

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant C&M International L.P. 1001 Pennsylvania Avenue, N.W. Washington, D.C. 20004-2505		2. Registration No. 3988
3. Name of foreign principal Samsung Electronics Co., Ltd.	4. Principal address of foreign principal Joong-Ang Daily News Building 7, Soonwha-Dong, Chung-Ku CPO, Box 2775 Seoul, KOREA	
5. Indicate whether your foreign principal is one of the following type:		
<input type="checkbox"/> Foreign government		
<input type="checkbox"/> Foreign political party		
<input checked="" type="checkbox"/> Foreign or <input type="checkbox"/> domestic organization: If either, check one of the following:		
<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee	
<input checked="" type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group	
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____	
<input type="checkbox"/> Individual—State his nationality _____		
6. If the foreign principal is a foreign government, state:		
a) Branch or agency represented by the registrant.		
b) Name and title of official with whom registrant deals.		
7. If the foreign principal is a foreign political party, state:		
a) Principal address		
b) Name and title of official with whom the registrant deals.		
c) Principal aim		
8. If the foreign principal is not a foreign government or a foreign political party,		
a) State the nature of the business or activity of this foreign principal Manufacturer of electronics equipment.		

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

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10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A January 18, 1989	Name and Title Doral S. Cooper, President of C&M International, I. P.	Signature <i>Doral S. Cooper</i>
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant	Name of Foreign Principal
Crowell & Moring International L.P.	Samsung Electronics Co., Ltd.

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

See Attachment B

- Describe fully the nature and method of performance of the above indicated agreement or understanding.

Registrant assists Samsung Electronics in responding to the antidumping duty investigation on small business telephone systems currently being conducted by the U.S. Department of Commerce and the International Trade Commission.

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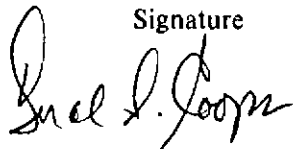
5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Registrant performs research and analysis, preparation of drafting submissions to the Department of Commerce and International Trade Commission, assists the foreign principal in providing the appropriate data to the Department of Commerce and International Trade Commission, and other related services.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Registrant participates in preparing submissions to the Department of Commerce and International Trade Commission, and engages in related work involving the Department of Commerce and International Trade Commission in connection with the antidumping duty investigation on small business telephone systems.

Date of Exhibit B	Name and Title	Signature
January 18, 1989	Doral S. Cooper President	

<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

ATTACHMENT A

Board of Foreign Trade, Government of Republic of China  
Industrial Research & Development Corporation  
Korea Foreign Trade Association  
Singapore Trade Development Board  
United Nations Conference on Trade and Development (UNCTAD)  
Wacker Siltronic Corporation  
Government of Thailand

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AND INVESTMENT

ATTACHMENT B

The attached contract has been submitted by C&M International to Samsung Electronics Co., Ltd. When the contract is signed, C&M International will file an amendment to the registration statement to include a copy of the signed contract.

**C&M INTERNATIONAL LTD.**  
1001 Pennsylvania Avenue, N.W.  
Suite 1275  
Washington, D.C. 20004-2505  
(202) 624-2895

**CROWELL & MORING**  
1001 Pennsylvania Avenue, N.W.  
Suite 1100  
Washington, D.C. 20004-2505  
(202) 624-2500

January 13, 1989

Mr. K. S. Choi  
General Manager  
Samsung Electronics Co., Ltd.  
Joong-Ang Daily News Building  
7, Soonwha-Dong, Chung-Ku  
C.P.O. Box 2775  
Seoul, KOREA

Dear Mr. Choi:

This letter will constitute the agreement concerning the representation of Samsung Electronics Co., Ltd. by C&M International Ltd. and Crowell & Moring before the U.S. Government with respect to the antidumping investigation regarding certain telephone systems and certain subassemblies from Korea. The petition was filed on December 28, 1988.

C&M International Ltd. and Crowell & Moring will advise Samsung Electronics Co., Ltd., make written and oral representations to the Department of Commerce and the International Trade Commission, and provide such other services as may be necessary or appropriate in defending Samsung's interests in this investigation. C&M International Ltd. is not engaged in the practice of law and will not provide legal advice or services. Crowell & Moring will provide Samsung with such legal advice and services as are appropriate in connection with the representation of Samsung Electronics Co., Ltd. before the U.S. Government in the above-referenced matter.

C&M International Ltd. will charge you its standard hourly rates for the time that its staff spends on this matter. The current rates for the individuals likely to work on this assignment range from \$125 to \$250 per hour. Crowell & Moring will also charge Samsung Electronics Co. its standard hourly rates for the time that its attorneys and other staff spend on this matter. Current hourly rates for the attorneys who will work on this matter range from \$110 to \$225 per hour. C&M International Ltd. and Crowell & Moring will each also bill Samsung Electronics Co. for their respective expenses, including postage, long distance telephone, administrative overtime, photocopies, word processing, travel, messenger services, computerized research, and meals.

Mr. K. S. Choi  
January 10, 1989  
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We look forward to a good working relationship and a successful outcome to this matter. If you agree with the terms of this letter, please sign two copies below and return them to C&M International Ltd.

Very truly yours,

**C&M INTERNATIONAL LTD.**

By

  
Doral S. Cooper  
President

**CROWELL & MORING**

By

  
Jean-Pierre Swennen

Agreed:

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