

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Berliner & Maloney 1101 17th St., N.W., Suite 1004 Washington, D.C. 20036	2. Registration No. 3512
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3. Name of foreign principal ELMONT AG	4. Principal address of foreign principal Oberer Graben 9000 St. Gallen Switzerland
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5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Individual—State his nationality _____
 - Committee
 - Voluntary group
 - Other (specify) _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,


- a) State the nature of the business or activity of this foreign principal
Production of and trade with apparatuses of the electronic or related industries; acquisition, administration, and sale of patents and licenses as well as purchase and sale of real estate; acquisition, administration, management and leasing of hotels and restaurants.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.
Fred Schiavo, a Swiss citizen

Date of Exhibit A	Name and Title	Signature
3/28/88	Clarence J. A. Kochile Attorney	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Berliner & Maloney	Elmont AG

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Ascertain ongoing concerns of foreign principal regarding U.S. barriers to trade, monitor legislative developments affecting high technology exports under HR3, S.490, S.1420 and potentially discuss principal's views with U.S. government persons.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal. Aside from advising principal under separate agreement on specific export control enforcement case, the activities under the FARA-related agreement will involve reviewing bills before Congress, monitoring developments of H.R.3, S.490, S.1420, and possibly stating orally or in writing the views of the principal to U.S. persons in the Administration or in Congress.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Principal policies related to the representation are Liberalization of trade, due process in enforcement and reduction of trade barriers for goods freely available abroad, but export controlled in the U.S. The activities may include presentations to Administration and Congress on foreign availability of U.S. controlled products and lack of due process in enforcement.

Date of Exhibit B

3/25/88

Name and Title

Clarence J. A. Kechinke
Attorney

Signature



¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

LAW OFFICES
BERLINER & MALONEY
1101 SEVENTEENTH STREET, N.W.
SUITE 1004
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(202) 293-1414

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64432 BERMAR
FAX:
(202) 293-9035

CLEMENS J.M. KOCHINKE

TELEFAX TRANSMITTAL SHEET

TO: *HERRN RECHTSANWALT*
AN: *DR. GROSS*
A :

FROM: *C. KOCHINKE, ESQ.*
VON:
EN PROVENANCE DE:

DATE/TIME:
DATUM/ZEIT: *3/25/88 11:25*
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NOTES

KURZNACHRICHT

MESSAGE

Herrn Rechtsanwalt
Dr. iur. Jost Gross
Gross, Linder, Frischknecht und Spaar
Poststrasse 18
CH-9000 St. Gallen
SWITZERLAND

Elmont AG; Intervention bei Gesetz- und Verordnungsgeber;
Auftragsbestätigung zur Vorlage bei dem Department of Justice

Sehr geehrter Herr Kollege,

zur Vorlage bei dem Department of Justice der Vereinigten Staaten gemäß dem Foreign Agents Registration Act bestätigen wir hiermit die Bedingungen unserer möglichen Intervention bei Gesetz- und Verordnungsgebern der Vereinigten Staaten namens der Elmont AG dahingehend, daß der Auftrag auf Handelshemmnisse beschränkt ist, Honorare von maximal \$150 je Stunde vereinbart sind und allfällige Auslagen von der Mandantschaft getragen werden.

Mit freundlichen Grüßen

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Clemens Kochinke
Attorney at Law/Rechtsanwalt
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TRANSLATION OF TEXT

(Stationary and telefax trasmittal sheet in English with translation of telefax technical data into German and French)

Dr. Jost Gross
Attorney at Law
Gross, Linder, Frischknecht und Spaar
Poststrasse 18
CH-9000 St. Gallen
Switzerland

Elmont AG; Intervention with Legislature and Regulators;
Confirmation of Assignment for Filing with the Department of Justice

Dear Colleague,

For Filing with the Department of Justice of the United States under the Foreign Agents Registration Act we confirm hereby the terms of our potential intervention with legislators and regulators of the United States on behalf of Elmont AG, namely that the assignment is limited to trade barriers, that fees of a maximum of \$150 per hour are agreed on and that applicable expenses will be reimbursed by the client.

Sincerely,

(Signature)

Clemens Kochinke
Attorney at Law/(same in German)

.....
Statement by Translator

I certify under oath that the above translation is a true and accurate translation of the text of the attachment to Exhibit B of the initial registration for the representation of Elmont AG by Berliner & Maloney, Registration No. 3512.

...*Clemens Kochinke*.....
Clemens Kochinke

Subscribed and sworn to before me at 1101 17th St., N.W., #1009, Wash., D.C. 20036
this 20th day of ~~April~~ ^{May} 1988, ...*Stephanie Ann Muir*...
(Notary)

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Expires October 14, 1990