



April 16, 2019

Mr. Dan Noble, FAIA FACHA LEED AP  
Chairman and CEO  
HKS, Inc.  
350 N. St. Paul Street #100  
Dallas, Texas 75201

Dear Dan:

His Excellency Mamuka Bakhtadze, the Prime Minister of Georgia will be visiting Dallas on June 6<sup>th</sup> as part of a multi-city U.S. tour. The government of Georgia is seeking to increase U.S.-Georgia trade and investment, with the principal goal of moving towards free trade agreement (FTA) between our two countries.

As a goal of the roadshow, Georgia wants to discuss investment opportunities and possible partnerships with companies interested in having representation in that region or expand upon sectors such as technology, renewable energy development, manufacturing and production possibilities.

In recent years, Georgia has been working to strengthen their own technology and innovation ecosystem with the help of the U.S. technology industry. The government of Georgia supported the establishment of entrepreneurial programs StartUp Grind Tbilisi and Georgia's Innovation and Technology Agency, both of which partner with Silicon Valley. Prime Minister Bakhtadze is traveling to the Bay Area, Silicon Valley and Seattle to meet with several technology companies and investment firms during this tour.

I am writing to request a meeting for the Prime Minister and his delegation with you and the appropriate leadership of HKS during their Dallas visit.

Georgia is strategically located at the crossroads of Europe and Asia giving companies access to new opportunities. Georgia is recognized as one of the easiest places to do business in the world. World Bank's Doing Business 2019 report placed Georgia in sixth place in the Ease of Doing Business category among 190 countries. The country's friendly business climate offers access to an un-tapped region of about 200 million people. The business environment continues to strengthen as the government prioritizes reforms and investment of a strong, open economy.

The Georgia Deputy Chief of Mission Giorgi Tsikolia and First Secretary Givi Zedelashvili from the embassy will be in Dallas next to hold advance meetings and lay the groundwork for the Prime Minister's visit June 6<sup>th</sup>. If it makes sense to first meet with them to determine the possibility of a June 6<sup>th</sup> meeting, we can make that happen.

I look forward to speaking with you soon about this visit.

Sincerely,

Marvin Singleton  
Managing Director

*This material is distributed by Hill+Knowlton Strategies on behalf of the Ministry of Economy and Sustainable Development of Georgia. Additional information is available at the Department of Justice, Washington, DC.*