

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant IBERC 2121 K Street, N.W., Suite 700 Washington, D.C. 20036		2. Registration No. 2944
3. Name of foreign principal The Committee of Readymade Garment Manufacturers of Qatar	4. Principal address of foreign principal Doha, Qatar	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Committee
 - Voluntary group
 - Other (specify) _____
- Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION
MAR 12 3:55 PM '93

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Trade Association

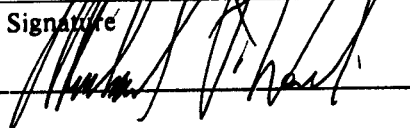
b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Board of Directors. It is an association of garment manufacturers and consequently there is no ownership.

Date of Exhibit A 3/12/93	Name and Title Michael P. Daniels, Director	Signature 
------------------------------	---	--

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
IBERC	The Committee of Readymade Garment Manufacturers of Qatar

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION
93 MAR 12 P 3 55
INTERNAL SECURITY
REGISTRATION

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

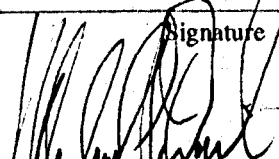
Correspondence (letters and faxes), telephone calls and face-to-face meetings.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Consultations regarding textile and apparel negotiations.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B 3/12/93	Name and Title Michael P. Daniels, Director	Signature 
------------------------------	---	--

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein has a reasonable expectation that it will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

AGREEMENT BETWEEN
THE COMMITTEE OF READYMADE GARMENT
MANUFACTURERS OF QATAR
AND
THE INTERNATIONAL BUSINESS AND ECONOMIC RESEARCH CORPORATION

This is an agreement between the Committee of Readymade Garment Manufacturers of Qatar (hereinafter "the Committee") and the International Business and Economic Research Corporation (hereinafter IBERC), whereby IBERC will provide to the Committee advisory, research and consulting services with regard to: 1) the U.S. restraint requests on Qatar's exports exports of shirts in Category 340/640 and cotton shorts and trousers in Category 347/348; 2) the establishment of a quota allocation and administration system; 3) the establishment of a correct category textiles and apparel trade monitoring and control system; and 4) the possible application for membership of Qatar in the "Arrangement Regarding International Trade in Textiles" (the MFA).

I. SCOPE OF SERVICES

A. Report preparation

In advance of the commencement of the negotiations between Qatar and the United States, IBERC will prepare a comprehensive economic and legal brief to be used by Qatar in the negotiations.

This comprehensive legal and economic brief will include all material and information pertaining to the restraint actions on Category 340/640 and

(2)

Category 347/348. Should additional garment categories be made subject of the negotiations, IBERC also will prepare comprehensive economic and legal briefs on these additional garment categories and will advise in negotiations on such terms and conditions as may be agreed between the Committee and IBERC.

The economic and legal briefs will contain detailed analyses of the U.S. Market Statements which have alleged that Qatar's trade in Category 340/640 and Category 347/348 have disrupted the U.S. market. They also will provide counter-arguments which could be used by Qatar's negotiators in refuting claims of U.S. market disruption. Additionally, IBERC will provide a overview of this negotiating process with optional strategies and tactics which could be used by Qatar in the negotiations.

B. Consultations in Qatar

Following preparation of its comprehensive and legal brief, senior IBERC executives will visit Qatar to meet with the representatives of the Government of Qatar and Qatar garment exporters to provide a detailed review of the materials contained in the comprehensive economic and legal brief and to answer any questions regarding the briefs. During this visit, IBERC will review U.S. Government practices in negotiations and will outline in a detailed, step-by-step manner the issues likely to be raised by U.S. negotiators. Working closely with Qatar's negotiators, IBERC will develop optional responses which could be used during the negotiations.

(3)

C. Advisory Services During the Negotiations

Senior IBERC consultants will be available, whether in Qatar or Washington, D.C., for two negotiating sessions, one in Qatar and one in Washington. If a third round of negotiations is required, IBERC will continue the advisory services on such terms and conditions as may be agreed between the Committee and IBERC. As the negotiations proceed, IBERC will be able to provide substantive information and recommendations regarding claims or proposals being made by U.S. negotiators and will be able to provide written responses and counter-proposals. The IBERC consultants will assist Qatar's negotiators in the further refinement of their strategies and tactics as each session develops.

During the course of the negotiations, if U.S. negotiators make new and unusual proposals, Qatar's negotiators may request recess of the negotiations to confer with IBERC consultants regarding the new issues raised in the negotiations and the appropriate responses.

Additionally, between each round of negotiations, IBERC will continue to monitor U.S. Government activities in the field of textiles and apparel negotiations to ensure that Qatar is kept abreast of U.S. policy decisions that may have a bearing on Qatar's negotiating position. This also will include, as appropriate, making direct representations to U.S. Government officials including the Chief Textile Negotiator at the request of Qatar.

(4)

D. Advice Regarding Qatar's possible Membership in the Arrangement Regarding International Trade in Textiles (MFA).

During the visit to Qatar of its senior consultants, IBERC will prepare and transmit to the Committee its advice regarding MFA membership. This paper will discuss the advantages and disadvantages of such membership as well as obligations which Qatar would incur should it become a member of the MFA. When IBERC senior consultants are in Qatar they will be prepared to answer questions regarding the MFA and will provide further details on the operations and activities of the MFA and its subsidiary bodies-The Textiles Committee and The Textiles Surveillance Body.

E. Establishment of Systems for Quota Allocation and Administration and Textile and Apparel Trade Monitoring and Control.

During the visit of the IBERC consultants to Qatar, they will review Qatar's current trade documentation system and meet with representatives of Qatar's Government and private sector to obtain more details on Qatar's current system of monitoring export trade. Based on that review, they will provide their on-site recommendations regarding the creation of systems for quota allocation and administration and textiles and apparel trade monitoring and control.

F. Other Consultation Services

Throughout the period of these consultations, IBERC will at any time provide information and advise on other matters related to Qatar's textile and

(5)

apparel trade with the U.S. This inter alia, will include U.S. general textiles and apparel import trade and quota information as well as responding to questions regarding U.S regulatory procedures for trade in textiles and apparel.

G. Other Services

IBERC will provide such other advisory, research, and consulting services that the Committee may require in connection with the development of its textiles and apparel trade with the U.S.

II. PROFESSIONAL FEES AND EXPENSES

Professional fees and expenses for the services outlined in "I" above are US\$40,000.00, of which US\$33,000.00 shall be for professional fees and US\$7,000.00 shall be for expenses. IBERC acknowledges for receipt of US\$7,500.00 already remitted to IBERC by the Committee. The balance of US\$25,500.00 shall be payable in three payments:

1. US\$10,000.00 shall be payable upon receipt of invoice following IBERC'S consultations with the Committee in Doha September, 17 - 20, 1992.
2. US\$10,000.00 shall be payable upon receipt of invoice following the October negotiations in Doha.
3. US\$5,500.00 shall be payable following the second round of negotiations in the United States.

If IBERC'S expenses are less than US\$7,000.00, IBERC will invoice only the

(6)

amount of expenses incurred. If expenses exceed US\$7,000.00, IBERC will not invoice the Committee for the additional amount. However, if the second round of negotiation is not held in Washington, IBERC will be reimbursed for any additional travel and lodging expenses which may be incurred.

III Future Relations

Recognizing that Qatar's garment trade will continue to expand, and that this may result in additional restraint actions, the Committee and IBERC agree to consider a longer term, more permanent relationship whereby IBERC will service the Committee's needs on a continuing basis.

IV. THE AGREEMENT

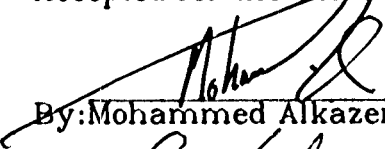
If the terms of this proposal are acceptable to the Committee, this agreement should be signed by an authorized person in the space provided. Upon execution, this shall become an agreement between the Committee and IBERC. Two signed copies of this agreement have been provided, one for the records of the Committee and one for the records of IBERC.

Respectfully submitted,

INTERNATIONAL BUSINESS AND ECONOMIC RESEARCH CORPORATION

By: 
Walter C. Lenahan, President

Accepted for the Committee of Readymade Garment Exporters of Qatar


By: Mohammed Alkazem, Vice Chairman

Date: September 20, 1992