

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant **Haight, Gardner, Poor & Havens**  
1300 I St. NW Suite 470  
Washington, DC 20005

2. Registration No.  
3108

3. Name of foreign principal  
**Intospace, GmbH**

4. Principal address of foreign principal  
**Hannover, West Germany**

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Individual—State his nationality \_\_\_\_\_
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. **N/A**
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal  
**Space based commercial materials processing.**

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SECTION  
REGISTRATION UNIT  
N/A

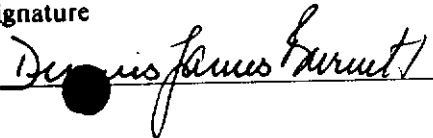
b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Intospace, is a limited liability company organized and established under the laws of the Federal Republic of Germany. Ownership is held by a variety of corporations located in Germany, Italy, France, England, Switzerland, Spain, Belgium, the Netherlands and Sweden. No shareholder has more than 7.5%. A copy of the Intospace, GmbH shareholder structure is attached.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
1/30/90	Dennis J. Burnett, Partner	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Haight, Gardner, Poor & Havens	Messerschmitt-Boelkow-Blohm, GmbH

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

Understanding is that client is to be charged on an hourly basis for services performed and to be billed on a quarterly basis. All out-of-pocket expenses are reimbursed.

- Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant will meet with Members of Congress, Congressional staff, Employees of the Executive Agencies and Cabinet Officers to discuss matters of interest to principal and present views of principal.

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SECTION  
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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will advise principal and represent principal before Members of Congress, Congressional Staff, Cabinet Officials and employees of Executive Agencies regarding the following matters: space station development, shuttle usage, remote sensing, materials processing, other uses of outer space for scientific, commercial or military purposes, and international trade matters.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Meetings and contact regarding U.S. policies regarding foreign participation or cooperation in U.S. space activities, U.S. laws and regulations relating to use or development of scientific, commercial or military activities in outer space, and international trade.

Date of Exhibit B

7/11/89

Name and Title

Dennis James Burnett  
Partner

Signature

*Dennis J. Burnett*

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

