

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant <b>van Kloberg &amp; Associates, Ltd. 1900 L Street, NW Suite 500 Washington, D.C. 20036</b>		2. Registration No.  <b>3466</b>
3. Name of foreign principal <b>Embassy of the Republic of Djibouti</b>	4. Principal address of foreign principal <b>1156 15th Street, NW Suite 515 Washington, D.C. 20005</b>	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.  
**Embassy of Djibouti in Washington, D.C.**
- b) Name and title of official with whom registrant deals.  
**H.E. Roble Olhaye, Ambassador**

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

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CRIMINAL DIVISION

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No

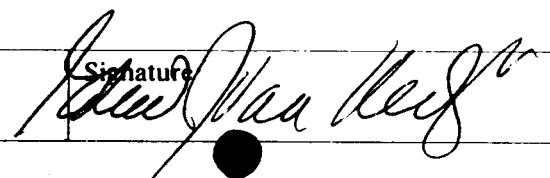
Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A  
January 17, 1991

Name and Title  
Edward van Kloberg  
President

Signature  


**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
van Kjoberg & Associates, Ltd.	Embassy of Djibouti

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

SEE ATTACHED

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

SEE ATTACHED

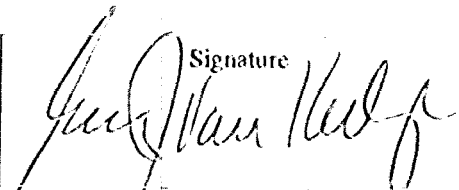
6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

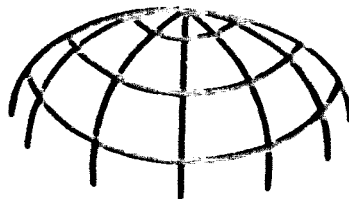
van Kloberg & Associates will prepare and distribute written materials which may be defined as political propaganda. vKA will also contact government officials, by phone and by letter, to arrange for meetings with the foreign principal.

Date of Exhibit B  
January 17, 1991

Name and Title  
Edward Van Kloberg  
President

Signature  


\*Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



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Telefax (202) 223-3794

Washington, D.C. 20036  
International Consultants

CONTRACT BETWEEN  
VAN KLOBERG & ASSOCIATES, LTD.  
AND THE GOVERNMENT OF  
THE REPUBLIC OF DJIBOUTI

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STATE DEPARTMENT  
OFFICE OF ASSISTANT  
SECRETARY FOR  
PUBLIC AFFAIRS  
JAN 24 1972

MAJOR OBJECTIVES OF CONSULTING SERVICES

1. Prepare for, plan, and coordinate the visit to the U.S. by Djibouti's President.
2. Carry out public and media relations activities to educate American government and business leaders, and the general public about Djibouti.
3. Provide government relations and lobbying services.
4. Coordinate all travel and hotel arrangements for the President and his delegation.

ACTIVITIES PROVIDED BY VAN KLOBERG & ASSOCIATES (vKA)

Activities to be carried out by vKA will be governed by the terms of the retainer agreement and by priorities set by the Ambassador. Activities may include, but are not limited to the following:

The Presidential Visit -- vKA, in cooperation with the Ambassador, will assist the Embassy of Djibouti with the planning, management, and details connected with the Presidential visit. The management fee for the visit, and detailed activities are described below.

The visit to the U.S. by Djibouti's President will be capitalized upon as a time for enhancing the image of Djibouti and its President; for projecting Djibouti's viewpoints and goals through a broad media campaign; for disseminating information on Djibouti and its importance to the U.S.; for arranging meetings with key U.S. leaders; and for educating the public on business opportunities in Djibouti.

Public Relations -- Assist in the research, preparation, and dissemination of information to the government, business, media, and financial communities; arrange meetings and speaking engagements for His Excellency; prepare speeches and provide briefing and coaching assistance.

Media Relations -- Assist in identifying newspapers, magazines, wire services, and radio/TV stations which would provide the best coverage, as well as the reporters and editors who should be cultivated; prepare press releases, articles, letters to the editor and op-ed pieces; devise strategy for countering negative publicity; arrange media interviews, press conferences, briefings, and editorial meetings; plan media coverage.

Government Relations -- Analyze news, pending legislation, policy, and other developments which could affect U.S.-Djibouti relations; work with key members of Congress and the Administration whose support is critical; assist in arranging meetings between His Excellency and influential decision-makers; and prepare background information, briefing papers, and testimony.

Contacts/Entertainment -- Assist in arranging dinners, luncheons, receptions, and other social functions where His Excellency can meet influential members of Congress, government officials, businessmen and others who can prove helpful.

Travel Coordination -- Handle all necessary arrangements for the transportation of the Presidential delegation, including airline flights, limousines, etc., and for hotel accommodations.

#### AUTHORITY AND LIAISON

Controlling authority for this agreement rests with the President of van Kloberg & Associates and with Djibouti's Ambassador. Close, continuing liaison will be maintained by bi-weekly meetings, telephone, fax, and correspondence. vKA will have no authority to enter into any contracts on behalf of Djibouti.

#### FEEES AND EXPENSES

Retainer -- Standard time charges for vKA principals and associates will be covered by a management fee in the amount of \$25,000, beginning January 15, 1991. The retainer fee will be paid in two equal installments of \$12,500. In accordance with standard public relations procedure, one half of the total management fee is due on the day of the signing of the contract. The balance of the fee is due one week prior to the arrival of the President. van Kloberg & Associates reserves the right to suspend services pending receipt of the pre-paid retainer.

Retainers are based on vKA's standard time fee of \$175.00 per hour.

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OFFICE OF THE  
PRESIDENT

EXPENSE BUDGET FOR THE PRESIDENTIAL VISIT

1) Press Kits Production and printing of 1,000 press kits,	\$7,500
2) 1,000 Black/white photos	500
3) Mailing of press kits and courier costs	\$3,000
4) Telefax costs	\$1,000
5) Long-distance telephoning	\$1,000
6) Clipping services	\$1,000

TOTAL

\$13,000

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AGREED TO BY:

*[Signature]*

for the Republic of Djibouti

*[Signature]*  
Edward J. van Kloberg, III  
President

Date:

*July 17, 1991*

Date:

*July 17, 1991*