

13 JAN 1992

For Six Month Period Ending _____
(insert date)

Name of Registrant: International Development Systems, Inc. Registration No. 4012
Business Address of Registrant: 733 15th Street, N.W., Suite 520
Washington, D.C. 20005

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- (1) Residence address Yes No
- (2) Citizenship Yes No
- (3) Occupation Yes No

(b) If an organization:

- (1) Name Yes No
- (2) Ownership or control Yes No
- (3) Branch offices Yes No

2. Explain fully all changes, if any, indicated in item 1.

None

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IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name	Position	Date Connection Ended
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4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
Yes No

If yes, identify each such person and describe his services.

n/a

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes No

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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13 JAN 1981

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period? Yes No

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period? Yes No

If yes, furnish following information:

Name and address of foreign principal

Date acquired

Government of Pakistan, Pakistan Readymade Garments, Plot No. LA 8114, Block 22, F.B. Area, Karachi -38, Pakistan	7/91
Government of India, Embassy of India, 2536 Massachusetts Ave NW Washington, D.C. 20008	9/91
Instituto Panameno de Comercio Exterior, Edificio Banco Exterior	10/91

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Costa Rica Quota Counsel; Dept. of Foreign Trade, Ministry of Commerce, Royal Thailand Government; Guatemala, Hong Kong.

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes No

If yes, identify each such foreign principal and describe in full detail your activities and services:

IDS prepares briefs for the bilateral textile negotiations between the United States and the foreign principals listed. An IDS principal is on hand during the negotiations to explain to the foreign principal delegation the finer points of such briefs and for explanations of matters arising during the negotiations.

IDS provides data and advice on implementation of the bilateral agreement on a continual basis to each foreign principal. IDS has not engaged in any lobbying activities on behalf of the foreign principals during this period.

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes No

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

n/a

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes No

If yes, describe fully.

n/a

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See attached receipts and billing statements

<u>\$ 112,913.10</u>
Total

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes No

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
n/a			

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).
⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes No

(2) transmitted monies to any such foreign principal? Yes No

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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See attached schedule

\$ 15,071.20
Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes No

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes No

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes No

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes No

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- Radio or TV broadcasts Magazine or newspaper articles Motion picture films Letters or telegrams
 Advertising campaigns Press releases Pamphlets or other publications Lectures or speeches

Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- Public Officials Newspapers Libraries
 Legislators Editors Educational institutions
 Government agencies Civic groups or associations Nationality groups
 Other (specify) _____

21. What language was used in this political propaganda:

English Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes No

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes No

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes No

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes No
 Exhibit B⁷ Yes No

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represent during this six month period? Yes No

If yes, have you filed an amendment to these exhibits? Yes No

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period. Yes No

If yes, have you filed an amendment to the Exhibit C? Yes No

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes No

See attached.

If no, list names of persons who have not filed the required statement.

Barbara Bergeron, Allan Robert Grant, Jonathan L. Shorts, Cynthia Ann Herrera

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Clinton J. Stack

Clinton J. Stack, President

Subscribed and sworn to before me at Alexandria, Virginia

this 11th day of February, 19 92

Ann Marie Smith

(Signature of notary or other officer)

¹The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OBD-64 - Supplemental Statement):

Yes _____ or No X

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes _____ or No X

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Clinton J. Stack
Signature

2/11/92
Date

Clinton J. Stack, Jr.
Please type or print name of signatory on the line above

President
Title

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INTERNATIONAL DEVELOPMENT SYSTEMS INC.

733 15th Street, N.W. • Suite 520 • Washington, D.C. 20005 • 202-783-0720
TELEX: 4937290 IDS UI • TELECOPIER: 202-783-0727

INTER OFFICE MEMORANDUM

TO: Clinton J. Stack
President

FROM: Sverre E. Michelsen *Sverre E. Michelsen*
Accountant

DATE: January 31, 1992

SUBJECT: Breakdown of billings and receipts from Panama for the period July 14, 1991 through January 13, 1992.

Professional Fees:	\$12,500.00
Reimbursable Expenses:	
Telephone	220.34
Overnight Delivery	36.50
Photocopying	112.39
Local Taxi	36.50
Business Meal	169.42
Local Messenger	49.00
Airfare to Panama	694.00
September 1991	
Hotel	261.40
Telecopier	26.24
Secretarial O.T.	115.50
	<hr/>
Total Billing	\$14,221.29
Receipts:	
October 7, 1991	\$ 6,250.00

Total Receipts	\$ 6,250.00
	=====
 BALANCE DUE	 \$ 7,971.29

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INTER OFFICE MEMORANDUM

2

TO: Clinton J. Stack
President

FROM: Sverre E. Michelsen *Sverre E. Michelsen*
Accountant

DATE: January 31, 1992

SUBJECT: Breakdown of billings and receipts from Pakistan for the period July 14, 1991 through January 13, 1992.

Professional Fees:	\$25,000.00
Reimbursable Expenses:	
Telephone	1,295.94
Overnight Delivery	170.00
Photocopying	634.92
Local Taxi	406.01
Business Meal	326.34
Local Messenger	70.00
Airfare to London July 1991	3,956.00
Hotel	971.58
Publications	36.00
Secretarial O.T.	340.50
	<hr/>
Total Billing	\$33,207.29
Receipts:	
November 8, 1991	\$25,000.00

Total Receipts	\$25,000.00
	=====
 BALANCE DUE	 \$ 8,207.29

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INTER OFFICE MEMORANDUM

TO: Clinton J. Stack
President

FROM: Sverre E. Michelsen *Sverre E. Michelsen*
Accountant

DATE: January 31, 1992

SUBJECT: Breakdown of billings and receipts from Guatemala for the period
July 14, 1991 through January 13, 1992.

Professional Fees:	\$ 6,662.50
Reimbursable Expenses:	
Telephone	182.76
Photocopying	30.14
Local Taxi	21.00
Telecopier	119.83
Local Messenger	21.00
	<hr/>
Total Billing	\$ 7,037.23
Receipts:	
July 26, 1991	\$ 3,242.06
December 9, 1991	2,919.13

Total Receipts	\$ 6,161.19
	=====
 BALANCE DUE	 \$ 876.04

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DIVISION
FEB 14 1992



INTERNATIONAL DEVELOPMENT SYSTEMS INC.

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INTER OFFICE MEMORANDUM

TO: Clinton J. Stack
President

FROM: Sverre E. Michelsen *Sverre E. Michelsen*
Accountant

DATE: January 31, 1992

SUBJECT: Breakdown of billings and receipts from Thailand for the period July 14, 1991 through January 13, 1992.

Professional Fees:	\$ 9,575.00
Reimbursable Expenses:	
Telephone	578.42
Overnight Delivery	52.00
Photocopying	165.10
Local Taxi	74.75
Business Meal	42.00
Local Messenger	154.00
Telecopier	294.15
Secretarial O.T.	16.50
 	<hr/>
Total Billing	\$10,951.52
Receipts:	
September 4, 1991	\$25,188.52
October 9, 1991	50,313.39
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Total Receipts	\$75,501.91
 	<hr/>
BALANCE DUE	(\$64,550.39)

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INTERNATIONAL DEVELOPMENT SYSTEMS INC.
WASHINGTON, D.C.



INTERNATIONAL DEVELOPMENT SYSTEMS INC.

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TELEX: 4937290 IDS UI • TELECOPIER: 202-783-0727

INTER OFFICE MEMORANDUM

TO: Clinton J. Stack
President

FROM: Sverre E. Michelsen *Sverre E. Michelsen*
Accountant

DATE: January 31, 1992

SUBJECT: Breakdown of billings and receipts from Costa Rica for the period July 14, 1991 through January 13, 1992.

Professional Fees:	\$22,662.50
Reimbursable Expenses:	
Telephone	1,311.27
Overnight Delivery	174.50
Photocopying	148.72
Local Taxi	120.75
Business Meal	283.23
Local Messenger	14.00
Airfare	694.00
Hotel	455.15
Secretarial O.T.	189.75
<hr/>	
Total Billing	\$26,053.87
Total Receipts	\$ 0.00
BALANCE DUE	===== \$26,053.87

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INTERNATIONAL DEVELOPMENT SYSTEMS INC.
WASHINGTON, D.C. 20005



INTERNATIONAL DEVELOPMENT SYSTEMS INC.

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TELEX: 4937290 IDS UI • TELECOPIER: 202-783-0727

INTER OFFICE MEMORANDUM

TO: Clinton J. Stack
President

FROM: Sverre E. Michelsen *Sverre E. Michelsen*
Accountant

DATE: January 31, 1992

SUBJECT: Breakdown of billings and receipts from India for the period July 14, 1991 through January 13, 1992.

Professional Fees:	\$ 0.00
Reimbursable Expenses:	
None	
<hr/>	
Total Billing	\$ 0.00
Receipts:	
Total Receipts	\$ 0.00
	=====
BALANCE DUE	\$ 0.00

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OFFICE OF ACCOUNTING
INTERNATIONAL DEVELOPMENT SYSTEMS INC.



INTERNATIONAL DEVELOPMENT SYSTEMS INC.

733 15th Street, N.W. • Suite 520 • Washington, D.C. 20005 • 202-783-0720
TELEX: 4937290 IDS UI • TELECOPIER: 202-783-0727

December 31, 1991

Mr. Liaquat Y. Jangda
Chairman
Pakistan Readymade Garments
Manufacturers & Exporters Association
Plot No. LA 8/14, Block - 22
F.B. Area
Karachi - 38, Pakistan

Dear Mr. Jangda,

The below represents a complete recap of your account per our financial records:

Invoice #	Date	Amount Due Professional Fees	Amount Due Expenses	Total
6850-377	07/31/91	\$11,100.00	\$ 5,880.65	\$ 16,980.65
6932-377	08/31/91	1,125.00	157.06	1,282.06
7008-377	09/30/91	3,275.00	228.16	3,503.16
7092-377	10/31/91	1,125.00	67.97	1,192.97
7168-377	11/30/91	-0-	854.83	854.83
7248-377	12/31/91	11,575.00*	1,018.62	12,593.62
Billing Total		\$28,200.00	\$ 8,207.29	\$ 36,407.29
Billed in excess of Cap		(3,200.00)		
Net Total		\$25,000.00	\$ 8,207.29	\$ 33,207.29
Payment Received 11/8/91				(\$ 25,000.00)
NET AMOUNT DUE.				\$ 8,207.29

*Professional Fees are from November 1, 1991 through December 31, 1991.

I hope that this agrees with your with your records.

Best Regards,
Sverre E. Michelsen
Sverre E. Michelsen
Accountant

92 FEB 14 1992
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INTERNATIONAL DEVELOPMENT SYSTEMS INC.

733 15th Street, N.W. • Suite 520 • Washington, D.C. 20005 • 202-783-0720
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December 31, 1991

Ing. Danilo Rodriguez
Director Ejecutivo
Consejo Nacional de Administration de
Cuotas Textiles y Ropa Confeccionada
Costa Rica Quota Office
Apartado # 5835
1000 San Jose, Costa Rica C.A.

Invoice Number: 7244 - 366

Expenses:

Telephone	\$	27.99
Photocopying		3.30
TOTAL DUE THIS MONTH	\$	31.29
		=====

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INTERNATIONAL DEVELOPMENT SYSTEMS INC.

733 15th Street, N.W. • Suite 520 • Washington, D.C. 20005 • 202-763-0720
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September 24, 1991

Mr. Joaquin Franco III
Executive Director
Instituto Panameno de Comercio Exterior
Edificio Banco Exterior
Segunda Torre, Cuarto Piso
Ave. Balboa
Panama, Panama

Dear Mr. Franco:

Enclosed is a proposal for International Development Systems, Inc. to provide advice and guidance to Instituto Panameno de Comercio Exterior. I believe this proposal covers the basic concerns of the trade at this time. The fee structure is set in accordance with the understanding reached with Mr. Bently Gordon, Mr. Tomas Chan, and Mr. Martin Hamilton. If, however, modifications to this proposal is in order, please feel free to call for clarification.

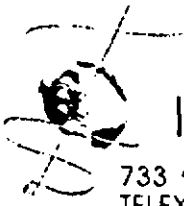
We look forward to finalizing this agreement and to proceed with our work on your behalf.

Sincerely yours,

Clinton J. Stack
President

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OFFICE OF DISTRICT
ATTORNEY GENERAL



INTERNATIONAL DEVELOPMENT SYSTEMS INC.

733 15th Street, N.W. • Suite 520 • Washington, D.C. 20005 • 202-783-0720
TELEX: 4937290 IDS UI • TELECOPIER: 202-783-0727

DRAFT

PROPOSAL

September 24, 1991

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U.S. DEPARTMENT OF COMMERCE
OFFICE OF TEXTILES AND APPAREL

This proposal sets forth the terms and conditions for an agreement between Instituto Panameno de Comercio Exterior (hereinafter IPCE) and International Development Systems, Inc. (hereinafter IDS) to provide the following textile and apparel quota related services.

I. CONSULTATION AND STATISTICAL MONITORING SERVICES

Under this proposal, IDS will also provide monthly statistical reports on imports from Panama based on the U.S. General Import data. These monthly reports will summarize total trade in both quantity and value; reflect imports by category on a year ending, quarterly, and monthly basis with a comparison of trade in the previous year's corresponding time period; and indicate the average unit value as well as the percent of so-called 807 trade by category on the imports from Panama. IDS will provide with the monthly data a written summary highlighting overall import trends as well as import trends in Panama's trade including review of selected categories.

Under the consultation services IDS is available to answer inquiries concerning the U.S. Textile Restraint Program in general and as it affects Panama. IDS is available to answer questions and assist in the administration of the new Panama visa arrangement.

IDS will also monitor charges against quota on imports from Panama on a weekly and daily basis on any quotas implemented during the term of this agreement. IDS will also assist with any minor data discrepancies between the U.S. import charges and Panamanian export authorizations should they occur.

II. U.S. REQUESTS FOR CONSULTATIONS

IDS proposes to assist the Government and industry on its current outstanding request for consultation on Category 347/348 and on any possible future call on Category 338/339. To this end, IDS will assist in devising the overall strategy and tactics for addressing each call, as appropriate, and provide the initial brief and relevant background material to address the United States market statement. An IDS senior official will be available before, during and after bilateral consultations between Panama and the United States to assess positions put forth, offer recommendations and options and provide available economic evidence and statistical data to support Panama's position.

At the request of the IPEC, an IDS senior official will be available for bilateral negotiations outside the Washington, D.C. area.

EXCLUSIONS

This proposal does not include any extensive research projects other than those background and briefs described above on called Category 347/348 and any future call on Category 338/339. This proposal does not include work on the design elements or technical aspects of a program for the exchange of data. Should further research projects or computer expertise be required during the term of this agreement, IDS will consider such modifications as may be needed.

✓ TERM

IDS proposes that this agreement cover a one year period commencing on the day this agreement is accepted by Panama.

FEES AND EXPENSES

IDS proposes that professional fees for the Consultation and Statistical Monitoring Services be \$25,000 billed and payable on a quarterly basis of \$6,250 per quarter.

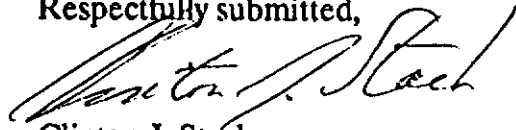
It is anticipated that some amount of time from a principal might be needed in Panama, or elsewhere, to provide assistance in relation to U.S./Panama negotiations. It is not anticipated that professional time outside the Washington, D.C. area will be more than five (5) days. This time will be covered under the proposed professional fee, but travel expenses, including airline tickets, hotels, meals, etc. will be billed at cost.

This time and expenses would not be incurred without the expressed approval of IPCE.

In addition, out-of-pocket expenses, such as copying, faxing, telephone and telex charges, local transportation, messenger services, and secretarial overtime will be itemized and billed monthly at cost.

If the above terms and conditions of this proposal are acceptable to the Government of Panama, please sign and date two copies, returning one copy to IDS and retaining one copy for your records.

Respectfully submitted,



Clinton J. Stack
President
International Development

Approved and Accepted for the
Instituto Panameno de Comercio Exterior (IPCE)

(name)

(title)

(date)

To: Mr. Clint Stack
President IDS, Inc.
Rpld. Embassy of India Washington (Mr. G. Jagannathan
Counsellor Commercial)
From: Parameswarn Iyer
Deputy Secretary
Ministry of Textiles
New Delhi

I trust that Embassy of India, Washington has conveyed to you that we have appointed you as consultant to Embassy of India on textiles.

I shall be arriving in New York on the 12th of September, 1991 and will stay until the 15th of September. I shall be grateful if you could come to New York for discussions on India -- the Bilaterals. Kindly bring all data which you consider would be useful to us, including recent bilaterals concluded between the U.S.A. and exporting countries.

I will let you know in a few days my contact address in New York. Kindly confirm your availability to Mr. S. Narayanan, Joint Industry, Ministry of Textiles under intimation to the Embassy of India, Washington. Regards.

Iyer
29/8/91
Parameswarn Iyer
(Deputy Secretary)

New Delhi
29/8/91

Copy to Mr. G. Jagannathan
Counsellor Commercial
Embassy of India, Washington

Embassy of India may authorize appropriate payment to Mr. Clint Stack as per the agreed terms and conditions after details are furnished to them from me.

Iyer
29/8/91

RECEIVED
DEPT. OF JUSTICE
FEB 14 AM 11:47



INTERNATIONAL DEVELOPMENT SYSTEMS INC.

733 15th Street, N.W. • Suite 520 • Washington, D.C. 20005 • 202-783-0720
TELEX: 4937290 IDS UI • TELECOPIER: 202-783-0727

DRAFT
PROPOSAL
June 20, 1991

92 FEB 14 AM 1:48

RECEIVED
OFFICE OF THE
ATTORNEY GENERAL

This proposal sets forth the terms and conditions for an agreement between the Government of Pakistan (hereinafter GOP) and International Development Systems, Inc. (hereinafter IDS) to assist in developing and executing a plan of action to address the recent United States requests for consultations on Categories 239 and 617, and to provide advice and guidance for the period beginning June 1, 1991 through December 31, 1991, on matters relating to the proposed extension of the Multifiber Arrangement and the expiration of the Pakistan/U.S. Bilateral Textile and Apparel Agreement.

I. Bilateral Negotiations on Categories 239 and 617

On May 29, 1991, the United States requested consultations with GOP to discuss the establishment of agreed limits on Category 239, Cotton and/or Man-made Baby Wear, and Category 617, Twill and Sateen Staple Man-Made Fiber Fabric.

In this regard, IDS proposes to work with the GOP in developing appropriate strategies and responses to these calls. IDS will be prepared to provide tactical advice and the statistical and economic analyses required to achieve the best possible results from the consultations. These analyses will include an in depth assessment of the U.S. market statements submitted in justification of the U.S. actions in order to determine whether or not these statements meet the criteria defined in the Multifiber Arrangement (MFA).

Following the initial research stage and preparation of the preliminary briefing materials, IDS will be available to meet with the Pakistan delegation to provide advice and guidance in executing a strategy. IDS will be available during and after consultations to provide additional supporting evidence for the GOP position.

II. Extension of the Multifiber Arrangement

The present MFA expires on July 31, 1991. The U.S. position is that it must be extended in order to maintain the current bilateral relationships which presently exist as well as the authority to take unilateral action on products which are not subject to bilateral agreements. To this end, the United States has proposed a 29 month extension of the MFA with no changes.

The Bali Communique, on the other hand, provides for a 17 month extension of the MFA with stipulations that there be no new restraints during this period, that existing agreements be improved and that group and aggregate limits as well as the regional quotas in the EC be eliminated.

Although we do not expect negotiations on the extension of the MFA to be complex, it is important that the GOP develop an MFA position with a view towards the GOP position concerning the expiring bilateral agreement. IDS proposes to work with Pakistan in the development of a MFA position. IDS will also provide summaries on positions of other exporting countries relative to the MFA and their expiring bilaterals.

III. Expiration of the Current Pakistan/U.S. Bilateral Agreement

With the December 31, 1991 expiration of the Pakistan/U.S. bilateral, it will be necessary for the GOP to formulate objectives and strategies for negotiation of an extension of this agreement. IDS will be available to assist in the development and presentation of a

position to the U.S. before and during negotiations.

IDS will prepare necessary background material and comparative statistical information for use in the negotiation. As needed, IDS will be available throughout the negotiations to assist in briefing the GOP delegation, to evaluate proposals and counter proposal and provide alternative options.

It is important that the three above elements be coordinated into a comprehensive strategy. IDS will assist in tying together these elements to achieve the best possible results for the GOP and industry. Should all the above elements not be completed, IDS would be willing to continue to work with the GOP to bring these to completion.

IV. Exclusions

This proposal does not contemplate work in regard to a major renegotiation of the Pakistan/U.S. bilateral or additional U.S. requests for consultations. Nor, does this proposal include major extensive research outside the scope of that which is specifically referred to in this proposal. Further, it does not include countervailing duty or antidumping cases or cases involving safeguard provisions of U.S. law, nor court proceedings involving trade disputes.

V. Fees and Expenses

For work in connection with the upcoming bilateral negotiations on called categories 239 and 617, as well as consultation services concerning the extension of the MFA and the expiration of the Pakistan/U.S. bilateral, IDS proposes a fee based upon the standard IDS hourly rates. These rates are as follows:

Principal	up to \$200
Sr. Analysts	up to \$150
Analysts	up to \$125
Statisticians	up to \$ 75

Further, IDS proposes that professional fees to be billed monthly for the period June 1, 1991 through December 31, 1991, not exceed \$25,000.

In addition to professional fees, out-of-pocket expenses for xeroxing, messenger, telephone, fax, and local transportation, secretarial overtime, business meals, and other expenses excluding normal overtime will be billed and payable monthly. No major expenses or travel outside the Washington, D.C. will be incurred without the expressed approval of the GOP.

Should travel outside the Washington, D.C. area be required, professional fees are charged at the usual hourly rate up to seven hours per day.

VI. Terms

IDS proposes that this agreement commence retroactively as of June 1, 1991 and extend through December 31, 1991.

If the terms and conditions of this proposal are acceptable to the Government of Pakistan, IDS will prepare a formal proposal for your signature.

Respectfully submitted,

Clinton J. Stack
President,
International Development Systems, Inc.

FAX NO. 202-783-0727.

DATED: 12TH JUNE '91.

TO: CLINT STACK
PRESIDENT IDS INC.
WASHINGTON, D.C.

FRM: MUSTAFA KASSAM.

DEAR CLINT.

THANK YOU FOR YOUR FAX DATED 7TH JUNE 1991. YOURS TERMS AND CONDITIONS ARE ACCEPTABLE TO US. WE WILL BE SENDING YOU AN ADVANCE PAYMENT OF USD 5000 TO THE SPECIFIED A/C ON SATURDAY 15TH JUNE. CHECK YOUR BANK FOR CREDIT AROUND TUESDAY.

KINDLY CONTINUE WITH YOUR ANALYSIS. WE ARE STILL AWAITING PRODUCTION DATA ON CAT-239, IF AVAILABLE.

WE UNDERSTAND THAT THE CURRENT MOOD OF US NEGOTIATORS IS TO ROLLOVER AS AN EXCUSE. KINDLY ALSO SEND US SOME INFORMATION ON BILATERALS NEGOTIATED IN THE LAST 6-8 MONTHS AND YOUR COMMENTS.

BEST REGARDS.
MUSTAFA KASSAM.

RECEIVED
DEPT. OF JUSTICE
CRIMINAL DIVISION
92 FEB 14 AM 1:48



INTERNATIONAL DEVELOPMENT SYSTEMS INC.

733 15th Street, N.W. • Suite 520 • Washington, D.C. 20005 • 202-783-0720
TELEX: 4937290 IDS U • TELECOPIER: 202-783-0727

March 1, 1991

92 FEB 14 11:47
RECEIVED
COMMUNICATIONS SECTION
U.S. DEPARTMENT OF COMMERCE

Mr. Dinkar Prakash Srivastava
First Secretary
Embassy of India
2536 Massachusetts Avenue, N.W.
Washington, DC 20008

Dear Mr. Rattan:

Enclosed are two proposals for an agreement between the Government of India and International Development Systems, Inc. (IDS). The first proposal is to provide statistical and general consultation services as well as specific services in connection with the upcoming Indo-U.S. bilateral textile agreement. The second proposal is to provide computer support services in accordance with your conversations with our office.

IDS is known worldwide for its expertise in the textile and apparel field. In addition to providing quota services to the leading U.S. textile and apparel firms, IDS is pleased to provide advice and guidance to a number of the major supplying countries involved with this trade. A copy of our corporate description is enclosed with this proposal.

IDS has also developed and maintains the most highly sophisticated database in the world on textile and apparel trade. This database adds a further dimension to the services which IDS is capable of performing on behalf of its clients.

I have personally enjoyed working closely with the commercial office of the Indian Embassy as well as many others in the Government of India. I would welcome an opportunity of extending this relationship and formalizing it with these proposed agreements.

Sincerely,

Clinton J. Stack
President



INTERNATIONAL DEVELOPMENT SYSTEMS INC.

733 15th Street, N.W. • Suite 520 • Washington, D.C. 20005 • 202-783-0720
TELEX: 4937290 IDS UI • TELECOPIER: 202-783-0727

PROPOSAL TO THE GOVERNMENT OF INDIA

March 1, 1991

This is a proposal setting forth the terms and conditions for an agreement between the Government of India (hereinafter "GOI") and International Development Systems, Inc. (hereinafter "IDS"). It consists of two major sections: (1) statistical and general consultation services; and (2) consultation, preparation and advice in connection with the Indo-U.S bilateral negotiations.

SECTION I -- STATISTICAL AND GENERAL CONSULTATION SERVICES

IDS will provide weekly and, if necessary, daily updates on utilization rates for current and/or expired quotas. IDS will monitor and report on the utilization of 1990 as well as 1991 quotas after they expire. The monitoring reports will be forwarded to the Embassy and/or India in the most expeditious manner.

On a weekly basis, IDS will forward to the Embassy a report containing, by country, the current quotas, charges and utilization rate for all textile and apparel restraints administered by the U.S. Customs Service. Each report will contain a potential embargo report, a summary report of all outstanding called categories, and a summary of all country/categories which IDS believes are at risk of a call action. In addition, each report will contain a text highlighting upcoming adjustments, the U.S. negotiating schedule, new requests for consultations, amendments to agreements, and other important quota events.

IDS will also provide monthly statistical Country Reports on India's trade based on U.S. General Import data. These monthly reports will summarize total trade in both quantity and value; reflect imports by category on a year ending, quarterly and monthly basis with a comparison with the previous year's corresponding time period; and, indicate the average unit value by category on Indian trade.

On a quarterly basis, IDS will provide a complete set of the IDS Category Reports. These reports, also based on U.S. General Import data, reflect imports by category from all major suppliers in the same time periods as the Country Reports. These reports will assist the GOI in identifying trends, opportunities, competitive positions, etc.

IDS will also provide, on a quarterly basis, a special report on the handloom fabric and product trade from India with handloom imports from other suppliers.

In conjunction with these statistical materials, IDS will be available to provide general consulting services concerning U.S. textile and apparel trade to the GOI. These services will include responding to inquiries concerning the U.S. textile and apparel quota program in general and as it specifically affects India. IDS will also be available to provide advice on the administration of the present bilateral agreement, including such things as assistance in calculating and applying flexibilities, assistance in reading U.S. namesake data and resolving minor data discrepancies.

IDS will alert the GOI to potential problem areas, i.e., possible new calls, visa problems, potential embargoes, etc. IDS will also provide general information on major events of interest to the GOI concerning the U.S. textile program, such as textile quota legislation, any new initiatives which could affect the future of the U.S. textile program, and changes in policy or procedures in the U.S. administration of the textile program, etc.

The above consultation services would be available directly to the GOI as well as through its Embassy in Washington, D.C. In addition to telephone, fax or telex contact, IDS will be available to meet with Embassy officials as well as visiting GOI officials on an as needed basis.

SECTION II -- PREPARATION FOR INDO/U.S. BILATERAL CONSULTATIONS & AGREEMENT

With the Indo-U.S. Bilateral Agreement expiring at the end of this year, the GOI will need to formulate its objectives and strategy for these negotiations shortly. The development of this strategy must take into consideration not just the elements involved in this bilateral trade, but the broader issues concerning the future of trade in this sector. These include the possible extension or renegotiation of the Multifibre Arrangement, a phasing out of the MFA as being proposed as part of the Uruguay Round, the progress or conclusion in the other 15 bilateral agreements which expire at the end of this year, the prospects of a major textile quota bill passing the Congress, etc.

With its expertise, experience, knowledge of both the U.S. textile program and Indian trade, as well as its close working relationship with key domestic and overseas policymakers in the textile field, IDS is uniquely qualified to provide advice and guidance to the GOI in preparing for and executing a new bilateral agreement. This will include assistance assessing goals, positions and realistic opportunities to develop an appropriate strategy for these negotiations. IDS will provide all relevant data to support the position of the GOI. As needed, an IDS principal will be on hand throughout the negotiations to assist in briefing the GOI delegation, evaluating new proposals and counterproposals, supplementing statistical information as warranted, and suggesting negotiating techniques.

Included in this section is all necessary assistance in response to any new U.S. requests for consultation concerning Indian trade during the term of this agreement. Should additional calls be made during this period, IDS will prepare all statistical data in

support of Indian position, provide advice and guidance to the Indian negotiating team, and be available to consult with the delegation during the consultations.

EXCLUSIONS

This agreement will not include major extensive research outside the scope of this agreement, nor will it include countervailing duty or antidumping cases or cases involving safeguard provisions of U.S law, nor court proceedings involving trade disputes.

TERMS

The term of this agreement shall be from March 1, 1991 through December 31, 1991.

FEES AND EXPENSES

For statistical and general consultation services, as described in Section I, IDS proposes a fee of \$8,000 for the term of this agreement, billed and payable monthly at a rate of \$800.00 (U.S.) per month.

For consultations and preparation for the Indo-U.S. bilateral negotiations, as described in Section II, IDS proposes that professional fees be billed at the usual hourly consultation rates. These are:

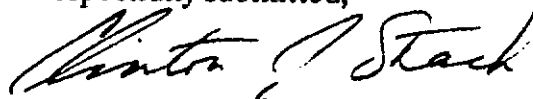
Principal	up to \$200 an hour
Sr. Analysts	up to \$150 an hour
Analysts	up to \$125 an hour
Statisticians	up to \$ 75 an hour

IDS agrees that the total professional fees relating to the bilateral negotiations will not exceed \$40,000 through the term of this agreement. Further, within this cap, IDS agrees that fees directly relating to U.S. requests for consultations (i.e., calls) will not exceed \$5,000 (U.S.) each.

Out-of-pocket expenses for xeroxing, messenger services, local telephone charges, and local transportation charges will be included under the monthly charge of \$800 (U.S.) for statistical services. Out-of-pocket expenses for international telephone, telex, faxing, secretarial overtime, as well as transportation charges and living expenses outside of the Washington, D.C. area will be billed and payable monthly. No major expenses or travel outside the Washington, D.C. area will be incurred without the expressed approval of the GOI. Should travel outside the Washington, D.C. area be authorized, IDS would be reimbursed for all expenses and be paid professional fees on a per diem basis not to exceed seven times the appropriate hourly rates noted above.

If the above terms and conditions are acceptable to the GOI, please sign and date two copies returning one copy to IDS and retaining one copy for your records.

Respectfully submitted,



Clinton J. Stack
President

APPROVED AND ACCEPTED FOR
THE GOVERNMENT OF INDIA

By: _____

Title: _____

Date: _____



INTERNATIONAL DEVELOPMENT SYSTEMS INC.

733 15th Street, N.W. • Suite 520 • Washington, D.C. 20005 • 202-783-0720
TELEX: 4937290 IDS UI • TELECOPIER: 202-783-0727

DRAFT PROPOSAL TO

Consejo Nacional de Administracion de Cuotas Textiles y Ropa Confeccionada

January 31, 1989

This proposal sets forth the elements and conditions for an arrangement between the Consejo Nacional de Administracion de Cuotas Textiles y Ropa Confeccionada, (hereinafter the "Quota Council") and International Development Systems, Inc. (hereinafter "IDS") in regard to trade in textiles and apparel from Costa Rica to the United States.

Coverage

Under this arrangement, IDS will provide reporting and consulting services to the Quota Council on significant matters involving the textile and apparel trade of Costa Rica. This would include:

I. Monitoring and reporting on U.S. textile agreements and trade data.

II. Providing regular assessments and recommendations concerning potential problems in the following areas:

- A. U.S. policies and procedures for trade under the Guaranteed Access Level program;
- B. Changes in U.S. classification practices;
- C. Implementation and administration of Costa

- Rica/U.S. agreement;
- D. Trade data discrepancies; and,
- E. Visa systems.

III. Presenting an annual report to the Quota Council in San Jose focusing on Costa Rica's participation in the U.S. textile and apparel market, particularly as it is affected by the U.S. textile restraint program.

In connection with the above services offered under this arrangement, IDS will provide to the Embassy staff and other appropriate Government of Costa Rica officials explanations, analyses, and clarifications of activities within the U.S. textile restraint program that may impact upon trade from Costa Rica. This would include IDS assistance and advice during negotiations with the United States under the current agreement (covering cotton and man-made fiber skirts). IDS will also provide basic, preliminary data and recommendations on U.S. requests for consultations during the term of this arrangement.

IV. Direct assistance with the Quota Council and the Government of Costa Rica during consultations or negotiations concerning Costa Rica's textile and apparel trade to the United States.

IDS is prepared, at the request of the Quota Council, to work with the industry and the Government of Costa Rica in developing appropriate strategies and responses to any U. S. action involving U.S. requests for consultations. IDS is prepared to provide tactical advice and the statistical and

economic analyses required by the Government of Costa Rica to achieve the best possible results from these consultations. These analyses would include (1) an assessment of Market Statements submitted by the U.S. as justification for its actions; and (2) an evaluation of whether these statements are consistent within the terms and conditions set forth in the MFA.

Exclusions

This arrangement will not include major, extensive research projects or reports. Also, it will not cover countervailing duty or anti-dumping cases, nor court proceedings involving trade disputes or Section 201 actions under the U.S. Trade Act. These items would be addressed under separate agreement.

Term

The term of this agreement shall be for the twelve (12) month period beginning on the date of acceptance and signing of this arrangement.

Fees and Expenses

Professional fees for providing the basic services under Items I, II, and III of this proposal will be \$24,000. This amount will be due and payable in four equal quarterly payments, the first due and payable upon signing this arrangement.

IDS will charge an additional professional fee to be billed and paid on a monthly basis for work done under Item IV above, specifically in response to a U.S. request for consultation and/or Costa Rican/U.S. negotiations on any matters affecting

textile and apparel trade. These fees will be on an hourly basis, not to exceed \$10,000 per request. The hourly fees for IDS are as follows:

Principals	up to \$200
Senior Associates	up to \$125
Economists	up to \$100
Statisticians	up to \$ 75

For any travel outside the Washington, D.C. area other than that provided in Item III, professional fees would be charged on a per diem basis equivalent to seven (7) hours per day at the above rates.

IDS will be reimbursed for all out-of-pocket expenses including local transportation, telephone, telex, travel and living expenses outside the Washington, D.C. area, copying and delivery of documents, secretarial overtime, business meals, and other expenses excluding the normal overhead expenditures. These expenses shall be itemized, billed, and payable monthly. No major expenses such as travel outside of the Washington, D.C. area, or entertainment, will be incurred unless specifically agreed to by the Quota Council.

Further, IDS agrees that these out-of-pocket expenses will not exceed \$2,500 during the term of this arrangement.

If the above terms are acceptable to the Quota Council, please sign and date two copies of this proposal, returning one copy to IDS and retaining one copy for your records.

Respectfully submitted,
International Development Systems, Inc.

Clinton J. Stack, President

APPROVED AND ACCEPTED FOR
THE CONSEJO NACIONAL DE CUOTAS
TEXTILES Y ROPA CONFECCIONADA
BY:

DATE: _____