

EXHIBIT A  
TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Anderson, Hibey, Nauheim & Blair 1605 New Hampshire Avenue, N.W. Washington, D.C. 20009	2. Registration No.  3208
3. Name of foreign principal Electronic Industries Association of Japan	4. Principal address of foreign principal 3-2-2 Marunouchi Chiyoda-ku Tokyo 100, JAPAN

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual - State his nationality \_\_\_\_\_

FEDERAL BUREAU OF INVESTIGATION  
 CRIMINAL DIVISION  
 JUNE 10 1981  
 INTERNATIONAL SECURITY  
 REGISTRATION UNIT

6. If the foreign principal is a foreign government, state: Not applicable

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state: Not applicable

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal  
Association of electronics companies in Japan

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**DATE 3-31-84**

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b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal.... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal.... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal.. Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The foreign principal is a membership trade association, the members of which are Japanese electronics companies, which direct, control, and finance the foreign principal.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Not applicable

Date of Exhibit A July 12, 1983	Name and Title Robert A. Blair Managing Partner	Signature <i>Robert A. Blair</i>
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UNITED STATES DEPARTMENT OF JUSTICE  
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT  
Under the Foreign Agents Registration Act  
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Anderson, Hibey, Nauheim & Blair #3208	Electronic Industries Association of Japan

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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REGISTRATION UNIT

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Pursuant to the attached retainer agreement between the registrant and this foreign principal, the registrant will monitor trade and commerce-related developments, particularly with respect to semiconductor issues, which are relevant to the Japanese electronics industry. The registrant also will provide written reports to the foreign principal.

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DATE 3-31-89

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The registrant will meet with and have discussions with Executive Branch officials, collect and analyze reports, and maintain liaison with other groups concerned with matters within the scope described in item 4, supra.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act? <sup>1/</sup> Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

In addition to the activities described in items 4 and 5, supra, the registrant may schedule meetings with U.S. officials which may be attended by officers or members of the foreign principal.

Date of Exhibit B  July 12, 1983	Name and Title  Robert A. Blair, Managing Partner	Signature  <i>Robert A. Blair</i>
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<sup>1/</sup> Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

**ANDERSON, HIBEY, NAUHEIM & BLAIR**

1605 NEW HAMPSHIRE AVENUE, N. W.

WASHINGTON, D. C. 20009

(202) 797-3890

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS  
ATTORNEY'S DIRECT DIAL NUMBER

TELEX: 248029  
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May 23, 1983

Mr. Toshio Takai  
Executive Vice President  
Electronic Industries Association of Japan  
3-2-2 Marunouchi,  
Chiyoda-ku, Tokyo 100  
JAPAN

Dear Mr. Takai:

This letter is to set forth our agreement concerning the retention of this Firm by the Electronic Industries Association of Japan ("Association") to provide legal services in connection with matters in Washington of interest to the Association and its members.

In this regard, the Firm will be principally responsible for monitoring trade and commerce-related developments, particularly with respect to semi-conductor issues, and providing analyses of these semi-conductor issues to the Association. We will provide monthly written reports to the Association on these issues. We also will provide special reports on matters of particular importance to the Association. The Firm will work in coordination with co-counsel and consultants retained by the Association in Washington, including being available to meet periodically in Washington or New York with Association representatives. The Firm will register with the Department of Justice as an agent of the Association.

In consideration of the Firm's agreement to provide legal services to the Association, the Association will pay the firm a retainer of \$40,000, payable in three equal installments of \$13,333 on or before June 30, September 30 and December 31, 1983. The Firm also will be entitled to reimbursement for expenses incurred on behalf of the Association in connection with the Firm's services, such as telex, telephone, duplication, travel, other out-of pocket expenses and the like. No extraordinary expenses, such as for foreign travel, will be incurred without your prior approval.

**TERMINATED**

**DATE: 3-31-84**

Mr. Toshio Takai

Page 2

In the event that the Association determines that it wishes to use the services of the Firm in connection with extraordinary special projects, such as lobbying on specific items of legislation, outside the scope of services contemplated by this agreement, the parties shall reach a separate agreement for the handling of such matters and the appropriate method of compensating the Firm. Such arrangements for additional services shall be initiated, however, only at the sole discretion of the Association.

Statements for disbursements shall be rendered monthly and are payable upon receipt. This agreement shall be effective as of June 1, 1983, and shall remain in effect through March 31, 1984.

If this letter satisfactorily sets forth the terms of the relationship between the Firm and the Association, please execute the enclosed copy under the word "Accepted" and return the copy to us along with the first retainer installment of \$13,333.

Sincerely,

ANDERSON, HIBEY, NAUHEIM & BLAIR

By: 

Stanton D. Anderson

ACCEPTED:

ELECTRONIC INDUSTRIES ASSOCIATION OF JAPAN

By: 

Date: June 1, 1983

cc: Mr. Michael Tsukamoto