

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant ANDERSON, HIBEY, NAUHEIM & BLAIR 1708 New Hampshire Avenue, N.W. Washington, D.C. 20009	2. Registration No. 3208
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3. Name of foreign principal Electronics Industry Association of Japan ("EIAJ")	4. Principal address of foreign principal 3-2-2 Marunouchi Chiyoda-Ku Tokyo 100, Japan
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5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Committee
 - Voluntary group
 - Other (specify) _____
- Individual—State his nationality _____

6. If the foreign principal is a foreign government, state: N/A

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state: N/A

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

EIAJ is a trade association whose membership is comprised of Japan's major electronics firms. Its primary purpose is to represent the interests of the Japanese electronics industry on issues which are deemed important by the membership.

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b) Is this foreign principal


- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The foreign principal is a membership trade association, the members of which are Japanese electronics companies, which direct, control and finance the foreign principal.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A January 30, 1986	Name and Title Robert A. Blair Managing Partner	Signature 
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Anderson, Hibey, Nauheim & Blair	Electronics Industry Association of Japan ("EIAJ")

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.
4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant has been retained to represent the foreign principal in a Section 301 proceeding against Japanese semiconductor trade practices. Registrant will undertake all appropriate steps to defend the foreign principal's interests in connection with the Section 301 proceeding.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

In representing the foreign principal in the Section 301 proceeding, registrant will contact and meet with U.S. Government officials and prepare briefs and other written materials to present the foreign principal's position.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant believes that its current activities for the foreign principal fall within the scope of the "legal representation" exemption provided in Section 3(g) of the Foreign Agents Registration Act. However, we anticipate in early February 1986 the nature of the Section 301 proceeding may shift from one principally within the jurisdiction of the Office of the United States Trade Representative to one within the jurisdiction of other interested departments and agencies and the Executive Office of the President. Contacts with officials in these interested departments and agencies and the Executive Office of the President may be interpreted as "Political Activities".

Date of Exhibit B

January 30, 1986

Name and Title

Robert A. Blair
Managing Partner

Signature



Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

ANDERSON, HIBBY, NAUHEIM & BLAIR

1708 NEW HAMPSHIRE AVENUE, N.W.

WASHINGTON, D.C. 20009

(202) 483-1900

A PARTNERSHIP OF PROFESSIONAL CORPORATIONS
ATTORNEY'S DIRECT DIAL NUMBER

TELEX 240988
AAND UR

July 8, 1985

Mr. Toshio Takai
President
Electronic Industries Association
Of Japan
Tokyo Chamber of Commerce
& Industry Building
2-2, 3-Chome, Marunouchi,
Chiyoda-Ku, Tokyo 100
JAPAN

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Gentlemen:

This letter is to set forth our proposed agreement concerning the retention of this Firm by the Electronic Industries Association of Japan (EIA-J) to provide legal services in connection with the proceeding under section 301 of the Trade Act of 1974, as amended, initiated by the Semiconductor Industry Association.

In this regard, the firm will represent EIA-J's interests before the White House and appropriate executive branch agencies in this proceeding in coordination with the co-counsel and consultants retained by EIA-J.

In consideration of the Firm's Agreement to provide legal services to EIA-J, EIA-J will pay the Firm a quarterly retainer of \$50,000. The Firm will also be entitled to expenses incurred on behalf of EIA-J in connection with the Firm's services such as telex, telephone, duplication, travel, other out-of-pocket expenses and the like. No extraordinary expenses, such as for foreign travel, will be incurred without your prior approval.

Statements for retainers will be rendered quarterly and are payable in advance of each quarter. This agreement shall be effective as of July 1, 1985. Its terms and conditions may be re-examined and amended at any time should the parties so agree.

ANDERSON, HIBEY, NAUHEIM & BLAIR
A PARTNERSHIP OF PROFESSIONAL CORPORATIONS

Mr. Toshio Takai
July 8, 1985
Page Two

If this letter satisfactorily sets forth the terms of our relationship, please execute the enclosed copy under the word "accepted" and return the copy to us along with the retainer of \$50,000.

Sincerely,

ANDERSON, HIBEY, NAUHEIM & BLAIR

By:


Stanton D. Anderson

Accepted:

ELECTRONIC INDUSTRIES ASSOCIATION
OF JAPAN

By:

Date:

