

Furnish this exhibit for EACH foreign principal listed in an initial statement  
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Henry J. Kaufman & Associates, Inc. 2233 Wisconsin Avenue, NW Washington, DC 20007	2. Registration No. <i>4093</i> <i>sp</i>
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3. Name of foreign principal Alberta Public Affairs Bureau	4. Principal address of foreign principal Alberta Public Affairs Bureau 2nd Floor 44 Capital Blvd.
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5. Indicate whether your foreign principal is one of the following type:

Foreign government

Foreign political party

Foreign or  domestic organization: If either, check one of the following:

<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____

Individual—State his nationality \_\_\_\_\_

10044108 Street  
Edmonton, Alberta  
T5J 3S7

6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. Alberta Public Affairs Bureau, Creative Services Department

b) Name and title of official with whom registrant deals.  
Gerry Bourdeau, P.A. Officer

7. If the foreign principal is a foreign political party, state:

a) Principal address

b) Name and title of official with whom the registrant deals.

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party

a) State the nature of the business or activity of this foreign principal

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b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Controlled by a foreign government, foreign political party, or other foreign principal ..... Yes  No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes  No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes  No

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9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page may be used.)*

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10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A <i>16 Dec 98</i>	Name and Title	Signature <i>[Handwritten Signature]</i>
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**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant  
Henry J. Kaufman & Associates, Inc.

Name of Foreign Principal  
Alberta Public Affairs Bureau

Check Appropriate Boxes:

1.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2.  There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3.  The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

The agreement is between the registrant, Henry J. Kaufman & Associates, Inc. and Ladd Communications Ltd. The agreement states that HJK&A will conduct 25 interviews for the Alberta Awareness Campaign. Copies of confirming memorandum and questionnaires are attached.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Henry J. Kaufman & Associates, Inc. will act as a "sub-contractor" to Ladd Communications Ltd. and will conduct 25 interviews for the Alberta Awareness Campaign on behalf of Ladd Communications Ltd.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Henry J. Kaufman & Associates, Inc. will conduct 25 interviews for the Alberta Awareness Campaign. The questionnaire was regarding the recent advertising campaign on behalf of the Alberta Public Affairs Bureau. The interviews are being conducted person to person. The questionnaire was devised to gauge international awareness among the high level decision makers in political, academic and business environments. Henry J. Kaufman & Associates, Inc. will prepare a verbal and written report on the findings from these interviews.

Additionally, Kaufman will be preparing lists of U.S. journalists that may be interested in visiting/writing about trade and investment in Alberta. Kaufman will also assist these journalists by providing information and facilitating visits to the Province.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?<sup>1</sup>  
Yes  No

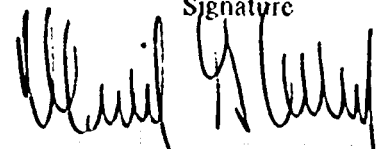
If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B

160 Dec 88

Name and Title

Signature



<sup>1</sup>Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.