

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Neill & Company, Inc. 815 Connecticut Ave, NW Suite 800 Washington, DC 20006	2. Registration No. 3320
3. Name of foreign principal China External Trade Development Council (CETRA)	4. Principal address of foreign principal 201 Tunhwa North Road Taipei, Taiwan, Republic of China

5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

Partnership

Committee

Corporation

Voluntary group

Association

Other (specify) _____

Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom registrant deals.

c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

CETRA is a non-profit trade promotion organization of the Republic of China.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal Yes No

Directed by a foreign government, foreign political party, or other foreign principal Yes No

Controlled by a foreign government, foreign political party, or other foreign principal Yes No

Financed by a foreign government, foreign political party, or other foreign principal Yes No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No

Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

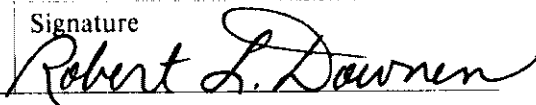
10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

The Council is owned by private business and organizations in the Republic of China

Date of Exhibit A
March 9, 1992

Name and Title
Robert L. Downen
Vice President

Signature



INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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Name of Registrant	Name of Foreign Principal
Neill and Company, Inc.	China Exteral Trade Development Council (CETRA)

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Provide government relations and related media and public communications services and advice, to assist in promoting Taiwan's commercial and other relations with the United States. Neill and Company's assistance to the Council will include working with the Coordination Council for North American Affairs in Washington, D.C. an unofficial non-profit instrumentality which acts for the Council locally.

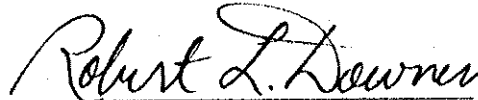
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant will provide counseling services regarding relations between the United States and Taiwan. Registrant will develop a public affairs strategy of communications with the public and private sector, and assist in implementing political and public relations programs benefiting the Republic of China, to include communications with the U.S. government officials on behalf of the foreign principals.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Discussions with Executive Branch officials and contacts with business sector, academia, and the general public to promote commercial and political cooperations between the United States and Taiwan.

Date of Exhibit B	Name and Title	Signature
March 9, 1992	Robert L. Downen Vice President	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

(PLEASE RETURN SIGNED COPY TO NEILL AND COMPANY.)

RETAINER AGREEMENT

THIS AGREEMENT is made between the China External Trade Development Council ("the Council") and the firm of Neill and Company, Inc. ("The Firm"), Washington, D.C.

(1) The Council and the Firm have agreed that the Firm shall render government relations and related public communications services to assist the Council, working with the Coordination Council for North American Affairs in Washington, D.C. (CCNAA), in promoting and strengthening Taiwan's relations with the United States and, in general, providing such other appropriate advice and assistance as will serve to achieve these purposes.

(2) In carrying out the above operations, the Firm will utilize its personnel in accordance with its decisions as to devoting its best resources to each of the tasks assigned to it in a manner that will best assure the accomplishment of the above objectives consistent with the policies and operating procedures of the Council.

(3) The Council will pay the Firm a fee of eighty-four thousand dollars (\$84,000) for the period of one year inclusive of all charges and expenses with the exception of international travel expenses. Upon the signing of this Agreement, forty-two thousand dollars (\$42,000) shall be paid to the Firm. The balance will be paid to the Firm six months following the signing of this Agreement.

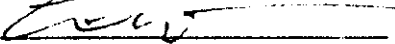
(4) This Agreement is for a one-year period, and will be extended annually unless the parties agree to terminate the agreement in writing sixty days before the end of any annual period.

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WASHINGTON, D.C.

(5) In connection with its representation, it is understood that the Firm, in certain circumstances, may be required under applicable United States Law to register its representation of the Council with the United States Government and that the Firm will comply with all requirements of the United States Law in this connection.

IN WITNESS WHEREOF, the parties have caused this agreement to be executed by their duly authorized representatives on the dates written below.

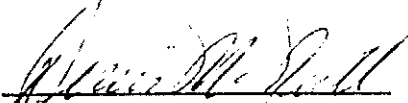
The China External Trade
Development Council

By: 

Secretary General

Date: 7 Jan, 1992

Neill and Company, Inc.

By: 

President

Date: 11 December 1991