

Privacy Act Statement. The filing of this document is required by the Foreign Agents Registration Act of 1938, as amended, 22 U.S.C. § 611 *et seq.*, for the purposes of registration under the Act and public disclosure. Provision of the information requested is mandatory, and failure to provide this information is subject to the penalty and enforcement provisions established in Section 8 of the Act. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, DC. Statements are also available online at the Registration Unit's webpage: <http://www.fara.gov/>. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public in print and online at: <http://www.fara.gov/>.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Counterespionage Section, National Security Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Akin Gump Strauss Hauer & Feld, LLP 1333 New Hampshire Ave, NW Washington, DC 20036		2. Registration No. 3492
3. Name of foreign principal Embassy of the Republic of Korea	4. Principal address of foreign principal 2450 Massachusetts Ave, NW Washington, DC 20008	

5. Indicate whether your foreign principal is one of the following:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify): \_\_\_\_\_
- Individual-State nationality \_\_\_\_\_

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6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant  
Embassy of the Republic of Korea
- b) Name and title of official with whom registrant deals  
Minister Jong-hyun Choi, Minister for Economic Affairs

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal.

Advocate for passage of the U.S. - Korea  
Free Trade Agreement

b) Is this foreign principal

Supervised by a foreign government, foreign political party, or other foreign principal

Yes  No

Owned by a foreign government, foreign political party, or other foreign principal

Yes  No

Directed by a foreign government, foreign political party, or other foreign principal

Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal

Yes  No

Financed by a foreign government, foreign political party, or other foreign principal

Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal

Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be used.)

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10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A

Name and Title

Signature

2/2/10

Scott Rankin

[Signature]

Exhibit B  
To Registration Statement  
Pursuant to the Foreign Agents Registration Act of 1938, as amended

**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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1. Name of Registrant Akin Gump Strauss Hauer & Feld, LLP	2. Registration No. 3492
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3. Name of Foreign Principal Embassy of the Republic of Korea
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Check Appropriate Boxes:

- 4.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
- 5.  There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 6.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.  
Provide counsel and outreach related to the Korean-US Free Trade Agreement



8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.  
Counsel and advise client on US policy and communicate with US government officials concerning the Korean-US Free Trade Agreement.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below?    Yes     No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

We will communicate with US government officials to encourage support of the Korean-US Free Trade Agreement.

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Date of Exhibit B	Name and Title	Signature
8/25/10		

Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

AKIN GUMP  
STRAUSS HAUER & FELD LLP

Attorneys at Law

July 19, 2010

Ambassador Han Duk-soo  
Embassy of Korea  
2450 Massachusetts Avenue, NW  
Washington DC 20008

Re: Terms of Engagement

Dear Ambassador:

It has been a pleasure representing the Republic of Korea at my previous firm, Parven Pomper Strategies. Our recent acquisition by Akin, Gump, Strauss Hauer & Feld LLP provides us with an opportunity to expand our representation of the Republic of Korea.

**Overview -- Where We Stand**

As you know, on June 30, 2007, the U.S. and South Korea signed the proposed U.S.-South Korean Free Trade Agreement (KORUS FTA). The Bush Administration did not send draft implementing legislation to Congress. Since President Obama took office in January 2009, the agreement has been stalled. As a candidate, Obama was critical of the agreement, and trade deeply divides the Democratic party. Therefore, nothing of substance has happened – until Saturday, June 26, 2010.

As you know, several days ago the President unexpectedly announced he would renew the trade agreement talks and he set a target deadline of November for completing a deal. He stated that he would submit the agreement to Congress in the few months that follow after the next G20 in Seoul. Press reports quote senior administration officials saying that the window of action is in late 2010 or early 2011.

Based on press reports and other intelligence, it appears that the key players in the administration, in addition to USTR Ron Kirk, include Valerie Jarrett, Rahm Emanuel, and Mike Froman. We also hear that Secretary Hillary Clinton is eager to play a role. This narrow and fast-approaching window justifies our prescription for bold, aggressive action now. There is much to do in a short amount of time.

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### **The Akin Gump Team**

Your core advocacy team members registered under the Foreign Agents Registration Act will include:

**Scott Parven** has successfully represented Fortune 500 companies, major trade associations and foreign governments. His experience at major corporations, law firms and consultancies have made him a trusted democratic counsel to CEOs, trade association executives and foreign dignitaries alike. Mr. Parven has notably been affiliated with centrist Democrats for his entire professional career and has developed close relationships with members of Congress and staff in driving market-based solutions to public policy problems. Mr. Parven's political acumen and policy advice have earned him accolades by numerous publications, including "Best In The Business" by *The Hill* newspaper and *National Journal* magazine. In 2010, he was named to the board of the Democratic Leadership Council.

**Alixandria Lapp** brings a wealth of political experience to the team. She spent nearly a decade on Capitol Hill as a top advisor to moderate House Democrats and worked extensively on major trade initiatives, including the campaign to bring China into the WTO through passage of Permanent Normal Trade Relations. Her experiences include serving as the Democratic Congressional Campaign Committee's campaign director under Rep. Rahm Emanuel, D-IL, and as the deputy director of the Committee's Independent Expenditure operation. Prior to Akin Gump, she served as senior vice president of Parven Pomper Strategies (PPS) Inc. and as executive director of New Democrat Network (NDN). She has extensive experience lobbying on trade and intellectual property protection issues.

Former Congressman **Vic Fazio** (D-CA) is a senior advisor to the firm. Mr. Fazio advises clients on a range of public policy and government relations issues. He served for 20 years as a member of Congress, representing the Sacramento area. During his tenure he was appointed to the House Appropriations Committee and served as a subcommittee chairman or ranking member for 18 years. He maintains close ties to the House Democratic leadership, members of the California congressional delegation and to the leadership of the congressional committees. Before his election to Congress, Mr. Fazio served in the California State Assembly. Mr. Fazio has provided federal legislative advocacy services since his retirement from Congress in 1998, working closely with the California congressional delegation during this time. Mr. Fazio is listed on *The Hill's* 2008 list of the best "hired guns" and corporate lobbyists on K Street.

Former Congressman **Bill Paxon** (R-NY) is a senior advisor to the firm. A five-term member of Congress from 1989 to 1999, Bill Paxon played a key role as chairman of the National Republican Congressional Committee (NRCC) in electing and re-electing the first House GOP

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majorities since the 1920s. The authoritative *Almanac of American Politics* termed Mr. Paxon "a triumphant national leader" who is "one of the party's best political brains" and "best natural politicians." While in Congress, Mr. Paxon also served as chair of the House leadership, founded the House Republican Israel Caucus and was a member of the following committees: Energy and Commerce, Banking, Budget, Small Business and Veterans Affairs. As a member of the House GOP leadership for five years, Mr. Paxon was intimately involved in crafting and executing a wide range of legislative initiatives, including the historic "Contract with America," welfare reform, and tax relief and economic growth policies. Following his 21-year public service career, Mr. Paxon joined the law firm of Akin Gump Strauss Hauer and Feld LLP, where, since January 1999, he has advised a wide range of public and private sector clients on policy issues. He has consistently been rated one of Washington's top lobbyists.

The following team members will be the business team:

**Suk-Han Kim** advises a wide range of major Korean and American companies seeking to conduct business in the United States and Korea. U.S. and Korean multinational businesses regularly seek his guidance to resolve disputes, to pursue sensitive cross-border business and investment opportunities and to gain an understanding of crucial political and policy issues affecting both nations. Mr. Kim's advice and counsel has also encompassed every aspect of U.S.- Korea relations. His counsel has been sought by both the governments of the United States and the Republic of Korea on many occasions, and he advises the government of Korea on various bilateral trade policy matters. Mr. Kim serves on the firmwide management committee. Prior to joining Akin Gump, Mr. Kim was a partner in the Washington office of an international law firm, where he managed the firm's Korea practice.

**Vernon Jordan** practices general, corporate, legislative and international law. Prior to joining Akin Gump in January 1982, Mr. Jordan served as president and chief executive officer of the National Urban League, Inc.; executive director of the United Negro College Fund, Inc.; director of the Voter Education Project of the Southern Regional Council; attorney-consultant at the U.S. Office of Economic Opportunity; assistant to the executive director of the Southern Regional Council; Georgia field director of the National Association for the Advancement of Colored People; and as an attorney in private practice in Arkansas and Georgia. Mr. Jordan's presidential appointments include: the President's Advisory Committee for the Points of Light Initiative Foundation; the Secretary of State's Advisory Committee on South Africa; the Advisory Council on Social Security; the Presidential Clemency Board; the American Revolution Bicentennial Commission; the National Advisory Committee on Selective Service; and the Council of the White House Conference "To Fulfill These Rights." Mr. Jordan served as the chairman of the Clinton Presidential Transition Team in 1992.

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### **Scope of Engagement**

Our team members have extensive experience shepherding trade agreements to ratification, both from outside Congress and within it. The Akin Gump advocacy team will be the Republic of Korea's lead strategists in the FTA fight. We will work with your other consultants, lobbyists, and public relations consultants, as well as outside groups and interests, to devise and implement a seamless strategy and action plan to ensure the KORUS FTA is ratified within the window we previously outlined.

The Akin Gump business team will engage solely in commercial, nonpolitical activities such as business development and representation in purely commercial activities such as the exchange, transfer, purchase or sale of commodities, services or property. These team members will not be engaged in devising strategy, conducting outreach, or working with the advocacy team on the KORUS FTA. The business team will be available on an as-needed basis.

### **Action Plan**

We have developed a thorough action plan that outlines what we will do for you between now and the day of the vote in Congress. We have outlined this action plan in a timeline with goals and objectives listed out month-by-month. This outline assumes that a vote will occur in late December, just before the holidays, which we believe the Obama Administration may believe is in their political best interests. However, we will undertake several specific actions that will ensure our success should the vote occur in January with many new Members of Congress and Senators voting. This outline also includes actions we as Akin Gump will undertake, as well as what we will work with other organizations to do that may be better equipped to undertake the specific task at hand.

Throughout this term of our contract, we will:

*Develop personal relationships for you with key leaders in Washington, D.C.*

We will ensure you have opportunities to meet key leaders in the White House and in Congress through both social and official channels.

*Develop relationships with key policy elites*

We will develop relationships with key thought leaders and think tanks who are close to the White House and key political and foreign policy writers. We will set up meetings at the



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Counselor and/or Ambassador level with leaders and key personnel at the most important think tanks and publications. We will also undertake the following tasks:

*July*

1) Complete the compilation of all Hill intelligence: We are currently compiling all Hill intelligence into a thorough, comprehensive matrix that will include the following information: Meetings held with the Member by the Ambassador or other Embassy personnel;

- Past trade votes;
- Trade-related letters sent or signed by the Member;
- Trade legislation sponsored or co-sponsored by the Member;
- Number of Korean-Americans in the state or district;
- Businesses in the district/state that support/oppose the KORUS FTA;
- Other relevant information compiled by the team.

2) Working off the matrix, develop target lists of Members divided up into sub-groups such as:

- Potential champions of the KORUS FTA;
- Undecided Members,
- Members interested in national security;
- Members interested in agriculture;
- Members interested in financial services;
- Members interested in intellectual property protection;
- New Democrats;
- Blue Dog Democrats;
- Congressional Hispanic Caucus members;
- Congressional Black Caucus members.

3) Begin developing a list for potential Whip team leads.

4) Identify strategies for reaching out to Congressional leadership, especially Speaker Nancy Pelosi, Majority Leader Steny Hoyer, DCCC Chairman Chris Van Hollen, Senator Chuck Schumer, and Senator Dick Durbin. Begin implementing those strategies.

5) Work with the business community to develop a strategy for KORUS passage, including active participation by key CEOs.

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- 6) Initiate weekly meetings between Akin Gump and USTR.
- 7) Reach out to White House and non-USTR Administration officials to coordinate information gathering and persuasion efforts on the Hill.
- 8) Work with Fratelli and other organizations' public relations strategists to develop a message and communications strategy.
- 9) Potentially put together a social event at the Ambassador's residence for high-level Capitol Hill and Administration personnel.
- 10) We will dispatch our top Republicans, including former Congressman Bill Paxon, to gather intelligence about the Republicans' position on the FTA and what we can expect out of them as the vote approaches.

*August*

- 1) Identify and confirm a bipartisan Whip Team to begin meeting upon Congress's return.
- 2) Explore an event in Napa Valley with a winery to coincide with Speaker Pelosi's issue retreat from August 13 – 15.
- 3) Engage outside organizations that focus on national security. We will use the top-notch national security consultants at Akin Gump, which includes former assistant secretaries of state, a deputy assistant secretary of defense, and National Security Council personnel. Our goal is to create an "echo chamber" of national security experts who all agree that the U.S. must quickly ratify the KORUS FTA, and specifically, identify several targets to be vocal champions of the KORUS FTA. We will also engage key national security experts throughout Washington, including Rudy deLeon at the Center for American Progress, Andy Johnson at Third Way, and Lee Hamilton at the Woodrow Wilson Center.
- 4) Plan and execute the Ambassador's visits to Illinois, Michigan, Washington state and California.
- 5) Because Congress is not in session, we should use August to further refine our messaging and communications strategies for each of our target populations – determine who the best messengers are for each Member and begin setting up meetings with undecided Members of Congress for the fall with supporters of the KORUS FTA.

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6) Work with the embassy to develop a strategy to engage the Korean American community, include direct outreach to candidates for office in case the vote is held after the new Congress is sworn in January.

*September*

- 1) We will aggressively seek out meetings on the Hill in September – based upon our work in August targeting Members and determining who the right messengers are, we will ensure that each undecided Member of Congress is touched twice by KORUS supporters in the month of September (it is likely that September will be Congress's last month in session).
- 2) Continue working with and monitoring the business community's actions.
- 3) Depending on how discussions are going, we should consider doing a series of briefings on the Hill for staff during the months of September and October focusing on various aspects of the Korea-US relationship.

*October and beyond*

We believe Congress will adjourn by the beginning of October. At that point, we will work closely with the Administration and support the embassy's efforts to ensure the substance of the agreement is being worked out satisfactorily. We will communicate the progress of the discussions with our champions and other keenly interested Members. We will seek to combat efforts by anti-trade groups to force Members to commit to voting against the trade agreement.

Immediately after the November elections, we will provide a comprehensive analysis of what the election results mean for KORUS and an action plan to move forward.

Of course, as the vote approaches, we will work extremely closely with the Administration and the business community to count votes and persuade undecided Members to vote for the KORUS FTA. It is impossible to predict now exactly what actions will be needed as the vote approaches, but rest assured we will do whatever is needed.

This action plan could be revised at any time according to the changes of situation or to the request from the Embassy.

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**Pricing**

For our public policy engagements we recommend a fixed monthly retainer. Due to the irregular Congressional calendar, we find that a fixed monthly retainer provides our clients with certainty about our monthly costs.

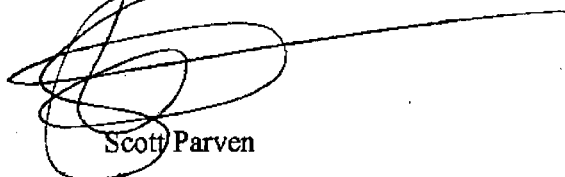
For our general public policy engagement, Akin Gump proposes a fixed monthly fee of \$50,000 plus reasonable expenses (this includes travel or other expenses that go above and beyond expenses incurred in day-to-day work on behalf of the embassy. For example, "reasonable expenses" does not include taxicab fare, phone calls, or faxes which are included in our retainer). This fee will cover the work described above.

Our standard practice is to bill on a monthly basis and this contract starts on July 19, 2010, with the month of July being prorated, and will terminate on December 31, 2010. If the contract is terminated prior to December 31, 2010, the final bill will be prorated. We require that payment of statements be made within 30 days of receipt, and we may suspend to terminate any work in progress consistent with applicable ethical standards. The signing of this contract will terminate the contract dated May 7, 2010 between the Embassy of the Republic of Korea and Akin Gump

Attached to this letter is our Statement of Firm Policies (the "Statement") that will apply to our representation of you, provided that to the extent of a conflict between the terms of the Statement and the terms of this letter, the terms of this letter shall control. Please review these policies and let me know if you have any questions concerning them. If the terms described above and in the attached Statement of Firm Policies area satisfactory to you, please so indicate by signing the enclosed copy of this letter and returning the signed copy.

Thank you again for the opportunity to work with the Republic of Korea on these issues and we look forward to a long and beneficial relationship. Please do not hesitate to contact me if you have any questions about this proposal.

Sincerely,



Scott Parven

AKIN GUMP  
STRAUSS HAUER & FELD LLP

Attorneys at Law

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A handwritten signature in black ink, consisting of a series of loops and a long horizontal stroke extending to the right.

The Embassy of the Republic of Korea

Date July 19, 2010

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