

MAR 10 1988

For Six Month Period Ending _____

(Insert date)

Name of Registrant

INTERNATIONAL PUBLIC AFFAIRS CONSULTANTS, INC.

Registration No.

3730

Business Address of Registrant

P.O. Box 9376

ARLINGTON, VA 22209

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual: NA

(1) Residence address

Yes ☐No ☐

(2) Citizenship

Yes ☐No ☐

(3) Occupation

Yes ☐No ☐

(b) If an organization:

(1) Name

Yes ☐No ☒

(2) Ownership or control

Yes ☐No ☒

(3) Branch offices

Yes ☐No ☒

2. Explain fully all changes, if any, indicated in item 1.

NA

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information: NA

Name

Position

Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☐ No ☒

If yes, furnish the following information: **NA**

Name	Residence Address	Citizenship	Position	Date Assumed
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☒ **NA**

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name	Position or connection	Date terminated
JAMES W. KENDRICKS	CONSULTANT	DECEMBER 1, 1987
J. A. PARKER	CONSULTANT	DECEMBER 1, 1987

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information: **NA**

Name	Residence Address	Position or connection	Date connection began
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information: **NA**

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information: **NA**

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

EMBASSY OF SOUTH AFRICA

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

SEE ATTACHMENT A

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

SEE ANSWER TO QUESTION 11.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

NA

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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SEE ATTACHMENT B

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information: NA

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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SEE ATTACHMENT C

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information: **NA**

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information: **NA**

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

EMBASSY OF SOUTH AFRICA

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

NA

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches

- ☐ Other (specify) SEE ANSWER TO QUESTION 11

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) SEE ANSWER TO QUESTION 11

21. What language was used in this political propaganda:

- ☒ English ☐ Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐ **NONE REQUIRED**

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐ **NONE REQUIRED**

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following: **NA**

- Exhibit A⁶ Yes ☐ No ☐
 Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☒

If no, please attach the required amendment.

NA

⁶The Exhibit A, which is filed on Form CF-102 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CF-103 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C^a, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

NA

27. SHORT FORM REGISTRATION STATEMENT

NA

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement?

Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

William A. Keyes
 WILLIAM A. KEYES

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Subscribed and sworn to before me at

Fairfax, Virginia

this 13th day of April, 19 88

Catherine L. Newton

(Signature of notary or other officer)

My commission expires August 7, 1989

^aThe Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes ✓ or No

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes or No ✓

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

William A. Keyes
Signature

4.6.88
Date

William A. Keyes
Please type or print name of signatory on the line above.

PRESIDENT
Title

INTERNAL SECURITY
SECTION
REGISTRATION UNIT

88 APR 13 PM 5:57

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION

INTERNATIONAL PUBLIC AFFAIRS CONSULTANTS, INC. ATTACHMENT A
Period Ending March 10, 1988
Page 3 -- Item 11

During this six-month reporting period, International Public Affairs Consultants, Inc. engaged in various activities on behalf of the Embassy of South Africa, including the following:

Completed arrangements for the Ambassador to attend the 4th World Wilderness Congress in Colorado, which was also attended by between twenty and thirty South African environmentalists and conservation professionals. The Ambassador hosted a reception for the South African delegates on Friday evening, September 11 in Denver.

Met with Mr. Brett Fuller, head of the Maranatha Church on Capitol Hill, to discuss his ministry's interest in South Africa and the coverage that their national publication, The Forerunner, has given to religious events in South Africa, especially mass revivals during which black and white South Africans fellowshiped together and prayed together for their country's future.

Made contact with The Honorable Jeane J. Kirkpatrick, a Fellow at the American Enterprise Institute and former United States Ambassador to the United Nations, to arrange an appointment with her for the Ambassador.

Met with Mr. Duncan Sellars of the International Freedom Foundation regarding his organization's activities in regard to South Africa.

Attended a South African Heads of Mission meeting, hosted by the Ambassador, in Washington. The meeting was attended by all of the Consuls-General, their chief diplomatic staff, and the various Honorary Consuls, in addition to the Ambassador, the chief Embassy diplomats, and the Embassy's several consultants.

At the request of advertising sales executives at Conservative Digest, made introductions for them to representatives of South African Airways and Satour, for advertising in a special issue on South Africa.

As always, answered requests from American businessmen, especially black American businessmen, about business opportunities in South Africa that are not banned under the sanctions law.

Met with Mr. Kenneth Frazier, head of the Frederick Douglass Institute, about the activities of the organization and their interest in the South Africa issue.

Met with Bishop Isaac Mokoena, head of the largest black church denomination in South Africa, during his visit to the United States.

Also, made introductions so the Bishop could meet personally with several prominent black Americans. These meetings were important because black Americans who have not had the opportunity to visit South Africa and see the country and its people firsthand need as many opportunities as possible to see black South Africans who are truly representative of the vast majority of the people there.

Hosted dinner in honor of Mr. David Thebehali, former mayor of the black township of Soweto, and Mrs Thebehali, during their visit to Washington.

Provided liaison with conservative organizations in the United States to keep supporters informed of events in South Africa.

As always, responded to requests from American publications for information about events in South Africa. And assisted the news media in other ways. For example, responded to a request by Cable News Network to help them identify a South African citizen to appear on their program "Crossfire" opposite Donald Woods, a subject of the movie "Cry Freedom."

INTERNATIONAL PUBLIC AFFAIRS CONSULTANTS, INC. ATTACHMENT B
Period Ending March 10, 1988
Page 5 -- Item 14

<u>Date</u>	<u>From Whom</u>	<u>Purpose</u>	<u>Amount</u>
10/26/87	Embassy of South Africa	Reimbursement	\$16,998.81
12/03/87	Embassy of South Africa	Remuneration	30,000.00
01/05/88	Embassy of South Africa	Remuneration	30,000.00
02/03/88	Embassy of South Africa	Reimbursement	3,200.74
		TOTAL	\$80,199.55

INTERNATIONAL PUBLIC AFFAIRS CONSULTANTS, INC. ATTACHMENT C
 Period Ending March 10, 1988
 Page 6 -- Item 15

<u>Date</u>	<u>To Whom</u>	<u>Purpose</u>	<u>Amount</u>
Fees, Salaries, Reimbursements			
10/26/87	Kendricks Internatl. Co.	Reimbursements	5,997.18
10/26/87	William A. Keyes	Reimbursements	11,001.63
12/11/87	William A. Keyes	Remuneration	25,000.00
12/28/87	William A. Keyes	Remuneration	1,500.00
12/31/87	William A. Keyes	Remuneration	1,500.00
01/05/88	William A. Keyes	Remuneration	27,500.00
01/11/88	William A. Keyes	Remuneration	500.00
02/03/88	William A. Keyes	Remuneration	3,000.00
Rent, Telephone, Travel, Miscellaneous Expenses			
09/10/87	U. S. Postmaster	Box rental	26.50
09/10/87	Michael's Courier	Delivery	128.25
09/10/87	Red Top Cab	Transportation	35.19
09/10/87	M. S. Ginn	Office supplies	68.69
09/10/87	C & P	Telephone	366.99
09/10/87	Bell Atlantic Mob. Sys.	Telephone	133.83
09/10/87	Federal Express	Delivery	16.50
09/10/87	Kelly Services Inc.	Clerical	148.80
09/10/87	Suite 700 Associates	Rent, expenses	1,582.79
09/12/87	Carmae Office Products	Office supplies	112.86
10/26/87	Suite 700 Associates	Rent, expenses	1,324.42
12/27/87	Suite 700 Associates	Rent, expenses	1,302.89
12/21/87	Key Federal Savings Bank	Entertainment	256.29
12/21/87	Capitol Hill Club	Entertainment	56.89
12/22/87	Jacobs Gardner	Office supplies	47.03
12/28/87	Jacobs Gardner	Office Supplies	11.44
01/08/88	Diners Club	Entertainment	103.77
01/08/88	American Express	Entertainment	75.79
02/10/88	Capitol Hill Club	Entertainment	182.74
02/22/88	C & P	Telephone	290.14
02/22/88	Michael's Courier	Delivery	23.25
02/23/88	Bell Atlantic Mob. Sys.	Telephone	137.15
03/08/88	Diners Club	Entertainment	347.50
03/10/88	Fairfax Telephone Service	Telephone	40.00
03/10/88	Natl. Relig. Broadcasters	Yearbook	14.00
03/10/88	Erol's Video	Cassettes	9.38
03/10/88	Key Federal Savings Bank	Entertainment	139.92
TOTAL			\$82,981.81