

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Dow, Lohnes & Albertson 1225 Connecticut Ave., N.W. Washington, D.C. 20036	2. Registration No. 3452
3. Name of foreign principal Sipad	4. Principal address of foreign principal M. Tita 15 71000 Sarajevo, Yugoslavia

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) Enterprise
- Individual—State his nationality \_\_\_\_\_

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6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal  
Manufacturer/exporter in Yugoslavia of wood furniture.

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b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

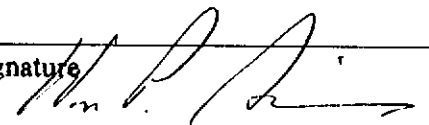
The foreign principal is an organization of associated labor, managed by workers under the SELFMA System, controlled by the Yugoslav government.

Date of Exhibit A

1/20/84

Name and Title  
William P. Sims  
Managing Partner

Signature



INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant  
Dow, Lohnes & Albertson

Name of Foreign Principal  
Sipad

Check Appropriate Boxes:

- 1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- 2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3.  The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

Advice and representation of foreign principal in connection with matters relating to U.S. imports of wood furniture from Yugoslavia. Fees will be based on the normal billing rates of the registrant for its lawyers and paralegals, plus out-of-pocket expenses.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Advise foreign principal on the status of proposed legislation and/or regulations in connection with the Generalized System of Preferences that may have an adverse effect on U.S. imports of wood furniture from Yugoslavia and representation of foreign principal in opposition to such legislation and/or regulations, and related matters.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Expression of the views of foreign principal in opposition to legislation and/or regulations in connection with the Generalized System of Preferences which would adversely affect U.S. sales of wood furniture by foreign principal or exports to the United States by foreign principal before U.S. Congressmen, Congressional staff, other government agency officials, trade associations and possibly journalists.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>

Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

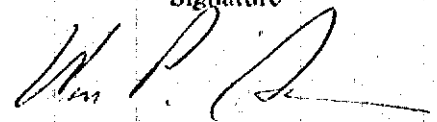
Expression of the views of foreign principal in opposition to legislation and/or regulations in connection with the Generalized System of Preferences which would adversely affect U.S. sales of wood furniture by foreign principal or exports to the United States by foreign principal before U.S. Congressmen, Congressional staff, other government agency officials, trade associations and possibly journalists.

Date of Exhibit B

1/20/84

Name and Title  
William P. Sims  
Managing Partner

Signature



<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of the government of a foreign country or a foreign political party.