

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant International Development Systems, Inc. 733 15th Street, N.W. Suite 520 Washington, D.C. 20005		2. Registration No. 4012
3. Name of foreign principal GUATEMALA	4. Principal address of foreign principal Gremial de Exportadores de Productos no Tradicionales Adscrita a la Camara de Industria de Guatemala 6to. NUEL, RUTA 6,9-21,Zona 4	
5. Indicate whether your foreign principal is one of the following type:		
<input checked="" type="checkbox"/> Foreign government		
<input type="checkbox"/> Foreign political party		
<input type="checkbox"/> Foreign or <input type="checkbox"/> domestic organization: If either, check one of the following:		
<input type="checkbox"/> Partnership <input type="checkbox"/> Committee		
<input type="checkbox"/> Corporation <input type="checkbox"/> Voluntary group		
<input type="checkbox"/> Association <input type="checkbox"/> Other (specify) _____		
<input type="checkbox"/> Individual—State his nationality _____		
6. If the foreign principal is a foreign government, state:		
a) Branch or agency represented by the registrant.		
b) Name and title of official with whom registrant deals. Gexpromt Alvaro Colom Caballeros		
7. If the foreign principal is a foreign political party, state:		
n/a		
a) Principal address		
b) Name and title of official with whom the registrant deals.		
c) Principal aim		
8. If the foreign principal is not a foreign government or a foreign political party:		
n/a		
a) State the nature of the business or activity of this foreign principal		

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INTERNAL SECURITY
REGISTRATION

b) Is this foreign principal

n/a

Owned by a foreign government, foreign political party, or other foreign principal Yes No

Directed by a foreign government, foreign political party, or other foreign principal..... Yes No

Controlled by a foreign government, foreign political party, or other foreign principal Yes No

Financed by a foreign government, foreign political party, or other foreign principal..... Yes No


Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No

Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

n/a

Date of Exhibit A	Name and Title	Signature
July 12, 1989	Clinton J. Stack, Pres.	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

Name of Foreign Principal

International Development Systems, Inc.

GUATEMALA

Check Appropriate Boxes:

1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

International Development Systems, Inc. engages in preparing briefs for the bilateral textile negotiations between the United States and Guatemala. An IDS Principle is on hand during the negotiations to explain to the Guatemala delegation the finer points of such briefs and for explanation of matters arising during the negotiations.

International Development Systems, Inc. provides data and advise on implementation of the bilateral agreement on a continual basis to the Guatemala Government.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Preparation of briefs and advice in relation to U.S. Request for textile consultations.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B
July 12, 1989

Name and Title
Clinton J. Stack
President

Signature



¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.



SENT BY: GEXPRONT

5-11-88 1:17PM

GEXPRONT GUA

202 753 0727

General Exportadores de Productos no Tradicionales
ADSCRITA A LA CAMARA DE INDUSTRIA DE GUATEMALA

FAX COVER SHEET

TO : DONALD BRASHER
COMPANY: INTERNATIONAL DEVELOPMENT SYSTEM
FAX No. : 202-783-0727
COUNTRY: U.S.A
REF. : HIRING OF IDS
NUMBER OF PAGES INCLUDING THIS: 4

FROM: Alvaro Colon Caballeros
DATE: may 11.89
TIME : 1:00 p.m.

Enclosed please find :
Hiring of IDS as advisors for the Draw Backers Commission
(Draw Backers) in relation to textile quota with the American
Government.

Regards,

Alvaro Colon Caballeros
Secretary
of the Board of Directors

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DEPT. OF COMMERCE
JUL 17 1989

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please contact individual sender as soon as possible

EDIFICIO CAMARA DE INDUSTRIA, 6to. NIVEL, RUTA 6, 9-21, ZONA 4
TELEX: 3100 GEXPO-GU FAX: (502)-2-323590
TELEFONOS: (502)-2-378525, 315947, 347183, 341311, 346872 AL 7

May 09, 1989.

TO: Donald Brasher
International Development System (IDS)

FROM: Alvaro Colom
Secretary of the Board of Directors
GEXPRONT
Tel.: 316237, 347011

REF.: Hiring of IDS as advisors for the Draw Backers Commission (Draw Backers) in relation to textile quota with the American Government.

Confirming the IDS contract for your services to advice the textile group associated to GEXPRONT. Concerning the negotiation and distribution of textile quota in the American Market.

We will make payment of US\$.2,000.00 the payment will be make in Guatemala. Which will be used as a guarantee to cover the expenses of the first trip and part or fee of the first consultantship.

We are using your proposal dated may 02, 1989, which we would like to discuss on your first trip, in order to talk about the budget and a future relationship.

In order to avoid misunderstanding on the following aspects:

- a.- GEXPRONT will pay the services of IDS directly with specific funds of Draw Backers Commissions, we have all ready started the adquiring of these funds.
- b.- The Stragetie Committee of Textile Exports and/or Draw Backers Commissions, will recommend the working programs and the needs of IDS services.
- c.- Therefore by the end of this week , we will be sending the work agenda, the program that suggest.
- d.- The Accounting Department of GEXPRONT will be informing about the accounting procedures and also about settling up a professional fee and travel expenses.

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e.- You can contact the following persons, if you have any question concerning the activities schedule.

Luis Arturo Anleu
Chairman Draw Backers Commission
Tel.: 766873, FAX.: 766873

Alvaro Colom Caballeros
Secretary of the Board of Directors
GEXPRONT
Tel.: 316237, 347011

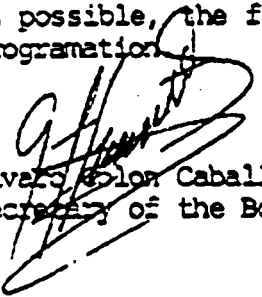
You will be informed on time, if there is any change on the schedule.

For administratives business concerning with the cashing, payment, liquidation, etc. you can contact:

Jorge Eduardo Cruz
Administrative Manager GEXPRONT
Tel.: 346872

Landa de Siliézar
Accounting Department GEXPRONT

The Draw Backers Commission and/or EXTEX, will inform you, as soon as possible, the first services requirement as well as the proposed programation.



Alvaro Colom Caballeros
Secretary of the Board of Directors

c.c. Luis Arturo Anleu
Fanny de Estrada
Emilio Santano Kong

APPOINTMENT SCHEDULE

Monday May 15.89

8:00 p.m.

Dinner with the Strategic Commission of
Textile Exports (EXTEX)

Tuesday May 16.89

8:00 to 9:00 a.m.

Meeting with:
Fanny de Estrada
Alvaro Colom
Moises Russ

Ref.: Terms and conditions of IDS' Hiring.

9:30 to 12:30

Ministry of Economy
Strategic Commission of Textile Exports
(EXTEX).

2:00 to 6:00 p.m.

Negotiators Delegation.

Wednesday May 17.89

8:00 to 12:00

Negotiators Delegation.

2:00 to 6:00

OPEN