

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Sawyer/Miller Group 14 East 60th St. NY NY 10022	2. Registration No.  3777
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3. Name of foreign principal Government of Colombia through Alvaro Sanchez Mallarino	4. Principal address of foreign principal
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5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or  domestic organization: If either, check one of the following

Partnership

Corporation

Association

Individual—State his nationality \_\_\_\_\_

Committee

Voluntary group

Other (specify) \_\_\_\_\_

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Government of Colombia through Alvaro Sanchez Mallarino Advertising Agency

b) Name and title of official with whom registrant deals. Fernando Sanchez, Principal of Advertising Agency.

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal  
Alvaro Sanchez Mallarino is an advertising agency. Its President, Fernando Sanchez, is associated with the Government of Colombia.

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

During this period we had no official contract with the Government of Colombia. Rather, we had an informal relationship with Alvaro Sanchez Mallarino Inc. pending the conclusion of a contract negotiation with the Colombian Authorities. Therefore, although we were "directed" by the Government of Colombia through the advertising agency, this was not a formalized relationship.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
January 27, 1988	John W. Desler Jr President	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Sawyer/Miller Group

Name of Foreign Principal

Government of Colombia through  
Alvaro Sanchez Mallarino Publicidad

Check Appropriate Boxes:

1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3.  The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

This was an unofficial agreement pending formal contract negotiations. This informal relationship, under which it was verbally agreed that communications support would be provided, was through a private advertising agency in Colombia, Alvaro Sanchez Mallarino.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

In our work for Alvaro Sanchez Mallarino Publicidad we do maintain contact with officials of the Colombian government. However, during this period we did not have a contract with the Government of Colombia or any official agency of that government. Alvaro Sanchez Mallarino is an advertising firm in Bogota which often produces advertising for and gives communications advice to the Government of Colombia. Our instructions come from Alvaro Sanchez Mallarino; but in our work on the general image of Colombia in the United States we do regularly contact Colombian government officials.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

In the late spring and early summer the House of Representatives was considering passage of a resolution "to congratulate the President and people of Colombia for extraditing Carlos Enrique Lehder". We had worked with various members of the staff of the House Foreign Affairs Committee and the House Select Committee on Narcotics Abuse on the language of that resolution.

SMG scheduled meetings for two high ranking Colombians at separate times last year. Minister Fernando Cepeda Ulloa, at the time Minister of Government visited Washington on March 9 & 10, 1987. We contacted and organized meetings for him with the following members of Congress: Rep. William Broomfield, Rep. Larry Smith, Rep. Ben Gilman, and Rep. Charles Rangel. We also contacted Rep. Dante Fascell who cancelled his meeting at the last moment.

Minister Cepeda also met with a group of Senate aides: Mr. Andrew Semmel, Mr. Barry Sklar, as well as assistants from Senator Kennedy's and Senator Biden's offices.

We also arranged and organized meetings for Mrs. Carolina de Barco, the First Lady of Colombia and wife of the President. Mrs. Barco met with the following officials of the U.S. Government: Ms. Paula Feeney, Director of (see attachment)

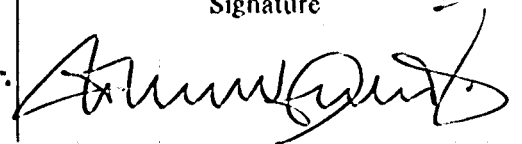
Date of Exhibit B

1/22/88

Name and Title

John W. Leslie, Jr.  
President

Signature



<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

Exhibit B -- Government of Colombia through Alvaro Sanchez Mallarino  
Publicidad

6. Continued

Health problems for the Agency for International Development, Ms. Kay Davies, Director of the Woman in Development Program of the Agency for International Development, Ms. Judy Gilmore, Assistant Director for Food for Peace of the Agency for International Development, Messrs. Grady Horton, David Brigham and Dennis Wyant of the Veterans Administration, and Georgie Anne Geyer, a syndicated columnist from the Universal Press Syndicate.