

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant <b>C&amp;M International 1001 Penn. Ave., NW, #1275 Washington, DC 20004-2595</b>		2. Registration No. <b>3988</b>
3. Name of foreign principal <b>Pulsar Internacional, S.A. de C.V.</b>	4. Principal address of foreign principal <b>Edificio Torre Alta Av. Roble No. 300 Mezzanine 66265 Garza Garcia, NL Mexico</b>	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or  domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual—State his nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

Pulsar is a diversified manufacturing and service company engaged in tobacco manufacturing, insurance and financial services.

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Directed by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Financed by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal ..... Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal ..... Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

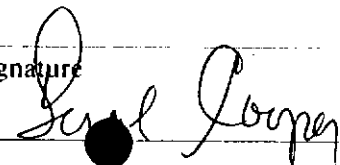
10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Pulsar Internacional is a private corporation owned by Mr. Alfonso Romo.

Date of Exhibit A

Name and Title  
Doral S. Cooper  
President

Signature



**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant <b>G&amp;M International</b>	Name of Foreign Principal <b>Pulsar Internacional, S.A. de C.V.</b>
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Check Appropriate Boxes:

1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.  
**Assist Pulsar in following the progress of the U.S.-Mexico FTA discussions; try to eliminate the duties on products manufactured by Pulsar.**

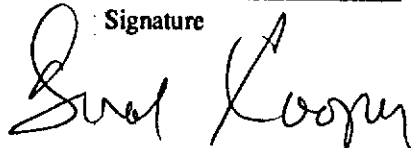
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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.  
Registrant shall represent foreign principal before U.S. Congress & Government agencies to present the views and objectives of the foreign principal in the U.S.-Mexico FTA negotiations. Registrant shall present proposals for U.S. negotiators and meet with Government officials on foreign principal's behalf.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

See 5 above.

Date of Exhibit B	Name and Title Doral S. Cooper President C&M International, L.P.	Signature 
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<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

ATTACHMENT A

Aerospatale Helicopter Corporation

Board of Foreign Trade, Government of the Republic of China

Korea Foreign Trade Association

Messerschmitt Boelkow-Blohm, GmbH

Mexican Electrical Consortium

Pulsar Internacional

Pliana, Inc.

Singapore Trade Development Board

Taiwan Association of Machinery Industry

Turbomeca Engine Corporation

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# C & M INTERNATIONAL LTD.

1001 PENNSYLVANIA AVENUE, N.W.  
SUITE 1275  
WASHINGTON, D.C. 20004-2505  
(202) 624-2895

CABLE: CROMOR  
FACSIMILE (RAPICOM): 202-628-5116  
W. U. I. (INTERNATIONAL) 64344  
W. U. I. (DOMESTIC) 89-2448

**AGREEMENT BETWEEN  
PULSAR INTERNACIONAL S.A. de C.V.  
AND  
C&M INTERNATIONAL LTD.  
REGARDING FINANCIAL SERVICES RESEARCH RELATED TO  
FREE TRADE AREA NEGOTIATIONS BETWEEN THE  
GOVERNMENTS OF THE UNITED STATES OF AMERICA AND  
THE UNITED STATES OF MEXICO**

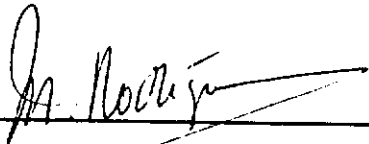
Agreement ("Agreement") by and between Pulsar Internacional S.A. de C.V. (hereinafter Pulsar) with offices at Venecia #835-5, Colonia Mitras Sur, Monterrey, N.L. Mexico, and C&M International Ltd. (hereinafter "C&M"), with offices at 1001 Pennsylvania Ave., NW, #1275, Washington, DC 20004.

1. Scope of Work for Pulsar. C&M shall conduct research and analysis regarding financial services issues to be covered during Free Trade Area (FTA) negotiations between the Government

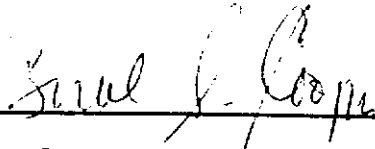
3. Expenses. Expenses, such as transportation, postage, facsimile charges, long-distance telephoning, messenger fees, photocopying and other similar expenses, shall be paid in addition to the fees described in Paragraph 2. Expenses in excess of a total of \$5000.00 will not be incurred without prior notice to Pulsar.

4. Term of Contract. Services under this contract are expected to commence on February 15, 1991 and shall be completed by May 15, 1991, with the delivery of the report referred to in Paragraph 1 and final payment therefore.

IN WITNESS WHEREOF, the parties have executed and delivered this Agreement with legal and binding effect on or after the date of acceptance by both parties.

  
\_\_\_\_\_  
Mario Rodriguez  
Director Banca De Inversion  
Pulsar Internacional S.A. de C.V.

February 19, 1991

  
\_\_\_\_\_  
Doral S. Cooper  
President  
C&M International Ltd.

February 28, 1991