

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Ginn, Edington, Moore & Wade 803 Prince Street Alexandria, Va. 22314	2. Registration No. 4134
3. Name of foreign principal Agusta Aviation Corporation	4. Principal address of foreign principal 20153 Milano/VIA Caldera, 21 Italy

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:

- Partnership
- Corporation
- Association
- Committee
- Voluntary group
- Other (specify) _____

Individual—State his nationality _____

6. If the foreign principal is a foreign government, state: N/A

- a) Branch or agency represented by the registrant.
- b) Name and title of official with whom registrant deals.

7. If the foreign principal is a foreign political party, state: N/A

- a) Principal address
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal
Aerospace defense contractor.

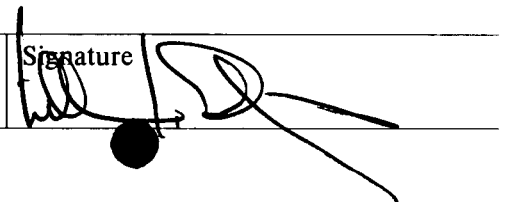
b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

Since 1973, the Agusta Aviation Corporation has been part of the Italian State controlled Gruppo EFIM which has continued to increase its share holdings and owns almost 98% of the company.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A 4/20/88	Name and Title William H. Farnon - President	Signature 
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant
Ginn, Edington, Moore & Wade

Name of Foreign Principal
Agusta Aviation Corporation

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The registrant will be contacting Members of the Senate, Members of the House, their staffs and policy level officials of the executive branch about the acquisition of systems developed by Agusta for use by the U. S. Department of Defense and assisting Agusta in developing strategic plans for accomplishing this goal.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Representatives of the firm will engage in face to face briefings of the individuals mentioned in paragraph 4 to acquaint them with Agusta systems and their suitability for U. S. defense requirements.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Political activities will involve face to face contact with policy making officials with the legislative and executive branches and, occasionally, written communications such as letters and memoranda. Policies to be influenced include the U. S. acceptability of Agusta systems by the Department of Defense, advancing commonality and interoperability among NATO allies and advancement of the "two-way street" concept between the U. S. and its European allies.

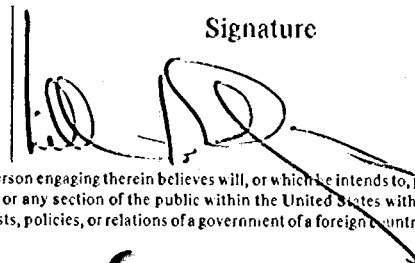
Date of Exhibit B

4/20/88

Name and Title

William H. Emerson - President

Signature



¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

GINN, EDINGTON, MOORE & WADE

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703-836-3328

RONALD B. GINN
WILLIAM H. EDINGTON
POWELL A. MOORE
T. ROGERS WADE
J. DON CARGILL
CYNTHIA L. JOHNSON

ATLANTA OFFICE
ONE CNN CENTER
SUITE 1199
ATLANTA, GEORGIA 30303
404-688-9341

April 13, 1988

Mr. Jim Byrnes
Senior Vice President of Business Development
Agusta Aviation Corporation
1735 Jefferson Davis Highway
Suite 807
Arlington, VA 22202

Dear Jim:

This firm agrees to provide consultation and representation support for Agusta Aviation Corporation for the quarter beginning on April 13, 1988 and ending on July 12, 1988.

The purpose of this relationship will be to assist Agusta in determining the U.S. government's receptivity to introducing the A-129 Mangusta Helicopter or a derivative of its family such as the Tonal into the U.S. Army's helicopter modernization program.

Before completion of the 90-day period, a detailed, written report will be provided for evaluation and possible further action. If appropriate, this report will include recommendations to Agusta for a strategic plan to accomplish this purpose. The undersigned will have the primary responsibility for executing this contract and I will be your principal, but not the exclusive point of contact.

The fee for this consultation and representation will be \$10,000 per month paid monthly in advance. Any expenses for which this firm seeks reimbursement will have your prior approval, and we will provide full documentation of these expenses with original invoices.

We look forward to our association with you and appreciate this opportunity.

Sincerely,

Powell A. Moore

Accepted By:

(Date)

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