

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Gold and Liebengood, Inc.	Beretta U.S.A. Corp.

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Gold and Liebengood, Inc. has been retained to monitor developments regarding the House and Senate Defense Authorization and Appropriations bills. Specifically, the registrant will monitor developments related to the Department of Defense procurement of 9mm handguns. In performing this task we will discuss such developments from time to time with Members, staff and Administration officials.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The registrant will contact Members and staff of the U.S. Congress and the Administration on behalf of Beretta U.S.A. Corp.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

The registrant will present the views of Beretta U.S.A. Corp. with regard to the procurement of 9mm handguns by the Department of Defense.

This will necessitate the writing and distribution of necessary letters, factsheets and talking points.

Date of Exhibit B

March 29, 1988

Name and Title

Howard S. Liebengood
Vice President

Signature

Howard S. Liebengood

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



BERETTA U.S.A. CORP.

17601 BERETTA DRIVE - ACCOKEEK - MARYLAND 20607

March 10, 1988

Mr. Howard Liebengood
Gold and Liebengood, Inc.
Suite 950
1455 Pennsylvania Ave., N.W.
Washington, D.C. 20044

Dear Howard:

Please accept this letter as confirmation that Beretta U.S.A. Corp. is interested in extending our original agreement with Gold and Liebengood through July 1988.

I would like to thank you for your continued service throughout this period.

Sincerely,

BERETTA U.S.A. CORP.

Robert L. Bonaventure
Executive Vice-President
and General Manager

RLB:mc

GOLD AND LIEBENGOD, INC.
SUITE 950
1455 PENNSYLVANIA AVENUE, N. W.
WASHINGTON, D. C. 20004
(202) 639-8899

March 29, 1988

Mr. Robert L. Bonaventure
Executive Vice-President
and General Manager
Beretta U.S.A. Corp.
17601 Beretta Drive
Accokeek, Maryland 20607

Dear Bob:

Thank you for your letter of March 10 confirming an extension of our agreement with Beretta through July, 1988. We very much enjoy the privilege of assisting Beretta and look forward to continuing to do so.

Best personal regards.

Sincerely,

Howard

Howard S. Liebengood

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