

From: [REDACTED]
Subject: Introductory meeting with ALTERRA's CEO at CERAWEEK
Date: Monday, March 16, 2026 9:02:00 AM

Dear [REDACTED],

I hope this finds you well.

My colleague Jessica Resnick-Ault, who is based in NYC has kindly passed in your details.

I'm reaching out to see if you may be attending CERAWEEK this year? And if so, would you be interested in setting up an introductory meeting with HE Majid Al Suwaidi, CEO of ALTERRA?

Please find below background information:

ALTERRA is an Investment/Fund Manager dedicated to the climate transition. Launched at COP28 with a US\$30 billion commitment from the United Arab Emirates, ALTERRA aims to help build the new climate economy by mobilizing US\$250 billion globally by 2030.

ALTERRA was established to transform how and where the world invests in climate solutions, with a dual mandate to deliver both positive climate impact and commercial returns across developed and emerging markets. They invest across all asset classes and all geographies, pursuing those opportunities and strategies that demonstrate that commerciality and impact are mutually reinforcing. ALTERRA's proprietary Impact Framework is the engine of their investment approach, working to hardwire additionality into every investment decision to drive the transition faster and further while delivering market returns. ALTERRA invests across 4 pillars including energy transition, sustainable living, industrial decarbonization and climate technology.

In terms of initial discussion points, it may be worth flagging the following as a starting point:

- Evolution and key milestones, lessons learned, and the shift from a fund-of-funds model to a more dynamic approach focused on direct and co-investments.
- Current views on the global climate finance landscape and where the most compelling investment opportunities now lie.
- ALTERRA's experience thus far in investing in growth markets, as well as insights on mechanisms to reduce investment risks and attract private capital to climate projects in those regions.

I look forward to hearing from you.

Best wishes,

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