

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Robinson, Lake, Lerer & Montgomery 1667 K Street, N.W. Suite 900 Washington, D.C. 20006	2. Registration No. 3911
3. Name of foreign principal Suzuki of America Automotive Corporation	4. Principal address of foreign principal 3251 E. Imperial Highway Brea, CA 92621-6722

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Committee
 - Voluntary group
 - Other (specify) _____
- Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal

U.S. subsidiary of a Japanese auto manufacturer.

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b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal Yes No

Directed by a foreign government, foreign political party, or other foreign principal..... Yes No

Controlled by a foreign government, foreign political party, or other foreign principal Yes No

Financed by a foreign government, foreign political party, or other foreign principal Yes No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Suzuki of America Automotive is a U.S. corporation, part of the Japanese Suzuki Motors.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A March 9, 1988	Name and Title Barbara A. Coons Executive Assistant	Signature <i>Barbara A Coons</i>
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant
Robinson, Lake, Lerer & Montgomery

Name of Foreign Principal
Suzuki of America Automotive Corporation

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The registrant will track legislation, prepare memoranda, and advise on taking action, if appropriate, in regard to both legislation and administrative actions affecting trade.

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INVESTIGATION
U.S. DEPARTMENT OF JUSTICE

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Same as 4

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹

Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B
February 17, 1988

Name and Title
Barbara A. Coons
Executive Assistant to the
Chairman

Signature

Barbara A. Coons

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of the government of a foreign country or a foreign political party.



Suzuki of America Automotive Corporation
 3251 E. Imperial Highway, Brea, CA 92621-6722
 Telephone (714) 996-7040

February 15, 1988

Mr. James H. Lake, Chairman
 Robinson, Lake, Lerer & Montgomery
 1667 K Street, N.W.
 Washington, DC 20006

Re: Suzuki of America Automotive
 Corporation Agreement

Dear Jim:

Please accept the following as Suzuki of America Automotive Corporation's agreement for the services of Robinson, Lake, Lerer & Montgomery on behalf of Suzuki of America Automotive Corporation and its successor in interest in regard to Suzuki's Washington initiatives:

1) Suzuki will pay Robinson, Lake, Lerer & Montgomery \$10,000.00 per month for a minimum of 12 months commencing February 1, 1988.

2) Payments will be made in response to monthly invoices.

3) Invoices from Robinson, Lake, Lerer & Montgomery will be monthly in advance.

4) Payment of \$10,000 will be due from Suzuki 10 days after receipt of each monthly invoice.

5) After the original term of 12 months the agreement will continue on a month-to-month basis at \$10,000 per month and will be terminable upon 30 days written notice.

If the above meets with your approval, please sign and date where indicated below.

Jim, we look forward to a very beneficial relationship and welcome your company to the Suzuki team.

Sincerely,

SUZUKI OF AMERICA AUTOMOTIVE CORP.

By: *N. Douglas Matza*
 N. Douglas Matza
 Vice President and General Manager

The above terms are accepted.

ROBINSON, LAKE, LERER & MONTGOMERY
 By: *James H. Lake*
 James H. Lake, Chairman

Dated: Feb 18, 1988

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 FEDERAL BUREAU OF INVESTIGATION
 U.S. DEPARTMENT OF JUSTICE