

~~SEP 10 1988~~

For Six Month Period Ending **OCTOBER 30, 1988 FINAL STATEMENT**
(Insert date)

Name of Registrant

Registration No.

INTERNATIONAL PUBLIC AFFAIRS CONSULTANTS, INC.

3730

Business Address of Registrant

**P.O. Box 9376
ARLINGTON, VA 22209**

I—REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address
- (2) Citizenship
- (3) Occupation

Yes ☐
Yes ☐
Yes ☐

No ☐
No ☐
No ☐

(b) If an organization:

- (1) Name
- (2) Ownership or control
- (3) Branch offices

Yes ☐
Yes ☒
Yes ☐

No ☒
No ☐
No ☒

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REGISTRATION UNIT

2. Explain fully all changes, if any, indicated in item 1.

**J. A. PARKER IS NO LONGER CO-OWNER OF INTERNATIONAL PUBLIC AFFAIRS CONSULTANTS, INC.
WILLIAM A. KEYES IS SOLE OWNER OF THE CORPORATION, EFFECTIVE APRIL 28, 1988.**

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☒ No ☐

If yes, furnish the following information:

Name

Position

Date Connection

J. A. PARKER

VICE PRESIDENT

APRIL 28, 1988
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?

Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☐

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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SEE ADDENDUM TO ATTACHMENT A

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☒

No ☐

If yes, furnish the following information:

Name of foreign principal

Date of Termination

CONNECTION WITH EMBASSY OF SOUTH AFRICA ENDED SEPTEMBER 30, 1988.

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information: **NA**

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

NONE

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

SEE ATTACHMENT A

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

SEE ANSWER TO QUESTION 11.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

NA

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any segment of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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SEE ATTACHMENT B

Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information: NA

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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SEE ATTACHMENT C

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information: **NA**

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information: **NA**

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

EMBASSY OF SOUTH AFRICA

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

NA

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches

☐ Other (specify) SEE ANSWER TO QUESTION 11.

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) SEE ANSWER TO QUESTION 11.

21. What language was used in this political propaganda:

☒ English

☐ Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐

NONE REQUIRED

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act?

Yes ☒ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐

NONE REQUIRED

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following: **NA**

Exhibit A⁶ Yes ☐ No ☐
 Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits?

Yes ☐

No ☒

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-67 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-65 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? **NA** Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

NA

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

(Type or print name under each signature)

William A. Keyes
WILLIAM A. KEYES

Subscribed and sworn to before me at Fairfax County, Commonwealth of Virginia

this 31ST day of October, 19 88

Clifford D. Corn
Clifford D. Corn
 (Signature of notary or other officer)

My commission expires October 20, 1991

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form OBD-64 - Supplemental Statement):

Yes X or No _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

William A. Keyes
Signature

William A. Keyes
Please type or print name of signatory on the line above

PRESIDENT
Title

10/10/88
Date
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SECTION
REGISTRATION UNIT

During this six-month reporting period, International Public Affairs Consultants, Inc. engaged in various activities on behalf of the Embassy of South Africa, including the following:

Discussed with Embassy officials the results of a recently-concluded trip to the Tidewater area of Virginia to meet with community leaders and religious leaders. Also discussed the results of introductions of Mr. Horace Van Rensburg, a former Member of Parliament in South Africa, to local academics and journalists.

One month later, during a follow-up visit, introduced the Reverend Lafras Moolman of the Dutch Reformed Church of South Africa to religious leaders in the Tidewater area and arranged for him to be interviewed on the Christian Broadcasting Network (CBN).

During a trip to Florida, met with a host of community leaders and businessmen to discuss political developments in South Africa and the adverse effects that sanctions legislation that was currently under consideration by the United States House of Representatives would have on political reform in South Africa.

Arranged introductions for a host of South Africans, who visited during various intervals during the reporting period. Some of these visitors were government officials, but most were private citizens, such as clergymen, academics and businessmen. Introduced them to prominent American academics, clergymen, business leaders and journalists. These introductions and the hosting of appointments between the visitors and American individuals constituted the single most time-consuming portion of the work that was performed on behalf of the Embassy of South Africa during this period.

Approached the Coalition of Black Trade Unionists to allow the head of South Africa's Department of Manpower, which has instituted remarkably liberal relationship with black and multi-racial trade unions, to address their convention in Washington May 27-30.

Arranged for the Mayor of Soweto, Mr. Nelson Botile, to meet with officials of the World Conference of Mayors, including the Mayor of Washington, D. C.

Responded to requests for information about events in South Africa from journalists, business leaders, non-elected political activists, religious leaders and others interested in various aspects of life in South Africa.

Monitored treatment of events in South Africa in the various news media and critiqued the effects of the media's treatment.

Monitored the activities of private organizations that are interested in providing service to benefit the people of South Africa without respect to governmental activity there or in the United States.

INTERNATIONAL PUBLIC AFFAIRS CONSULTANTS, INC. ATTACHMENT B
Period Ending September 10, 1988
Page 5 -- Item 14

<u>Date</u>	<u>From Whom</u>	<u>Purpose</u>	<u>Amount</u>
04/11/88	Embassy of South Africa	Remuneration	\$30,000.00
04/20/88	Embassy of South Africa	Reimbursement	4,654.00
07/01/88	Embassy of South Africa	Remuneration	30,000.00
		TOTAL	\$64,654.00

INTERNATIONAL PUBLIC AFFAIRS CONSULTANTS, INC. ATTACHMENT C
 Period Ending September 10, 1988
 Page 6 -- Item 15

<u>Date</u>	<u>To Whom</u>	<u>Purpose</u>	<u>Amount</u>
Fees, Salaries, Reimbursements			
04/13/88	William A. Keyes	Remuneration	30,000.00
05/04/88	William A. Keyes	Reimbursement	150.68
07/01/88	William A. Keyes	Remuneration	22,500.00
Rent, Telephone, Travel, Miscellaneous Expenses			
04/18/88	Congressional Quarterly	Subscription	379.23
04/22/88	Potomac Leasing Company	Auto lease	4,930.33
04/04/88	U. S. Postmaster	Postage stamps	59.00
04/13/88	Bell Atlantic Mobil	Telephone	80.34
04/18/88	Diners Club	Entertainment	452.19
05/04/88	Treasurer of Virginia	Corporate fees	25.00
07/01/88	Curtis Guckert	Telephone repairs	422.34
07/07/88	C&P Telephone	Telephone	621.94
07/10/88	Potomac Leasing Company	Auto lease	1,591.25
07/10/88	Diners Club	Travel & ent.	1,435.11
07/10/88	American Express	Entertainment	277.64
07/10/88	McLean Racquet Club	Dues	167.70
07/10/88	Red Top Cab Co.	Transportation	53.30
07/10/88	Michael's Courier	Delivery	57.00
07/10/88	Human Events	Subscription	35.00
07/10/88	Broadcasting Magazine	Subscription	70.00
07/10/88	Town & Country	Subscription	44.00
07/10/88	Capitol Hill Club	Entertainment	201.98
07/10/88	National Journal	Publications	36.95
07/10/88	DayTimers, Inc.	Office supplies	29.50
07/10/88	Federal Express	Delivery	39.50
07/11/88	U. S. Postmaster	Express mail	17.50
07/12/88	Sur Management	Telephone ans.	225.91
07/23/88	Ginns	Office supplies	96.30
07/28/88	U. S. Postmaster	Postage stamps	50.00
08/05/88	Sur Management	Telephone ans.	75.00
08/11/88	McLean Racquet Club	Dues	145.00
09/02/88	Sur Management	Telephone ans.	75.00
09/02/88	American Express	Entertainment	41.50
TOTAL			\$64,386.19

ADDENDUM TO ATTACHMENT A

Approached radio stations KDAY and KJLH in Los Angeles about the prospect of producing and airing public affairs shows about South Africa. Also approached television station KTLA and MCA Universal. Because of concern about the effects of such programming on revenues, all of these entities declined.

Provided a listing of interested black Americans who could be added to the Beverly Hills Consul General's official guest list.

Met with Mr. Kenneth Frazier of the Frederick Douglass Foundation to discuss the details of a seminar he proposed to conduct at his home on the effects of economic sanctions on black South Africans.

Also met with several black ministers who were interested in hosting educational events regarding South Africa at their churches.

Responded to numerous requests by American businessmen for information about business opportunities in South Africa. These businessmen were involved in various areas of commerce, including construction and development, export/import, and manufacturing.

Kept contact with various individuals in the banking community to monitor the bankers' concerns about events in South Africa as well as to monitor their concerns about such matters as legislative sanctions by city councils, county commissions, state legislatures and the U. S. Congress.

Talked with various civic-minded individuals about the prospect of private individuals developing an American foundation that would be concerned with the human needs of black men, women and children in South Africa, including housing, employment and business development.

Encouraged black American businessmen to work diligently to develop business relationships with black South African businessmen. Worked with Consulate officials, Embassy officials and private sources in South Africa to identify likely joint venture opportunities.

At the request of the Consulate, met with Mr. Fling Traylor, a freelance activist in Los Angeles, who was interested in developing a campaign to fight City Hall on their proposed ordinance which would prohibit companies that do business with or in South Africa from doing business with the city government. Advised against the action that was proposed.

Met with Mr. Dave Munson of South African Airways about promotions on the west coast to attract fliers and visitors to South Africa.

After failing to succeed at getting approval for a trip sponsored by the South African Government, approached the South Africa Foundation in Washington about the idea of them sponsoring a trade mission to South Africa for several of the black American businessmen who had contacted us regarding business opportunities there.

Attended a conference on South Africa and Namibia at Compton College. The conference was also attended by Los Angeles City Councilmen Robert Ferrell and David Cunningham and State Assemblywoman Maxine Waters.

Responded to a request to have State President P. W. Botha visit Yale University for an address. After approaching the State President, responded in the negative and suggested that they invite Foreign Minister Pik Botha instead.

Approached the activists in Seattle who were responsible for the daily demonstrations at the home of South Africa's Honorary Consul, Mr. Joseph Swing.

Responded to a request for information from Mr. Moon Kyung Park, a Korean businessman who was interested in business opportunities between Korean and South African businesses.

Arranged a meeting between a visiting South African merchant, Mrs. Misty Sumner, and Mr. Don Richards, a handbag agent at the Los Angeles Apparel Mart. Also introduced Mrs. Sumner to an black American fashion designer, to Mr. Park, the Korean businessman, and to Mr. Ayton Stromberg, an importer.

Responding to a request from a Glendale, California business broker, introduced the broker to an Embassy official who could keep the broker informed of the American companies that were contemplating terminating their operations in South Africa.

Attended a conference on South Africa that was conducted for the benefit of a group of black clergymen. The conference which was held in Bakersfield, was sponsored by a private organization, Causa International.

Met with the editor of the Oakland Tribune to arrange an interview of the South African Ambassador to the United States during his visit to California.

Also arranged an interview for the South African Ambassador on the CBS television program, "The Newsmakers." This required several meetings with Ms. Lydia Shayne of CBS in Los Angeles.

Unfortunately, after all of the arrangements were made with the Oakland Tribune and with CBS, the Ambassador decided that he was not interested in granting any interviews. Then, we needed to cancel the arrangements.

At the request of the Consulate, identified all state investment officers in charge of retirement and pension funds in the western states. Later, made telephone contact with all of the investment officers to determine whether they were having any problems getting information about events in South Africa -- economic or otherwise -- and offered to assist them wherever help was needed. Provided the names, addresses and telephone numbers of each of these investment officers to the Consulate.

Met with the San Diego Tourist Bureau about a group of visiting South Africans who were interested in spending some time in that city.

Attended the annual Heads of Mission meeting at the South African Embassy in Washington.

Provided advance work for the Consul General's trip to Portland, Oregon. Worked with the Honorary Consul, Calvin Van Pelt, to determine what types of meetings would be desired.

Developed an elaborate program to have the South African tourism board, SATOUR, market tours for black civic organizations and professional groups. Invited the comments of friends in the travel industry. Proposed the program to SATOUR and to officials at the Consulate after the South African Ambassador expressed excitement about the program during a meeting in Washington.

Approached a black sorority about the prospect of them taking on a project to make a positive contribution in South Africa by either adopting a black school, sending books, or sponsoring black South African students in the U. S. to attend college.

At the request of an Embassy official, conducted research on a California-based financial institution that had expressed interest in operating in South Africa.

Hosted Mr. Ian Robb of Barclays Bank during his visit to Los Angeles.

Met with black civic and community leaders in Alaska.

In Denver, attended the annual convention of an organization of state legislators, the American Legislative Exchange Council.

On behalf of a South African business, approached several Los Angeles automobile paint and body shops about their interest in buying painting booths made in South Africa.

Met with clergymen in Pasadena and Santa Monica about the possibility of them hosting seminars on events in South Africa at their churches.

Met with black American educators to discuss various educational concepts that could be applied in South African for the benefit of black school children there.

Organized and hosted a luncheon in San Fransisco for 34 of that city's leading black professionals and businessmen with the Consul General.