

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Gold and Liebengood, Inc. 1455 Pennsylvania Avenue, N.W., Suite 950 Washington, D.C. 20004	2. Registration No. 3700
3. Name of foreign principal Ricoh Corporation	4. Principal address of foreign principal Five Dedrick Place West Caldwell, N.J. 07006

5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or domestic organization: If either, check one of the following:

Partnership

Committee

Corporation

Voluntary group

Association

Other (specify) _____

Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant.

b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

The Ricoh Corporation engages in the manufacture and marketing of copiers, facsimile equipment, data processing systems, duplications, information storage and retrieval systems and associated supplies for these types of equipment.

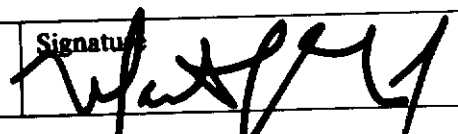
b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes No

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Ricoh Corporation is a publicly traded and held company. Ownership and control is thus vested with the stockholder.

Date of Exhibit A February 25, 1987	Name and Title Martin B. Gold, President	Signature 
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Gold and Liebengood, Inc.	Ricoh Corporation

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.


Gold and Liebengood, Inc., has been retained to monitor developments in the area of trade legislation and to advise Ricoh Corporation of the consequences and impact of same. In performing this task we will discuss such developments from time to time with Members, staff and Administration officials.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The registrant will contact Members and staff of the U.S. Congress and the Administration on behalf of the Ricoh Corporation.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
February 25, 1987	Martin B. Gold, President	

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

RICOH

RICOH CORPORATION

Five Dedrick Place
West Caldwell, NJ 07006
Phone: 201-882-2000
Fax: 201-673-6934
Telex: 752930 ROA-UD

Keiji Endoh
Chairman

February 4, 1987

Mr. Martin B. Gold
Gold and Liebengood, Inc.
1455 Pennsylvania Avenue, N.W.
Washington, D.C. 20004

Dear Mr. Gold:

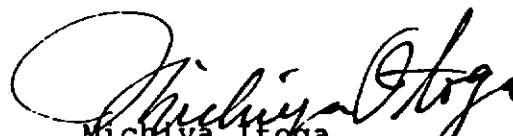
Enclosed is the agreement between Gold and Liebengood, Inc., and Ricoh Corporation which I have signed this date.

This contract represents services to be rendered by Gold and Liebengood, Inc. regarding monthly legislative intelligence summary and status reports on trade legislation.

On behalf of Ricoh Corporation, I look forward to working closely with your office.

Sincerely,

RICOH CORPORATION



Michiya Itoga
Assistant to the President

MI/bp

Enclosure

RICOH

GOLD AND LIEBENGOD, INC.
SUITE 950
1455 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20004
(202) 639-8899

January 12, 1987

Mr. Hiro Inouye
Vice President
Ricoh Corporation
Five Dedrick Place
West Caldwell, New Jersey 07006

Dear Mr. Inouye:

Gold and Liebengood, Inc., is pleased to have the opportunity to represent the Ricoh Corporation. I understand you have discussed the terms of an agreement with John Scruggs. I have attempted to set out those terms below.

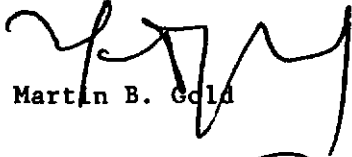
- (1) The monthly flat fee retainer shall be \$2,000. For this amount, our firm will provide you with a regular monthly legislative intelligence summary and status report on trade legislation. Further, Gold and Liebengood, Inc., will provide on-call intelligence reporting, within 48 hours, of any particular matter upon which Ricoh requests information. This to include activity within the Congress and the Administration.
- (2) The effective date of this agreement shall be January 12, 1987 and your January bill will be prorated accordingly.
- (3) The term of this agreement shall be through September 30, 1987, but shall be cancellable by either party upon thirty (30) days written notice.
- (4) Expenses will be billed to Ricoh Corporation on a monthly basis without markup.
- (5) For advocacy services undertaken (only at the specific request of Ricoh Corporation), Gold and Liebengood, Inc., will bill Ricoh Corporation an additional fixed fee of \$2,000 per month.
- (6) Ricoh Corporation will receive a monthly statement detailing all work done on their behalf by Gold and Liebengood, Inc., and a description of expenses.

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We hope you find these terms as attractive and beneficial as we do and look forward to working with the Ricoh Corporation. Please sign and date one copy of this agreement and return it to us. The second copy is for your records. Thank you for your kind consideration.

With best regards,

Sincerely,



Martin B. Gold

Accepted by



Date:

Feb. 4, 1987

(Executive Office, Ricoh Corporation)