negative effects of inaccurate or unfair attacks on it by U.S. companies, government agencies or individuals with special interests to pursue.

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6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?  Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

A portion of DGA's activities will include contacts with members and staffs of the U.S. Congress with respect to legislation or prospective legislation concerning the U.S. pricing of space launch services or of international trade. There also will be contacts with members of the Executive Branch for the same purposes. Means employed will be the same for both the Congress and the Executive Branch -- conversations, correspondence, briefings, and submission of reports and testimony.

Date of Exhibit B	Name and Title	Signature
April 16, 1985	Thomas H. Floyd, Jr. Vice President	

<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

The shareholders' participation is broken down as follows :

GERMAN SHAREHOLDERS 19.60 %

DORNIER  
MBB/ERNO  
MAN  
BAYERISCHE VEREINSBANK A.G.  
DRESDNERBANK  
WESTDEUTSCHE LANDESBANK GIROZENTRALE

BELGIAN SHAREHOLDERS 4.40 %

ETCA  
FABRIQUE NATIONALE  
SABCA

DANISH SHAREHOLDERS 0.70 %

ROYSING  
COPENHAGEN HANDELSBANK

SPANISH SHAREHOLDERS 2.50 %

CASA  
SENER

FRENCH SHAREHOLDERS 59.25 %

AEROSPATIALE  
AIR LIQUIDE  
COMSIP--ENTREPRISE  
CNES  
CROUZET  
DEUTSCH  
INTERTECHNIQUE  
MATRA  
SAFT  
SEP  
SPENA  
SFIM  
SODETEG  
CREDIT LYONNAIS  
BNP  
BANQUE VERNES  
SOCIETE GENERALE  
BANQUE DE PARIS ET DES PAYS BAS

BRITISH SHAREHOLDERS 2.40 %

AVICA  
BADG  
FERRANTI  
MIDLAND BANK Ltd

IRISH SHAREHOLDERS 0.25 %

ADTEC  
AER LINGUS

ITALIAN SHAREHOLDERS 3.60 %

AERITALIA  
BPD DIFEZA-SPAZIO  
SELENIA  
ISTITUTO BANCARIO SAN PAOLO DI TORINO  
BASTOGI SISTEMI

DUTCH SHAREHOLDERS 2.20 %

POKKER  
ALLGEMENE BANK NEDERLAND

SWEDISH SHAREHOLDERS 2.40 %

SAAB-SCANIA  
VOLVO

SWISS SHAREHOLDERS 2.70 %

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UNION DES BANQUES SUISSES

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