

UNITED STATES DEPARTMENT OF JUSTICE  
WASHINGTON, D.C. 20530

No. 226  
Approval Expires Oct. 31, 1981

Form OBD-68  
(Rev 10-14-76)  
Formerly DJ-307  
for

AMENDMENT TO REGISTRATION STATEMENT

Pursuant to the Foreign Agents  
Registration Act of 1938, as amended.

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT  
APR 2 5 24 PM '87  
RECEIVED  
U.S. DEPARTMENT  
OF JUSTICE  
CRIMINAL DIVISION

1. Name of Registrant Hill and Knowlton, Inc.	2. Registration No. 3301
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3. This amendment is filed to accomplish the following indicated purpose or purposes:

- To correct a deficiency in
  - Initial Statement
  - Supplemental Statement for \_\_\_\_\_
- To give a 10-day notice of a change in information as required by Section 2(b) of the Act.
- Other purpose (specify) \_\_\_\_\_
- To give notice of change in an exhibit previously filed. Exhibit B - Free Trade Defense Association

4. If this amendment requires the filing of a document or documents, please list -


Written contract 1/31/87

5. Each item checked above must be explained below in full detail together with, where appropriate, specific reference to and identity of the item in the registration statement to which it pertains. If more space is needed, full size insert sheets may be used.

Original assignment from foreign principal was on a verbal basis; written contract has been received covering the month of January, 1987 for activities involving an American market advertising campaign to be conceived, prepared and executed by Registrant. Registrant will operate within a total budget of U.S. \$60,009 for the project, which will terminate on January 31, 1987, unless it is expressly renewed before that date by mutual agreement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this amendment and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief.

(Both copies of this amendment shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

  
Richard McElheny  
Group Director/ H&K  
Washington Operations

Subscribed and sworn to before me at Washington, D.C.

this 31 day of March, 19 87

  
(Notary or other officer)

My commission expires May 14, 1990

FREE TRADE DEFENSE ASSOCIATION  
3, Allées de la Corderie  
16100 COGNAC  
Tel. : 45 82 66 70

Cognac January 31st, 1987

HILL AND KNOWLTON INC.  
International Public Relations  
Counsel  
420, Lexington Avenue  
NEW-YORK, NY 10017

- U.S.A. -

LETTER-CONTRACT BETWEEN THE FREE TRADE DEFENSE ASSOCIATION AND HILL AND KNOWLTON, INC.

INTERNAL SECURITY  
SECTION  
REGISTRATION UNIT  
APR 2 5 24 PM '87  
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CRIMINAL DIVISION

Dear Sirs,

A contract is hereby agreed this day 31st January 1987 by and between :

THE FREE TRADE DEFENSE ASSOCIATION - 3, Allées de la Corderie - 16100 COGNAC - FRANCE, represented by its President, Mr. Francis ARNAUD, on the one hand, and

The International Public Relations Firm of HILL AND KNOWLTON, INC., 420 Lexington Avenue - NEW-YORK, N.Y. 10017 - U.S.A. - represented by its President.

It has also been agreed as follows :

- I - THE FREE TRADE DEFENSE ASSOCIATION entrusts HILL AND KNOWLTON, INC., which accepts, with the carrying out, under its control, of a conception, preparation and execution of an Advertising campaign in the American market during the period from January 1, 1987 to January 31, 1987.
- II - HILL AND KNOWLTON will be responsible and act under the direction of the FREE TRADE DEFENSE ASSOCIATION.
- III - This campaign will be carried out within the limits of a total budget of 60,009 U.S. Dollars.

In accordance with the mission and the mandate with which we entrust you, you undertake to :

- 1) - Represent the FREE TRADE DEFENSE ASSOCIATION in NEW-YORK
- 2) - Prepare and submit, for our approval, your plan for the Advertising.

3) - Take care of the execution of this plan and supervise it at all levels.

4) - Provide all the material necessary for the execution of this campaign to this end, pass and sign orders in our name and on our behalf.

5) - Verify all bills concerning the campaign ordered in the name of and on behalf of the FREE TRADE DEFENSE ASSOCIATION. All bills and account documents should be made out in the name of the FREE TRADE DEFENSE ASSOCIATION, since you will be acting as our agents.

6) - Pay the bills referred to in paragraph 5, using the 60,009 U.S. Dollars which we shall transfer to your account by February 2nd. Send the bills duly paid.

7) - The agreement laid down by the present letter will end automatically and in accordance with the legislation, without forewarning or notice termination, on January 31, 1987, unless, by mutual agreement, it is expressly renewed before that date.

While it is understood that HILL AND KNOWLTON will take all prudent care possible in the development of material to be issued, HILL AND KNOWLTON cannot undertake to verify facts supplied it by the FREE TRADE DEFENSE ASSOCIATION and the FREE TRADE DEFENSE ASSOCIATION therefore, indemnifies HILL AND KNOWLTON for any damages, costs or expenses arising out of the release of such information.

We send two copies of the present letter and its annex and request that your return one of them to us, officialized by your signature in duplicate, on the letter and the annex, signifying your approval of the agreement concluded between us and your undertaking to put it into operation.

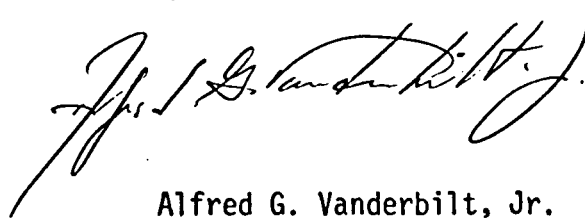
Yours Sincerely,

On behalf of the President  
FREE TRADE DEFENSE ASSOCIATION,  
F. ARNAUD



G. STURM (member)

Read and approved  
Good for agreement in the name of  
HILL AND KNOWLTON INC.



Alfred G. Vanderbilt, Jr.  
Vice President

ADVERTISING BUDGET FOR JANUARY 1 - JANUARY 31

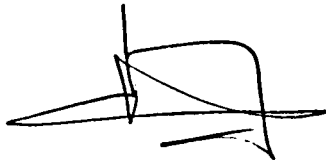
BUDGET DECIDED UPON

<u>PUBLICATION</u>	<u>ISSUE</u>	<u>COST</u>
WALL STREET JOURNAL	Jan. 16	42,330 U.S. Dollars
WASHINGTON POST	Jan. 23	16,104 U.S. Dollars
WASHINGTON TIMES	Jan. 23	1,575 U.S. Dollars

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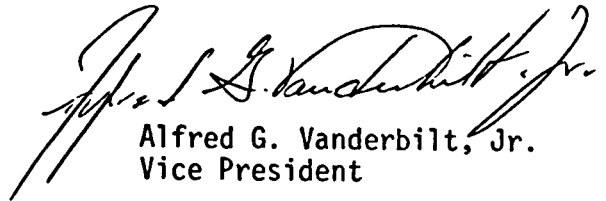
TOTAL 60,009 U.S. Dollars  
=====

On behalf of the President  
FREE TRADE DEFENSE ASSOCIATION  
F. ARNAUD



G. STURM.(member)

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HILL AND KNOWLTON INC.



Alfred G. Vanderbilt, Jr.  
Vice President