

RECEIVED  
DEPARTMENT OF JUSTICE

JAN 6 1 28 PM '81

EXHIBIT A

TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended  
REGISTRATION UNIT  
GENERAL DIVISION

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Robinsons Inc. Post Office Box 7725, 2808 No. Orange Avenue Orlando, Florida 32804	2. Registration No.  3110
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3. Name of foreign principal Gobierno del Estado de Mexico Direccion General de Hacienda Difusion y Relaciones Publicas	4. Principal address of foreign principal  Toluca, Mexico
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5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or  domestic organization: If either, check one of the following:

<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____

Individual - State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.  
Dirreccion General de Hacienda  
Difusion y Relaciones Publicas

b) Name and title of official with whom registrant deals.  
Lic. Rolando Ortega C.

7. If the foreign principal is a foreign political party, state: Not Applicable

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party, Not Applicable

a) State the nature of the business or activity of this foreign principal

MINATED  
FE 12-4-82

b) Is this foreign principal Not Applicable

Owned by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Directed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Financed by a foreign government, foreign political party, or other foreign principal . . . . Yes  No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No

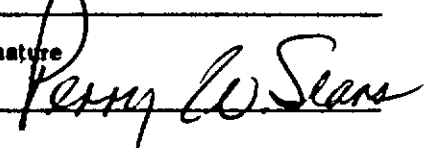
Subsidized in part by a foreign government, foreign political party, or other foreign principal . . . . . Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Not Applicable

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Not Applicable

Date of Exhibit A	Name and Title	Signature
December 3, 1980	Perry W. Sears Secretary/Treasurer	

UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

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EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

REGISTRATION UNIT  
CRIMINAL DIVISION

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Robinsons Inc.	Gobierno del Estado de Mexico Direccion General de Hacienda Difusion y Relaciones Publicas

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
  - There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
  - The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Please see the attached copy of the contract.

TERMINATED

DATE 12-9-82

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

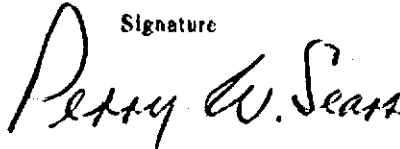
Please see attached copy of the contract for detailed description of services we are providing.

1980

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1/</sup> Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Robinsons Inc. does not believe that the activities described in Paragraph 5 immediately above, constitute "political activity" as defined in Section 1 (o) of the Act.

Date of Exhibit B	Name and Title	Signature
December 9, 1980	Perry W. Sears Secretary/Treasurer	

<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



**Robinsons Inc.**

RECEIVED  
DEPARTMENT OF JUSTICE

JAN 6 1 28 PM '81

REGISTRATION UNIT  
CRIMINAL DIVISION

ROBINSONS INC.  
CABLE ADDRESS

20 1980

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DATE Aug. 18, 1980

THIS QUOTATION IS EFFECTIVE FOR 14 DAYS AFTER ABOVE DATE. IF YOU WISH TO PLACE AN ORDER AFTER THAT TIME PLEASE REQUEST A CONFIRMATION OR A NEW QUOTATION

Sheet 1 of 4 sheets

A0598A/ME910

GOBIERNO DEL ESTADO DE MEXICO  
Dirección General de Hacienda  
Difusión y Relaciones Públicas  
Attn: Lic. Rolando Ortega C.

QUANTITY	DESCRIPTION	UNIT PRICE	TOTAL
15,000	Map reproductions (# 1), size 25 1/2 x 28 inches, folded to approximately 9 1/2 x 8 1/2 inches, printed six colors one side, one color reverse, on 100 lb. dull coated enamel from text and symbols provided by client with natural color relief reproduction added by Robinsons, F.O.B. Orlando, Florida. # 1 only.....	130,500.00 (U.S.)	
	Schedule of Production and Payments - Completed map reproductions ready for shipment within fifteen weeks from receipt, by Robinsons' Bank of America, Miami, Fla. USA, Account No. 00022, of progress		

TERMS AND CONDITIONS GOVERNING ALL FORMS OF PRINTING AS LISTED ON THESE FORMS. QUOTATION IS SUBJECT TO ACCEPTANCE BY YOU. BY ACCEPTANCE OF THIS QUOTATION YOU AGREE TO ALL TERMS AND CONDITIONS HEREIN AND TO THE EFFECTIVE DATE INDICATED ONLY WHEN A SIGNATURE OF THE PURCHASER IS OBTAINED.

THIS AGREEMENT IS MAILED TO PURCHASER. ALL ORDERS FOR ORLANDO, FLORIDA UNLESS OTHERWISE STATED IN WRITING. ALL PRICES QUOTED HEREIN ARE PAYABLE IN U.S. DOLLARS WITH CHECKS DRAUGHTS OR BANK DRAFTS. BANK DRAFTS TO BE COLLECTED BY FOREIGN BANKS. DRAFTS WILL BE BILLED TO PURCHASER.

THE UNDERSIGNED AGREES TO PAY THE AMOUNT OF U.S. \$150,000.00 FOR THE PURCHASE OF PRINTING OR SERVICES UNDER THE TERMS AND CONDITIONS FORTH ABOVE. OVER RUNS OR UNDER RUNS NOT TO EXCEED 10% OF THE QUANTITY SHALL CONSTITUTE AN ACCEPTABLE DELIVERY AND THE EXCESS OR DEFICIENCY SHALL BE CHARGED OR CREDITED TO THE CUSTOMER PROPORTIONALLY. UNDERSIGNED FURTHER AGREES TO PAY ANY AND ALL STATE OR LOCAL SALES OR INCOME TAXES WHERE APPLICABLE ON THE MATERIAL COVERED BY THIS ORDER AND FURTHER AGREES TO ACCEPT DELIVERY OF AND PAY SUCH TAXES OR TO FURNISH SATISFACTORY EVIDENCE OF EXEMPTION.

THE UNDERSIGNED AGREES BY ACCEPTANCE OF THIS BID TO FURNISH THE ITEMS ABOVE IN THE QUANTITIES AND AT PRICES INDICATED, AND IN THE AMOUNT AUTHORIZED ABOVE. THE SIGNATURE OF THE PURCHASER, SUCH MATERIAL AND SERVICE SHALL BE FURNISHED IN EXACT ACCORDANCE WITH SPECIFICATIONS STATED HEREIN, UNLESS EXCEPTIONS ARE SPECIFICALLY NOTED ABOVE AT THE TIME OF SIGNING THIS CONTRACT.

ACCEPTED ON Aug. 18, 1980.  
(DATE)

PURCHASER  
BY Lic. Rolando Ortega C.

TERMINATED

Robinsons Inc.

BY P.P. [Signature] FF 12-4-80

BY John E. Robinson, Jr., President, Aug 18, 1980

GIVE CORRECT SHIPPING ADDRESS

LOCAL	EXPRESS	BUS	RAIL FRT.	TRUCK
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DELIVERY OF THE FINISHED WORK BY US TO A COMMON CARRIER WILL CONSTITUTE FINAL DELIVERY OF WORK. IN THE EVENT THAT NO SELECTION OF CARRIER IS MADE BY CUSTOMER, CUSTOMER AGREES TO ACCEPT METHOD OF SHIPMENT DESIGNATED BY SHIPPER.

CUSTOMER: CHECK IN PROPER BOX

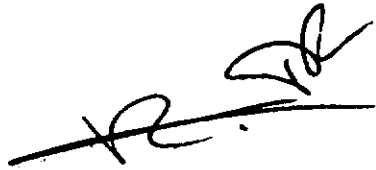
**Robinsons Inc.**

Marketing Services to the Travel  
Hospitality & Leisure Industries

GOBIERNO DEL ESTADO DE MEXICO  
Dirección General de Hacienda  
Difusión y Relaciones Públicas  
Attn: Lic. Rolando Ortega C.

DATE Aug. 18, 1980

SHEET OF SHEETS

DESCRIPTION	UNIT PRICE	TOTAL
CONTINUATION		
payment # 1 as indicated on the following page.		
Progress Payment # 1-50% of contract upon signature.		
Progress Payment # 2-25% of contract upon submission of proof to client in Orlando.		
Progress Payment # 3-25% of contract upon notification to client by Robinsons Inc. that order is ready for pick-up.		
<p>All approvals will be performed by client in Orlando, Florida at client expense. Any client delay of more than 24 hours for approval of final or intermediate proofs will add a minimum of one day, for each day of delay, to completion time. Any changes or authors's alterations at proof submission (payment # 2), will add an amount of time commensurate with changes or author's alterations. In this event, the determination of the amount of time will be at the sole discretion of Robinsons Inc.</p> <p>In accordance with the specifications on the previous pages, as to delivery and payment conditions, the following map reproductions are to be produced at the same time in accordance with the following specifications:</p> <p>5,000 (#2) National and State Park-Municipal and Artisan Centers-Tourism Charts.</p>		
		

Gobierno del Estado de Mexico  
Dirección General de Hacienda  
Difusión y Relaciones Públicas  
Attn: Lic. Rolando Ortega C.

Robinsons Inc.

Marketing Services to the Public  
1600 N. West Ave. - Orlando, Fla.

Aug 18, 1980

5,000 (#3)	Industry and Productivity #2 and #3 to be printed six colors one side and one color reverse on 80 lb dull coated enamel, open size 25 1/2 x 28 inches folded to approximately 9 1/2 x 8 1/2 inches, F.O.B. Orlando, utilizing same base map as # 1. #2 and #3, in addition to # 1.	12,000.00 (U.S.)
5,000 (#4)	Climate, Rivers, Dams and Reservoirs.	
5,000 (#5)	Population, Density and Housing	
5,000 (#6)	Soil Usage	
5,000 (#7)	Immigration and Emigration- Migration Results #4, #5, #6 and #7 to be printed in up to six colors one side, reverse side blank, on 80 lb. dull coated enamel, size 30 x 31 centimeters, F.O.B. Orlando, utilizing same base as # 1. #4, #5, #6 and #7, in addition to #1.	7,500.00 (U.S.)

Total Contract.....

150,000.00 U.S.

*P.P. Ortega*  
Lic. Rolando Ortega  
Gobierno del Estado  
de México

*John E. Robinson, Jr.*  
Robinsons Inc.

Date 8-19-80

Date 8/19/80

Note: Map Nos. 2 through 7 are priced to be produced at the same time and as part of the contract with Map No. 1 and may not be produced separately.

THIS OFFER IS VALID ONLY WHEN PRINTED ON FACE OF CONTRACT AND IS SUBJECT TO ALL CONDITIONS PRINTED ON FACE OF CONTRACT.