

AUG 28 2000

For Six Month Period Ending _____

(Insert date)

I - REGISTRANT

1. (a) Name of Registrant
GOVERNMENT OF DUBAI

(b) Registration No.
4217

(c) Business Address(es) of Registrant
SUITE 1950
8 PENN CENTER
PHILADELPHIA, PA 19103

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
- | | | |
|-----------------------|---|--|
| (1) Residence address | Yes ☐ | No ☒ |
| (2) Citizenship | Yes ☐ | No ☒ |
| (3) Occupation | Yes ☒ | No ☐ |
- (b) If an organization:
- | | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes ☐ | No ☒ |
| (2) Ownership or control | Yes ☐ | No ☒ |
| (3) Branch offices | Yes ☐ | No ☒ |
- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.

CRM/ISS
REGISTRATION UNIT
2000 SEP 29 AM 10:55

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his service.

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
------	------------------------	-----------------

- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐No ☒

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal² during this 6 month reporting period?

Yes ☐No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM + COMMERCE MARKETING
JEBEL ALI FREE ZONE AUTHORITY

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A³ Yes ☐ No ☐

Exhibit B⁴ Yes ☐ No ☐

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☒

If no, please attach the required amendment.

² The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

WE PROVIDED GENERAL MARKETING AND DIRECT MAIL DISTRIBUTION OF
TOURISM + COMMERCE MATERIAL. SEE REPORTS ATTACHED.

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

SEE REPORTS ATTACHED

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government, a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶

Date	From Whom	Purpose	Amount
------	-----------	---------	--------

ALL MONIES RECEIVED WERE DIRECT OFFICE OPERATING REIMBURSEMENT EXPENSES, INCLUDING SALARIES, FOR ACTIVITIES REQUIRING REGISTRATION, SEE ATTACHED LEDGER.

\$ 308,278.53
Total

(b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date _____

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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^{6, 7} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

⁸ An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
------	---------	---------	--------

NORMAL OPERATING EXPENSES
SEE ATTACHED LEDGER SHOWING VENDORS/SUPPLIERS AND
THEIR CORRESPONDING EXPENSES

Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes ☐No ☒

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐No ☒

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

GOVERNMENT OF DUBAI DEPARTMENT OF TOURISM + COMMERCE MARKETING
JEBEL ALI FREE ZONE AUTHORITY

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☐ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- | | | | |
|--|--|---|--|
| ☒ Radio or TV broadcasts | ☒ Magazine or newspaper articles | ☐ Motion picture films | ☒ Letters or telegrams |
| ☒ Advertising campaigns | ☒ Press releases | ☒ Pamphlets or other publications | ☒ Lectures or speeches |
| ☐ Other (specify) _____ | | | |

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- | | | |
|---|--|--|
| ☐ Public Officials | ☒ Newspapers | ☒ Libraries |
| ☐ Legislators | ☒ Editors | ☒ Educational institutions |
| ☒ Government agencies | ☒ Civic groups or associations | ☐ Nationality groups |
| ☐ Other (specify) _____ | | |

21. What language was used in the informational materials:

- ☒ English ☐ Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes ☒ No ☐

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

08 SEPTEMBER 00

(Type or print name under each signature¹³)

PETER G. STRENG

CRM/ISS
REGISTRATION UNIT
200 SEP 29 AM 10:55

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

NOTICE

YES X or NO

YES X or NO

DIRECTOR NORTH AMERICA
Title

Date _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Io: 011-2000

Date: 25 August, 2000

Opening balance Imprest as of (Date): 25 August, 2000

\$16,900.64

Reimbursement Received during the Month:

Total Imprest:

\$16,900.64

Expenses during the current period (Details below):

\$16,392.24

Balance available as of (Date): 25 August, 2000

\$508.40

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
08-10-00	391-0	9038	Hatfield Philips, Inc.-rent Aug.		3,572.13	
			-Use & Occupancy		147.59	
			-monthly operating exp.		118.85	3,838.57
08-25-00	392-0	9136	Lexus Financial Services-company car lease		507.00	507.00
08-25-00	393-0	9120	Kansas City Life-PGS life ins. quarterly prem.		1,047.60	1,047.60
08-25-00	394-0	9121	United Parcel Service-courier service		478.02	478.02
08-25-00	395-0	9122	Bell Atlantic-PA-local phone chgs.		417.94	417.94
08-25-00	396-0	9123	Peter G. Streng-exp. acct.	ASTA	1,099.55	1,099.55
08-25-00	397-0	9137	United Parcel Service-courier service		302.45	302.45
08-25-00	398-0	9125	Pauline Berge-exp. acct.	CMITS	888.19	888.19
08-25-00	399-0	9126	Independence Blue Cross-medical ins. Sept.		1,478.23	1,478.23
08-25-00	400-0	9127	Hatfield Phillips-electric		276.20	276.20
08-25-00	401-0	9128	Hatfield Phillips-rent September		3,572.13	
			-use & occupancy tax		147.59	
			-monthly operating expense		118.85	3,838.57
08-25-00	402-0	9129	Ohio Casualty Group-business owners & auto ins.		849.32	849.32
08-25-00	403-0	9130	Cellularone-cell phone co. car		418.13	418.13
08-25-00	404-0	9131	Pitney Bowes-postage by phone meter		237.06	237.06
08-25-00	405-0	9132	Donna Gonzalez-exp. acct.		142.00	142.00
08-25-00	406-0	9133	AT&T-long distance telephone chgs.		233.55	233.55

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date

8-25-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised

lo: 019-PR2000

Date: 15 August, 2000

Opening balance Imprest as of (Date): 15 August, 2000

\$11,369.00

Reimbursement Received during the Month: RFP 009-2000

\$13,423.20

Total Imprest:

\$24,792.20

Expenses during the current period (Details below):

\$7,891.56

Balance available as of (Date): 15 August, 2000

\$16,900.64

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
08-15-00		9105	PGS Net Pay		1,647.96	1,647.96
08-15-00		9106	DMG Net Pay		797.80	797.80
08-15-00		9107	HSJ Net Pay		860.89	860.89
08-15-00		9108	PWK Net Pay		849.00	849.00
08-15-00		9109	PCB Net Pay		1,096.46	1,096.46
08-15-00		EFTPS	First Union Bank			
			Federal Withholding Tax		998.35	
			FICA		454.51	
			Medicare		106.30	
			Employer FICA		454.51	
			Employer Medicare		106.30	2,119.97
08-15-00			PA Withholding Tax		205.26	205.26
			Philadelphia Withholding Tax		314.22	314.22
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,891.56

Requested by:

Date _____

Approved by:

Date _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised

Io: 018PR 2000

Date: 14 August, 2000

Retro for HSJ Raise for period 07-04 to 07-18-00

Opening balance Imprest as of (Date): 14 August, 2000

\$11,660.89

Reimbursement Received during the Month:

Total Imprest:

\$11,660.89

Expenses during the current period (Details below):

\$291.89

Balance available as of (Date): 14 August, 2000

\$11,369.00

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
07-18-00		9111	Heather S. Jones Net Pay		230.45	230.45
			First Union Bank			
			Federal Withholding Tax		0.00	
			FICA		16.81	
			Medicare		3.93	
			Employer FICA		16.81	
			Employer Medicare		3.93	41.48
			PA Withholding Tax		7.59	7.59
			Philadelphia Withholding Tax		12.37	12.37
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

291.89

Requested by:

Date

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised
No: 017-PR2000

Date: 1 August, 2000

Opening balance Imprest as of (Date): 1 August, 2000

(\$3,246.56)

Reimbursement Received during the Month: PR 1st, 15th & 29 Aug., 2000

\$22,799.01

Total Imprest:

\$19,552.45

Expenses during the current period (Details below):

\$7,891.56

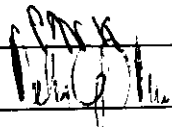
Balance available as of (Date): 1 August, 2000

\$11,660.89

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
08-01-00		9100	PGS Net Pay		1,647.96	1,647.96
08-01-00		9101	DMG Net Pay		797.80	797.80
08-01-00		9102	HSJ Net Pay		860.89	860.89
08-01-00		9103	PWK Net Pay		849.00	849.00
08-01-00		9104	PCB Net Pay		1,096.46	1,096.46
08-01-00		EFTPS	First Union Bank			
			Federal Withholding Tax		998.35	
			FICA		454.51	
			Medicare		106.30	
			Employer FICA		454.51	
			Employer Medicare		106.30	2,119.97
08-01-00		9105	PA Withholding Tax		205.26	205.26
			Philadelphia Withholding Tax		314.22	314.22
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,891.56

Requested by: 

Date: _____

Approved by: _____

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Io: 010-2000 P.4

Date: 25 July, 2000

Opening balance Imprest as of (Date): 25 July, 2000

\$25,304.94

Reimbursement Received during the Month:

Total Imprest:

\$25,304.94

Expenses during the current period (Details below):

\$28,551.50

Balance available as of (Date): 25 July, 2000

(\$3,246.56)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
07-25-00	374-0	9084	Hatfield Philips, Inc.		59.00	59.00
07-25-00	375-0	Receipt	Barthco International, Inc.-reimbursement cruise terminal model		(160.00)	(160.00)
07-25-00	376-0	9085	Hatfield Philips, Inc.-lighting tubes replacement		96.00	96.00
07-25-00	377-0	9086	Peter G. Streng-exp. acct.		72.62	72.62
07-25-00	378-0	9087	Peter G. Streng-exp. acct.	Los Angeles-MPI	5,502.32	5,502.32
07-25-00	379-0	9088	Peter G. Streng-exp. acct.		499.55	499.55
07-25-00	380-0	9089	Peter G. Streng-exp. acct.	Salt Lake City, Utah	1,642.28	1,642.28
07-25-00	381-0	9090	Pauline Berge-exp. acct.	MPI-WEC	722.00	722.00
07-25-00	382-0	9091	Independence Blue Cross-medical insurance August		1,478.23	1,478.23
07-25-00	383-0	9092	Paul Revere Insurance Group-Disability ins. for 6 months		2,190.71	2,190.71
07-25-00	384-0	9093	Parkway Corp.-company car August		235.00	235.00
07-25-00	385-0	9094	United Parcel Service-courier service		127.25	127.25
07-25-00	386-0	9095	Staples Business Advantage		154.41	154.41
07-25-00	387-0	9096	Aries Limousine Service-PCB	MPI- LA	93.50	93.50
07-25-00	388-0	9097	AT&T-long distance telephone chgs.		204.34	204.34
07-25-00	389-0	9098	Niklas Sardana- Malaysia Airlines		1,731.16	1,731.16
07-25-00	390-0	9099	Pauline Berge-exp. acct.	MPI-LA	3,026.99	3,026.99

TOTAL REIMBURSEMENT REQUESTED

28,551.50

Requested by:

Date 7-25-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

to: 010-000 P. 3

Date: 25 July, 2000

Opening balance Imprest as of (Date): 25 July, 2000

\$25,304.94

Reimbursement Received during the Month:

Total Imprest:

\$25,304.94

Expenses during the current period (Details below):

\$28,551.50

Balance available as of (Date): 25 July, 2000

(\$3,246.56)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
07-25-00	357-0	9067	Pauline Berge-exp. acct.	CMITS-Toronto	677.71	677.71
07-25-00	358-0	9068	Pauline Berge-exp. acct.	Atlanta	1,084.74	1,084.74
07-25-00	359-0	9069	Pauline Berge-exp. acct.		110.76	110.76
07-25-00	360-0	9070	Pauline Berge-exp. acct.	MPI Annual Awards	31.80	31.80
07-25-00	361-0	9071	Pauline Berge-exp. acct.	PA MPI Golf Outing	130.00	130.00
07-25-00	362-0	9072	Donna Gonzalez-exp. acct.		142.00	142.00
07-25-00	363-0	9073	Ohio Cauualty Group		634.74	634.74
07-25-00	364-0	9074	Bell Atlantic-PA-local telephone chgs. June		372.68	372.68
07-25-00	365-0	9075	Bell Atlantic-PA-local telephone chgs. July		424.34	424.34
07-25-00	366-0	9076	United Parcel Service-courier service		100.35	100.35
07-25-00	367-0	9077	Cellularone-co. car cell phone		255.94	255.94
07-25-00	368-0	9078	Pyramid Club-May		155.00	155.00
07-25-00	369-0	9079	Pyramid Club-June		384.76	384.76
07-25-00	370-0	9080	Pyramid Club-July		155.00	155.00
07-25-00	371-0	9081	United Parcel Service-courier service	Philadelphia Office	139.15	
				MPI-LA	398.50	537.65
07-25-00	372-0	9082	Lexus Financial Services-company car		507.00	507.00
07-25-00	373-0	9083	Your Choice Coffee		38.53	38.53

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date 7-25-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Io: 010-2000 P. 2

Date: 07-25-00

Opening balance Imprest as of (Date): 25 July, 2000

\$25,304.94

Reimbursement Received during the Month:

Total Imprest:

\$25,304.94

Expenses during the current period (Details below):

\$28,551.50

Balance available as of (Date): 25 July, 2000

(\$3,246.56)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
07-25-00	340-0	9054	Your Choice Coffee		34.43	34.43
07-25-00	341-0		U.S. Office-x-fer fees (reimb. PR May 9 & 23, 2000)		25.00	25.00
07-25-00	342-0		U.S. Office-x-fer fees (reimb. RFP 006-2000)		17.50	17.50
07-25-00	343-0		U.S. Office-x-fer fees (reimb. RFP 008-2000 & RFP 013 PR Retro 2000)		25.00	25.00
07-25-00	344-0		U.S. Office-x-fer fees (reimb. June PR Balance & July PR 4 & 18, 2000)		25.00	25.00
07-25-00	345-0	9055	Peter G. Streng-exp. acct.	ASTA World Congress	113.36	113.36
07-25-00	346-0	9056	Peter G. Streng-exp. acct.		21.95	21.95
07-25-00	347-0	9057	Replica		162.43	162.43
07-25-00	348-0	9058	United Parcel Service-courier service	Atlanta	18.20	
				LA	15.00	
				Philadelphia	204.50	237.70
07-25-00	349-0	9059	Kremp Florist		57.19	57.19
07-25-00	350-0	9060	Hatfield Phillips, Inc.-electric charges for office space		262.57	262.57
07-25-00	351-0	9061	AT&T-long distance telephone charges		360.84	360.84
07-25-00	352-0	9062	Pauline Berge-exp. acct.	MPI New York Golf Meeting	715.00	715.00
07-25-00	353-0	9063	Peter G. Streng-exp. acct.		10.15	10.15
07-25-00	354-0	9064	Peter G. Streng-exp. acct.		38.99	38.99
07-25-00	355-0	9065	Peter G. Streng-exp. acct.		124.44	124.44
07-25-00	356-0	9066	Pauline Berge-exp. acct.		54.73	54.73

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date 7-25-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

No: 010-2000

Date: 25 July, 2000

Opening balance Imprest as of (Date): 25 July, 2000

\$25,304.94

Reimbursement Received during the Month:

Total Imprest:

\$25,304.94

Expenses during the current period (Details below):

\$28,551.50

Balance available as of (Date): 25 July, 2000

(\$3,246.56)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
07-03-00	323-0	9029	Peter G. Streng-cash advance	MPI	500.00	500.00
07-06-00	324-0	9030	Cargo, Inc.		260.60	260.60
07-25-00	325-0	9039	Office Depot		215.01	215.01
07-25-00	326-0	9040	DHL-courier service		76.32	76.32
07-25-00	327-0	9041	United Parcel Service-courier service		81.00	81.00
07-25-00	328-0	9042	United Parcel Service-courier service		337.90	337.90
07-25-00	329-0	9043	Your Choice Coffee		67.87	67.87
07-25-00	330-0	9044	Ikon Office Solutions-copy machine 5-09-00 to 6-09-00		104.86	104.86
07-25-00	331-0	9045	DHL-courier service		139.20	139.20
07-25-00	332-0	9046	DHL-courier service		58.81	58.81
07-25-00	333-0	9047	United Parcel Service-courier service		112.35	112.35
07-25-00	334-0	9048	Staples Business Advantage		172.70	172.70
07-25-00	335-0	9049	Aries Limousine Service-PCB	Canadian Travel & Leisure Show	92.50	
			-PGS	IFE Orlando	198.80	
			-PCB	MPI-LA	93.50	384.80
07-25-00	336-0	9050	abs Canon		103.97	103.97
07-25-00	337-0	9051	Ikon Office Solutions-copy machine 4-09-00 to 5-09-00		104.86	104.86
07-25-00	338-0	9052	Staples Business Advantage		36.60	36.60
07-25-00	339-0	9053	Replica-business cards		90.01	90.01

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

lo: 016-PR2000

Date: 18 July, 2000

Opening balance Imprest as of (Date): 18 July, 2000

\$17,168.47

Reimbursement Received during the Month: PR June Balance &
PR July 4 & 18, 2000

\$15,736.14

Total Imprest:

\$32,904.61

Expenses during the current period (Details below):

\$7,599.67

Balance available as of (Date): 18 July, 2000

\$25,304.94

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
07-18-00		9031	PGS Net Pay		1,647.96	1,647.96
07-18-00		9032	DMG Net Pay		797.80	797.80
07-18-00		9033	HSJ Net Pay		671.12	671.12
07-18-00		9034	PWK Net Pay		849.00	849.00
07-18-00		9035	PCB Net Pay		1,096.46	1,096.46
07-18-00		EFTPS	First Union Bank			
			Federal Withholding Tax		957.68	
			FICA		437.70	
			Medicare		102.37	
			Employer FICA		437.70	
			Employer Medicare		102.37	2,037.82
07-18-00		9036	PA Withholding Tax		197.67	197.67
			Philadelphia Withholding Tax		301.84	301.84
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,599.67

Requested by:

Date 7-18-00

Approved by:

Date

lo: 009-2000 P. 2

Date: 6 July, 2000

\$30,591.67

\$30,591.67

	\$13,423.20
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	\$17,168.47
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[illegible]

Requested by:

Date 7-6-55

Approved by: _____

Date _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

to: 009-2000

Date: 6 July, 2000

Opening balance Imprest as of (Date): 6 July, 2000

\$30,591.67

Reimbursement Received during the Month:

Total Imprest:

\$30,591.67

Expenses during the current period (Details below):

\$13,423.20

Balance available as of (Date): 6 July, 2000

\$17,168.47

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
06-30-00	303-0	9009	Peter G. Streng-exp. acct.		21.95	21.95
06-30-00	304-0	9010	Peter G. Streng-exp. acct.		163.71	163.71
06-30-00	305-0	9011	Peter G. Streng-exp. acct.		107.36	107.36
06-30-00	306-0	9012	Peter G. Streng-exp. acct.		7.64	7.64
06-30-00	307-0	9013	Peter G. Streng-exp. acct.		180.05	180.05
06-30-00	308-0	9014	Heather S. Jones-exp. acct.	International Franchise Expo	102.10	102.10
06-30-00	309-0	9015	Century Video Productions		125.88	125.88
06-30-00	310-0	9016	Century Video Productions		50.35	50.35
06-30-00	311-0	9017	Lexus Financial Services-company car lease June		482.86	482.86
06-30-00	312-0	9018	Century Video Productions		75.53	75.53
06-30-00	313-0	9019	Parkway Corporation-parking co. car July		235.00	235.00
06-30-00	314-0	9020	AT&T-long distance telephone chgs.		425.50	425.50
06-30-00	315-0	9021	Independence Blue Cross-medical ins for July		1,478.23	1,478.23
06-30-00	316-0	9022	All American Life Insurance Co.-life ins. premiums		607.50	607.50
06-30-00	317-0	9023	CICA-ins. premiums dental qly		754.29	754.29
06-30-00	318-0	9024	Hatfield Phillips-rent July		3,572.13	
			-use & occupancy tax		147.59	
			-monthly operating expense		118.85	3,838.57
06-30-00	319-0	9025	Hatfield Phillips Inc.-electric chgs.		260.32	260.32

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date 7-6-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Io: 015-PR2000

Date: 4 July, 2000

Opening balance Imprest as of (Date): 4 July, 2000

\$772.79

Reimbursement Received during the Month: RFP 008-2000
RFP 013-PR 2000

\$34,466.12

\$2,952.43

\$38,191.34

Total Imprest:

Expenses during the current period (Details below):

\$7,599.67

Balance available as of (Date): 4 July, 2000

\$30,591.67

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
07-04-00		9003	PGS Net Pay		1,647.96	1,647.96
07-04-00		9004	DMG Net Pay		797.80	797.80
07-04-00		9005	HSJ Net Pay		671.12	671.12
07-04-00		9006	PWK Net Pay		849.00	849.00
07-04-00		9007	PCB Net Pay		1,096.46	1,096.46
07-04-00		EFTPS	First Union Bank			
			Federal Withholding Tax		957.68	
			FICA		437.70	
			Medicare		102.37	
			Employer FICA		437.70	
			Employer Medicare		102.37	2,037.82
07-04-00		9008	PA Withholding Tax		197.67	197.67
			Philadelphia Withholding Tax		301.84	301.84
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,599.67

Requested by:

Date 7-4-00

Approved by:

Date _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

No: 014-PR2000

Date: 20 June, 2000

Opening balance Imprest as of (Date): 20 June, 2000

\$8,372.46

Reimbursement Received during the Month:

Total Imprest:

\$8,372.46

Expenses during the current period (Details below):

\$7,599.67

Balance available as of (Date): June, 2000

\$772.79

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
06-20-00		8991	PGS Net Pay		1,646.92	1,646.92
06-20-00		8992	DMG Net Pay		797.34	797.34
06-20-00		8993	HSJ Net Pay		670.68	670.68
06-20-00		8994	PWK Net Pay		848.42	848.42
06-20-00		8995	PCB Net Pay		1,095.66	1,095.66
06-20-00		EFTPS	First Union Bank			
			Federal Withholding Tax		957.68	
			FICA		437.70	
			Medicare		102.37	
			Employer FICA		437.70	
			Employer Medicare		102.37	2,037.82
06-20-00		8996	PA Withholding Tax		197.67	197.67
			Philadelphia Withholding Tax		305.16	305.16
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,599.67

Requested by:

Date: 6-20-00

Approved by:

Date: _____

REQUEST FOR PAYMENT

Date: 9 June, 2000

\$42,838.58

\$42,838.58

\$34,466.12

\$8,372.46

06-09-00	302-0	8989	Lexus Financial Services-company car lease payment May
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34,456.12

Date 6-9-00

Date _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Jo: 008-2000 P. 2

Date: 9 June, 2000

Opening balance Imprest as of (Date): 9 June, 2000

\$42,838.58

Reimbursement Received during the Month:

Total Imprest:

\$42,838.58

Expenses during the current period (Details below):

\$34,466.12

Balance available as of (Date): 9 June, 2000

\$8,372.46

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
06-09-00	280-0	8967	Peter G. Streng-exp. acct.		233.47	233.47
06-09-00	281-0	8968	Pauline Berge-exp. acct.	MPI-WEC	237.05	237.05
06-09-00	282-0	8969	Pauline Berge-exp. acct.	MPI-WEC	95.00	95.00
06-09-00	283-0	8970	Pauline Berge-exp. acct.	Canadian Meeting & Incentive Tra	1,274.00	1,274.00
06-09-00	284-0	8971	Pauline Berge-exp. acct.	ASTA Cruiseftest Miami	190.50	190.50
06-09-00	285-0	8972	Pauline Berge-exp. acct.		379.00	379.00
06-09-00	286-0	8973	Pauline Berge-exp. acct.	MPI-WEC	700.00	700.00
06-09-00	287-0	8974	Pauline Berge-exp. acct.	FAM Trip	314.81	314.81
06-09-00	288-0	8975	Pauline Berge-exp. acct.	MPI-WEC	761.00	761.00
06-09-00	289-0	8976	Pauline Berge-exp. acct.		46.63	46.63
06-09-00	290-0	8977	Pauline Berge-exp. acct.		91.50	91.50
06-09-00	291-0	8990	Donna M. Gonzalez-exp. acct.		142.00	142.00
06-09-00	292-0	8979	Donna M. Gonzalez-exp. acct.		33.20	33.20
06-09-00	293-0	8980	Heather S. Jones-exp. acct.	IFE Orlando, Flordia	1,070.60	1,070.60
06-09-00	294-0	8981	Heather S. Jones-exp. acct.	IFE Orlando, Flordia	92.00	92.00
06-09-00	295-0	8982	Pauline Berge-exp. acct.	MPI-WEC	295.00	295.00
06-09-00	296-0	8983	Bryan Deleo	Arabian Travel Market	1,293.90	1,293.90
06-09-00	297-0	8984	PAMPI	MPI Annual Gala	65.00	65.00

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date 6-9-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

No: 008-2000

Date: 9 June, 2000

Opening balance Imprest as of (Date): 9 June, 2000

\$42,838.58

Reimbursement Received during the Month:

Total Imprest:

\$42,838.58

Expenses during the current period (Details below):

\$34,466.12

Balance available as of (Date): 9 June, 2000

\$8,372.46

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
05-31-00	263-0	8938	Peter G. Streng-exp. acct.	Intern'l Franchise Expo-Orlando	1,547.54	1,547.54
05-31-00	264-0	8939	Peter G. Streng-exp. acct.	California -- Utah	3,839.35	3,839.35
05-31-00	265-0	8940	Peter G. Streng-exp. acct.	International Franchise Show	4,200.00	4,200.00
05-31-00	266-0	8941	Peter G. Streng-exp. acct.		9.97	9.97
05-31-00	267-0	8942	Peter G. Streng-exp. acct.		21.95	21.95
05-31-00	268-0	8943	Peter G. Streng-exp. acct.		129.97	129.97
05-31-00	269-0	8944	Peter G. Streng-exp. acct.		16.92	16.92
05-31-00	270-0	8945	Pauline Berge-exp. acct.	New York	289.97	289.97
05-31-00	271-0	8946	Pauline Berge-exp. acct.	MPI-EWC	854.25	854.25
05-31-00	272-0	8947	Pauline Berge-exp. acct.	Toronto , Canada Travel & Leisure Show	1,482.20	1,482.20
06-09-00	273-0	8965	Donna M. Gonzalez-exp. acct.	Classes-Quark	219.00	219.00
05-31-00	274-0	8949	Pauline Berge-exp. acct.	Toronto , Canada Travel & Leisure Show	2,129.39	2,129.39
06-05-00	275-0	8951	Hatfield Phillips Inc.-Rent		3,572.13	
			-Use & Occupancy		147.59	
			-Monthly oper. exp.		118.85	3,838.57
06-05-00	276-0	8952	Hatfield Phillips Inc.-Electric		243.87	243.87
06-05-00	277-0	8953	Independence Blue Cross-medical ins. June		1,246.36	1,246.36
06-05-00	278-0	8954	Parkway Corporation-parking co. car		235.00	235.00
06-09-00	279-0	8966	Peter G. Streng-exp. acct.	ASTA	4,729.00	4,729.00

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Io: 013-PR Retro 2000

Date: 6 June, 2000

Opening balance Imprest as of (Date): 6 June, 2000

\$45,791.01

Reimbursement Received during the Month:

Total Imprest:

\$45,791.01

Expenses during the current period (Details below):

\$2,952.43

Balance available as of (Date): 6 June, 2000

\$42,838.58

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
06-06-00		8959	PGS Net Pay		574.38	574.38
06-06-00		8960	DMG Net Pay		373.46	373.46
06-06-00		8961	HSJ Net Pay		314.61	314.61
06-06-00		8962	PWK Net Pay		377.02	377.02
06-06-00		8963	PCB Net Pay		504.81	504.81
06-06-00		EFTPS	First Union Bank			
			Federal Withholding Tax		192.44	
			FICA		170.04	
			Medicare		39.76	
			Employer FICA		170.04	
			Employer Medicare		39.76	612.04
06-06-00			PA Withholding Tax		76.79	76.79
			Philadelphia Withholding Tax		119.32	119.32
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

2,952.43

Requested by:

Date 6/6/00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Io: 012-PR2000

Date: 6 June, 2000

Opening balance Imprest as of (Date): 6 June, 2000

\$20,713.03

Reimbursement Received during the Month: RFP 007-2000

\$18,015.11

PR 6 & 20 June, 2000

\$14,662.54

Total Imprest:

\$53,390.68

Expenses during the current period (Details below):

\$7,599.67

Balance available as of (Date): 6 June, 2000

\$45,791.01

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
06-06-00		8955	PGS Net Pay		1,646.92	1,646.92
06-06-00		8956	DMG Net Pay		797.34	797.34
06-06-00		8957	HSJ Net Pay		670.68	670.68
06-06-00		8958	PWK Net Pay		848.42	848.42
06-06-00		8950	PCB Net Pay		1,095.66	1,095.66
06-06-00		EFTPS	First Union Bank			
			Federal Withholding Tax		957.68	
			FICA		437.70	
			Medicare		102.37	
			Employer FICA		437.70	
			Employer Medicare		102.37	2,037.82
06-06-00		8959	PA Withholding Tax		197.67	197.67
			Philadelphia Withholding Tax		305.16	305.16
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,599.67

Requested by:

Date 6-6-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

No: 011-PR2000

Date: 23 May, 2000

Opening balance Imprest as of (Date): 23 May, 2000

(\$3,754.87)

Reimbursement Received during the Month: RFP 006-2000

\$31,799.17

Total Imprest:

\$28,044.30

Expenses during the current period (Details below):

\$7,331.27

Balance available as of (Date): 23 May, 2000

\$20,713.03

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
05-23-00		8931	PGS Net Pay		1,607.07	1,607.07
05-23-00		8932	DMG Net Pay		769.33	769.33
05-23-00		8933	HSJ Net Pay		646.93	646.93
05-23-00		8934	PWK Net Pay		817.01	817.01
05-23-00		8935	PCB Net Pay		1,060.62	1,060.62
05-23-00		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
05-23-00		8936	PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by:

Date 5-23-00

Approved by:

Date

REQUEST FOR PAYMENT

Date: 12 May, 2000

(\$402.30)

\$14,662.54

\$14,260.24

\$18,015.11

(\$3,754.87)

TOTAL REIMBURSEMENT REQUESTED

18,015.11

Date 5-12-00

Date _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Io: 007-2000 P. 3

Date: 12 May, 2000

Opening balance Imprest as of (Date): 12 May, 200

(\$402.30)

Reimbursement Received during the Month: PR 9 & 23 PR 2000

\$14,662.54

Total Imprest:

\$14,260.24

Expenses during the current period (Details below):

\$18,015.11

Balance available as of (Date): 12 May, 2000

(\$3,754.87)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
05-12-00	238-0	8908	Federal Express-courier service		13.13	13.13
05-12-00	239-0	8909	Barthco International, Inc.-freight forwarder	Seatrade 2000	374.33	374.33
05-12-00	240-0	8910	Aries Limousine Service-PCB	Atlanta Trip	92.50	92.50
05-12-00	241-0	8911	Cellularone-co. car cell phone		743.46	743.46
05-12-00	242-0	8912	Lexus Financial Services-co. car lease Apr.		482.86	482.86
05-12-00	243-0	8913	USF Worldwide-shipping chgs.	Seatrade 2000	482.79	482.79
05-12-00	244-0	8914	Pyramid Club		252.76	252.76
05-12-00	245-0	8915	Replica		42.71	42.71
05-12-00	246-0	8916	Pitney Bowes-meter rental & re-set chgs.		275.06	275.06
05-12-00	247-0	8917	Bell Atlantic-PA-local telephone chgs.		412.07	412.07
05-12-00	248-0	8918	DHL Worldwide Express-courier charges		524.00	524.00
05-12-00	249-0	8919	Barthco International Inc.-freight forwarder		225.12	225.12
05-12-00	250-0		U.S. Office-x-fer fees (reimb. RFP004-2000)		25.00	25.00
05-12-00	251-0		U.S. Office-x-fer fees (reimb. PR 11 & 25 Apr. & RFP 005-2000)		35.00	35.00
05-12-00	252-0	8920	UBM-repair on printer		171.20	171.20
05-12-00	253-0	8921	Your Choice Coffee-supplies for office		25.25	25.25
05-12-00	254-0	8922	United Parcel Service-courier service		251.10	251.10
05-12-00	255-0	8923	Aries Limousine Service-PCB	Canadian Travel & Leisure Show	92.50	92.50

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Jo: 007-2000 P. 2

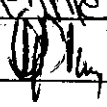
Date: 12 May, 2000

Opening balance Imprest as of (Date): 12 May, 200	(\$402.30)
Reimbursement Received during the Month: PR 9 & 23 PR 2000	\$14,662.54
Total Imprest:	\$14,260.24
Expenses during the current period (Details below):	\$18,015.11
Balance available as of (Date): 12 May, 2000	(\$3,754.87)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
05-12-00	221-0	8891	Pauline Berge-exp. acct.		80.00	80.00
05-12-00	222-0	8892	Pauline Berge-exp. acct.		91.50	91.50
05-12-00	223-0	8893	Pauline Berge-exp. acct.		40.11	40.11
05-12-00	224-0	8894	Ohio Casualty Group-business & auto ins.		217.74	217.74
05-12-00	225-0	8895	AT&T-long distance telephone chgs.		305.15	305.15
05-12-00	226-0	8896	Parkway Corporation-co. car parking May		235.00	235.00
05-12-00	227-0	8897	Hatfield Philips, Inc.-replacing light tubes & cleaning office		110.00	110.00
05-12-00	228-0	8898	Replica		1,068.35	1,068.35
05-12-00	229-0	8899	Ikon Office Solutions-copy machine 4-9-00		104.86	104.86
05-12-00	230-0	8900	Office Depot-supplies for office		242.41	242.41
05-12-00	231-0	8901	Barthco International, Inc.		20.00	20.00
05-12-00	232-0	8902	Replica-Dubai newsletter		4,460.00	4,460.00
05-12-00	233-0	8903	Bell Atlantic-PA-local phone chgs.		339.41	339.41
05-12-00	234-0	8904	United Parcel Service-courier service		795.25	795.25
05-12-00	235-0	8905	United Parcel Service-courier service	ASTA Cruise Fest	374.80	
				LA	15.00	
				Phila.	571.80	961.60
05-12-00	236-0	8906	United Parcel Service-courier service		269.70	269.70
05-12-00	237-0	8907	United Parcel Service-courier service		203.85	203.85

TOTAL REIMBURSEMENT REQUESTED

Requested by: 

Approved by: 

Date: 5-12-00

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Io: 007-2000

Date: 12 May, 2000

Opening balance Imprest as of (Date): 12 May, 200	(\$402.30)
Reimbursement Received during the Month: PR 9 & 23 PR 2000	\$14,662.54
Total Imprest:	\$14,260.24
Expenses during the current period (Details below):	\$18,015.11
Balance available as of (Date): 12 May, 2000	(\$3,754.87)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
05-01-00	203-0	8876	Meeting Professionals International-registration		70.00	70.00
05-01-00	204-0	8877	Donna M. Gonzalez-exp. acct.		142.00	142.00
05-01-00	205-0	8878	Donna M. Gonzalez-exp. acct.		55.00	55.00
05-01-00	206-0	8879	Donna M. Gonzalez-exp. acct.		115.56	115.56
05-01-00	207-0	8880	Donna M. Gonzalez-exp. acct.		142.00	142.00
03-20-00	208-0	Deposit	Peter G. Streng-re-pay cash adv.	Seatrade	(750.00)	(750.00)

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

o: 010-PR2000

Date: 9 May, 2000

Opening balance Imprest as of (Date): 9 May, 2000

\$6,928.97

Reimbursement Received during the Month:

Total Imprest:

\$6,928.97

Expenses during the current period (Details below):

\$7,331.27

Balance available as of (Date): 9 May, 2000

(\$402.30)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
05-09-00		8870	PGS Net Pay		1,607.07	1,607.07
05-09-00		8871	DMG Net Pay		769.33	769.33
05-09-00		8872	HSJ Net Pay		646.93	646.93
05-09-00		8873	PWK Net Pay		817.01	817.01
05-09-00		8874	PCB Net Pay		1,060.62	1,060.62
05-09-00		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
05-09-00		8875	PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by:

PME

Date

5-9-00

Approved by:

PME

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Io: 006-000

Date: 28 April, 2000

Opening balance Imprest as of (Date): 28 April, 2000

\$38,728.14

Reimbursement Received during the Month:

Total Imprest:

\$38,728.14

Expenses during the current period (Details below):

\$31,799.17

Balance available as of (Date): 28 April, 2000

\$6,928.97

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
03-30-00	187-0	8847	Peter G. Streng-cash adv.	ASTA Cruisefest	500.00	500.00
03-30-00	188-0	8848	Peter G. Streng-cash adv.	Canada/US West Coast Marketing	500.00	500.00
04-13-00	189-0	8849	Consolidated Freightways-freight chgs.	ASTA Cruisefest	116.57	116.57
04-24-00	190-0	8857	Peter G. Streng-exp. acct.	Canada/US West Coast Marketing	8,844.56	8,844.56
04-24-00	191-0	8858	Peter G. Streng-exp. acct.	ASTA Cruisefest	3,505.82	3,505.82
04-26-00	192-0	8859	Pauline C. Berge-exp. acct.	Atlanta	2,744.19	2,744.19
04-26-00	193-0	8860	Pauline C. Berge-exp. acct.		1,194.10	1,194.10
04-26-00	194-0	8861	Pauline C. Berge-exp. acct.		712.42	712.42
04-27-00	195-0	8862	PA UC Fund-1st qtr. tax		1,504.14	1,504.14
04-28-00	196-0		Hatfield Phelps-rent		3,572.13	
			-U&O tax		147.59	
			-Mo. Op. Exp.		118.85	3,838.57
04-28-00	197-0		Energy Management System-electric for office space		238.85	238.85
04-28-00	198-0		Independence Blue Cross-med. ins. May		1,246.36	1,246.36
04-28-00	199-0		Heather S. Jones-exp. acct.	International Franchise Expo	1,640.40	1,640.40
04-28-00	200-0		Peter G. Streng-exp. acct.	LA Fam Trip Jour. air tick	650.00	650.00
04-28-00	201-0		Peter G. Streng-exp. acct.	MPI Meetingplace 2000	3,675.00	3,675.00
04-28-00	202-0		Pauline C. Berge-exp. acct.	Travel & Leisure Show Toronto	888.19	888.19

TOTAL REIMBURSEMENT REQUESTED

31,799.17

Requested by:

Date 4-28-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Io: 009-PR2000

Date: 25 April, 2000

Opening balance Imprest as of (Date): 25 April, 2000

\$11,236.93

Reimbursement Received during the Month: RFP 005-2000

\$20,159.94

PR 11 & 25 April, 2000

\$14,662.54

Total Imprest:

\$46,059.41

Expenses during the current period (Details below):

\$7,331.27

Balance available as of (Date): 25 April, 2000

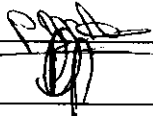
\$38,728.14

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
04-25-00		8850	PGS Net Pay		1,607.07	1,607.07
04-25-00		8851	DMG Net Pay		769.33	769.33
04-25-00		8852	HSJ Net Pay		646.93	646.93
04-25-00		8853	PWK Net Pay		817.01	817.01
04-25-00		8854	PCB Net Pay		1,060.62	1,060.62
04-25-00		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
04-25-00		8855	PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by:



Date 4-25-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised
to: 008-PR2000

Date: 11 April, 2000

Opening balance Imprest as of (Date): 11 April, 2000

\$3,110.77

Reimbursement Received during the Month: RFP 004-2000

\$15,457.43

Total Imprest:

\$18,568.20

Expenses during the current period (Details below):

\$7,331.27

Balance available as of (Date): 11 April, 2000

\$11,236.93

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
04-11-00		8841	PGS Net Pay		1,607.07	1,607.07
04-11-00		8842	DMG Net Pay		769.33	769.33
04-11-00		8843	HSJ Net Pay		646.93	646.93
04-11-00		8844	PWK Net Pay		817.01	817.01
04-11-00		8845	PCB Net Pay		1,060.62	1,060.62
04-11-00		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
04-11-00			PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by:

Date 4-11-00

Approved by:

Date _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised
 lo: 005-2000

Date: 30 March, 2000

Opening balance Imprest as of (Date): 30 March, 2000

\$23,270.71

Reimbursement Received during the Month:

Total Imprest:

\$23,270.71

Expenses during the current period (Details below):

\$20,159.94

Balance available as of (Date): 30 March, 2000

\$3,110.77

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
23-03-00	143-0	8799	Federal Express-courier service		13.13	13.13
27-03-00	144-0	8800	Pauline C. Berge-exp. acct.	Dubai - Golf Press Trip	2,374.12	2,374.12
30-03-00	145-0		U.S. Office-x-fer fees (reimb. RFP003-2000)		25.00	25.00
30-03-00	146-0	8807	Replica		63.87	63.87
30-03-00	147-0	8808	Century Video Productions-duplicate vhs tapes		15.64	15.64
30-03-00	148-0	8809	Peter G. Streng-exp. acct.		51.00	51.00
30-03-00	149-0	8810	Peter G. Streng-exp. acct.		55.96	55.96
30-03-00	150-0	8811	Peter G. Streng-exp. acct.		19.77	19.77
30-03-00	151-0	8812	Peter G. Streng-exp. acct.	Seatrade 2000	964.71	964.71
30-03-00	152-0	8813	Peter G. Streng-exp. acct.		81.88	81.88
30-03-00	153-0	8814	Peter G. Streng-exp. acct.		21.95	21.95
30-03-00	154-0	8815	Peter G. Streng-exp. acct.		9.58	9.58
30-03-00	155-0	8816	Peter G. Streng-exp. acct.		65.33	65.33
30-03-00	156-0	8817	Pauline C. Berge-exp. acct.		39.05	39.05
30-03-00	157-0	8818	Pauline C. Berge-exp. acct.	Toronto Golf Show	235.73	235.73
30-03-00	158-0	8819	Pauline C. Berge-exp. acct.	Canada Travel & Leisure Show	317.40	317.40
30-03-00	159-0	8820	Aries Limousine Service-DMG	Toronto Golf & Travel Show	84.24	
			-PCB	Dubai - Golf Press Trip	160.90	
			-PGS	Seatrade 2000	198.80	443.94

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date 3-30-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised
 Io: 005-2000 P. 2

Date: 30 March, 2000

Opening balance Imprest as of (Date): 30 March, 2000

\$23,270.71

Reimbursement Received during the Month:

Total Imprest:

\$23,270.71

Expenses during the current period (Details below):

\$20,159.94

Balance available as of (Date): 30 March, 2000

\$3,110.77

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
30-03-00	160-0	8821	Independence Blue Cross-medical ins. April		1,246.36	1,246.36
30-03-00	161-0	8822	Staples Business Advantage		340.33	340.33
30-03-00	162-0	8801	Barthco International Inc.		276.00	276.00
30-03-00	163-0	8802	Barthco International Inc.		592.00	592.00
30-03-00	164-0	8803	Your Choice Coffee		26.69	26.69
30-03-00	165-0	8804	Wulff Display, Inc.-custom interiors	Seatrade 2000	913.50	913.50
30-03-00	166-0	8805	Aries Limousine Service-DMG	Toronto Golf & Travel Show	84.24	84.24
30-03-00	167-0	8806	Pyramid Club		192.12	192.12
30-03-00	168-0	8823	UBM-zip drive		110.77	110.77
30-03-00	169-0	8824	Parkway Corporation-co. car parking April		235.00	235.00
30-03-00	170-0	8825	Ikon Office Solutions-copy machine		104.86	104.86
30-03-00	171-0	8826	Lexus Financial Services-co. car lease March		482.86	482.86
30-03-00	172-0	8827	AT&T-long distance phone chgs.		259.02	259.02
30-03-00	173-0	8828	Bell Atlantic PA-local phone chgs.		382.21	382.21
30-03-00	174-0	8829	Staples Business Advantage		80.97	80.97
30-03-00	175-0	8830	United Parcel Service-courier service	Seatrade 2000	206.25	
				Atlanta	119.90	
				Phila. Office	214.25	540.40
30-03-00	176-0	8831	United Parcel Service-courier service	Dubai Folf Press Trip	561.25	561.25

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date 3-30-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised
 to: 005-2000 P. 3

Date: 30 March, 2000

Opening balance Imprest as of (Date): 30 March, 2000

\$23,270.71

Reimbursement Received during the Month:

Total Imprest:

\$23,270.71

Expenses during the current period (Details below):

\$20,159.94

Balance available as of (Date): 30 March, 2000

\$3,110.77

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
30-03-00	177-0	8832	Your Choice Coffee		72.38	72.38
30-03-00	178-0	8833	FARA Registration Unit-Justice Department report		305.00	305.00
30-03-00	179-0	8834	USF Worldwide	Seatrade 2000	468.73	468.73
30-03-00	180-0	8835	Bright Sign Co., Inc.		1,107.45	1,107.45
30-03-00	181-0	8836	Century Video Productions-duplicates video		159.00	159.00
30-03-00	182-0	8837	United Parcel Service-courier servcie		644.75	644.75
30-03-00	183-0	Receipt	Emirates Airlines	VacationFest 2000	(654.00)	(654.00)
30-03-00	184-0	8838	United States Postal Service-re-order postage for office machine		2,000.00	2,000.00
30-03-00	185-0	8839	Hatfield Phelps-rent April		3,572.13	
			-U & O tax		147.59	
			-Operating expense		118.85	
			-Electric		237.13	4,075.70
30-03-00	186-0	8840	CICA-dental ins. for staff quarterly		754.29	754.29

TOTAL REIMBURSEMENT REQUESTED

20,159.94

Requested by:

Date 3-30-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised
to: 007-PR2000

Date: 28 March, 2000

Opening balance Imprest as of (Date): 28 March, 2000

\$30,601.98

Reimbursement Received during the Month:

Total Imprest:

\$30,601.98

Expenses during the current period (Details below):

\$7,331.27

Balance available as of (Date): 28 March, 2000

\$23,270.71

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
03-28-00		8792	PGS Net Pay		1,607.07	1,607.07
03-28-00		8793	DMG Net Pay		769.33	769.33
03-28-00		8794	HSJ Net Pay		646.93	646.93
03-28-00		8795	PWK Net Pay		817.01	817.01
03-28-00		8796	PCB Net Pay		1,060.62	1,060.62
03-28-00		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
			PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by: 

Date: 3-28-00

Approved by: 

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised
 lo: 004-2000

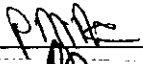
Date: 17 March, 2000

Opening balance Imprest as of (Date): 17 March, 2000	\$21,162.40
Reimbursement Received during the Month: RFP 003-2000	\$24,897.01
Total Imprest:	\$46,059.41
Expenses during the current period (Details below):	\$15,457.43
Balance available as of (Date): 17 March, 2000	\$30,601.98

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
14-03-00	126-0	8776	Donna Gonzalez-exp. acct.		142.00	142.00
15-03-00	127-0	8777	Freeman Decorating-freight charges	Seatrade 200	198.47	198.47
15-03-00	128-0	8778	Roadway-freight charges	Seatrade 200	32.34	32.34
17-03-00	129-0	8779	Charles F. Kremp		61.43	61.43
17-03-00	130-0	8780	Century Video Productions		271.89	271.89
17-03-00	131-0	8781	Cellularone-company car cell phone		185.13	185.13
17-03-00	132-0	8782	Ohio Casualty Group-business & company car ins.		217.66	217.66
17-03-00	133-0		U.S. Office-x-fer fees (reimb. PR 14 & 28 March, 2000)		25.00	25.00
17-03-00	134-0	8783	Peter G. Streng-exp. acct.	Seatrade 2000	9,346.36	9,346.36
17-03-00	135-0	8784	Donna M. Gonzalez-exp. acct.	Toronto Golf & Travel Show	964.81	964.81
17-03-00	136-0	8785	Pauline Berge-exp. acct.	ASTA CrusieFest	347.14	347.14
17-03-00	137-0	8787	Pauline Berge-exp. acct.	Canada Travel & Leisure Show	423.77	423.77
17-03-00	138-0	8786	Pauline Berge-exp. acct.		91.50	91.50
17-03-00	139-0	8788	Pauline Berge-exp. acct.	SATH	184.38	184.38
17-03-00	140-0	8789	United Parcel Service-courier service	Seatrade 2000	341.55	
				LA Office	169.00	
				Philadelphia Office	151.50	662.05
17-03-00	141-0	8790	United Parcel Service-courier service	Philadelphia Office	168.30	
				LA Office	13.60	
				Seatrade 2000	121.60	303.50
17-03-00	142-0	8791	United States Postal Service-office postage machine		2,000.00	2,000.00

TOTAL REIMBURSEMENT REQUESTED

15,457.43

Requested by: 

Date 3-17-00

Approved by: 

Date _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised

Id: 006-PR2000

Date: 14 March, 2000

Opening balance Imprest as of (Date): 14 March, 2000

\$13,831.13

Reimbursement Received during the Month: PR 14 & 28 March, 2000

\$14,662.54

Total Imprest:

\$28,493.67

Expenses during the current period (Details below):

\$7,331.27

Balance available as of (Date): 14 March, 2000

\$21,162.40

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
03-14-00		8770	PGS Net Pay		1,607.07	1,607.07
03-14-00		8771	DMG Net Pay		769.33	769.33
03-14-00		8772	HSJ Net Pay		646.93	646.93
03-14-00		8773	PWK Net Pay		817.01	817.01
03-14-00		8774	PCB Net Pay		1,060.62	1,060.62
03-14-00		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
			PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by: 

Date: 3-14-00

Approved by: 

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised
 Io: 003-2000

Date: 3 March, 2000

Opening balance Imprest as of (Date): 3 March, 2000

\$9,637.05

Reimbursement Received during the Month: RFP 002-2000

\$29,091.09

Total Imprest:

\$38,728.14

Expenses during the current period (Details below):

\$24,897.01

Balance available as of (Date):

\$13,831.13

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
24-02-00	093-0	8731	Pauline C. Berge-cash adv.	Golf Press Trip	500.00	500.00
24-02-00	094-0	8732	Pauline C. Berge-exp. acct.	Golf Press Trip	7,117.60	7,117.60
24-02-00	095-0	8733	Pauline C. Berge-exp. acct.	MPI	18.93	18.93
24-02-00	096-0	8734	Pauline C. Berge-exp. acct.	Minneapolis & Chicago	4,001.93	4,001.93
24-02-00	097-0	8735	Peter G. Streng-exp. acct.		134.06	134.06
24-02-00	098-0	8736	Peter G. Streng-exp. acct.		33.39	33.39
24-02-00	099-0	8737	Peter G. Streng-exp. acct.		34.29	34.29
24-02-00	100-0	8738	Thymes Two Catering	Minneapolis Carlson Mktg. Grp.	254.63	254.63
24-02-00	101-0	8750	Replica		243.43	243.43
24-02-00	102-0	8751	Independence Blue Cross-medical ins. March		1,246.36	1,246.36
24-02-00	103-0	8752	AT&T-long distance phone chgs.		333.04	333.04
24-02-00	104-0	8753	United Parcel Service-courier service		466.00	466.00
24-02-00	104-0	8740	Peter G. Streng-cash adv.		1,400.00	1,400.00
28-02-00	106-0	8747	Donna Gonzalez-cash adv.	Toronto Golf & Travel Show	500.00	500.00
28-02-00	107-0	8748	Peter G. Streng-cash adv.	Seatrade	750.00	750.00
28-02-00	108-0	8749	Donna Gonzalez-exp. acct.	Toronto Golf & Travel Show	866.69	866.69
03-03-00	109-0	8755	Donna Gonzalez-exp. acct.		199.00	199.00
03-03-00	110-0	8756	United Parcel Service-courier serv.		228.30	228.30

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date 3-3-00

Approved by:

Date

**GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE**

Revised

Jo: 003-2000 P. 2

Date: 3 March, 2000

Opening balance Imprest as of (Date): 3 March, 2000

\$9,637.05

Reimbursement Received during the Month: RFP 002-2000

\$29,091.09

Total Imprest:

\$38,728.14

Expenses during the current period (Details below):

\$24,897.01

Balance available as of (Date):

\$13,831.13

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
03-03-00	111-0	8757	United Parcel Service-courier service	Philadelphia Office	450.60	
				LA Office	71.50	522.10
03-03-00	112-0	8758	Aries Limousine Service-PCB		185.00	185.00
03-03-00	113-0	8759	Your Choice Coffee		34.48	34.48
03-03-00	114-0	8760	Hatfield Philips-rent March		3,572.13	
			-use & occupancy tax		147.59	
			-electric		232.60	
			-adjustment for 1999 oper. exp.		(551.61)	
			-monthly operating expense		118.85	3,519.56
03-03-00	115-0	8761	abs Canon		103.97	103.97
03-03-00	116-0	8762	Ikon Office Solutions-copy machine		104.86	104.86
03-03-00	117-0	8763	Parkway Corporation-company car parking March		235.00	235.00
03-03-00	118-0	8764	Peter G. Streng-exp. acct.	USTOA annual membership	750.00	750.00
03-03-00	119-0	8765	Donna Gonzalez-exp. acct.		29.34	29.34
03-03-00	120-0		U.S. Office-x-fer fee (reimb. RFP001-2000)		17.50	17.50
03-03-00	121-0		U.S. Office-x-fer fee (reimb. RFP002-2000)		17.50	17.50
03-03-00	122-0	8766	UBM		214.00	214.00
03-03-00	123-0	8767	Barthco International Inc.		263.00	263.00
03-03-00	124-0	8768	United Parcel Service-courier service		412.15	412.15
03-03-00	125-0	8769	Aries Limousine Service-PCB	Golf Press Trip - Dubai	160.90	160.90

TOTAL REIMBURSEMENT REQUESTED

24,897.01

Requested by: 

Date: 3-3-00

Approved by: 

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised

Io: 005-PR2000

Date: 29 February, 2000

Opening balance Imprest as of (Date): 29 February, 2000

(\$3,863.40)

Reimbursement Received during the Month: RFP 001-2000

\$20,831.72

Total Imprest:

\$16,968.32

Expenses during the current period (Details below):

\$7,331.27

Balance available as of (Date): 29 February, 2000

\$9,637.05

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
29 Feb, 2000		8741	PGS Net Pay		1,607.07	1,607.07
29 Feb, 2000		8742	DMG Net Pay		769.33	769.33
29 Feb, 2000		8743	HSJ Net Pay		646.93	646.93
29 Feb, 2000		8744	PWK Net Pay		817.01	817.01
29 Feb, 2000		8739	PCB Net Pay		1,060.62	1,060.62
29 Feb, 2000		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
			PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by: _____

Date: 2-29-00

Approved by: _____

Date: _____



DEPARTMENT OF TOURISM
AND COMMERCE MARKETING

دائرة السياحة
والتسويق التجاري

Inter office memorandum

FROM: Peter G. Streng, DNA

TO: DTCM - HO

Reference: 3/000/1/DCT/2000

Attn: Lina Makarem Dergham

DATE: 13 July, 2000

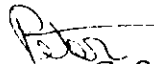
Position: SMBO

Sub: Monthly Activity Report - April & May, 2000

Dear Lina,

Attached please find our activity report.

Best regards,


Peter G. Streng

CRM/ISS
REGISTRATION UNIT
200 SEP 29 AM 10:58

MONTHLY ACTIVITY REPORT

May, 2000

NORTH AMERICA - EAST and CENTRAL

HEAD OFFICE PROJECTS

Name: Arabian Travel Market

Date: 02-05 May, 2000

Place: Dubai

Followed up with hosted buyers who attended this trade show for their opinions of Dubai and how it would fit in with their future plans.

Name: Comdex

Date: 13-17 November, 2000

Place: Las Vegas

Received full exhibitor's information packet and notification that our assigned booth space has been relocated due to modification of the overall floor plan. Began discussion with Los Angeles office concerning our presence at this show.

Name: International Golf Travel Market

Date: 10-13 December, 2000

Place: Jacksonville

Requested information on stand furnishings and catering from the exhibitor. Forwarded full information packet to Head Office.

DOMESTIC PROJECTS

Received confirmation of 25 person Women's Travel Club group to Dubai in October, 2000.

Received confirmation of 30 person January 2001 group to Dubai organized by Louisa Montague, former Dubai resident and now a tour organizer.

Received confirmation of 25 person group, booked by AAA Signa Tours for November 2000.

Name: International Franchise Expo
Date: 05-07 May, 2000
Place: Orlando
Exhibited at this annual show using our 10' x 10' portable display stand. We were positioned in the International section along with other countries wanting to attract franchises to open businesses within their borders. See separate trip report.

Name: Utah State Governor's Reception
International Business Development Office
Attended this gathering of business leaders from Utah, currently the #2 manufacturing and distributing point for high tech industry in the United States, at the invitation of the Director of the International Business Development Office. Held discussions with some of these businessmen and with IBDO executives, who have invited us back for further discussions.

Name: MPI World Education Congress
Date: 09-12 July, 2000
Place: Los Angeles
Ordered booth furnishings and hospitality. Confirmed quest registration for Renate Graham to assist at trade show. Booked travel and accommodation.

Name: ITME
Date: 10-12 September, 2000
Place: Chicago
Continued the search for a suitable venue to hold a reception on the last night of the show.

Name: Going Global Invitational
Date: 12-15 November, 2000
Place: Jamaica
Proofread article to appear in July issue of Successful Meetings magazine. Our sponsorship of the golf tournament at this event will also be announced in this issue.

Name: Meetings and Incentive Fam Trip
Received request from Emirates to assist in fam trip to Dubai for leading meeting and incentive planners. Planned for September, transportation would be provided by United Airlines and Emirates.

Name: Disabled Fam Trip
Received approval for fam trip of disabled persons to Dubai in November, 2000. Participants would be from the Society for the Advancement of Travel for the Handicapped. Malaysia Airlines will provide for tickets.

MARKETING

Abercrombi & Kent

Assisted with communication between Orient Tours and this upscale tour operator, in the final stages of production of their January 2000 2 week tour program to Dubai.

Atlantic Coast Travel

Assisted this upscale Florida agency with information needed to book post cruise package for Cunard Royal Viking in February 2001.

Maritz Travel, Canada

Did a presentation for the top executives of Maritz Canada in Toronto. This group will be organizing the Nortell Canada group to Dubai in March 2001.

Golf Club Owner's Association of Canada

Did a presentation to the executives of this group and several leading golf club owners. They have agreed to highlight Dubai, publishing an article in "Golf Business Canada" (circulation 3,500) in anticipation of taking a group to Dubai in 2001.

Holiday Travel

Sent 1200 shells for their use in promoting their February - April 2001 series of tours to Dubai.

Grand Circle Travel of Boston

Contacted company vice president to seek interest in travel to Dubai. No interest for the present.

Travel Dynamics

Forwarded complete cruise information packet and followed up with a phone call to discuss three cruise groups planned for late 2000, early 2001.

1st Cultural Tours

Visited this USTOA member tour operator to brief them on Star Cruises recent decision to home port in Dubai. There was great interest in chartering the Capricorn for some of their programs - will contact the owners. Would also be interested in Egypt extension program in combination. Will follow-up.

NCR Incentive Group

Planning Dubai site inspection for June 20-27. Forwarded visa applications which we will process. Large group is booked for April 2001.

Discussed setting up in the Jebel Ali Free Zone with the president of RNW International Inc. of Houston. They are proceeding - will be in Dubai in the near future and will meet with JAFZA representatives. Offered to attest their documents when ready.

Contacted the president of Woffle World to discuss establishing a business in Dubai - asked for additional information for discussion with his directors. Forwarded complete business information kit.

Discussed Dubai and setting up a business in Dubai with the president of Smoothie King. He will travel to Dubai in August for further discussions.

Contacted Royal Caribbean Cruise Line representative concerning changes in visa for their passengers and their plans for the 2001 cruise season.

Contacted Silverseas Cruise management personnel concerning changes in visa regulations for their passengers.

Discussed Dubai and travel to Dubai with the editor of Marie Claire magazine (circulation 840,000). The magazine is planning to send a group of photographers and models to Dubai for a November photo shoot.

MEDIA AND INFORMATION

In the annual "Where In The World Is Matt Lauer" segment the famous host of the NBC "Today" show travels to a different city in the world each day for a week. This year, viewers were asked to log on to the network's website and vote for where he should go on the final day. Dubai was chosen, and mentioned on the air, as one of the 10 destinations receiving the most votes.

A five minute segment on the Burj Al Arab appeared on the 08 May segment of the NBC "Today" show.

Photo of Al Maha with accompanying small editorial and mention of their hotel and Burj Al Arab appeared in an article on the top 200 hotels in the world in Travel and Leisure (circulation 1,002,814).

Received copies of "Dubai" and "Middle East" new travel guides on sale in North America from publishers Lonely Planet.

Full page article on "A Taste of Arabia" appeared in Travel World News (circulation 33,000).

Half page article "Dubai, eyeing its future, woos shoppers, spenders appeared in 13 May issue of The Philadelphia Inquirer (circulation 430,700).

Small photo of Creek Golf Course and 5 line editorial appeared in 13 May Lifestyle column in The Saturday Sun (circulation 42,710).

Full page article "Recent Visit to Dubai" appeared in the Spring 2000 issue of The Traveler (circulation 3,700) published by Omega World Travel for its frequent travelers.

Three page article on golfing in Dubai appeared in the magazine "The Golfer" (circulation 250,000).

Discussed various articles that could be written and provided information as requested with the Middle East Editor of Travel Agent magazine.

ADMINISTRATION

Sent letter of invitation, along with facts and figures, to leading universities to gauge their interest in assisting with Dubai architectural digs. Contacted the Archeological Institute of America for information on procedures and interest.

Suggested we begin search to replace Omar Suliman, Dubai intern working out of the Los Angeles DTCM office. Mr. Suliman has completed his studies and plans to return to Dubai.

TRIP REPORT
International Franchise Expo
Orlando
05-07 May 2000

Attending:
Peter G. Streng
Heather S. Jones

This large expo highlights hundreds of franchise companies representing a vast array of industries and broad investment ranges, all wishing to expand. For the first time this year the show contained an international pavilion of destinations wishing to attract franchises. We exhibited here along with places such as the Philippines and Venezuela, using our 10' x 10' portable display stand, with our commercial video showing throughout.

Besides highlighting Dubai to the other exhibitors, this was an excellent opportunity to network with them, introducing them to the emirate and telling them about successful franchises already there.

There was a keen interest in franchising opportunities in Dubai. Some of the franchises (Jani King, TGI Friday), already in Dubai, are looking to expand in the Middle East, using Dubai as their base. Others (Tropical Smoothies, Faces, Sbarro, El Torito) are currently in the planning stages of establishing a Dubai presence. Still others were interested in Dubai and requested additional information. Lists were available of some of the leading franchises in Dubai and of local businessmen interested in partnering with franchise companies.

There was a group of Dubai businessmen attending the show. When they came to our stand, they seemed happy we were there, asking many questions about our show contacts and impressions. One of them, Samir Farajallah, is the organizer of the Dubai Franchise Show. He had his show brochures with him and we were happy to include them with our show materials and distribute them to attendees who visited our booth.

Besides working with the franchise industry. This show was an excellent opportunity to highlight the destination to the businessmen and general public attending.

In view of the positive interest in franchising in Dubai -- and the willingness of the organizer to include an international area -- and the over 12,900 attendees and 260 exhibitors, I would suggest we plan to exhibit again next year.

TOURISM ASSISTANCE GIVEN MAY 2000

Date	As	Wt	On	First Name	Last Name	Company	State	Assistance	Interest/Source
2 PB	x			Lydia	Moss	Patron Travel Agency	NY	destination	writing a story on Dubai's restaurants
2 DG	x			Bob	Cloos	Video Vacations	NY	destination	Travel Agent Mag sales leads (Dec 20 99)
3 DG	x			Eve Maria	Sommerton	Preferred Travel of Naples, Inc	NY	10x wtr/museum/tours/golf/hert/sh saeed/cruise	inquiry distribution
4 DG	x			David G.	Sheetz	Westwind Travel SVC	FL	full pack	general tourist info
4 DG	x			Peter	Schwarz	JBL Travel	CA	full pack	PATA Cont-Hong Kong contact
4 DG	x			Sanjana	Chopra	Destination Overseas	Canada	full pack	PATA Cont-Hong Kong contact
9 DG	x			David J.	Forsythe	Travelquest	CA	full pack	PATA Cont-Hong Kong contact
10 DG	x			Sultan	Al Akras	(Dubai National)	MI	at a glance/Dubai Municipality Veterinary guidelines for pet owners	regulations for traveling with pets into DXB
10 DG	x			Mrs. Robert	Hewitt		CA	full pack	general info
10 DG	x			Shirley	Candiss		PA	full pack/video	school presentation
11 DG	x			Jared J.	Collard		FL	2x bird/tour/hert/golf/cruise/wtr/enter/at a gl/A.m. School	son will be relocating to DXB
12 DG	x			Fazzaa	Fezza		Bermuda	full pack	tourism inquiry from DTCM-UK
15 PB	x			Maurice	Danwish	APEX	MD	Jum Bch/Burj Al Arab/at a glance/tours/dest	"Today's Show" response
15 PB	x			Ramadan	M.		NY	full pack	general tourist info
16 DG	x			Janice	Rosenberg	Omega World Travel	NY	faxed hotel list	general info
16 DG	x			Charles Alfred	Human Jr.		PA	full pack/duty free/dbb grd ops/burj al arab/royal mirage	hotel inquiry
16 DG	x			Addison	Redfield	Mercedes Travel	NC	at a glance	general interest
16 DG	x			Bruno	Godinho		MA	full pack	general tourist info
18 DG	x			Brenda & Te	Maguire		TN	destination	general info
18 DG	x			Carl	Kehl	Boca Raton Express	Canada	destination	general hotel info
22 DG	x			M.L.	Frackl	Details	FL	full pack	taking a trip to DXB... accommodation info
22 DG	x			Laura	Hayden	Hayden Enterprises	TX	at a gl/glt incent/cruise	clients sailing in Nov 00 on Silverseas
23 DG	x			Jamel Mohar	Jenifen	Verona Tours	TN	at a gl/glt incent/cruise	Incentives & Mtg. Intl. ad response
23 DG	x			Lois	Kaminski		FL	list of DXB grd operators	Incentives & Mtg. Intl. ad response
25 DG	x			Thomas	Hospod	Liver. Of Rhode Island	NY	at a gl/sh saeed/museum/hert/wtr/golfd/dest	interest in working with DXB
25 PB	x			Himo	Mansour	Canadian Travel Abroad, LTD	RI	26 at a gl/full pack/posters	general tourist info
25 DG	x			Radke			Canada	25 at a glance/1 tourism video	study abroad fair
25 DG	x			David	Mane		WI	at a gl/sh saeed/museum/hert/tours	DXB program
25 DG	x			Vlachopoulos		Herrick Travel	NY	at a gl/sh saeed/museum/hert/tours	sites and tours
25 DG	x			George	Kandray	Travel Dynamics	CT	full pack	"Today's Show" response
31 DG	x			Phyllis	Stoller	The Women's Travel Club	NY	hert/bird/tours/golf/wtr/at a gl/safinat/enter/cruise gde/cruise resort/dest	general interest
31 DG	x						FL	25 at a glance	three cruise calls 00-01 (renaissance)
31 DG	x								grp to DXB on MAS

Codes:
As: assistant's initials
Wt: written response

Or: oral response
FU: followup

ASSIST. CE GIVEN REPORT

May 2000

DATE NAME	COMPANY	STATE	COM	FZ	TOU	ASSISTANCE	INTERESTS	SOURCE
02	Moses Cohen	MAV						
02	Mr. Kewshier	Compass Forward	NY	x		emirates bank details	banking info	
02	Ken Tanoms	Bhuiyan Inc.	NY	x		perfume traders	trading perfume	
03	Alina Villanueva	Universal Marketing Wholesalers		x		UAE yellow pages website, cookie manufacturers	business with dubai	
03	Louis Guiliano	Zanetti Inc.	CA	x	x	at/z, at a, bus dxb, ent, icily, in figs, /a gde, /a up	business oportunities	
03	Alexander Zirkovic	7 Seas Enterprise	CA	x	x	at/z, at a, bus, dest, ent, icily, in figs, m/b, com CDROM, cal	business interest	
11	Maurice Darwich	ANA Robotics Development Corp.	Canada	x	x	at/z, at a, bus dxb, cargo village, dest, ent, in figs, icily, /a	technology/garment trading	
12	George Wissa	APAX Travel & Tours	NY	x		carpet traders in dubai	trading carpets	
16	Tony Foley	General Motors	MI	x		enterprise dubai	sales	
16	Lisa Shisholm	Sign-A-Rama	FL	x		at a, bus, ent, in figs, m/b, bus grps list	franchising in dubai	
16	John Matombo	Aware Environmental	NC	x	x	at/z, at a, ent, infigs, icily, /a gde, /a dir, /a up, /a ins	environmental regulation involved in setting up in JAI	
17	Jeanline Narcisse	NY Department of Parks	NY	x		car dealers	trading in cars	
19	Hamid		Canada	x		confirmitg, visa info, list of art galleries	exhibiting art in dubai	
19	Hugh Unai	Smoothe King	IN	x		schools in dubai	taxd schools in dubai list	
19	Pizzoz Sharah	Cohassal Resources	LA	x		at a, bus dxb, ent, in figs, m/b, mle 200broch, bus grps list	franchising in dubai - finding master franchisor for t	
22	Dr. Hamad	Qualum	MD	x		uice/dairy bottling companies	trading with dubai	
24	Mario Saravaz	The Luxury Group	MI	x	x	at/z, at a, bus, ent, icily, in figs, /a up, m/b, lawyer, med	medical business info	
24	Robert Van Olwekeik		CA	x		pharmaceutical list	vitamin trading	
24	Dennis G. Fuller	Tutor Time	FL	x		at a, bus, ent, in figs, m/b, leading bus grps, itr, business	sell herbal products in dxb	
24	Patrick Wilson	Arturo's	FL	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	franchise learning center	
24	Tamyra A. Wallace	The Alternative Board	Canada	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	franchise food outlet	
24	Enad Karykous	Sbarro	CO	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	consulting franchise	
24	Cheryl Kempf	Restaurant Systems International	NY	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	franchise food outlet	
24	Joe Mitri	ERA Advantage Realty	NY	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	food franchise group	
24	Anil Sarne	Metromedia Inc	FL	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	really	
24	Bill Salin	Roll-A-Way Storm & Security	MI	x		at a, bus, ent, in figs, m/b, icily, leading bus grps, itr	franchise food outlet	
24	Richard Black	National Refrigeration Services	FL	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	window coverings franchise	
24	Thomas C. Bryant	Marchu Wok	FL	x	x	at a, bus, ent, in figs, m/b, atz, /a up, hert, sk saeed, golf	commercial refrigeration franchise	
24	Bachir Mihoubi	Cinnamon	FL	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	franchise food outlet	
24	J. Marc Mushkin	Ei Tonic Company	GA	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	pastry franchise food outlet	
31	Mostafa Abbsai		CA	x		at a, bus, ent, in figs, m/b, leading bus grps, itr	franchise food outlet	
31	Hugh Unai	Smoothe King	Canada	x	x	m/b, bus dxb, /a directory	establish business in dubai	
			LA	x		m/b, bus dxb	more franchising	
	TOTAL ENTRIES: 32							
	CATEGORY TOTALS		32	7	2			

Media & Information:

Database Update:

1. Enterprise Newsletter Contacts (1605 labels)
2. Jebel Ali Database (67 labels)
3. Cruise DB (471 labels)
4. Incentive Houses (208 labels)
5. Tour Operators and Travel Agents (176)
6. Travel Agent Mag. Sales Leads - eat¢ral (276 labels)
7. USTOA Members (107 labels)
8. Golf Tour Operators (23 labels)

Mailings:

Commerce/Tourism Promotion Mailings:

1. Enterprise Dubai Mailing - (1674 labels)
2. Destination 2000 - (67 labels)

Telephone Inquiries:

TOTAL Inquiries: 174

Breakdown of Inquiries:

Commerce Inquiries = 88 total

21 By Company	18 By Individual
11 Embassy Referrals	11 Jebel Ali FZ
1 Commercial Directory Offers	9 Internet City FZ
5 Trade Leads	4 Airport Freezone
8 OSIC requests	

Tourism Inquiries = 86 total

10 Trade Show/Exhibition Follow-Ups	18 By Individual
12 Visa Questions	2 Cruise Individual
13 Trade Show & Exhibitions	1 Employment
7 Travel Agents	2 Incentive Houses
5 Tour Operators	16 Media/Advertising

MONTHLY ACTIVITY REPORT

July, 2000

NORTH AMERICA - EAST and CENTRAL

HEAD OFFICE PROJECTS

Name: FIT 2000
Date: 21-24 October, 2000
Place: Buenos Aires, Argentina
Coordinated with organizers re our participation at this large South American tourism trade show. Booked travel and accommodations

Name: Comdex
Date: 13-17 November, 2000
Place: Las Vegas
Followed up re booth co-participants and booked hotel accommodations as requested. Forwarded show information kits to Head Office for distribution to co-participants.

Name: International Golf Travel Market
Date: 10-13 December, 2000
Place: Jacksonville
Received information of decreasing participation from Head Office. Dubai Golf, Jebel Ali Hotel, Nad Al Sheba, and Panorama Holidays will now all be represented at their own booths.

CRM/ISS
REGISTRATION UNIT
2000 SEP 29 AM 10:58

DOMESTIC PROJECTS

Name: MPI World Education Congress
Date: 09-12 July, 2000
Place: Los Angeles
Attended this annual conference and exhibited at the associated trade show. Noted growing interest in Dubai at the trade show and at social networking opportunities. See separate trade show report.

Name: World Business Expo
Date: 20-22 September, 2000
Place: Montreal
Submitted preauthorization to exhibit at this large commercial trade show. Participation denied by Head Office citing budgeting restraints.

Name: ASTA World Conference
Date: 24-29 September, 2000
Place: Las Vegas
Planned exhibit at this annual gathering of American travel professionals, using our 20' portable display stand. Furnishings and audio/visual to be ordered. We will be positioned in the Middle East section, along with Jordan, Egypt, and Saudia Airlines.

Name: ITME
Date: 10-12 October, 2000
Place: Chicago
Coordinated invitation content and layout with Los Angeles office. Proposal to host VIP cocktail reception rejected by Head Office due to budgetary constraints.

Name: State of Utah International Business Development
Date: 05 July, 2000
Place: Salt Lake City
Met with the Director for Europe and The Middle East, in response to our participation at the recent Utah Annual Global Business Network reception. Agreed to promote Dubai through a series of seminars to the leading members of the Utah community. These seminars will be sponsored by the organization.

Name: MAPTA Familiarization
Date: 17-22 September, 2000
Place: Dubai
Coordinated itinerary and sent suggestions for change to Head Office. Received confirmation of presentation at our offices. Planned invitation in conjunction with Malaysia Airlines -- invitations mailed to members.

Name: CMITS - Canadian Incentives
Date: 23 September, 2000
Place: Toronto
Received confirmation for booth position and appointment calendar at this Canadian meetings and incentives trade show. Booked transportation and accommodation. Contacted incentive agencies in Canada to invite them to visit our booth at this show.

Name: Disabled Familiarization
Date: 01-08 November, 2000
Place: Dubai
Coordinated itinerary with Head Office and discussed possible presentation by disabled travelers to DTCM staff at Head Office. Liased with Malaysia Airlines re necessary paperwork.

Name: American Express Platinum Familiarization
Place: Dubai
Received request from Malaysia Airlines and American Express Platinum to provide ground arrangements for group, but declined due to budgetary constraints. We will process visas for the group and have suggested we host small function.

Name: Meeting Professionals - New York Golf Outing
Date: 24 July, 2000
Place: New York
Participated in this MPI golf outing for meeting and incentive planners. Sponsored one hole and hosted an information table for participants.

MARKETING

Coordinated presentation on Dubai to be given at Continental Airlines, Salt Lake City international reservations center. The airlines has recently signed a code share agreement with Emirates for service from Newark and Houston, via London-Gatwick, to Dubai.

AAA Travel - Tampa
Sent destination videos and tourism materials for presentations in the Tampa area. This agency has confirmed group for Dubai Shopping Festival 2001.

Confersence
Discussed Dubai stopovers for November, 2000 group to India. Provided tourism material for presentation to group members. Will follow-up.

Abercrombic and Kent
January, 2001 14 day trip to Dubai and Oman for 24 persons sold out within one week of offering. Planning more and larger groups for 2002. Assisting with suggestions for items which could be added to the itinerary.

IST Cultural Tours

Now featuring Dubai as part of package with Gulf cruise. Planning to add 10 to 14 day tour package to Dubai in Coming season.

Esplanade Tours

Sold package to Dubai for a group of 30 senior citizens in September, 2000.

Investigating possibility of joint presentation in Boston to others interested in joining this group.

Dockry Productions

Programme for site inspection being coordinated with Arabian Adventures. Inspection to encompass incentive trip, President's Club, and production site sourcing. This company is looking to bring a film crew to Dubai to shoot a movie.

American Express Platinum (New York)

Contacted Marketing Director for information on their various customers programs. Discussed joint promotion with Emirates and Burj Al Arab in anticipation of Emirates North America service.

Norwegian Cruise Line

Provided full information kit and followed up with senior port captain concerning Dubai as a cruise port. The company is interested in 7 day cruises from Dubai. Will visit during September visit to the Miami area.

Silversea Cruises

Contacted this cruise line re their 2001 plans for cruises through Dubai.

Renaissance Cruise Line

Contacted this cruise line re their 2001 plans for cruises through Dubai and for information on their port agent. Information on this new cruise line passed on to Head Office.

Dr. Vinyl

Assisted with franchise information and discussed Dubai and its free zones with company manager, interested in a Middle East master franchiser.

Lennzio

Discussed moving forward for meetings and interviews for Middle East master franchise selection with this company interested in franchise partnering.

LSI Complex Systems Inc.

Seeking to establish support office in Dubai or free zones. Briefed on Dubai Internet City. This software company relates to trade finance interested, following up with DIC.

MEDIA AND INFORMATION

Cover feature article, "Dubai Turns The Heat Up" appeared in this month's issue of Travel & Leisure (circulation 1,002,845).

Destination profile on Dubai, three pages long, appeared in Successful Meetings magazine (circulation 75,313). Mention of our sponsorship of the golf tournament at the Going Global annual event (November, 2000) appeared in the Going Global supplement to this month's issue.

"The Story of E", an article on the Dubai Internet City appeared in one weekly issue of Business Week (circulation 975,000).

"Duning In Dubai", a four page article on driving the dunes, appeared in the July issue of 4 Wheel Drive & Sport Utility Magazine (circulation 51,406).

"Duel In The Desert", ten page article on endurance racing in Dubai appears in the July/August issue of Aramco World (circulation 175,000).

Followed up and fact checked Dubai information with Kitty Yancy of USA Today following her return from Dubai. Ms. Yancy is preparing an article on Dubai that will appear in the newspaper next month. Discussed and provided pictorial for the article as required.

Assisted Journal of Commerce with statistics on Jebel Ali and Dubai trade.

ADMINISTRATION

Received confirmation of Heather Jones promotion to Commerce Executive, effective 04 July. Advised employee. Processed payroll, necessary paper work.

Coordinated with Los Angeles office and Omar Suleiman in efforts to find a suitable replacement for Mr. Suleiman, who is returning to Dubai after completing his studies.

Prepared a tourism report, including key contacts and market trends, covering several travel areas, as requested by Arabian Adventures.

MPI - WEC / Los Angeles, CA
July 9 - 12, 2000

Trip Report

Participants Peter Streng - DNA
 Pauline Bergé - MTNA

This years participation and representation at the MPI - World Education Congress and Trade Show in Los Angeles proved to be yet another great investment in the Meetings and Conventions area.

This year's Congress was less attended than in the past, however, we had the increased opportunities to network with meeting planners and incentive planners from across the US and Canada. Every year, we notice an increased interest in our destination. Meeting planners tend to recognize us and request more and more information.

The DTCM - USA participated in the 5-hour trade-show . On our booth, Emirates Airlines joined us with their new representative - Liz Anderson and Renate Graham joined us too from the DTCM - West Coast office.

A number of concrete prospects visited our booth

- **Sprint PCS** - Corporate Meeting planning International meetings in 2002. Meeting will be a 3rd party distributor meeting for 120 rooms maximum for 4 - 5 days.
- **Leading Hotels of the World** - Planning Annual Sales meeting in May 2001 with Manager from around the world at the Jebel Ali Hotel and the Rotana Al Bustan Hotel
- **Krugman Group International** - Organizes global conference and incentives. Quoted a group for Dubai and unfortunately the client cancelled the Budget. More groups to come from this agency.
- **BI** - Quoting for Lucent Technologies' 2nd group to Dubai with 700 persons in October 2001. Destination still pending. Has requested lots of information

The necessary follow-up has been carried-out with mailing of information requested as well as telephone calls

Our attendance at this event is imperative and therefore highly suggested for 2001 in Las Vegas.

TOURISM ASSISTANCE GIVEN JULY 2000

Date	As	Wt	Or	FU	First Name	Last Name	Company	State	Assistance	Interest/Source
6	PS		x		Reid	Butterfield	Tour World USA, Corp.	DC	1,000 shells	tour operator with DXB programs & web site
6	IG		x		Edward	Sandbria		NJ	dest/tours/wtr/net flyer/radisson sas hotel info	general info
7	IG		x		Arnich	Guavez	Carlson Marketing	MN	Arabian Adventures brochure--Exploring the Emirates	
7	IG		x		Ilona Beatrice	Polyak		NY	Destination	sales leads from Desteo-brochure fulfillment web site
7	IG		x		Kristin	Campbell	Carlson Marketing Grp.	MN	full incentive & mtg. pack	lead from Gulf Air-NCR incentive movement of 3,400 Mar 01
7	IG		x		Patricia	Hawkins		MD	at a gl/cruise/bird/hert/golflwtr/tours	general tours/hotels info
7	PS		x		Karen	Hall	Hunterdon City Adult Education	NJ	tours & hert/culture pack	education
7	PS		x		Janice	Rosenberg	Omega World Travel	PA	tours & hert/culture pack	general info
7	IG		x		Judi	Garcia		FL	tours & hert/culture pack	Dubai holiday 2001
7	IG		x		Marie	Nelson		CA	tours, hert/culture & sporting act. pack	Dubai Oct 2000 visit
7	IG		x		Gail	Ricciuto	American Express Travel	AZ	25 at a glances & net flyers	info for clients
7	IG		x		Echo	Symmons		Canada	full incentive & mtg. pack	sales leads from Desteo-brochure fulfillment web site
10	IG		x		Michele	Lanther		FL	Destination	sales leads from Desteo-brochure fulfillment web site
11	IG		x		Flo	Hewitt		FL	postcards	send previous info pack---planning a DXB visit
13	PS		x		Louisa	Montague		AZ	various hotels info	
13	IG		x		William	Mulcahey		NY	at a gl/tours/hert/dest/conf & exhib	sales leads from Desteo-brochure fulfillment web site
13	IG		x		Bill	Taylor		TX	destination	lead from UK-DTCM office
13	IG		x		Nancy	Lezynski		TX	at a gl/hert/dest/cruise/glt incant/bird	sales lead from Desteo-brochure fulfillment web site
13	IG		x		Pola	Reydburd		FL	burj al arab, tours, hert/culture & sporting act. pack	recent visit with the Harvard Alumni Assoc.
13	IG		x		Ron		Cronick Impact	VA	tours and business pack	career resource co.--lead from DTCM-West
13	IG		x		Susan	Highsmith		FL	tours & hert/culture pack	general tourism info
13	IG		x		Jessica	Efinger	Bloomberg Radio & TV	NY	full media kit	Travel Publicity Leads
13	IG		x		John	Fitzgerald		Canada	full media kit	Travel Publicity Leads
14	IG		x		Bill	King	AAA Travel	FL	11 full tourism kits	shopping tour grp. in Mar 01
17	IG		x		Dawn		Royal Travel		NA tour operators with Dubai programs	farm trip consideration
17	IG		x		Laura	Jiroun		MD	NA tour operators with Dubai programs	seeking tour op and hotel info
19	IG		x		Natasha		Glavs Travel		NA tour operators with Dubai programs	
24	IG		x		Carolyn	Evans Nemia	Cruise One	PA	full cruise & tourism kit	DG contact
24	IG		x		Johann	Navarro	American Express Travel	NY	full tourism kit	general info
24	PS		x		Saeed	Al Budoor		OH	posters/10 of net flyer/cruise/bird/golflwtr/tours/sh saeed/museum	college project
24	PS		x		Karen	Hall	Hunterdon City Adult Education	NJ	3 tourism kits	education
24	IG		x		Jean		Marlin Travel	Canada	list of Canadian tour ops w/ DXB pax/full tourism kit	info for client
24	IG		x		Adam	Savage		HI	hndbk/in fig/at a gl	employment with the Am. School of DXB
24	IG		x		Peter	Verhya		Canada	at a gl/net flyer	hotels and attractions info
26	IG		x		Safaa		Emirates Airlines-NY	NY	200 At A Glances	office stock
28	PS		x		Bill	King	AAA Travel	FL	4 dest. Videos	
31	PS		x		Yasmine	Almadany		LA	dest/a a gl/tours/museum/sh saeed/golflwtr	info on DXB

Codes:

As: assistant's initials
Wt: written response

Or: oral response
FU: followup

Media & Information:

Database Update:

1. Enterprise Newsletter Contacts (1624 labels)
2. Jebel Ali Database (67 labels)
3. Franchise Database (177 labels)
4. Cruise DB (492 labels)
5. Incentive Houses (450 labels)
6. Tour Operators and Travel Agents (378 labels)
7. Media (172 labels)
8. Meeting Planners International (116 labels)
9. Dubai Update (1647 labels)
10. Hotels - US-DXB Affiliates (14 labels)

Mailings:

Promotional/Informational:

Announcing Emirates Holidays DWC 2001 package to NA tour operators who specialize in sporting tours

Telephone Inquiries:

TOTAL Inquiries: 114

Breakdown of Inquiries:

Commerce Inquiries = 62 total

- | | |
|-------------------------------|--------------------|
| 19 By Company | 10 By Individual |
| 3 Embassy Referrals | 5 Jebel Ali FZ |
| 1 Commercial Directory Offers | 7 Internet City FZ |
| 4 Trade Leads | 5 Airport Freezone |
| 8 OSIC requests | |

Tourism Inquiries = 52 total

- | | |
|------------------------------|------------------------|
| 3 Travel Development college | 11 By Individual |
| 8 Visa Questions | 1 Cruise Individual |
| 7 Trade Show & Exhibitions | 1 Employment |
| 5 Travel Agencies | 6 Incentive & Meetings |
| 6 Tour Operators | 3 Media/Advertising |
| 1 Airline Company | |

DATE NAME	COMPANY	STATE	COM	FZ	TOU	ASSISTANCE	INTERESTS	SOURCE
	JULY							
5	Walled Sayed	Al Sharaf Int'l Corp	NY	X		electrical equipment manf	seeking trading partners	
6	Benjamin Oqomn	Beco Financial	NY	X		paper products traders	trading relationships	
6	Billy Chan	JT Hardware	CA	X		tradeshow organizer Charnes contact details	seeking to exhibit @ kitchen, bathroom, and lighting s	
6	Michelle Woodhouse	LSI Complex Systems Inc.	NY	X	X	at a, bus, ent, icily, infigs, /a gde, /a up, bus groups, bank	support office for trade finance automation co -- me	
6	Key Delant	NETI	NC	X		car dealers list	seeking trade with automobiles	
11	Sunny Gazali	Continental Broker Dealer Corp.	NY	X		at a, bus, ent, in figs, /a up, m/b	set up financial investment firm in dxb	
11	Mohammed Zuberi	ATM America Corp.	IL	X		at a, bus dxb, ent, in figs, /a up, m/b, docl odrom	dealing in automotive oils -- seeking partners	
11	Fares Jaha		VA	X		US companies in DXB	seeking contacts	
13	Pon	Cronck Impact	VA	X	X	at a, bus dxb, dest, golf, wri, cruise, hort, bird, tours	est. a career resource company	
13	Malak Asharous	Department of State	MD	X	X	at a, bus, ent, icily, infigs, /a up	getting in touch with US cos in DXB	
14	Naj Youner	UT Technologies	NY		X	at a, atz, icily, /a directory, us cos in /a, /a gde, /a up,	freezones	
14	Nabila Al-Shamsi	UAE Embassy	DC	X	X	5sec: bus dxb, /a gde, dest, /a dir: 10sec: at a, atz, confi	usa embassy brochure supply	
14	Joe F. Reichart		PA		X	/a dir, /a gde, bus dxb, /a up, m/b, at a, icily, in figs, er	freezones	
17	Gary Tuel	Tradeshow Week	CA	X		tradeindustry	journalist	
17	Amr Addinonelm	Atlantis Preferred Healthcare	MD	X	X	atz, at a, bus, ent, icily, infigs, /a gde, /a dir, /a up, m	seeking freezone info	
17	Norm Shirewitz		CA	X		tradeindustry	journalist	
17	Julian Weiss		MD	X		tradeindustry	journalist	
17	Debert O. Gordon	Interlin Corporation	MD	X	X	at a, bus dxb, ent, in figs, m/b, /a insert	manf of clay based bldg materials -- seeking venture	
17	Bob Selowitz		NY	X		tradeindustry	journalist	
17	Larry Lurmer	Journal of Commerce	MD	X	X	provided statistics on /a and trade	required info of upcoming article	
17	Josh Martin		NY	X		tradeindustry	journalist	
17	Karen Thuermer		PA	X		tradeindustry	journalist	
18	Audrey Ferc	Enviro Water Systems, Inc.	WA	X		water systems purifiers, filter manufacturers & purification	seeking to trade their products with dubai	
18	Naj Younes		NY	X		recruitment agencies list	seeking employment	
20	Tim Enstice	People for the Ethical Treatment of A	VA	X		details to dxb municipally, food control section	usa/cxb import procedures for meat	
24	Adam Sauge		HI	X		bus dxb, in figs, at a	going on an interview for the American School in Dub	
25	Samia Biedlin	B.E. International	CT	X		food wholesalers & products & beverage contact list	seeking trade leads in dubai	
31	John Rodrigues	Yacht Boutique	FL	X		contact to Victory team and yacht trading companies list	yacht builders seeking trading relationship in dubai	
31	Paul Beasant	Super Yacht Services Atlantic Ltd.	Canada	X	X	at a, ent, icily, infigs, /a dir, /a gde, yacht trading cos.	service based company seeking to establish a sales	
31	Elaine Caine		FL	X		at a, ent, infigs, m/b, emp svcs	seeking employment in dubai	
31	Said Kawan	New Yorker kid	MI		X	at a, ent, icily, in figs, /a dir, /a gde, /a up, m/b	interested in est. clothing manufacturing business in c	
31	Zuhair Mohammed		VA	X	X	at a, ent, m/b, icily, emp svcs, computer suppliers, equipm	computer industry in dubai	
	TOTAL ENTRIES: 32							
	CATEGORY TOTALS:		29	11	2			

MONTHLY ACTIVITY REPORT

June, 2000

NORTH AMERICA - EAST and CENTRAL

HEAD OFFICE PROJECTS

Name: Comdex
Date: 13-17 November, 2000
Place: Las Vegas
Received notification from Head Office that, this year, we would not advertise in the show daily or host a VIP cocktail reception. Advised the organizers. Inquired re co-participants from Dubai in order to book hotel accommodations.

Name: International Golf Travel Market
Date: 10-13 December, 2000
Place: Jacksonville
Received confirmation of our space from Reed Exhibitions and began working on stand furnishings. Registration forms not yet received.

Name: FIT 2000
Date: 21-24 October, 2000
Place: Buenos Aires, Argentina
Notified by Head Office that our office would represent Dubai at this large South American tourism trade show. Began coordinating with the organizers concerning our presence on their booth.

DOMESTIC PROJECTS

Received confirmation of World Civilization Tour to Dubai, the UAE, and Oman (15-30 March, 2001) being offered by the Royal Ontario (Canada) Museum.

Received confirmation of Marco Polo Invitational Tour to Dubai, the UAE, and Oman (13-29 January, 2001) being offered by top tier tour operator Abercrombie and Kent. Their tour is only offered to their frequent travelers.

Name: MPI World Education Congress
Date: 09-12 July, 2000
Place: Los Angeles
Reconfirmed booth arrangements and shipped stand and brochures to show site. Confirmed attendance at conference seminars and events. See separate trip report.

Name: ASTA World Conference
Date: 24-29 September, 2000
Place: Las Vegas
Submitted preauthorization and received approval to exhibit at this annual gathering of American travel professionals. Submitted exhibitor contract to the organization.

Name: ITME
Date: 10-12 October, 2000
Place: Chicago
Chose venue for proposed cocktail reception on last night of exhibit and began pricing of menu items. Forwarded pre authorization for reception to Head Office.

Name: Going Global Invitational
Date: 12-15 November, 2000
Place: Jamaica
Proofread feature article schedule to appear in July issue of Successful Meetings magazine. Our sponsorship of the golf tournament at this event will also be announced in this issue.

Name: Meetings and Incentive Fam Trip
Date: September, 2000
Place: Dubai
Received request from Emirates to assist with Dubai fam trip for leading meeting and incentive planners. Schedule for September, transportation would be provided by United Airlines and Emirates.

Name: Disabled Fam Trip
Date: November, 2000
Place: Dubai
Received draft itinerary and forwarded to participants for feedback. For this November trip, transportation would be provided by Malaysia Airlines.

Name: Assisted Visit - Dick Wilson

Place: Dubai

Received request for assist with planned visit to Dubai by this CNN journalist and publisher of Executive magazine. Sent regrets after negative response from Head Office.

Name: MAPTA Fam Trip

Place: Dubai

Requested approval for trip of 12 leading New York travel professionals to visit Dubai. Approval received after confirmation that all arrangements were free-of-charge.

Name: DTCM, Crystal Cruises, and Malaysia Airlines Luncheon Hosted lunch for 50 top travel professionals and presented Dubai seminar, along with our tourism video.

MARKETING

Began planning editorial content for Dubai supplement to appear in August issue of Travel Agent magazine. Provided list to publisher for possible advertisers.

Business Incentive

Discussed Dubai and past incentive trips to Dubai with this planner, working on a 120 room incentive trip for Daimler Chrysler in 2001. Provided list of DMCs and hotel information.

Cox and Kings

Follow-up call to this high end agent just returned from site inspection to Dubai. Will use Dubai as stopovers to/from India and Africa flying Emirates. Package will include 2 nights at Al Maha and 3 nights at the Royal Mirage.

Bestway Tours and Safaris

Confirmed their commitment to Dubai with 3 different programs, ranging in length from 7-18 days. Also committed to organizing ad hoc groups for 2001.

Rosenbluth Travel

Attempted to fix meeting with Product Development to discuss future Dubai Business. They requested we contact again in August.

Abercombie & Kent

Discussed Dubai and assisted with specific information and slides for Brochure. Proof read the final copy for their 2001 tour through the UAE and Oman.

Tours and Travel

Planning to promote Dubai through tours to special events -- first will be the Dubai Shopping Festival. Provided assistance with our one page shell and suggested distribution options.

Dockry Productions

Offered assistance with planned November site inspection trip to Dubai. Provided contact information for Dubai DMCs.

Fairway Golf Vacations

Discussed Dubai and golfing in Dubai with this tour operator, planning 7 day golf packages. Forwarded list of DMCs, along with hotel information.

American Express Platinum Call Center

Presented Dubai seminar and video to 150 agents and management personnel. Considerable interest, especially in Burj Al Arab.

Utah State International Business Development

Scheduled meeting with the director of this organization early in July to discuss mutual cooperation (this in follow-up to last month's governor's reception for leading Businessmen).

Mailout of Dubai World Cup --Emirates Holidays package to sports tour operators.

MEDIA AND INFORMATION

One page article on Emirates and Dubai hotels appeared in June issue of Business Traveler (circulation 60,000). The article featured information on Al Maha and the Royal Mirage Hotel.

A small article on Dubai and the Ritz Carlton Hotel being chosen as one of this years top 10 getaways for tiny travelers by the Family Travel Forum appeared in this month's issue of ASTA Agency Management (circulation 35,182).

Two page article "Past Meets Present In Dubai" appeared in the 04 June Leisure section of The Clarion Ledger (Mississippi) (circulation 125,847).

Feature article "Why Dubai" appeared in this month's issue of Washington (D.C.) Golf (circulation 86,127). The five page article contained golfing information on Dubai and the United Arab Emirates.

Feature article "Travel To Dubai" appeared in the spring/summer 2000 issue of Colorado Golf Magazine (circulation 50,000). Article was written by Monique Burns, a guest on one of our recent familiarization trips to Dubai.

Discussed Dubai and its facilities with Kitty Yancey of USA Today, planning a feature article in an upcoming issue of the newspaper. Ms. Yancy planning trip to Dubai -- provided contact information and offered to set appointments.

Discussed Dubai its new airport, and Duty Free with freelance journalist Jane Levere, who is preparing an article for duty free magazines.

Assisted Forbes magazine with Dubai information on oil and port statistics for article to be published in July issue.

ADMINISTRATION

Attempted to contact Omar Suliman, Dubai intern working out of the Los Angeles DTCM office, for his assist in finding a suitable replacement for him. Mr. Suliman has completed his studies and plans to return to Dubai.

Suggested Heather Jones, our office Commerce Coordinator be promoted to fill the vacant Commerce Executive position. Decision pending with Head Office.

Updated phone list to reflect new 7 digit phone number in Dubai and forwarded it to media contacts.

Media & Information:

Database Update:

1. Enterprise Newsletter Contacts (1624 labels)
2. Jebel Ali Database (67 labels)
3. Franchise Database (175 labels)
4. Cruise DB (492 labels)
5. Incentive Houses (437 labels)
6. Tour Operators and Travel Agents (342)
7. Media (170 labels)
8. Non-Profit Organizations & Educational Tour Ops (54 labels)
9. Golf Tour Operators (88 labels)

Mailings:

Commerce/Tourism Promotion Mailings:

1. Trade & Industry - (7 labels)

Telephone Inquiries:

TOTAL Inquiries: 140

Breakdown of Inquiries:

Commerce Inquiries = 60 total

23 By Company	7 By Individual
4 Embassy Referrals	8 Jebel Ali FZ
0 Commercial Directory Offers	7 Internet City FZ
6 Trade Leads	1 Airport Freezone
4 OSIC requests	

Tourism Inquiries = 80 total

10 Travel Development college	16 By Individual
8 Visa Questions	2 Cruise Individual
7 Trade Show & Exhibitions	1 Employment
0 Travel Agencies	9 Incentive & Meetings
4 Tour Operators	23 Media/Advertising

ASSISTANCE GIVEN REPORT Commerce

June 2000

DATE	NAME	COMPANY	STAT	CONF	FZ	TOU	ASSISTANCE	INTERESTS SOURCE
		JUNE						
05	Chuck Arcand	Chinzo	Canada x				at a. bus. ent. in figs. bus grps list	franchising in dubai
07	Lorne Seisen	Walfie World	Canada x				at a. bus. ent. in figs. m/b. leading bus grps. ltr	franchising food outlet
07	Judith Kirkwood		WI x			x	bus dxb. ent. /a update. dest	business in dubai
08	Mr. David Hanson	Environmental Biotech	R. x			x	at a. ent. museum. wrt. hert. tours. golf	franchise in dubai
08	Yasir Ahmed		CO x				at a. ent. m/b. comm dir cdrom. in figs	looking for business contacts
08	Suhail Al Qadasi	ICL Interior Architecture	IL x				at a. ent. m/b. us cos. in dxb. in figs	list of american cos in dubai
08	Mark Van de Linde	Marlog Forwarding	CA x				contact with la office - trading with dubai	
09	Marilyn Sarzynski	Continental Airlines	UT x			x	3 each of: bus dxb. ent. int'l airport. sk brochure. at a. hert	utah marketing contact - pgs
13	Laurel Norwood	Trenton Bridge Lobster Pound Inc.	ME x				at a. m/b. food import requirements	importing lobster
16	Pamela Kaplan		NJ			x	/a directory	legal problems with /a
23	Jesse Flynn	Legs Mason	MA x				investment institutions and business groups in dubai	financial industry info
26	Naji Hobeika	Nashua Computers	NH x				computer software companies	interested in trading computer software
27	Gary Tuliel	Tradestow Week	CA x				trade&industry magazine	updates for journalism
27	Bob Salowitz	journalist	NY x				trade&industry magazine	updates for journalism
27	Julian Weiss	journalist	MD x				trade&industry magazine	updates for journalism
27	Karen Thuermer	journalist	PA x				trade&industry magazine	updates for journalism
27	Josh Martin	journalist	NY x				trade&industry magazine	updates for journalism
27	Norm Sklarewitz	journalist	CA x				trade&industry magazine	updates for journalism
27	Guled Aden	enjoydubai.com	DC x				business groups list of contacts	seeking investment in internet project
29	Waleed Sayed	Al Sharief International Corp.	NY x				electronic equipment wholesalers and manufacturers in dubai	contact to trade electronic equipment
29	Alexander Karimi		NE x				American oil company in Dubai	dubai based us oil companies - seeking business with
30	Lamond Shumaker	Purple Haziz	TX x			x	at a. bus. ent. icily. in figs. /a up. m/b. bus grps in dxb	seeking business partners in dubai
30	Robert Couch	Kling Libquist	PA x			x	at a. bus. ent. icily. in figs. /a up. m/b	business in dubai
30	Kishor Parekh	F&M Malco Inc.	OH x			x	at a. bus. dxb. ent. icily. in figs. /a gde. /a up	feasibility on label all establishment
		TOTAL ENTRIES: 24						
		CATEGORY TOTALS	23	4	3			

TOURISM ASSISTANCE GIVEN JUNE 2000

As	Wt	Or	FU	First Name	Last Name	Company	State	Assistance	Interest/Source
DG	x			Dennis	Dione		Quebec	cruise/tour/wt/bird/tours/at a gl	general info
DG	x			Barbara	Redding	Wessmann Travel Report	TX	full tour & culture kit	media kit update
DG	x			Fai	Zel			list of NA tour ops	N.A. tour operators
DG	x			Amberlee	Huggins	World Financial Seminars	MD	full incentive kit	Incentives & Mng Intl - The Workbook
DG	x			S.	Bharath, MD	Lake Region Clinic PC	ND	full incentive kit	Incentives & Mng Intl - The Workbook
DG	x			Diane	Bryson Klomp	The Producers, Inc.	MN	full incentive kit	Incentives & Mng Intl - The Workbook
DG	x			Doug	Aulen	Maytag International	IL	full incentive kit	Incentives & Mng Intl - The Workbook
DG	x			Kesia	Pitt		NJ	Dest. 00	hotels & night clubs
DG	x			Mal	McCarthy		CA	hert/tours/wt/golf/at a gl	visiting relative in DXB
DG	x			Connie	Leigh	Giffin Manne Travel	FL	full tour kit	Dubai trip in Nov '00 & other AGCC states
DG	x			Randy	White		MO	full tourism kit with emirates airlines & hotel info	Business Traveler Mag. silent auction of UNICEF winner
DG	x			Rich	Streck		GA	full media kit with slides	Travel Publicity Leads
DG	x			Lorry	Heverly		LA	full tour, culture and underwater sport kit	Travel Publicity Leads
DG	x			Ric	Manno		DC	full tourism kit	summer '00 visit
DG	x			Mary	Greenhall	British Airways	NY	full tourism kit	general info on tours
DG	x			Natasha		Uniglobe Excursion Travel	New Foundland	full tourism kit	clients' '01 visit
DG	x			Kitty	Yancey	USA Today	VA	full media kit with slides	ref. By Mohammed Khamis
DG	x			Lydia	Moss		NY	do's & don'ts/cultural & heritage slides	writer story on DXB
DG	x			Mr. Joseph	Danisker		MA	at a gl/wt/golf/hert/bird/tours/net	winter '01 visit
DG	x			Jamie	Barchett		MI	dest.	sales leads from Destec-brochure fulfillment web site
DG	x			Conlina	Pucher		FL	tours/hert/dest/wt/golf/cruise/gt incentive/bird	sales leads from Destec-brochure fulfillment web site
DG	x			Jeff	Mohr	Destec	MN	full incentive, conf & mng kit	sales leads from Destec-brochure fulfillment web site
DG	x			Bernard	Siegener		CO	airports/dest/at a gl/cruise/wt/golf/tours/bird/hert/net, flyer	Emirates Airlines employment opportunities
DG	x			Jenny	Barta		ND	dest manual	sales leads from Destec-brochure fulfillment web site
DG	x			Madalena	Santos		Portugal	tours/hert/dest/conf & exid/wt/cruise/gt incentive/bird	sales leads from Destec-brochure fulfillment web site
DG	x			Piscilla	Jorge		Brasil	full tour & heritage/culture kit	student of tourism
DG	x			Jeanne	Creasey	Jeanne Rose Travel Inc.	FL	full tour & heritage/culture kit	Seaborn '01 cruise
DG	x			Mr.	Darwish		NY	tours, heritage/culture kit with various hotel info	general requested info
DG	x			Dr. P.	O'Boyle Kelly		Ont. Canada	at a gl/hert/bird/wt/golf/cruise/tours	general tours
DG	x			Reha	Vasani		PA	at a glance/hert/wt/tours	Nov '00 visit
DG	x			Luther	Bradford		LA	dest/gt incentive	sales leads from Destec-brochure fulfillment web site

Codes:

As: assistant's initials

Wt: writer's response

Or: oral response

FU: JP

DATE NAME	COMPANY	STATE	CONF	FZ	TOU	ASSISTANCE	INTERESTS SOURCE
02	Moses Cohen	COMPASS FORWARD	NY	X		emirates bank details	banking info
02	Mr. Kawshar	Bhuiyan Inc.	NY	X		perfume traders	trading perfume
02	Kan Tanons	Universal Marketing Wholesalers		X		UAE yellow pages website, cookie manufacturers	business with dubai
03	Alina Villanueva	Zanetti Inc.	CA	X	X	atiz, at a, bus dxb, ent, icily, in figs, /a gde, /a up	business opportunities
03	Louis Giuliano	7 Seas Enterprise	CA	X	X	atiz, at a, bus, dest, ent, icily, in figs, m/b, com CDROM, cal	business interest
03	Alexander Zykovic	ANA Robotics Development Corp.	Canada	X	X	atiz, at a, bus dxb, cargo village, dest, ent, in figs, icily, /a	technology/garment trading
11	Maurice Darwich	APAX Travel & Tours	NY	X		carpet traders in dubai	trading carpets
12	George Wissa	General Motors	MI	X		enterprise dubai	salas
16	Tony Foley	Sigr-A-Rama	FL	X		at a, bus, ent, in figs, m/b, bus grps list	franchising in dubai
16	Lisa Shisholm	Aware Environmental	NC	X	X	atiz, at a, ent, in figs, icily, /a gde, /a dir, /a up, /a lined	environmental regulation involved in setting up in JAI
16	John Malcolm	NY Department of Parks	NY	X		car dealers	trading in cars
17	Jeannine Narcisse		Canada	X		confirng, visa info, list of art galleries	exhibiting art in dubai
19	Hamid		N	X		schools in dubai	taxd schools in dubai list
19	Hugh Uhart	Smoothie King	LA	X		at a, bus dxb, ent, in figs, m/b, mte 2001broch, bus grps list	franchising in dubai - finding master franchisor for i
19	Pizzoz Sharahi	Conassat Resources	MO	X		juicery dairy bottling companies	trading with dubai
22	Dr. Hamad	Quatum	MI	X	X	atiz, at a, bus, ent, icily, in figs, /a up, m/b, lawyer, med	medical business info
24	Mario Sarataz	The Luxury Group	CA	X		pharmaceutical list	vitamin trading
24	Robert Van Ouwekerk		FL	X		at a, bus, ent, in figs, m/b, leading bus grps, litr business	sell herbal products in dxb
24	Dennis G. Fuller	Tutor Time	FL	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	franchise learning center
24	Patrick Wilson	Arturo's	Canada	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	franchise food outlet
24	Tamara A. Wallace	The Alternative Board	CO	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	consulting franchise
24	Emad Kaykous	Sbarro	NY	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	franchise food outlet
24	Cheryl Kempf	Restaurant Systems International	NY	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	food franchise group
24	Joe Mitr	ERA Advantage Realty	FL	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	realty
24	Anil Sanne	Metromails Inc	MI	X		at a, bus, ent, in figs, m/b, icily, leading bus grps, litr	franchise food outlet
24	Bill Salin	Roll-A-Way Storm & Security	FL	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	window coverings franchise
24	Richard Black	National Refrigeration Services	FL	X	X	at a, bus, ent, in figs, m/b, atz, /a up, hert, sk saeed, goil	commercial refrigeration franchise
24	Thomas C. Bryant	Manchu Wok	FL	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	franchise food outlet
24	Bachir Mhoubi	Cinnamon	GA	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	pastry franchise food outlet
31	J. Marc Mushkin	El Torito Company	CA	X		at a, bus, ent, in figs, m/b, leading bus grps, litr	franchise food outlet
31	Mosalea Abbasi		Canada	X		m/b, bus dxb, /a directory	establish business in dubai
31	Hugh Uhart	Smoothie King	LA	X		m/b, bus dxb	more franchising
	TOTAL ENTRIES: 32						
	CATEGORY TOTALS:		32	7	2		

Media & Information:

Database Update:

1. Enterprise Newsletter Contacts (1618 labels)
2. Jebel Ali Database (67 labels)
3. Franchise 2000 DB (174 labels)
4. Incentive Houses (436 labels)
5. Tour Operators and Travel Agents (444 labels)
6. Travel Agent Mag. Sales Leads - east¢ral (272 labels)
7. NA/SA Tour Ops with Dubai Programs (41 labels)
8. MAPTA (49 labels)
9. Nonprofit Organizations (31 labels)
10. Media/Publications (194 labels)

Telephone Inquiries:

TOTAL Inquiries: **107**

Breakdown of Inquiries:

Commerce Inquiries = 74 total

28 By Company	4 By Individual
9 Embassy Referrals	3 Jebel Ali FZ
2 Commercial Directory	4 Internet City FZ
5 Trade Leads	5 Airport Freezone
8 OSIC requests	6 Visa Questions

Tourism Inquiries = 33 total

1 Cruise individual	9 By Individual
4 Trade Show & Exhibitions	1 Employment
3 Travel Agencies	0 Incentive Houses
7 Tour Operators	8 Media/Advertising

MONTHLY ACTIVITY REPORT

March, 2000

NORTH AMERICA - EAST and CENTRAL

HEAD OFFICE PROJECTS

Name: Seatrade 2000
Date: 07-10 March, 2000
Place: Miami
Exhibited at this large cruise industry trade show, using a purpose built 20' x 30' peninsula booth, using a construction theme to highlight the new Dubai Cruise Terminal. DTCM was represented by 3 participants, with 8 co-participants also attending. See separate trip report.

Name: Arabian Travel Market
Date: 02-05 May, 2000
Place: Dubai
Issued invitation to leading tour operators to attend the upcoming ATM as hosted buyers. Coordinated invitees with our Los Angeles. Following up re acceptances.

Name: International Golf Travel Market
Date: 10-13 December, 2000
Place: Jacksonville
Requested information from organizers and began booking booth space to secure a proper location. Coordinating allotted budget to preplan publicity/advertisement, etc.

Name: Arabian Travel Market
Date: 05-05 May, 2000
Place: Dubai
Issued invitation to leading tour operators to attend the upcoming ATM as hosted buyers. Coordinated invitees with our Los Angeles.

CRM/ISS
REGISTRATION UNIT
2000 SEP 29 AM 10:58

DOMESTIC PROJECTS

Received confirmation of 500 person international meeting from Nortel Canada. The April 2001 event will be organized by Maritz Canada.

Received confirmation of 150 person group international meeting from Galileo. The April 2000 event will be handled by the Premier Group using United Airlines and Emirates.

Discussed the upcoming Dubai travel/tourism guide with the editors at Conely Planel Publications prior to publication. Several items required fact check. Submitted several ideas that might be included in the guide. The publishers are also producing a Middle East regional guide.

Name: Golf Editors Familiarization Trip
Date: 02-14 March, 2000
Place: Dubai

Accompanied 6 leading golf publication editors and publishers on familiarization trip to Dubai. Attended the Dubai Desert Classic -- welcomed them to DTCM hospitality tent. Toured Dubai city and its golf courses, always trying to avoid the activity of the Desert Classic. See separate trip report.

Name: Canada Golf & Travel Show
Date: 02-05 March, 2000
Place: Toronto

Exhibited at this leading golf travel show using our 10' x 10' portable display stand, with graphics showing Dubai's golf courses and our tourism video showing thruout. Received taped footage of the Dubai Desert Classic, which was shown on the last day, this footage draw additional visitors to the booth. See separate trip report.

Name: ASTA Cruiseifest
Date: 07 April, 2000
Place: Miami

Finalized stand arrangements. Booked travel and accommodation for this cruise travel trade show. Arranged to do two Dubai presentations for Silverseas Cruises reservations staff and company sales management while in Florida for this show.

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Name: Canada Travel & Leisure Show

Date: 27-30 April, 2000

Place: Toronto

Received confirmation to hold 3 half hour presentations to travel trade and traveling public during this show. Arranged booth transportation through show transport.

Name: International Franchise Exhibition

Date: 05-07 May, 2000

Place: Orlando

Received approval to exhibit at this franchise trade show, where we will be located in the new international section. Booked exhibit space and ordered stand furnishings. Preparing customized graphics for the exhibit stand.

Name: American Heart Ball

Date: 25 March, 2000

Place: Atlanta

Represented Dubai at this top-ties social event with proceeds going to charity. All attendees were from the top .005 percent of Georgia society. Together with Malaysia Airlines, we provided a trip to Dubai and Malaysia for the silent auction. This trip was the grand prize and was highlighted thruout the evening.

Name: Univision

Place: Dubai

Met with this television crew while they were in Dubai filming for planned TV show on Dubai which will be shown on Spanish language station in the USA and South America. Finalized their programme and sent to Univision headquarters in Miami.

Assisted Visit

David Belcher and Patty Nickel

Followed up on the assisted visit of these two journalists, who have written articles which will appear in two Texas newspapers in May.

Going Global Sponsorship

Received approval to sponsor the golf tournament at November 2000, Going Global event, organized by Successful Meetings magazine.

Leading meeting planners are invited by the magazine for a series weekend seminar and preplanned on-on-one meetings. We will receive maximum publicity at the event and editorial in the magazine.

MARKETING

Began dialogue with Academy for International Studies (Alberta, Canada), planning to open a Canadian school in Dubai. Advised their Director concerning planned trip to Dubai for feasibility study.

Contacted the president of Irwin Naturals 4 Heath concerning their dormant application to establish an office for distribution purposes in the Jebel Ali Free Zone. Wants to proceed but at a slower pace.

Contacted the director of Mercure Consulting concerning the submission of their documents to open a warehouse in the Jebel Ali Free Zone.

Attested to the documents of Filter Specialists Inc. prior to their being submitted to the Jebel Ali Free Zone.

Worked with Odyssey Tours to organize Fall 2000 Birdwatching tour for 6 nights in Dubai. This tour will be wholesaled through several zoological and non-profit organization. Offered to do joint presentations to clients if deemed advantageous.

Forwarded list of Dubai DMC's and assisted in contacting them for Dockry Productions (who were invited to Going Global event in Bermuda in 1999), planning TOP President's Group to Dubai in 2001. This incentive program is for 8 rooms, 14 days back to back for 10 separate groups.

Coordinated complimentary accommodations at Ritz Carlton Dubai, along with visas and Dubai ground tours, to be added to Malaysia Airlines package to Kuala Lumpur, which will be auctioned on public television in the New York tri-state area over the 31 May - 04 June period.

Assisted Mary Liepold, Industry Relations Manager of Carlson Marketing with arrangements for her Dubai site inspection over the 18-21 April period. Offered suggestions on sites she might look into for events with her Lucent Technologies March 2001 group.

American Express Platinum Card Call Center
Hosted buffet lunch for 150 telephone sales people and presented Dubai seminar during the meal. Very receptive audience.

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Presented Dubai as a destination to Century Travel in Atlanta, a high end travel wholesaler. Within one week, we received confirmation of an 8 person group to Dubai in Fall 2000.

Met with 12 senior management and travel consultants at Navigant (Atlanta, Georgia) and presented Dubai and video.

Met with 10 senior management and travel planners at World Travel Partners (Atlanta, Georgia, top API luxury travel agent and presented Dubai and video.

Met with 15 travel consultants and senior management of Bronwell Destination (Birmingham, AL) to introduce them to Dubai. Met with their incentive department and carried out a presentation, with video.

Met with Director, National Accounts and 5 planners at US Motivation (Atlanta, GA), a large international incentive planner, and updated them on developments in Dubai.

Emirates Airline

Met with Director North America to discuss co-participation at upcoming trade shows. Also discussed how we could work together in developing the leisure travel market to Dubai.

MEDIA AND INFORMATION

Seven page article, "The Desert In Bloom" appeared in the latest issue of Christophorus, the in house magazine for U.S. based Porsche owners.

Half-page article on Dubai appeared in the Sunday travel section of The Telegram & Gazette (circulation 80,000) in Boston.

Fact checked and offered suggestions for journalist Stan Murray, who is preparing an article for April inclusion in International Herald Tribune travel section.

ADMINISTRATION

Developed and produced Dubai Cruise Terminal stickers which will be affixed to all correspondence mailed from this office

Media & Information:

Database Update:

1. Enterprise Newsletter Contacts (1606 labels)
2. Jebel Ali Database (67 labels)
3. Cruise DB (471 labels)
4. Incentive Houses (208 labels)
5. Tour Operators and Travel Agents (176)
6. Travel Agent Mag. Sales Leads - eat¢ral (276 labels)
7. USTOA Members (107 labels)
8. Golf Tour Operators (23 labels)

Mailings:

Commerce/Tourism Promotion Mailings:

1. Enterprise Dubai Mailing - (1674 labels)
2. Destination 2000 - (67 labels)

Telephone Inquiries:

TOTAL Inquiries: 174

Breakdown of Inquiries:

Commerce Inquiries = 88 total

21 By Company	18 By Individual
11 Embassy Referrals	11 Jebel Ali FZ
1 Commercial Directory Offers	9 Internet City FZ
5 Trade Leads	4 Airport Freezone
8 OSIC requests	

Tourism Inquiries = 86 total

10 Trade Show/Exhibition Follow-Ups	18 By Individual
12 Visa Questions	2 Cruise Individual
13 Trade Show & Exhibitions	1 Employment
7 Travel Agents	2 Incentive Houses
5 Tour Operators	16 Media/Advertising

ASSISTANCE GIVEN REPORT

March 2000

DATE	NAME	COMPANY	STAT	COM	J	A	TOU	ASSISTANCE	INTERESTS	SOURCE
		MARCH								
01	Ahmed Said	Respiratory Care Services Inc	R	x				calendar of events		
02	Ray Ashang	Baum Corp.	TX	x				faxed list of shipping agents in dubai		shipping vehicles
03	Fahed Maile	Toahiba	CA	x	x			at a, bus, ent, info, golf, hort, museum, sk asad, wtr		vis/business info
03	Kamil Al-Maksoosi	Celestica	CO	x				at a, bus, ent, in figs, icity		interested in dubai internet city
03	Upel Rahman	Intelligent	MA		x			at a, ent, in figs, /a gde, /a up		/a interest
06	Ahmed Y. Sadi	Respiratory Care Services	R	x				tradeshaw info		information on the medical conference
09	Nicholas Rime		CR	x		x		at a, bus dxb, ent, golf, hort, in figs, icity, museum, sk asad		general info
10	Omer Elrahman	DesignTech International Inc.	VA	x				list of contacts in dubai		selected automobile companies in dubai
10	Salm Bougaleya	Palisades Garden	NJ	x				at a, bus, ent, icity, info, m/b		electronic wholesalers and general info
10	Geoff Darling	Active International	NY	x	x			at a, bus, dest, ent, info, icity, /a gde, /a up, american s		info on /a freezone and schools for family
10	Rick Brown	Comtek International	CT	x				faxed food traders list		trade food products
10	Earl McClure	International Projects Group	VA	x				list of contacts		seeking joint venture opportunities
13	Jonathan Oliver	Marshall Group LLC	NH	x	x	x		at a, atz, bus, ent, golf, hort, in figs, icity, /a gde, /a up, m		interested in oil industry
20	Steve Paldemore		SC		x			at a, atz, ent, info, icity, /a gde, /a up, /a dir, m/b, w		establishing in /a
20	Mike Matsuo		Canada	x	x	x		at a, atz, bus, ent, golf, info, hort, icity, m/b, /a up, tour		general business
20	Jeanine Narcisse	Mon Réve	Canada	x		x		at a, busdxb, dest, ent, school list		trading in corporate artwork
21	Alli Allan	American Furniture Co	TX	x				faxed list of furniture traders		trade in furniture
23	Gasper Almeida		UT		x			at a, atz, ent, icity, info, /a gde, /a dir, /a inserts, /a		establishing in /a
23	Penny Farris	Spectrum Water International	CA	x	x			at a, atz, bus, ent, icity, in figs, /a inserts, /a up		establishing in /a
23	Uzma Ahmad	World Bank	DC		x			at a, atz, ent, icity, info, /a gde, /a up		establishing in /a
23	John Juliano	Techno Marine	Canada	x				at a, atz, bus, ent, info, /a up, icity, c-video		manufacture floating docks for marina's -- exhib in t
24	Max Visconti	International Student Network	PA	x		x		(50x) at a, in figs, ent, hort, m/b, (30x) golf, wtr		international educators conference/show
24	Jackie	Spartan Travel	MI	x	x	x		bus dxb, ent, hort, /a gde, /a dir, dest, at a, tours, golf, w		
24	Owen Gray	Fletcher Spaght	MA	x	x			at a, atz, bus dxb, ent, in figs, icity, /a up, /a inserts, m/		for study
30	Frantz Pierre		R	x	x	x		at a, ent, handbook, dest, m/b, l city, /a up, /a gde		
30	Michael Green		MA	x	x	x		at a, ent, handbook, icity, /a gde, m/b, dest		architectural engineers
31	Sunair AlQudasi	ICI Architecture	IL	x				list of architects		interested in trading used vehicles
31	Brima Dah		DC	x				at a, busdxb, ent, in figs, /a up, car dealers		
31	Gilgil Davies		GA	x		x		at a, bus dxb, ent, golf, hort, in figs, m/b, tour, wtr, trade		import/export
31	Keroly Barbez	American Investment Sources Corp.	FL	x				at a, bus, ent, in figs, /a up, bank/investment firms		investment in telecom and internet service providers
31	Sunair Al Qudai	ICI Architecture	IL	x				list of american companies in dubai		
31	Harid Abdespour	Gateway HomeCare	IN	x				at a, bus, ent, icity, (2) /a up, traders/36		
		TOTAL ENTRIES: 32								
		CATEGORY TOTALS	28	12	11					

Tourism Assistance Given March 2000

Ref	WFOFU	First Name	Last Name	Company	State/Assistance	Interest/Source
1	WFOFU	Maged			MI list of hotels	general info
2	HJ	M. Dawn	Winterspoon	Carson Mtg Gp	CA 2c wild wadi, jumeirah bch, burj al arab	incentive related info
3	HJ	Ali	Alimam		MD tourism & commerce pack/list of hotels	general info
4	PK	Jeff	Moscowitz	Premier Sporting Vacations	PA 30 dest/15 at a glance	NA tour op - DWG 00 grp. trip
5	HJ	Vera	Loewy		VA at a glance/heritage/museum/sh speedwrtbus schedule/hotels	March 00 visit
6	DG	Dr. Pwin	Winer	Gill Intl Travel	VA at a glance/cruise/tours/seafair/golf/vr	Apr 5 00 Legend of the Seas cruise
7	DG	Pat	Patel	Patel	CN full pack/000 shells	Toronto Golf & Travel Show/golf / stopovers
8	DG	Linda	Badr	HMF	MI dest 00	Travel Agent Mag ad lead
9	DG	Eva	Lija	Varey Travel SVCS	FL full tourism pack	clients visiting DXB
10	DG	Ally	McCormick		NY full tourism pack	(travel agent) info for client
11	HJ	Haynes	Flues		AZ tourism & commerce pack	general info
12	DG	Eustace	Fernandez	Aero Tours Intl.	CN 75 at a glance/1 enterprise/8 burj al arab/list of canadian incentive houses	Toronto Golf & Travel Show
13	DG	Robert	Cunning		MA burj al arab/enterprise/1 glance	Feb 13th Boston Globe pub. Lead
14	DG	Edwin T.	Nance, Jr.		CO at a glance/heritage/tours/birdcreek airlines	Intl. Travel News lead/June 00 DXB-Oman visit
15	DG	Marion	Heilman	Society of Am. Travel Writers	TX NA tour operators	Interest in promoting DXB
16	DG	John	Salzman	Travelweek (travel trade publication)	CN full press pack with slides	Toronto Golf & Travel Show
17	DG	Terry	Smith	Ontario Ministry of Tourism	CN full press pack	Toronto Golf & Travel Show
18	DG	Richard	Eales	Fairway Golf Vacations	CN full tourism/golf pack	Toronto Golf & Travel Show
19	DG	Michael	Harrington	Fairway Golf Vacations	CN full tourism/golf pack	Toronto Golf & Travel Show
20	DG	Robert	Lambert	CAA	CN full tourism/golf pack	Toronto Golf & Travel Show
21	DG	Shirley	Raad	TSC	NY NA tour ops/full tourism pack	Interested in selling dxb package
22	DG	Beverly	Burgess	Carson Wagonit Harvey's Travel	MA at a glance/tour/vr/cruise	general tourism info
23	DG	Linda	Burgess	Spanning the Globe Travel	NF posters	to be displayed in office
24	DG	Carol	Walker		MD dest col/enterprise	updated tourism manual
25	DG	Bruno	Gambini		WI dest col/enterprise	for university's library
26	DG	Hank	Kryger		NY 2c Jun Bch/LW Marriot/1 dest 00	May 00 Yemen-DXB tour via EK-Frankfurt
27	DG	Hank	Kryger	Dollinger Travel	MD 2c Jun Bch/LW Marriot/1 dest 00	for clients info
28	DG	Carolyn	Palazzo	Landmark Communications	Ont. faxed NA tour operators	general info
29	DG	Dave	Feinberg		CO full pack with airline info and beta tourism video tape	Norrell's communications co.-incentives
30	DG	William	Kachen	CPA	CO various info on beach front hotel properties	hotel employment
31	DG	Douglas	Neims	Air Cargo World	MD full tourism pack with various hotel info	high interest in visiting DXB
32	DG	Ayman	Al-Awadhi		CO at a glance/tour/vr/cruise/dest 00 kit	attending DXB air show Nov. 00
33	DG	Marcia	Grunwald	Twesbury Travel	CO posters	university's international day participation
34	DG	Linda	Riley		NY dest 00/enterprise	intl. Dest update
35	DG	Donald	King	Kings Travel Service	OH golf/vr/at a glance/tour/vr/museum/sh speed	visiting DXB via Singapore Airlines
36	DG	Michael	Bless	Pacific Holidays	AL full tourism pack	general tourism info
37	DG	Harrell	Laner	University of British Columbia	NY full tourism pack	specializes in Asia/DXB stopovers
38	DG	Rochan	Roche	BA employee	BC at a glance	general tourism info
39	DG	Nancy	Brookes	Pisa Brother Travel	NY tours and heritage pack/list of med price hotels	Apr. 00 visit via MAS
40	DG	Hans	Kuono		FL full tourism pack/burj al arab/dest 00	jumeirah bch hotel interest
41	DG	Hans	Kuono		FL tours & heritage pack/yat regency hotel/list of traditional greetings	DXB cruise 2001 on Crystal Symphony

Codes:

As: assistant's initials
W: written response

Or: oral response
FU: followup

**Pauline Bergé
Golf Press Trip
Dubai - March 1 - 7, 2000
March 1 - 7, 2000**

Participant Pauline Bergé (MTNA)

After careful evaluation of credentials and potential, a group of 6 Golf magazine Editors and Publishers were invited by the DTCM - USA West Coast for a Press Trip to Dubai. This Press Trip was handed-over to MTNA on January 27, 2000, a month prior to the actual trip.

All Journalists and Editors had been invited and the dates were fixed to coincide with the Dubai Desert Classic. All had confirmed their attendance for the above mentioned dates prior to the hand-over and a change of dates was not in question.

When MTNA took-over the file and started working on the file, she rather quickly realized the challenges that laid ahead knowing that this trip also coincided with the Opening of the Dubai Shopping Festival and the Dubai Desert Classic and many other missions handled by DTCM - HO.

The most important aspect for a Golf Travel Writer is to be able to experience the golf courses as well as experience the excitement that a city has to offer. In terms of excitement for the city, the writers and editors got a fair share seen the events organized around the DSF 2000. Needless to say that the Golf was great but experienced less than expected.

A questionnaire was sent to the participants upon return of their trip to Dubai in order to seek some feedback on the overall organization of the press trip and also to seek the commitments for editorials within their magazines.

MTNA spent 3 days at DTCM - HO in order to finalize the program and a tremendous amount of time on the phone in order to secure the maximum number of rounds of golf at the various course. Thanks to the help of MME and his secretary this was secured at best, considering the circumstances. This meant that at certain golf course only 9 holes were played instead of 18.

Kindly find hereunder the list of editorial that have been confirmed with the various magazines:

Desert Golf	June 2000	5 Pages with pictures
Colorado Golf	September 2000	5 Pages with Pictures
Washington Golf Monthly	January 2001	12 Pages with Pictures

**Senior Golfer
Golfink / Perry Golf**

Sept. or Dec. 2000

TBA

Website mention with Immediate Effect + working to getting the Shell Classic to Dubai in 2001
+ working with Perry Golf in order to secure groups to Dubai and feature in their very upscale catalogue

Monique Burns (Independent)

Will secure articles in leading and upscale Travel magazines

In conclusion, the participants were the right mix in terms to getting Dubai in the golf press, however, I would highly suggest not to take any golf press trips to Dubai during the Dubai Desert Classic. These journalists were not Tournament Writers and therefore were not really interested in the Desert Classic. I must mention that they enjoyed their day at the tournament anyway.

The articles will be forwarded to DTCM - HO in due time as and when the articles appear in their magazines.

Report Summary

Toronto Golf and Travel Show 2 - 5 March 2000

Participate: Donna M. Gonzalez
Tourism Coordinator, NA

The 11th Annual Toronto Golf and Travel Show took place at the Metro Toronto Convention Center in downtown Toronto, Canada. Dubai exhibited on a 10' x 10' booth space using our 10' x 10' portable stand with shadow box, displaying artifacts and silver jewelry from Dubai. Graphics were displayed on the stand, specifically golfing graphics to capture the interest of the targeted attendees. A 6-foot draped tabletop was used for handout literature and a 26" monitor/VHS that played our looped tourism video. Dubai golf towels were used as giveaways to attendees who were knowledgeable of Dubai-- which quantity ran short, as most Canadians knew of Dubai.

Our booth was join by one of our Canadian's tour operators, Mr. Eustace Fernandez, Vice President, Aero Tours. Mr. Fernandez was most helpful handing out his golf and stopover programs, with costings, for many to sample. His knowledge of Dubai, being that he had lived and worked in the travel industry in Dubai for 13 years, was also another helpful tool.

Dubai was well received with full interest and knowledge with many knowing of our destination, as well as having visited, having a relative, or a friend in Dubai. The Canadian's are much more aware with enthusiasm and acceptance of the Middle Eastern city, Dubai, than most U.S. citizens are.

A helpful spark was the European PGA - Dubai Desert Classic coinciding with the Golf & Travel Show. Many passed by announcing that the Desert Classic was taking place...and who was winning, etc.

On that note, tried to set up a connecting cable from the convention center to Dubai booth's monitor to televise the Desert Classic tournament for all to view. However, the convention center at the present does not have such a hook-up, but will be equipped with cable connection for exhibitors in the near future. Furthermore, Mr. Fernandez had video taped the third round of the Dubai Desert Classic, which was view on the booth's monitor the last day of the show. It really drew an audience.

The Golf Show

Brad Ewart, Executive Producer/Host

This televised golf magazine show features around-the-world golf destination aired on two of Canada's sports channels. The featured course of the week will also include the local region to give the viewer a complete understanding of that area. Mr. Ewart is very interested in featuring Dubai as one of the show's episodes. This would be an excellent opportunity to have one of Dubai's golf courses aired on this show, as the Canadian golf market is very keen to Dubai.

Passed on the Golf Show's information kit to Manager, Tourism for review and follow-up.

Tags Plus

Paul Martin, Vice-President, Sales and Marketing

Mr. Martin visited Dubai's booth to let us know about his involvement with the Dubai Desert Classic '00 production of golf bag tags for the PGA players. Helped Mr. Martin by giving him a print of the Emirates Golf Club logo for tag production.

Golfer's Guide

David Greenaway, Account Manager

This Guide is a free advertisement service for golf advertiser such as golf courses/resorts, golf destinations, etc. The Guide makes its income by selling to the Greater Toronto area, which in turn, the more destinations/resorts advertise, the better the sell.

Passed on the Golfer's Guide information kit to Manager, Tourism for review.

Toronto Sun

Steve Payne

Sent requested slides of Dubai's golf courses to be featured in the Sun's travel section on exotic golf destinations. The Sun will be forwarding us a copy of this issue within the next couple of weeks, once printed.

Conclusion

Recommend participation next year due to an excellent response from this Canadian consumer market, as well as Canadian tour operators ready and willing to feature Dubai in their golf holiday packages. Hopefully the Dubai Desert Classic will coincide with the 2001 show, as this year--helping boost the awareness of Dubai as an exotic golf destination. Suggest having better golf graphics for stand, especially floodlit courses, which was a huge amazement to the Canadian golfers. A larger quantity of brochures and giveaways are definitely recommended for the Toronto Golf and Travel Show 2001.

Contacts with brief details

Gill International Travel

Mit Patel, Managing Director

This Canadian tour operator was surprised, as well as pleased, to see someone representing one of the emirates of the UAE in Canada. Mr. Patel already has a Dubai 5-day stopover included with his India/Pakistan program. He is also starting a golf holiday program for small groups, as well as a stop over holiday program for this summer of 2000. With several other offices across Canada, Mr. Patel has a much broader market to promote Dubai to the Canadian consumer.

Sent a full Dubai literature kit and shells to start printing his Dubai summer 2000 programs.

Fairways Golf Vacations/Golf Holidays

Richard Eales, President and Michael Harrington, Director Golf Holidays

Fairways is a Canadian golf tour operator with high interest to include a Dubai golf holiday with their existing programs. Discussed Dubai's golf courses and other tourism sites that could be included, as well as shells that our office could provide him with. Mr. Eales would like to arrange a Dubai site inspection before selling Dubai as a golf holiday. Sent a full Dubai literature kit, with golf course info and a list of DMCs in Dubai. Pauline Bergé will follow-up with this company during the Canadian Travel and Leisure Show, April '00.

CAA Travel, Inc. (Canadian Automobile Association)

Robert Lambert, Manager

Has high interest--was especially impressed with Dubai floodlit golf courses. Send requested literature kit and will follow-up.

Ontario Golf News

Karen Spisak

Would like to do a story on golfing in Dubai. Also discussed various sites and tours in Dubai. Ms. Spisak will be contacting Pauline Bergé to discussed details.

Ontario Tourism Division

Terry Smith, Director

Sent requested Dubai tourism kit to be included in Ontario's Tourism Research Library for Canadians interested in Dubai's tourism, policies, etc., for future travel.

Travelweek

John Paton

Mr. Paton visited Dubai's booth to talk about advertising in his travel trade publication for the Canadian market. He mailed our office a full information pack about his publication, as well as Travelweek's travel directory and guide. Will forward to Director-NA for consideration for US office's 2001 advertising budget. Sent full media kit and will follow-up with Manager, Tourism for 2001 advertising strategies.

Trip Report

Seatrade 2000

07-10 March

Miami

Attending

Peter G. Streng	Government Of Dubai, Philadelphia
Chuck Heath	Government Of Dubai, Dubai
Abdul Rahim Abdulla	Government Of Dubai, Dubai

Co-participants

Inger Rasmussen	Orient Tours, Dubai
Shashi Npir	GAC, Dubai
Peter Sampayo	Net Tours, Dubai
Dieter Von Lehsten	SNTTA Emirates, New York
Gunter Sternberg	Rais Hassan Saadi Group, Dubai
Skip Tiedemann	Emirates, Houston
Frederick Fontarosa	Barwil, Dubai
Thierry Bertin	Hyatt Regency, Dubai

The Dubai stand occupied a 20' x 30' peninsula at the entrance to the hall. It was constructed in an "under construction" design, with bare wood, cinder blocks, and yellow construction tape outlining the perimeter of the booth. There was a wooden shed to hold co-participants personal articles, brochures and literature, and stand hospitality items. A model of the new Dubai cruise terminal was prominently displayed.

Traffic to the stand was brisk for the first two days of the show, then slowed somewhat on the last two days. Cruise line executives, itinerary planners, and CEO's were in attendance, stopping by our booth to discuss Dubai and learn about its new cruise terminal. Pre-arranged meetings were scheduled by some of the co-participants, with other choosing to meet with clients at their booths.

In depth meetings were held with representatives of Silversea Cruises, Royal Caribbean International, Crystal Cruises, Cunard/Seabourn, Radisson Seven Seas, and Star Clippers, among others. There was also a steady movement of travel trade (Specializing in the cruise industry) to the booth.

The nearby location of GAC (directly abutting our stand, on their own 10' x 20' stand), the Sultanate of Oman, the Government Of India Tourism, and an Iranian

tour company served to heighten awareness of the many cruise possibilities in the Gulf region. There was continued cross traffic, showing that this approach was working.

Conclusion:

The prime visibility and the availability of so many top cruise executives make this show an invaluable tool in showcasing Dubai and our efforts to attract cruise lines, to the cruise line trade. The design of this years stand was meant to announce the new Dubai cruise terminal and was successful in doing so. In view of the continued positive feedback from this show. I would recommend exhibiting again next year, perhaps using a "Grand Opening" theme to highlight the opening of our cruise terminal.

MONTHLY ACTIVITY REPORT

February 2000

NORTH AMERICA - EAST and CENTRAL

HEAD OFFICE PROJECTS

Name: Seatrade 2000
Date: 07-10 March 2000
Place: Miami

Finalized design for our exhibit stand at this large cruise exhibit - W
Displays advised their design had been chosen. Received souvenir
keychains and forwarded a supply to Head Office. Completed mailout
of "blueprint" exhibit invitations. Revised hotel rooming lists and
arranged for coparticipant exhibitor badges. Monitored shipment of
stand supplies from Dubai.

CRM/ISS
REGISTRATION UNIT
2000 SEP 29 AM 10:58

Name: Arabian Travel Market
Date: 02-05 May 2000
Place: Dubai

On follow-up with Head Office, we received approval to invite 6 tour
operators from North America. Advised Los Angeles office and began
inviting from our leading candidates.

DOMESTIC PROJECTS

Name: Golf Travel Editors Familiarization Trip
Date: 02-14 March
Place: Dubai

Finalized golfing itinerary for editors of leading golf publications.
Received tickets and visas and forwarded to participants. Pauline Bergé
preceded the group to reconfirm all arrangements.

Name: Canada Golf & Travel Show
Date: 02-05 March
Place: Toronto

Booked travel and accommodation for this show. Forwarded brochures
and exhibit stand to show site.

Name: ASTA CruiseFest

Date: 05-08 April

Place: Miami

Made booth arrangements and ordered booth furnishings.
Booked transportation and accommodation.

Place: Canada Travel & Leisure Show

Date: 28-30 April

Place: Toronto, Canada

Contacted organizers and received exhibitors manual. Made the arrangements and ordered furnishings. Requested daily slots to show Dubai video at travel presentations theatre.

Name: Assisted Visit - Jane Citron

Date: 20-24 February

Place: Dubai

Coordinated visit with Dubai food writer Shoka Hejmadi for Mrs. Citron while she is in Dubai.

MARKETING

Met with Betty Myers of Maritz regarding an incentive group of 650 to Dubai in April 2000. The group is currently booked for Vienna, but wishes to cancel due to political situation. Provided complete information packets and offered to do joint presentation to client.

Carlson Marketing Group

Assisted Carlson Group with contacts at Jumeirah Beach Hotel and played a role in renegotiating quoted conference room costs during Lucent Technologies March 2001 meeting.

Midwest Marketing Visit

07-10 February

Minneapolis and Chicago

Met with leading tour operators and incentive planners and provided presentations to their sales and reservations staff. Did joint presentation to their leading agencies with large tour operator Isram. Met with Emirates, Chicago and discussed matters of mutual interest. See complete report following.

Carlson Marketing Group

Requested large shipment of brochures to be distributed to attendees at NCR annual conference in Nassau. Attendees at this conference are expected to be among the 2500 who will be at next year's conference in Dubai.

Carlson Marketing Group

Coordinated hotel arrangement and gave suggestions on things to do in Dubai for VIP group of 12 persons traveling to the Dubai World Cup.

Spectacular Sports Tours

Followed up with agency owner concerning group for the Dubai World Cup. Forwarded brochures which will be included with tour documents.

Ball Travel Service

Assisted with hotel suggestions (low budget) for student groups on summer "round the world" trip stopping in Dubai for 3 nights.

Premier Group

Provided information on destination management companies to this organizer of 150 person group for 3 nights in Dubai in April 2000.

UTC

Received 2000/2001 brochure, containing 3 Dubai packages, and mailed to travelers/travel agents who had requested information on IT travel to Dubai.

Meeting Professionals International

Began sourcing our donation of three different items for the organization's annual silent auction, which is a fundraiser function for breast cancer research. We will be offering a golf package, a Dubai souk package, and a Burj Al Arab package.

Arranged meetings with several cruise lines while in Miami for Seatrade 2000. Requested times to meet with others concerning Dubai's growing cruise industry. Coordinated several meetings at our booth during convention hours.

Met with Paul Hagen of Roomlink concerning doing business in Dubai. Mr. Hagen will be traveling to Dubai to meet with leading hotels concerning their installing his e-commerce products in their rooms. Provided information and contact details.

Met with Imran Shaikh of Icon Interactive. Mr. Shaikh had many questions about doing business in Jebel Ali Free Zone. Provided complete information and contact details.

Met with attorney Herbert Wolfson, a former Dubai resident who recently relocated to Philadelphia concerning update on things in Dubai. Mr. Wolfson is keen to continue his Dubai business contacts -- will provide ongoing update.

Contacted John Drehen of STM Wireless regarding doing business in Dubai. Answered his questions and provided complete information kit.

Continued follow-up with Canadian Trade Delegation planning April 2000 visit to Dubai. Offered assistance with appointments.

MEDIA AND INFORMATION

Cover photo of Burj Al Arab appears on the current issue of **Conde Nast Traveler** (monthly circulation 762,314) under the heading "Travel's Wild New Look". Inside article contains 2-pages story on the hotel.

Cover photo of Burj Al Arab appears on the current issue of **Cruise International** (circulation 10,000). Inside article contains in-depth mention of Dubai under the headlines "Lands of the Unexpected".

13 February issue of **The Cincinnati Inquirer** newspaper (circulation 196,181) contains 1/2 page article on Dubai

13 February issue of **The Boston Globe** newspaper (circulation 751,021) contained headline article on Dubai on their Sunday travel section.

27 February issue of **St. Petersburg (Florida) Times** (circulation 411,445) contained 3/4 page article on Dubai in their weekly travel section.

Forwarded latest information packet on Burj Al Arab to the editors of **Architectural Digest** for their consideration. They decided that it was not right for their editorial needs and returned material.

Received copies of **The Travel Cafe** and **On Top of the World** television shows which were broadcast on American television and forwarded to Head Office.

Met with representative of **Travel Agent Magazine** to discuss editorial coverage of Dubai in upcoming issues.

ADMINISTRATION

Attested to original documents of **El Jof Enterprises** in preparation for their establishing a business in **Jebel Ali Free Zone**.

Attested to original documents of **Filter Specialists** in preparation for their establishing warehouse in **Jebel Ali Free Zone**.

Attested to original documents of **E-Tech Global Distribution** in preparation for their establishing a business in **Jebel Ali Free Zone**.

Discussed and finalized the layout for our first **DTCM-USA Update**.

**Pauline Bergé
Marketing Visit Report
Minneapolis and Chicago
February 7 - 10, 2000**

Carlson Marketing Group - Head Office in Minneapolis

- Carried-out a slide and video presentation to 25 senior planners, buyers and travel specialists and sales personnel.
- Arranged a Continental Breakfast during the presentation in order to maximize attendance.
- Met with the "Industry Relations" department to discuss future press trip for 6 Sales persons in March or April 2000 on Virgin Atlantic and Emirates Airlines

Navigant

- Met with Purchasing and Sales Manager
- Presented Dubai with video
- No immediate business, however, does sell International Destinations to client portfolio

Abercrombie and Kent

- A&K offers Dubai on a "Concorde Round-the-World" trip as a 3 nights stop. Group stays at Ritz Carlton and Orient Tours is the DMC. Trip sells for US\$ 75.000,- and is open for 84 passengers.
- Carried-out a slide and video presentation to 43 sales representatives and industry relations professionals.
- Arranged Afternoon Tea and Coffee with pastries to maximize attendance.
- Met with Marco Polo Club Administrator to discuss 2001 trip through the UAE. Marco Polo is an exclusive members' club and price is not an issue. I have coordinated to obtain a 2-week itinerary in the UAE and Oman from Orient Tours.
- Met with the Group and Incentive Supervisor who is planning a private jet shopping tour which will include Dubai. Also coordinated this with Orient Tours
- Abercrombie and Kent is looking at the possibility to include a full-fledged program to Dubai from North America.

ISRAM

Spent a whole day meeting with top agencies for ISRAM. The following agencies were presented to Dubai through slide and video presentation:

- **Bannockburn Travel Management** (17 Sales Agents). Laurie Rovell sell in the upscale and luxury travel segment.
- **Travel Duet** (10 Sales Agents) owned by American Express
- **Suburban Travel** (7 Sales Agents)

In all cases, the owner sat through the presentation.

Motivation Excellence

- Although not the first presentation to this company, Emirates Airlines joined me in this sales call. Did an in-house presentation to 3 senior managers.
- This company deals with very upscale incentives and travel groups.
- No immediate business

Premier Group

- Division of United Airlines
- Has group of 300 Pax to Dubai in November 2000 for Gallileo
- Presented Dubai to Top Management including the Sales Manager for Groups and Incentives
- This session was much more of a Q&A session

Emirates Airlines

- Visited the new office which includes a ticketing section
- Emirates has "confirmed" to be on-line in 2001 with New York, in 2002 with Chicago and in 2003 with Los Angeles. The aim is to have daily flights to Dubai by 2003
- Discussed the NCR Group (March 2001) and exchanged contact details.

Media & Information:

Database Update:

1. Enterprise Newsletter Contacts (1674 labels)
2. Jebel Ali Database (67 labels)
3. DXB Update Newsletter DXB (2488 commerce labels)
4. US Companies in Dubai DB (269 labels)
5. Cruise DB (471 labels)

Mailings:

Commerce/Tourism Promotion Mailings:

1. Trade & Industry mailing - (7 labels)
2. Travel Agent Magazine Sales Leads - (62 labels)
3. Seatade 2000 Invitation - (364 labels)
4. Dubai Shopping Festival Mailing - (26 labels)

Telephone Inquiries:

TOTAL Inquiries: 150

Breakdown of Inquiries:

Commerce Inquiries = 57 total

15 By Company	12 By Individual
8 Embassy Referrals	9 Jebel Ali Inquiries
1 Commercial Directory Offers	7 OSIC requests
5 Trade Leads	

Tourism Inquiries = 93 total

23 By Company	22 By Individual
12 Visa Questions	23 Media/Advertising
13 Trade Show & Exhibitions	

ASSISTANCE GIVEN REPORT

February 2000

DATE	NAME	COMPANY	STATE	COM	J	A	TOU	ASSISTANCE	INTERESTS	SOURCE
		FEBRUARY								
01	Dr. Hudson	Royal Hudsons - World Trade	FL	x	x			at a. comm directory on cotton 09	trade in dubai	
02	Prihal Bernal	Orgill Inc.	TN		x			at a. in figs. 1/4 pde. 1/4 up. w/w. 1/4 inserts	distribution of hardware and home improvement prod	
03	Walter Schain	Contant International	CC	x				20x at a. m/b	canadian/quebec delegation to hotel2000	
03	Reza Dastgheib	Bergan Warehouse	TX	x	x			at a. bus. in figs. 1/4 pde. 1/4 up. 1/4 inserts	est. shop in dubai	
08	Mohammed Zaver	StopSave	SC	x				cigarette manufacturers	trading	
08	Gil Kirsch	Merlin Industries	NY	x				thread yarn trading companies	trade in sewing supplies	
08	Jennifer Peterson	Royal Technologies	MI	x				list of computer dealers	interested in trading in computer hardware/memory	
09	Elena Feggsenko	European Business Focus Magazine	MD	x				lists of ministries in dubai (finance&industry, economy&com	visiting dubai and wanted contacts	
09	Saladin Sawah		NY	x	x			at a. bus dxt. in figs. 1/4 up. 1/4 insert, seafood traders	trading in fish	
10	John Dreier		CA	x				mechanical engineering contractors, recruitment consultants	relocate to dubai as a mechanical engineer	
10	David Sod	Adc Co.	DC	x				shipping agents	buying products - ship out of dubai	
18	Samir Naimah		CA	x	x			bus dxt. 1/4 pde	business in dubai	
22	Hussein Jaber		CA	x				us companies in dubai	us companies in dubai	
22	Cyrus S. Nowrejad		CA	x				banks in dubai	banks in dubai	
28	Mark McDonald	AAR Cadatic Manufacturing	MI	x	x			at a. bus. 1/4 up	wants to open business in dubai	
28	Samir Naimah		CA	x				at a. bus dxt. in figs. lists of electronics&foodstuff dealers	trading in dubai	
28	Ray Ashang	Baum corporation	TX	x	x			at a. bus. 1/4 up	wants to trade suv's	
		TOTAL ENTRIES: 17								
		CATEGORY TOTALS		16	7	0				

Tourism Assistance Feb. 2000

As	WFO	FU	First Name	Last Name	Company	State	Assistance	Interest/Source
1	DG	X	Michelle	Edwards		TN	dest. '00	general hotel/tourism info
1	DG	X	Zoe	Yosi		MI	dest. '00	visiting DXB in Feb '00 - hotel info
2	DG	X	Carole	Patz		CA	1700/1000 at a gift/curt. presentation towers/sum. bch	visiting DXB in 2000/accomm. @ Sheraton
4	DG	X	Mr. Knox	Dyall		VT	dest. '00	office's travel agent
4	PS	X	Mr. & Mrs. Bill	King		FL	dest. '00	general info
4	PS	X	Jane	Citron		PA	press kit	Mar '00 visit/food writer
5	PS	X	Jim	Pace		CO	press kit	1000 press trip-Mar. '00
5	DG	X	Charles	Gatt		CT	press kit	updated kit
5	DG	X	Herbert	Watson		PA	tour. free	M.E. regional lawyer
4	PS	X				PA	dest. '00	1000 air fares
4	PS	X				PA	dest. '00	1000 air fares
4	PS	X				PA	dest. '00	1000 air fares
4	PS	X				PA	dest. '00	1000 air fares
4	PS	X				PA	dest. '00	1000 air fares
4	PS	X				PA	dest. '00	1000 air fares
5	DG	X	Olivia	Ellis		PA	dest. '00	1000 air fares
5	DG	X	Rosemary	Lane		MA	dest. '00	1000 air fares
7	DG	X	Louisa	Ashtum		ON	dest. '00	1000 air fares
7	DG	X	Ms. Sured	Ashtum		IN	dest. '00	1000 air fares
7	DG	X	Joe	Bargman		IN	dest. '00	1000 air fares
7	DG	X	Lomon	Kelly		FL	dest. '00	1000 air fares
7	DG	X	George L.	Rush		MA	dest. '00	1000 air fares
7	DG	X	Mary	Khan		PA	dest. '00	1000 air fares
18	DG	X	Mr. Shantou	Khan		MA	dest. '00	1000 air fares
23	PS	X	Jennifer	Wing		IN	dest. '00	1000 air fares
23	DG	X	Ms. Jen	Christerson		CO	dest. '00	1000 air fares
23	PS	X	Andrea	Acker		FL	dest. '00	1000 air fares
23	PS	X	Joseph	Hard		PA	dest. '00	1000 air fares
23	PS	X	Doe	Bell		MA	dest. '00	1000 air fares
23	DG	X	Rachid	Shien		ON	dest. '00	1000 air fares
23	DG	X	Ms. Marlene	Nevoza		FL	dest. '00	1000 air fares
23	DG	X	Ms. Joyce	Carter		AL	dest. '00	1000 air fares
23	DG	X	Ms. Gail L.	Deck		TN	dest. '00	1000 air fares
23	DG	X				OH	dest. '00	1000 air fares
23	DG	X	Attn: Ellen	Bates		OH	dest. '00	1000 air fares
23	DG	X	Ms. Marie	Bates		IN	dest. '00	1000 air fares
23	DG	X	Ms. Kristine	Hutchison		WI	dest. '00	1000 air fares
23	DG	X	Ms. Lail	Amom		MA	dest. '00	1000 air fares
23	DG	X	Ms. Cherie	Hille		MA	dest. '00	1000 air fares
23	DG	X	Ms. Jan	Idybul		SD	dest. '00	1000 air fares
23	DG	X	Mr. Phillip J.	Roening		IL	dest. '00	1000 air fares
23	DG	X	Ms. Maggie F.	Passalunne		IL	dest. '00	1000 air fares
23	DG	X	H.L.	Van Dusen		OK	dest. '00	1000 air fares
23	DG	X	Ms. More	Thomas		OK	dest. '00	1000 air fares
23	DG	X	Ms. Corrie	Eddy		TX	dest. '00	1000 air fares
23	DG	X	Ms. Mary	Delesardin		TX	dest. '00	1000 air fares
23	DG	X	Ms. Deb	Cherney		MA	dest. '00	1000 air fares
23	DG	X	Ms. Jeanette L.	Bertone		MA	dest. '00	1000 air fares

Codes:

As: assistant's initials
WFO: written response

Or: oral response
FU: wrap

Tourism Assistance Feb. 2000

DG	Mr. Tarek	Iranal	Tul Travel	NY	At A Glance	Travel Agent Mag sales leads
DG	Ms. Fran	Orler	Singer Travel Assoc	NY	At A Glance	Travel Agent Mag sales leads
DG	Mr. Hiran	Timed	Explorer Travels	NY	At A Glance	Travel Agent Mag sales leads
DG	Attn: Melaine		Travel Mood, Inc.	NY	At A Glance	Travel Agent Mag sales leads
DG	Ms. Janet	Simic	Travelers Edge	NY	At A Glance	Travel Agent Mag sales leads
DG	Attn: Judy		Aztec Travel	PA	At A Glance	Travel Agent Mag sales leads
DG	Ms. Jeanne	Lery	Ardora Travel	VA	At A Glance	Travel Agent Mag sales leads
DG	IC	Phillips	Travel Ventures	MD	At A Glance	Travel Agent Mag sales leads
DG	Ms. Pam	Arnel	Nelson Travel Partners LTD	NC	At A Glance	Travel Agent Mag sales leads
DG	Ms. Patricia	Kosse	Carlson Wagonlit	NC	At A Glance	Travel Agent Mag sales leads
DG	Ms. Margaret	Rodons	Summit Travel Agency	FL	At A Glance	Travel Agent Mag sales leads
DG	Yard	Garrals	Galaxy Travel	FL	At A Glance	Travel Agent Mag sales leads
DG	Mr. Luis	Arenado	Arenado Travel	FL	At A Glance	Travel Agent Mag sales leads
DG	Dr. Jerry	Stoetzynski	Singles and Others Travel	FL	At A Glance	Travel Agent Mag sales leads
DG	Ms. Kay	McSany	Sea Ranch Lakes Travel	FL	At A Glance	Travel Agent Mag sales leads
DG	Ms. Becky	Raney	TLC Travel	FL	At A Glance	Travel Agent Mag sales leads
DG	Mr. Bill	Carnon	Lakeland Travel Co.	FL	At A Glance	Travel Agent Mag sales leads
DG	Ms. Jill	Macvar	Palmer Ranch	FL	At A Glance	Travel Agent Mag sales leads
DG	Mr. Saul	Devanti	AI Travel Design Inc.	FL	At A Glance	Travel Agent Mag sales leads
DG	IX	Rick	Adventures Abroad	ON	Full Pack	former DXB program...considering '01

Codes:

As: assistant's initials
WR: written response

Or: oral response
FL: followup

This is a
Revision from
~~totals~~ from 1999
year end.
(year end adjustments)
If any question
Please call our
office

215-751-9750

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised
 No: 002-2000 P. 5

Date: 16 February, 2000

Opening balance Imprest as of (Date): 11 February, 2000

\$25,227.69

Reimbursement Received during the Month:

Total Imprest:

\$25,227.69

Expenses during the current period (Details below):

\$29,091.09

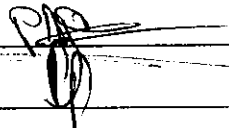
Balance available as of (Date): 11 February, 2000

(\$3,863.40)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
11-02-00	082-0	8720	Your Choice Coffee		42.23	42.23
11-02-00	083-0	8721	United Parcel Service-courier Serv.		9.91	9.91
11-02-00	084-0	8722	United Parcel Service-courier Serv.		241.50	241.50
11-02-00	085-0	8723	AT&T-long distance telephone chgs.		334.24	334.24
11-02-00	086-0	8724	Peter G. Streng-exp. acct.		163.00	163.00
11-02-00	087-0	8725	Void check #8725		0.00	0.00
11-02-00	088-0	8726	Peter G. Streng-exp. acct.		664.00	664.00
11-02-00	089-0	8727	Cellularone-company car phone Feb.		448.20	448.20
11-02-00	090-0	8728	Pyramid Club-monthly dues Feb.		143.00	143.00
11-02-00	091-0	8729	United Parcel Service-courier Serv.	LA Office	21.75	
				Midwest MKTG Visit	142.25	
				Philadelphia Office	210.25	374.25
11-02-00	092-0	8730	Lexus Financial Services-Co. car lease for Feb.		507.00	507.00

TOTAL REIMBURSEMENT REQUESTED

29,091.09

Requested by: 

Date: 2-16-00

Approved by: _____

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised

to: 002-2000 P. 4

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(\$3,863.40)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
11-02-00	065-0	8704	United Parcel Service-LA Office		73.00	
			-SATH		454.55	
			-Phila. Office		193.00	720.55
11-02-00	066-0	8705	Bell Atlantic-PA-local phone chgs.		362.11	362.11
11-02-00	067-0	8706	Staples Business Advantage-supplies		103.67	103.67
11-02-00	068-0	8707	Barthco International, Inc.		217.00	217.00
11-02-00	069-0	8708	Your Choice Coffee		63.58	63.58
11-02-00	070-0	8709	Aries Limousine Service	SATH	92.50	92.50
11-02-00	071-0	8670	US Postal Service-re-order postage		1,000.00	1,000.00
11-02-00	072-0	8710	Aries Limousine Service-PCB	SATH	92.50	92.50
11-02-00	073-0	8711	Barthco International, Inc.		349.61	349.61
11-02-00	074-0	8712	Kansas City Life Insurance Co.-PGS		1,047.60	1,047.60
11-02-00	075-0	8713	Staples-offices supplies		12.09	12.09
11-02-00	076-0	8714	Peter G. Streng-exp. acct.	Commerical Executive Ad	355.25	355.25
11-02-00	077-0	8715	Staples Business Advantage-supplies for office		71.24	71.24
11-02-00	078-0	8716	Parkway Corporation-parking co. car February		220.00	220.00
11-02-00	079-0	8717	Ikon Office Solutions-copy machine		104.86	104.86
11-02-00	080-0	8718	Staples Business Advantage-supplies for office		102.46	102.46
11-02-00	081-0	8719	Staples Business Advantage-supplies for office		114.19	114.19

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

U S OFFICE

REQUEST FOR PAYMENT

Revised

No: 002-2000 P. 3

Date: 16 February, 2000

Opening balance Imprest as of (Date): 11 February, 2000

\$25,227.69

Reimbursement Received during the Month:

Total Imprest:

\$25,227.69

Expenses during the current period (Details below):

\$29,091.09

Balance available as of (Date): 11 February, 2000

(\$3,863.40)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
11-02-00	047-0	8686	Pauline Berge-exp. acct.	NY-Lucent Mktg. visit	136.34	136.34
11-02-00	048-0	8687	Pauline Berge-exp. acct.	Bacon's Magze & Newspaper Dir.	295.00	295.00
11-02-00	049-0	8688	MPI-PAMPI-Pauline Berge-exp. acct.		35.00	35.00
11-02-00	050-0	8689	Donna Gonzalez-exp. acct.		142.00	142.00
11-02-00	051-0	8690	Pauline Berge-exp. acct.	SATH	227.90	227.90
11-02-00	052-0	8691	Pauline Berge-exp. acct. JAN		91.50	91.50
11-02-00	053-0	8692	Pauline Berge-exp. acct. Feb		91.50	91.50
11-02-00	054-0	8693	Pauline Berge-exp. acct.	MPI	46.87	46.87
11-02-00	055-0	8694	Peter G. Streng-exp. acct.		228.92	228.92
11-02-00	056-0	8695	Peter G. Streng-exp. acct.		47.50	47.50
11-02-00	057-0	8696	Peter G. Streng-exp. acct.		117.85	117.85
11-02-00	058-0	8697	Peter G. Streng-exp. acct.		300.00	300.00
11-02-00	059-0	8698	Peter G. Streng-exp. acct.		21.95	21.95
11-02-00	060-0	8699	Peter G. Streng-exp. acct.		17.32	17.32
11-02-00	061-0	8700	TCB Display, Inc.		363.80	363.80
11-02-00	062-0	8701	Pyramid Club-monthly dues Jan		130.00	130.00
11-02-00	063-0	8702	Barthco International, Inc.		235.00	235.00
11-02-00	064-0	8703	United Parcel Serv.-LA Office -Phila. Office		32.25 152.35	235.00 184.60

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date 2-16-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised

No: 002-2000 P. 2

Date: 16 February, 2000

Opening balance Imprest as of (Date): 11 February, 2000

\$25,227.69

Reimbursement Received during the Month:

Total Imprest:

\$25,227.69

Expenses during the current period (Details below):

\$29,091.09

Balance available as of (Date): 11 February, 2000

(\$3,863.40)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
11-02-00	032-0	8671	Hatfield Philips-rent Feb., 2000		3,572.13	
			-use & occupancy		103.79	
			-operating expenses		164.82	
			-electric		240.59	4,081.33
11-02-00	033-0	8672	Cellularone-co. car cell phone Jan.		246.15	246.15
11-02-00	034-0	8673	Independence Blue Cross-medical ins. Feb.		1,246.36	1,246.36
11-02-00	035-0	8674	Pitney Bowes-postage meter reset		351.24	
			-softguard protection plan		188.32	539.56
11-02-00	036-0	8675	Pitney Bowes-supplies for postage machine		93.13	93.13
11-02-00	037-0	8676	Pitney Bowes-postage meter rental03-16-00 to 06-15-00		256.06	256.06
11-02-00	038-0	8677	United Parcel Service-courier serv.		198.50	198.50
11-02-00	039-0	8678	United Parcel Service-courier serv.	Philadelphia Office	395.70	
				LA Office	226.50	622.20
11-02-00	040-0	8679	Replica-printing	LA Office	261.62	261.62
11-02-00	041-0	8680	Replica-printing		45.48	45.48
11-02-00	042-0	8681	Bell Atlantic-PA-Local telephone January		315.38	315.38
11-02-00	043-0	8682	Peter G. Streng-exp. acct.	SATH	199.00	199.00
11-02-00	044-0	8683	Peter G. Streng-exp. acct.		87.78	87.78
11-02-00	045-0	8684	Peter G. Streng-exp. acct.	Seatrade -Chuck Heath	495.00	495.00
11-02-00	046-0	8685	Pauline Berge-exp. acct.	Toronto Golf & Travel Show	623.84	623.84

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date 2-16-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

U S OFFICE

REQUEST FOR PAYMENT

Revised

No: 002-2000

Date: 16 February, 2000

Opening balance Imprest as of (Date): 11 February, 2000

\$25,227.69

Reimbursement Received during the Month:

Total Imprest:

\$25,227.69

Expenses during the current period (Details below):

\$29,091.09

Balance available as of (Date): 11 February, 2000

(\$3,863.40)

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
21/1/00	015-0	8645	Peter G. Streng-exp. acct.	ASTA	465.00	465.00
21/1/00	016-0	8646	Peter G. Streng-exp. acct.		101.62	101.62
21/1/00	017-0	8647	Peter G. Streng-exp. acct.		449.17	449.17
21/1/00	018-0	8648	Peter G. Streng-exp. acct.		40.65	40.65
21/1/00	019-0	8649	Peter G. Streng-exp. acct.	SATH	4,035.81	4,035.81
21/1/00	020-0	8650	Peter G. Streng-exp. acct.		252.20	252.20
21/1/00	021-0	8651	Peter G. Streng-exp. acct.		91.51	91.51
21/1/00	022-0	8652	Peter G. Streng-exp. acct.		47.50	47.50
23/1/00	023-0	8653	Consolidated Freightways-courier chgs.		172.08	172.08
31/1/00	024-0	8659	Pauline Berge-exp. acct.	Toronto Golf Travel Show	1,325.00	1,325.00
28/1/00	025-0	8660	Pauline Berge-exp. acct.	SATH	1,564.92	1,564.92
31/1/00	026-0	8661	Pauline Berge-exp. acct.	SATH	565.00	565.00
31/1/00	027-0	8662	Donna M. Gonzalez-exp. acct.		142.00	142.00
31/1/00	028-0	8663	Century Video Productions		60.15	60.15
31/1/00	029-0		EFTPS-FUTA tax 1999 #940 Form		280.00	280.00
24/01/00	030-0	Deposit	Peter G. Streng-re-pay cash adv.		(500.00)	(500.00)
15/02/00	031-0		US Office-xfer fees-(reimb. 1,15,29 Feb., 2000 PR)		17.50	17.50

TOTAL REIMBURSEMENT REQUESTED

Requested by:

Date

2-16-00

Approved by:

Date

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised
o: 004-PR2000

Date: 15 February, 2000

Opening balance Imprest as of (Date): 15 February, 2000

\$32,558.96

Reimbursement Received during the Month:

Total Imprest:

\$32,558.96

Expenses during the current period (Details below):

\$7,331.27

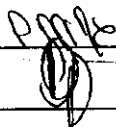
Balance available as of (Date): 15 February, 2000

\$25,227.69

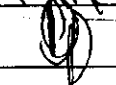
Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
15 Feb, 2000		8664	PGS Net Pay		1,607.07	1,607.07
15 Feb, 2000		8665	DMG Net Pay		769.33	769.33
15 Feb, 2000		8666	HSJ Net Pay		646.93	646.93
15 Feb, 2000		8667	PWK Net Pay		817.01	817.01
15 Feb, 2000		8669	PCB Net Pay		1,060.62	1,060.62
15 Feb, 2000		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
			PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by: 

Date: 2-15-00

Approved by: 

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised

o: 003-PR2000

Date: 1 February, 2000

Opening balance Imprest as of (Date): 1 February, 2000

\$17,896.42

Reimbursement Received during the Month: PR 1, 15 & 29 Feb., 2000

\$21,993.81

Total Imprest:

\$39,890.23

Expenses during the current period (Details below):

\$7,331.27

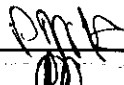
Balance available as of (Date): 1 February, 2000

\$32,558.96

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
1 Feb, 2000		8654	PGS Net Pay		1,607.07	1,607.07
1 Feb, 2000		8655	DMG Net Pay		769.33	769.33
1 Feb, 2000		8656	HSJ Net Pay		646.93	646.93
1 Feb, 2000		8657	PWK Net Pay		817.01	817.01
1 Feb, 2000		8658	PCB Net Pay		1,060.62	1,060.62
1 Feb, 2000		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
			PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by: 

Date: 2-1-00

Approved by: 

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revised

o: 001-2000

Date: 21 January, 2000

Opening balance Imprest as of (Date): 21 January, 2000

\$38,728.14

Reimbursement Received during the Month:

Total Imprest:

\$38,728.14

Expenses during the current period (Details below):

\$20,831.72

Balance available as of (Date): 21 January, 2000

\$17,896.42

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
5 Jan, 2000	001-0	8624	Peter G. Streng-cash advance	SATH	500.00	500.00
5 Jan, 2000	002-0	8625	Independence Blue Cross-medical ins. Jan., 2000		1,246.36	1,246.36
5 Jan, 2000	003-0	8626	CICA-dental & vision ins. 1st quarter		754.29	754.29
5 Jan, 2000	004-0	8627	Hatfield Philips-rent Jan.		3,572.13	
			-use & occupancy tax		103.79	
			-monthly operating expense		164.82	
			-electrical		223.86	4,064.60
5 Jan, 2000	005-0	8628	Parkway-company car Jan.		220.00	220.00
5 Jan, 2000	006-0	8629	Pauline Berge-cash advance	SATH	300.00	300.00
3 Jan, 2000	007-0	Deposit	Peter G. Streng-re-pay cash adv.		(1,500.00)	(1,500.00)
21 Jan, 2000	008-0	8638	Pauline Berge-exp. acct.	TV Crew of Univision	8,199.00	8,199.00
21 Jan, 2000	009-0	8639	Peter G. Streng-exp. acct.	Comdex	299.82	299.82
21 Jan, 2000	010-0	8640	Pauline Berge-exp. acct.	ASTA Cruise Fest	600.00	600.00
21 Jan, 2000	011-0	8641	IAGO-annual membership	IAGO	458.33	458.33
21 Jan, 2000	012-0	8642	Paul Revere Insurance Group-disability insurance Semi-annually		4,747.00	4,747.00
21 Jan, 2000	013-0	8643	The Ohio Casualty Group-business owner & auto ins.		435.32	435.32
21 Jan, 2000	014-0	8644	Lexus Financial Services-co. car lease payment		482.86	
			-late charge		24.14	507.00

TOTAL REIMBURSEMENT REQUESTED

20,831.72

Requested by:

Date: 1-21-00

Approved by:

Date:

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised

o: 002-PR2000

Date: 18 January, 2000

Opening balance Imprest as of (Date): 18 January, 2000

\$46,059.41

Reimbursement Received during the Month:

Total Imprest:

\$46,059.41

Expenses during the current period (Details below):

\$7,331.27

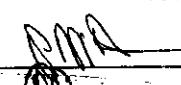
Balance available as of (Date): 18 January, 2000

\$38,728.14

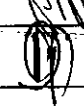
Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
18 Jan, 2000		8630	PGS Net Pay		1,607.07	1,607.07
18 Jan, 2000		8631	DMG Net Pay		769.33	769.33
18 Jan, 2000		8632	HSJ Net Pay		646.93	646.93
18 Jan, 2000		8633	PWK Net Pay		817.01	817.01
18 Jan, 2000		8634	PCB Net Pay		1,060.62	1,060.62
18 Jan, 2000		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
18 Jan, 2000		8635	PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by: 

Date: 1-18-00

Approved by: 

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING

REQUEST FOR PAYMENT

Revised
o: 001-PR2000

Date: 4 January, 2000

Opening balance Imprest as of (Date): 4 January, 2000

\$53,390.68

Reimbursement Received during the Month:

Total Imprest:

\$53,390.68

Expenses during the current period (Details below):

\$7,331.27

Balance available as of (Date): 4 January, 2000

\$46,059.41

Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
4 Jan, 2000		8618	PGS Net Pay		1,607.07	1,607.07
4 Jan, 2000		8619	DMG Net Pay		769.33	769.33
4 Jan, 2000		8620	HSJ Net Pay		646.93	646.93
4 Jan, 2000		8621	PWK Net Pay		817.01	817.01
4 Jan, 2000		8622	PCB Net Pay		1,060.62	1,060.62
4 Jan, 2000		EFTPS	First Union Bank			
			Federal Withholding Tax		903.29	
			FICA		422.24	
			Medicare		98.76	
			Employer FICA		422.24	
			Employer Medicare		98.76	1,945.29
4 Jan, 2000		8623	PA Withholding Tax		190.69	190.69
			Philadelphia Withholding Tax		294.33	294.33
			PA Unemployment Tax		0.00	0.00

TOTAL REIMBURSEMENT REQUESTED

7,331.27

Requested by: 

Date: 1-4-00

Approved by: 

Date: _____

GOVERNMENT OF DUBAI, DEPARTMENT OF TOURISM AND COMMERCE MARKETING
U S OFFICE
REQUEST FOR PAYMENT

Revision #2
 No: 018-99

Date: 30 December, 1999

Opening balance Imprest as of (Date): 30 December, 1999

\$8,853.84

Reimbursement Received during the Month: RFP 017-99 & PR 4 & 8 2000

\$43,967.19

Total Imprest:

\$52,821.03

Expenses during the current period (Details below): Credit Balance

\$2,407.37

ADD: (Dep short \$.45, ck#7960 \$.02, Corr. \$.10)

\$0.57

Less: vr 771 and 772 in RFP18 was already in RFP17(\$553.29=267.50)

\$820.79

Less: charges debited by bank on remittance (18/3)

\$17.50

Less: Difference in Balance in US RFP from Dec. '98

\$1,000.00

Balance available as of (Date): 30 December, 1999

\$53,390.68

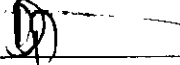
Date	Serial #	Check #	Paid to & Purpose	Accounting Head	Amount	Total
30/12/99	756-9	8609	Pauline Bergé-exp. acct.	International Golf Travel Show	542.95	542.95
30/12/99	757-9	8610	Pauline Bergé-exp. acct.	Luxury Travel Expo	128.00	128.00
30/12/99	758-9	8611	All American Life Insurance Co.-PCB		215.80	215.80
30/12/99	759-9	8612	Aries Limousine Service-PCB	USTOA 1999	90.25	90.25
30/12/99	760-9	8613	Peter G. Streng-exp. acct.		228.13	228.13
30/12/99	761-9	8614	Staples Business Advantage-office supplies		166.90	166.90
30/12/99	762-9	8615	Marian C. Florence		150.00	150.00
30/12/99	763-9	8616	Replica		27.28	27.28
30/12/99	764-9	8617	US Office-x-fer fees (reimb. RFP017'99 & PR 4&18 Jan 2000)		20.00	20.00
30/12/99	765-9	8617	UPS-courier service		323.90	323.90
30/12/99	766-9	Void	Void-duplicate in RFP017-99, Vo. # 746-9, 12-22-99		0.00	0.00
30/12/99	767-9	Deposit	ZD Events, Inc.-refund	Comdex/Fall 1999	(3,457.10)	(3,457.10)
30/12/99	768-9	Void	Void-duplicate in RFP017-99, Vo. #747-9, 12-22-99		0.00	0.00
30/12/99	769-9	Deposit	Ron Murphy-visa application Canada	UAE Embassy	(30.00)	(30.00)
30/12/99	770-9		First Union Bank-commercial service chg Oct., '99		7.31	7.31
30/12/99	771-9		Pauline Berge-Void Ck#8398, Vo#553-9, RFP 011-99, 10-15-99	Nationsway Transport Service	(553.29)	(553.29)
30/12/99	772-9		UBM-Void Ck.# 8427, Vo#579-9, 10-22-99, RFP 012-99		(267.50)	(267.50)

TOTAL REIMBURSEMENT REQUESTED

-2,407.37

Requested by: 

Date: 12-30-99

Approved by: 

Date: _____