OMB No. 1105-0002

U.S. Department of Justice
Washington, DC 20530

Supplemental Statement
Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended.

For Six Month Period Ending 30 OCT 1994
(Insert date)

Registration No. 3101

Name of Registrant
Japan Automobile Manufacturers Association, Inc.

Business Address of Registrant
1050 17th Street, NW, Suite 410
Washington, DC 20036

I—REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes ☐	No ☐
(2) Citizenship	Yes ☐	No ☐
(3) Occupation	Yes ☐	No ☐

(b) If an organization:

(1) Name	Yes ☐	No ☒
(2) Ownership or control	Yes ☐	No ☒
(3) Branch offices	Yes ☐	No ☒

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Position*	*Date Connection Ended*

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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Residence Address*	*Citizenship*	*Position*	*Date Assumed*

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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Position or connection*	*Date terminated*

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	*Residence Address*	*Position or connection*	*Date connection began*

II—FOREIGN PRINCIPAL

8. Has your connection with any foreign prinicpal ended during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal — *Date of Termination*

9. Have you acquired any new foreign principal[1] during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal — *Date acquired*

10. In addition to those named in Items 8 and 9, if any, list the foreign principals[1] whom you continued to represent during the 6 month reporting period.

Japan Automobile Manufacturers Association, Inc.
Tokyo, Japan

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment A

[1]The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity[2] as defined below?
Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

See Attachment B

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

[2]The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) **RECEIPTS—MONIES**

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.[3]

Date	*From Whom*	*Purpose*	*Amount*
4/4/94	JAMA Tokyo	General Office Expense	$50,000.00
4/22/94	"	"	30,608.00
5/9/94	"	"	70,000.00
5/24/94	"	"	30,608.00
6/1/94	"	"	70,000.00
6/24/94	"	"	35,093.00
7/1/94	"	"	70,000.00
7/22/94	"	"	32,103.00
8/2/94	"	"	70,000.00
8/23/94	"	"	32,103.00
9/1/94	"	"	100,000.00
9/21/94	"	"	31,542.00
		Total	$622,057.00

(b) **RECEIPTS—THINGS OF VALUE**

During this 6 month reporting period, have you received any thing of value[4] other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal?
Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	*Date received*	*Description of thing of value*	*Purpose*

[3] A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
[4] Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	*To Whom*	*Purpose*	*Amount*
	General Office Expense	Salary, Benefits, Taxes Office Rent, Communications Office Supplies	$396,665.34
	Japan Express Travel/ American Express	Travel Expense including Hotel and Meals	23,715.37
	American Express	General Meetings Expense	10,042.65
	Cedar Crest Country Club Japan- America Society of Washington, D.C. Japan Commerce Association City Club of Washington, DC Kenwood Golf Club etc.	Seminars and Meetings Expense Relating to Clubs and Associations	29,753.05

$460,176.41

Total

15. (b) **DISBURSEMENTS—THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value[5] other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?
Yes ☐ No ☒

If yes, furnish the following information:

Date disposed	*Name of person to whom given*	*On behalf of what foreign principal*	*Description of thing of value*	*Purpose*

(c) **DISBURSEMENTS—POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value[5] in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?
Yes ☐ No ☒

If yes, furnish the following information:

Date	*Amount or thing of value*	*Name of political organization*	*Name of candidate*

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.
Japan Automobile Manufacturers Association, Inc.
Tokyo, JAPAN

[5]Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.
Japan Automobile Manufacturers Association, Inc.
FY 1994 Budget (April 1994- March 1995) $28,000.00

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

☐ Radio or TV broadcasts ☒ Magazine or newspaper articles ☐ Motion picture films ☒ Letters or telegrams
☐ Advertising campaigns ☒ Press releases ☒ Pamphlets or other publications ☒ Lectures or speeches

☐ Other *(specify)* _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

☒ Public Officials ☒ Newspapers ☒ Libraries
☒ Legislators ☒ Editors ☒ Educational institutions
☒ Government agencies ☒ Civic groups or associations ☒ Nationality groups
☒ Other *(specify)* Businesses, Consumers

21. What language was used in this political propaganda:

☒ English ☐ Other *(specify)* _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☒ No ☐

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A[6] Yes ☐ No ☐
Exhibit B[7] Yes ☐ No ☐

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

[6]The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.
[7]The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. **EXHIBIT C**

If you have previously filed an Exhibit C[8], state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

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27. **SHORT FORM REGISTRATION STATEMENT**

Have short form registration statements been filed by all of the persons named in Items 5 and / of the supplemental statement? Yes ☐ No ☒

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

(Type or print name under each signature)

William C. Duncan

Subscribed and sworn to before me at Porter/Novelli

this 16 day of November, 19 94

KATHY BAKER
NOTARY PUBLIC DISTRICT OF COLUMBIA
MY COMMISSION EXPIRES FEBRUARY 14, 1999

Kathy Baker
(Signature of notary or other officer)

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[8]The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64 - Supplemental Statement):

Yes XX or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

William C. Duncan
Signature

11/16/94
Date

William C. Duncan
Please type or print name of signatory on the line above

General Director
Title

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ATTACHMENT A

PART III - ACTIVITIES, QUESTION 11

On behalf of the Japan Automobile Manufacturers Association ("JAMA") of Tokyo, Japan, JAMA Washington has engaged in the following activities over the six months period between April 16, 1994 and October 16, 1994: Information gathering, analysis and reporting, public affairs, and industry liaison activities. Public affairs includes both public relations and government relations. Public relations includes both media activities as well as responding to requests from the general public. Government relations includes both dissemination of information as well as meeting requests from government agencies. Those activities which fall under the definition of political activities as defined in footnote number 2 of the Supplemental Statement Form, OMB No. 1105-0002, as required under the Foreign Agents Registration Act, are detailed in Attachment B.

Solely for the purpose of obtaining information related to the manufacturing, importing and marketing of automobiles, as well as for dates and times for public events, JAMA Washington contacted the following government agencies: The Office of the United States Trade Representative, the Office of Automotive Affairs at the Department of Commerce, the U.S. International Trade Commission, the National Economic Council, and the National Highway Traffic Safety Administration. In regard to the scheduling of hearings and the status of trade and/or other auto related legislation, JAMA Washington contacted the Senate Finance Committee, the Senate Commerce Committee, the Senate Banking, Housing & Urban Affairs Committee, the Senate Government Affairs Committee, the Senate Judiciary Committee, the House Ways and

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Means Committee, the House Energy and Commerce Committee, the House Science, Space, Technology Committee, the House Government Operations Committee, the House Foreign Affairs, the House Merchant Marine & Fisheries Committee.

In addition:

1. On April 26, June 9, July 6, July 26, and August 16th at the request of Mr. Robert O. Reck, Director of the Parts and Suppliers Division of the Office of Automotive Affairs at the Department of Commerce, Toshihiro Iwatake, Deputy General Director, and Mr. Yasuo Aoki, Assistant Director of the Washington Office of the Japan Automobile Manufacturers Association, Inc. met with Mr. Reck and other staff of that Division for the purpose of discussing the arrangements and cooperation of the Japan Automobile Manufacturers Association in a seminar held in Detroit on October 12th and 13th entitled "Business Together," sponsored by the U. S. Department of Commerce and the Ministry of International Trade and Industry of the Government of Japan.

2. On October 11th and 12th, 1994, William C. Duncan, General Director of the Japan Automobile Manufacturers Association Washington Office, Toshihiro Iwatake, Deputy General Director , and Yasuo Aoki, Assistant Director attended meetings for the purpose of assisting in coordinating a seminar entitled "Business Together" held at the Hyatt Hotel in Dearborn, Michigan. The purpose of the seminar was to provide information that would assist U.S. auto parts suppliers in selling products to Japanese vehicle and Japanese parts manufacturers. The

conference was sponsored by the U.S. Department of Commerce and the Ministry of International Trade and Industry of the Government of Japan.

In the course of the reporting period, the Japan Automobile Manufacturers Association, Inc. Washington Office continued its regular liaison activities with U.S. business organizations including the American Automobile Manufacturers Association (AAMA), American International Automobile Dealers Association (AIADA), the National Automobile Dealers Association (NADA), the American International Automobile Manufacturers Association (AIAM) and the Motor Equipment Manufacturers Association (MEMA).

ATTACHMENT B

PART III - ACTIVITIES, QUESTION 12

Below is a list of press releases, dissemination activities and other activities which fall under the definition of political activities under the Foreign Agent Registration Act that was undertaken by the JAMA Washington office over the course of the reporting period. All material was duly stamped as required and registered with the Justice Department accompanied by the appropriate dissemination reports.

1. At the request of Representative Jim Kolbe and Senator Mosely-Braun on May 13, 1994 and August 5, 1994 respectively, Kristal Alley, Government Relations Associate, provided brochures on JAMA programs, brochures relating to various auto parts issues and JAMA's December 1, 1993 position paper on the U.S.-Japan Framework Negotiations.

2. On May 19, 1994 the JAMA Washington Office issued a press release announcing that Mr. Tatsuro Toyoda, President of Toyota Motor Corporation had been elected Chairman of the Japan Automobile Manufacturers Association replacing Mr. Yutaka Kume, Chairman of Nissan Motor Co., Ltd.

3. In addition, in response to requests from the Office of Technology Assessment and the Department of the Treasury on May 25, 1994 and September 18, 1994 respectively, Kristal Alley, Government Relations Associate, provided these offices with JAMA sales statistics and a copy of

a March 1993 Boston Consulting Group Study.

4. On June 14th, 1994 the Washington Office of JAMA issued a press release supporting a series of meeting being hosted by the Japan Automobile Dealers Association for the purpose of assisting Chrysler, Ford and General Motors in selling their cars in Japan.

5. On June 21, 1994 the Washington Office of JAMA issued a press release announcing that U.S. auto parts purchase by Japan's automakers jumped more than 14 percent in FY 1993 to 15.5 billion dollars, continuing a decade long trend.

6. On June 30, 1994 the Washington Office of JAMA circulated press material to reporters attending the G-7 Economic Summit in Naples. The packet included press releases as well as statistical information.

7. On September 2, 1994 JAMA Washington issued a brochure entitled "One-on-One Business Development Conference: The Steady Growth of the U.S.-Japan Auto Parts Business." This was accompanied by a letter signed by William C. Duncan, General Director of the JAMA Washington Office.

8. On September 6, 1994 JAMA Washington issued a brochure entitled "Expanding Auto Import Sales in Japan." This was accompanied by a letter signed by William C. Duncan General Director of the JAMA Washington Office.

9. On September 6, 1994 the Washington Office of JAMA issued a press release entitled "Big Three Auto Sales Jump in Japan; Japanese Automakers Strengthen Efforts to Buy U.S.-Made Parts."

10. On Sunday September 11, 1994 the Los Angeles Times published an article written by JAMA Washington General Director, William C. Duncan, entitled "U.S. Set for Japan Shootout, may Hit own Foot." This article was published in basically the same format in a number of other national newspapers.

11. On September 9, 1994 the Washington Office of JAMA issued a press release announcing the three crucial principles for success in the trade Framework Talks Between the U.S. and Japan. This paper was accompanied by a JAMA position paper on the "State and Direction of the on-Going "Framework Discussion."

12. On September 19, 1994 the "Washington Times" published an article written by JAMA General Director, William C. Duncan, entitled "The Trade Scuffle and the Dollar."

13. On September 19, 1994 William C. Duncan, General Director of the JAMA Washington Office sent a letter to USTR Ambassador Michael Kantor stating JAMA's position in regard to the possibility of the U.S. invoking so-called "Super 301" action with respect to Japanese trade practices involving the automotive Sector." Similar letters were sent to Undersecretary of Commerce Garten, Treasury Secretary Bentsen and other administration officials.

14. On September 19, 1994 the Washington Office of JAMA issued a press release indicating that U.S. Super 301 Action against Japan's auto industry would violate the GATT, undermine world trade and jeopardize successful industry programs.

15. On September 21, 1994 the JAMA Washington Office issued a press release urging the Administration against buckling to Big Three and U.S. Auto Parts Company Pressure.

16. On Tuesday September 20 the "New York Times" published a letter written by William C. Duncan, General Director of JAMA's Washington Office correcting conclusions in an article published in that newspaper on September 14th, 1994.

17. On September 21, 1994 General Director of the JAMA Washington Office William C. Duncan spoke on the telephone with USTR Ambassador Michael Kantor in regard to the letter of September 21, 1994 cited above. The call was initiated by Ambassador Kantor

18. On September 23 Washington General Director, William C. Duncan sent material to a number of financial analysts describing the positions taken by JAMA in regard to the Framework discussions.

19. On September 26, 1994 General Director of the JAMA Washington Office, William C. Duncan, spoke on the telephone with Mr. Jeffrey Garten, Under Secretary for International Trade at the U.S. Department of Commerce in regard to the letter of September 21, 1994 cited above.

The call was initiated by Undersecretary Garten.

20. On September 27, William C. Duncan, General Director of the JAMA Washington Office wrote a letter to Ambassador Michael Kantor, U.S. Trade Representative, informing him that none of the JAMA member companies have indicated they are in a position to extend the voluntary purchasing plans beyond what has already been announced and that separately JAMA's concern that the nature of these plans had been misinterpreted. A similar letter was sent to Department of Commerce Undersecretary Jeffrey Garten.

21. On September 27 William C. Duncan, General Director of JAMA Washington Office again spoke with USTR Ambassador Michael Kantor in regard to the September 27 letter cited above. This call was initiated by Ambassador Kantor.

22. On September 28th JAMA Washington called Ambassador Kantor to respond to his request of September 27th following this with a letter again stating JAMA's position. Mr. Kantor called again later in the day to discuss again JAMA's position with William C. Duncan, General Director of JAMA's Washington Office.

23. On October 1, 1994 JAMA Washington issued a press release commenting on the U.S. Japan Trade Negotiations.

24. Throughout the reporting period JAMA Washington continued to disseminate brochures,

statistical materials, and its in house publication the JAMA FORUM. This material is all specifically labeled and on file with the appropriate dissemination reports in duplicate that the Department of Justice.