U.S. Department of Justice
Washington, DC 20530

Supplemental Statement
Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

OMB No. 1105-0002

For Six Month Period Ending APR 16 1994
(Insert date)

Name of Registrant
Japan Automobile Manufacturers Association

Registration No. 3101

Business Address of Registrant
1050 17th Street, NW, Suite 410
Washington, DC 20036

I—REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes ☐	No ☐
(2) Citizenship	Yes ☐	No ☐
(3) Occupation	Yes ☐	No ☐

(b) If an organization:

(1) Name	Yes ☐	No ☒
(2) Ownership or control	Yes ☐	No ☒
(3) Branch offices	Yes ☐	No ☒

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Position*	*Date Connection Ended*

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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Residence Address*	*Citizenship*	*Position*	*Date Assumed*

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Position or connection*	*Date terminated*

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Residence Address*	*Position or connection*	*Date connection began*

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign prinicpal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal — *Date of Termination*

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9. Have you acquired any new foreign principal[1] during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal — *Date acquired*

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10. In addition to those named in Items 8 and 9, if any, list the foreign principals[1] whom you continued to represent during the 6 month reporting period.

Japan Automobile Manufacturers Association, Inc.
Tokyo, Japan

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment A

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[1]The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity[2] as defined below?
Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See Attachment B

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

[2]The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) **RECEIPTS—MONIES**

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ XX No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.[3]

Date	*From Whom*	*Purpose*	*Amount*
10/22/93	JAMA Tokyo	General Office Expense	$ 30,440.00
11/24/93	"	"	30,440.00
11/29/93	"	"	100,000.00
12/24/93	"	"	30,776.00
1/24/94	"	"	30,608.00
1/27/94	"	"	70,000.00
2/16/94	"	"	91,216.00
3/14/94	"	"	40,000.00

$423,480.00
Total

(b) **RECEIPTS—THINGS OF VALUE**

During this 6 month reporting period, have you received any thing of value[4] other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒ XX

If yes, furnish the following information:

Name of foreign principal	*Date received*	*Description of thing of value*	*Purpose*

[3] A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
[4] Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS–MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	*To Whom*	*Purpose*	*Amount*
	General Office Expense	Salary, Benefits, Taxes Office Rent, Communications Office Supplies	$394,732.58
	Japan Express Travel/ American Express	Travel Expense including Hotel and Meals	39,045.16
	American Express	General Meetings Expense	11,433.18
	Cedar Crest Country Club Japan- America Society of Washington, D.C. Japan Commerce Association City Club of Washington, DC etc.	Seminars and Meetings Expense Relating to Clubs and Associations	29,751.24

$474,962.16

Total

15. (b) **DISBURSEMENTS—THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value[5] other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?
Yes ☐ No ☒

If yes, furnish the following information:

Date disposed	*Name of person to whom given*	*On behalf of what foreign principal*	*Description of thing of value*	*Purpose*

(c) **DISBURSEMENTS—POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value[5] in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?
Yes ☐ No ☒

If yes, furnish the following information:

Date	*Amount or thing of value*	*Name of political organization*	*Name of candidate*

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japan Automobile Manufacturers Association, Inc.
Tokyo, Japan

[5]Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.
Japan Automobile Manufacturers Association, Inc. $29,000
FY 1993 Budget (April 1993-March 1994)

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☒ Magazine or newspaper articles ☐ Motion picture films ☒ Letters or telegrams
☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches

☐ Other *(specify)* _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials ☒ Newspapers ☒ Libraries
☒ Legislators ☒ Editors ☒ Educational institutions
☒ Government agencies ☒ Civic groups or associations ☒ Nationality groups
☒ Other *(specify)* Businesses, Consumers

21. What language was used in this political propaganda:

☒ English ☐ Other *(specify)* _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☒ No ☐

VI—EXHIBITS AND ATTACHMENTS

25. **EXHIBITS A AND B**

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A[6] Yes ☐ No ☐
Exhibit B[7] Yes ☐ No ☐

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

[6]The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
[7]The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. **EXHIBIT C**

If you have previously filed an Exhibit C[8], state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

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27. **SHORT FORM REGISTRATION STATEMENT**

Have short form registration statements been filed by all of the persons named in Items 5 and / of the supplemental statement? Yes ☐ No ☒

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

William C. Duncan

William C. Duncan

Subscribed and sworn to before me at Porter/Novelli

this 16th day of May, 19 94

[redacted]

Kara Baker

(Signature of notary or other officer)

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[8]The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 15 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64 - Supplemental Statement):

   Yes XX or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

   Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

[signature] 5/16/94
Signature Date

William C. Duncan
Please type or print name of signatory on the line above

General Director
Title

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ATTACHMENT A

PART III - ACTIVITIES, QUESTION 11

On behalf of the Japan Automobile Manufacturers Association ("JAMA") of Tokyo, Japan, JAMA Washington has engaged in the following activities over the six months period between October 16, 1993 and April 16, 1994: Information gathering analysis and reporting, public affairs, and industry liaison activities. Public affairs includes both public relations and government relations. Public relations includes both media activities as well as responding to requests from the general public. Government relations includes both dissemination of information as well as meeting requests from government agencies. Those activities which fall under the definition of political activities as defined in footnote number 2 of the Supplemental Statement Form, OMB No. 1105-0002, as required under the Foreign Agents Registration Act, are detailed in Attachment B.

Solely for the purpose of obtaining information related to the manufacturing, importing and marketing of automobiles, as well as for dates and times for public events, JAMA Washington contacted the following government agencies: The Office of the United States Trade Representative, the Office of Automotive Affairs at the Department of Commerce, the U.S. International Trade Commission, the National Economic Council, and the National Highway Traffic Safety Administration. In regard to the scheduling of hearings and the status of trade and/or other auto related legislation, JAMA Washington contacted the Senate Finance Committee, the Senate Commerce Committee, the Senate Banking, Housing & Urban Affairs Committee, the Senate Government Affairs Committee, the House Ways and Means Committee, the House

Energy and Commerce Committee, the House Science, Space, Technology Committee, the House Government Operations Committee, the House Foreign Affairs, the House Merchant Marine & Fisheries Committee.

In addition:

1. On January 12, 1994, at the request of the Congressional Economic Leadership Institute, Kristal Alley, Government Relations Associate of the JAMA Washington Office, met with Ms. Tracie Sandlin, Program Director for the Congressional Economic Leadership Institute ("CELI") for the purpose of discussing CELI's request for meetings with JAMA Tokyo officials during a CELI sponsored congressional staff trip to Japan. On February 3, 1994, General Director William C. Duncan and Ms. Kristal Alley met with Mr. J. Robert Vastine, Jr., President of CELI and Ms. Tracie Sandlin to provide background information and to finalize logistical issues relating to the CELI visit to JAMA Tokyo.

2. On February 14th and 15th the JAMA Washington Office helped to organize and participate in the One-on-One Conference held at the Hilton Hotel in San Francisco. The meeting was held between members of the Japan Automobile Manufacturers Association and individual U.S. auto parts manufacturers for the purpose of further developing business relationships. On February 14th in conjunction with this conference a Liaison Committee was held between the Japan Automobile Manufacturers Association and the Motor and Equipment Manufacturers Association to which JAMA Washington representatives attended.

3. On February 22, 1994 General Director William C. Duncan and Deputy General Director Toshihiro Iwatake met with Dr. Robert O. Reck, Director of the Auto Parts and Supplier Division of the Office of Automotive Affairs of the U.S. Department of Commerce and his staff at his request for the purpose of beginning initial discussions between the U.S. Department of Commerce and JAMA in regard to the proposed holding of a seminar designed to assist U.S. auto parts suppliers to sell auto parts to Japanese original equipment manufacturers and first tier suppliers.

4. On April 15, 1994, Ms. Kristal Alley, Government Relations Associate of the Washington Office of Japan Automobile Manufacturers Association, gave a speech, at the invitation of the Patterson School of Diplomacy and International Commerce, the University of Kentucky, on the current status of U.S.-Japan trade relations. The oral presentation was given in Lexington, Kentucky before students of the Patterson School of Diplomacy and International Commerce, faculty of the Patterson School, and other guest speakers.

ATTACHMENT B

PART III - ACTIVITIES, QUESTION 12

1. On October 20, 1993, William C. Duncan, General Director of the Washington Office issued a statement in response to an announcement by the American Automobile Manufacturers Association to market vehicles in Japan. The statement said that it is time the Big Three truly study the needs of Japanese consumers and take the responsibility of building their products accordingly. This statement was registered with the Justice Department with the appropriate dissemination report

2. On October 25, 1993 the "Washington Times" published an Op-Ed by JAMA Washington General Director William C. Duncan entitled "Fixing the Outcome on Trade with Japan is a dangerous way to try to do business." This editorial was registered with the Justice Department with the appropriate dissemination report. This same article was printed in the "Columbus Post Dispatch" and in the "Indianapolis Star."

3. On November 8, 1993 the Washington Office of the Japan Automobile Manufacturers Association issued a press release entitled "U.S. Demands on Japan are Shocking Departure in U.S. Policy" pointing out that the policy presented by the U.S. government in the framework discussions were shockingly discriminatory and anti-market. This release was registered with the Justice Department with the appropriate dissemination report.

4. On November 22, 1993 General Director of the Washington office of JAMA William C. Duncan submitted a comment to the record of a hearing of the Senate Finance Committee, Trade Subcommittee's November 8, 1993 hearing on the U.S.-Japan Framework negotiations. The statement was registered with the Justice Department with the appropriate dissemination report.

5. On December 1, 1993 the Washington Office of the Japan Automobile Manufacturers Association issued a press release entitled ""U.S. Trade Framework Negotiators Off Course." The press releasel quoted JAMA Chairman Yutaka Kume to the effect that the framework negotiations have significantly departed from their original objective. This release was registered with the Justice Department with the appropriate dissemination report.

6. On December 1, 1993 the Washington Office of the Japan Automobile Manufacturers Association issued a position paper entitled "The U.S.-Japan Framework Negotiations. The paper outlined JAMA's objections to the U.S. position in the framework. This paper was disseminated with cover letters to Under Secretary of State Joan Spero, Under Secretary of Commerce, Jeffrey Garten and Deputy Treasury Secretary Roger Altman. This paper was registered with the Justice Department with the appropriate dissemination report.

7. On December 1, 1993 William Duncan, General Director of the Japan Automobile Manufacturers Association, issued an oral statement to Channel 2 in Detroit stating that JAMA companies are not and have not been dumping cars in the U.S. The statement was made in response to charges made by the Detroit based vehicle producers.

8. On December 1, 1993 William C. Duncan, General Director of the JAMA Washington Office and Toshihiro Iwatake Deputy General Director of the Washington Office, visited with representatives of the "Wall Street Journal," "New York Times," and "Detroit News" in Detroit for the purposes of presenting the facts in regard to the openness of the Japanese vehicle market and to JAMA's position in regard to the framework discussions taking place between the Government of Japan and the Government of the United States.

9. On December 15, 1993 William C. Duncan, General Director of the JAMA Washington Office and Toshihiro Iwatake, Deputy General Director of the Washington Office, visited with representatives of the "Chicago Sun Times" and the "Chicago Tribune" in Chicago for the purpose of presenting the facts in regard to the openness of the Japanese vehicle market and to JAMA's position in regard to the framework discussions taking place between the Government of Japan and the Government of the United States.

10. On December 20, 1993 William C. Duncan, General Director of the Washington Office of JAMA issued an oral statement in response to a study released by the Economic Policy Institute stating that the report was not economics and based on out-of-date statistics.

11. On January 3, 1994 "Automotive News" published a letter to the editor by William C. Duncan, General Director of the Washington Office of the Japan Automobile Manufacturers Association, objecting to their position that the automotive industry should be accountable to the government for sales rather than the consumer. This letter was registered with the Justice

Department with the appropriate dissemination report.

12. On January 18, 1994 William C. Duncan, General Director of the Washington Office of the Japan Automobile Manufacturers Association, submitted a comment to the National Highway Traffic Safety Administration in response the Administrations "Notice of Proposed Rulemaking" published in the November 19, 1993 Federal Register under the title of "Motor Vehicle Content Labeling." The Comment was submitted to the Justice Department with the appropriate dissemination report.

13. On January 19th, 1994 William C. Duncan issued an oral statement to the press objecting to the mis-characterization by the American Automobile Manufacturers Association of a motor vehicle study which had not yet been either finalized or released.

14. On February 3, 1994 William C. Duncan, General Director of the JAMA Washington Office, issued a written statement to the press in response to comments disparaging JAMA member companies in the U.S. before the Senate Committee on Government Affairs Subcommittee on Oversight of Government Management. The statement was registered with the Justice Department with the required dissemination report.

15. On February 9th the Washington office of the Japan Automobile Manufacturers Association issued a joint press release with the Motor and Equipment Manufacturers Associations announcing the scheduled opening of the fourth "One-on-One" business conference held at the

Hilton Hotel in San Francisco February 14-16th. The announcement was registered with the Justice Department with the required dissemination report.

16. On February 14th the Washington Office of the Japan Automobile Manufacturers Association issued a joint press release with the Motor and Equipment Manufacturers Association announcing the results of the semi-annual Liaison Committee Meeting between the Japan Automobile Manufacturers Association and the Motor and Equipment Manufacturers Association which was held on February 14th in San Francisco. The release was registered with the Justice Department with the required dissemination report.

17. On February 15, 1994 the Washington Office of the Japan Automobile Manufacturers Association issued a press released pointing out that the recently released joint study by the Government of the U.S. and Japan entitled the MOSS Motor Vehicle Study demonstrated that the Japan vehicle market is open and that there are no barriers to free trade. This release was registered with the Justice Department with the appropriate dissemination report.

18. On March 31, 1994 William C. Duncan, General Director of the JAMA Washington office, issued an oral statement to the press pointing out that the recently issued National Trade Estimates Report on Japan's auto market is as much a description of U.S. practices as Japanese practice.

19. During the course of the reporting period JAMA Washington continued to issue statistical

press releases on a monthly basis. These were registered with the Justice Department with the appropriate dissemination reports.

20. Throughout the reporting period JAMA Washington continued to disseminate brochures, statistical materials, and its in-house publication the ***JAMA FORUM***. This material is all specifically labeled and on file with the appropriate dissemination reports in duplicate at the Department of Justice.