

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Dow, Lohnes & Albertson 1255 Twenty-Third Street, NW, Suite 500 Washington, DC 20037	2. Registration No. 3452
3. Name of foreign principal SOFECIA	4. Principal address of foreign principal Two Stamford Landing P.O. Box 10303 Stamford, CT 06904-0303

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

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n/a

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal

SOFECIA is a French company whose activities in the United States consist solely of the importation, processing and resale of non-beverage ethyl alcohol.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.) n/a

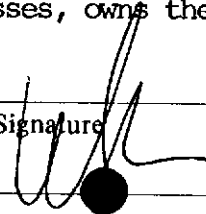
10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Luis Dreyfus a commodities trading company, controls two-thirds of SOFECIA and Comip a holding company for real estate and other businesses, owns the remaining one-third.

Date of Exhibit A  
March 7, 1990

Name and Title  
William Silverman, Partner;  
Dow, Lohnes & Albertson

Signature



**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant  
Dow, Jones & Albertson

Name of Foreign Principal  
SOPFICIA

Check Appropriate Boxes:

1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3.  The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

Advising the foreign principal regarding the levy of additional duties on ethyl alcohol products and representation of the foreign principal before the United States Customs Service regarding the levy of additional duties on ethyl alcohol products. The duration of the agreement or understanding between the registrant and the foreign principal is expected to continue indefinitely. The amount of compensation and expenses are unknown at the present time, however, fees will be based on the normal hourly rates of the registrant, plus out-of-pocket expenses.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Advising the foreign principal regarding the levy of additional duties on ethyl alcohol products and representation of the foreign principal before the United States Customs Service regarding the levy of additional duties on ethyl alcohol products.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Advising the foreign principal regarding the levy of additional duties on ethyl alcohol products and representing the foreign principal before the United States Customs Service regarding the levy of additional duties on ethyl alcohol products.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Advising the foreign principal regarding the levy of additional duties on ethyl alcohol products and representing the foreign principal before the United States Customs Service regarding the levy of additional duties on ethyl alcohol products.

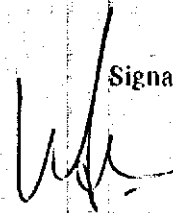
Date of Exhibit B

March 7, 1990

Name and Title

William Silverman, Partner;  
Doh, Lohnes & Albertson

Signature



<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.