

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant J. W. Associates, Ins.	2. Registration No. 3590
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3. Name of foreign principal KIGA - Canton of St. Gall / Switzerland Business Promotion Division	4. Principal address of foreign principal Moosbruggstrasse 11 Ch-9001 St. Gallen Switzerland
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5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
- | | |
|--------------------------------------|--|
| <input type="checkbox"/> Partnership | <input type="checkbox"/> Committee |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Voluntary group |
| <input type="checkbox"/> Association | <input type="checkbox"/> Other (specify) _____ |
- Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
Business Promotion Division of the Cantonal Government of St. Gall, Switzerland
- b) Name and title of official with whom registrant deals.
Dr. Heinz Kobelt - Director

7. If the foreign principal is a foreign political party, state:

- n/a
- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,
n/a

- a) State the nature of the business or activity of this foreign principal

✓ b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

n/a

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

n/a

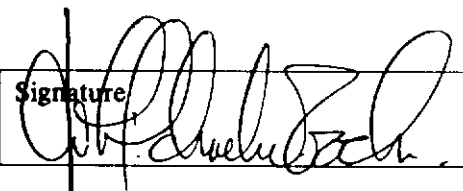
Date of Exhibit A

Mar 29 1984

Name and Title

John Woodman - President

Signature



INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
J.W. Associates, Inc.	KIGA - Canton of St. Gall/ Switzerland Business Promotion Division

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding

J. W. Associates, Inc. is the marketing representative and agent in North America for the Business Promotion Division of the Canton of St. Gall, Switzerland. J.W. Associates, Inc., on behalf of this agency organizes, implements and follow-ups marketing exercises aimed at electronic and growth sectors of industries for investment into the St. Gall Canton.

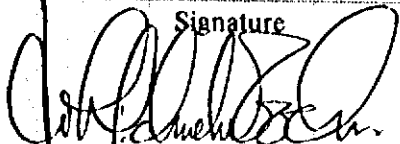
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WASHINGTON, D.C. 20535
AUG 21 1984
INTERNAL SECURITY - FOREIGN DISSEM

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

see question #4.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
MAY 29, 1984	John Woodman President	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



J. Woodman Associates, Inc.

Old Roaring Brook Road, Mt. Kisco, New York 10549

IV - FINANCIAL INFORMATION

8. a) Receipts - Monies

& 9. a) Disbursements - Monies

1982

Fee	\$5,900.00	
Postage Expense	\$198.50	
Telephone & Telex Expenses	\$1,563.10	
Incidental & Misc. Expenses	\$3,345.95	
Total		\$11,007.55

1983

Fee	\$21,550.00	
Postage Expense	\$2410.50	
Telephone & Telex Expenses	\$3,254.95	
Incidental & Misc. Expenses	\$3,552.25	
Total		\$30,767.70

1984

Fee (Jan-May)	\$8,750.00	
Postage Expense	\$1,613.00	
Telephone & Telex Expenses	\$1,801.00	
Incidental & Misc. Expenses	\$1,303.25	
Total		\$13,467.25

TOTAL \$54,242.50

Expenses:

Postage Expense	\$4,222.00
Telephone & Telex Expenses	\$6,619.05
Incidental & Misc. Expenses	\$8,201.45
Fee	\$35,200.00

TOTAL \$54,242.50.