

EXHIBIT A
TO REGISTRATION STATEMENT

Under the Foreign Agents Registration Act of 1938, as amended

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Anderson, Hibey, Nauheim & Blair 1708 New Hampshire Avenue, N.W. Washington, D.C. 20009		2. Registration No. 3208
3. Name of foreign principal Corporacion de Fomento de la Produccion de Chile	4. Principal address of foreign principal One World Trade Center Suite 5151 New York, New York 10048	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Committee
 - Voluntary group
 - Other (specify) _____
- Individual - State his nationality _____

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 U.S. DEPARTMENT OF JUSTICE

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
N/A
- b) Name and title of official with whom registrant deals.
N/A

7. If the foreign principal is a foreign political party, state:

- a) Principal address
N/A
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal
The foreign principal is the state owned trading company
of Chile

b) Is this foreign principal


- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Foreign principal is the trading company which is owned by the government of Chile. Foreign principal is directed, controlled and financed by the government of Chile.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A	Name and Title	Signature
January 5, 1984	Robert A. Blair, Managing Partner	

UNITED STATES DEPARTMENT OF JUSTICE
Washington, D.C. 20530

EXHIBIT B

TO REGISTRATION STATEMENT
Under the Foreign Agents Registration Act
of 1938, as amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Anderson, Hibey, Nauheim & Blair	Corporacion de Fomento de la Produccion de Chile

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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 WASHINGTON, D.C. 20535

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.
 Registrant will provide general legal representation for the foreign principal and provide information on political matters of interest to the foreign principal. Such representation will include identifying and assessing policy trends and other matters dealing with bilateral relations between Chile and the United States.


5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will meet with or arrange for and coordinate meetings on behalf of or for the foreign principal with United States government officials. In addition, registrant will help in the exchange of information regarding the policies of Chile and the United States.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act? ^{1/} Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

In providing representation to the foreign principal, registrant will contact or meet with officials of the Department of State, the United States Trade Representative, the Department of the Treasury and the Department of Justice as well as other Executive Branch officials. These meetings will concern the bilateral relations between Chile and the United States.

Date of Exhibit B	Name and Title	Signature
January 5, 1984	Robert A. Blair Managing Partner	

^{1/} Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

December 19, 1983

Mr. Stanton D. Anderson
1708 New Hampshire Ave., N.W.
Washington, D.C. 20009

RECEIVED
INTELLIGENCE SECURITY
SECTION
REGISTRATION UNIT

Dear Mr. Anderson:

Please find enclosed herewith a copy of your letter of August 15, 1983 duly signed by General Javier Palacios, President of CORFO, who on behalf of CORFO, accepts your offer to provide legal services, reports on matters of interest to the Embassy of Chile in Washington and other tasks which might be assigned to you in accordance with the contract terms outlined in that letter.

I also enclose check N° 1262 in the amount of thirty thousand dollars (US \$30,000) duly endorsed to your firm.

Very truly yours,

ENRIQUE VALENZUELA
Ambassador

ANDERSON, HIBEY, NAUHEIM & BLAIR

1708 NEW HAMPSHIRE AVENUE, N. W.

WASHINGTON, D. C. 20009

(202) 483-1900

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS
ATTORNEY'S DIRECT DIAL NUMBER

TELEX: 240020
AHNB UR

August 15, 1983

Corporacion de Fomento de la
Produccion de Chile
One World Trade Center
Suite 5151
New York, New York 10048

Gentlemen:

This letter is to set forth our agreement concerning the retention of this Firm by the Corporacion de Fomento de la Produccion de Chile (the "Corporacion") to provide legal services, including reporting to the Corporacion on matters of interest to the Embassy in Washington, D. C., and other assignments as may be made.

In consideration of the Firm's agreement to provide legal services to the Corporacion, the Corporacion will pay the Firm a quarterly retainer in advance of \$30,000, which is hereby acknowledged by the Firm as received. The Firm also will be entitled to reimbursement for expenses incurred on behalf of the Corporacion in connection with the Firm's services such as telex, telephone, duplication, travel (including at least one trip to Chile by a member of the Firm during each calendar quarter), other out-of-pocket expenses and the like. No extraordinary expenses, such as for foreign travel (other than the quarterly trip to Chile provided for above), will be incurred without the prior approval of the Corporacion.

Statements for retainers will be rendered quarterly and are payable in advance of each quarter. Statements for disbursements will be rendered quarterly and are payable upon receipt. This agreement shall be effective as of August 15, 1983, and shall remain in effect for a term of one year, subject to cancellation upon thirty (30) days written notice by either party to the other.

The Corporacion understands that the Firm will register with the United States Department of Justice on behalf of the Corporacion, pursuant to the Foreign Agents Registration Act of 1938 (as amended) and with the United States Congress, if required.

ANDERSON, HIBEY, NAUHEIM & BLAIR
A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

Corporacion de Fomento de la
Produccion de Chile

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August 15, 1983

If this letter satisfactorily sets forth the terms of our relationship,
please execute the enclosed copy under the word "Accepted", and return
the copy to us.

Sincerely,

ANDERSON, HIBEY, NAUHEIM & BLAIR

By:



Stanton D. Anderson

ACCEPTED:

CORPORACION DE FOMENTO DE LA
PRODUCCION DE CHILE

By:

Date:


AUGUST 15, 1983