

31 AUG 1993

For Six Month Period Ending _____

(Insert date)

Name of Registrant

Registration No.

4614

THE RL CONSULTING GROUP

Business Address of Registrant

540 MADISON AV.
NEW YORK, N.Y. 10022

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes ☐ | No ☐ |
| (2) Citizenship | Yes ☐ | No ☐ |
| (3) Occupation | Yes ☐ | No ☐ |

(b) If an organization:

- | | | |
|--------------------------|---|-----------------------------|
| (1) Name | Yes ☒ | No ☐ |
| (2) Ownership or control | Yes ☐ | No ☐ |
| (3) Branch offices | Yes ☐ | No ☐ |

2. Explain fully all changes, if any, indicated in item 1.

COMPANY RE-INCORPORATED 4/93
NO CHANGE IN OWNERSHIP OR PERSONNEL
NOTE NEW ADDRESS

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name

Position

Date Connection
Ended

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
-------------	------------------------------	--------------------	-----------------	-------------------------

5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☐

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
-------------	-------------------------------	------------------------

7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
-------------	------------------------------	-----------------------------------	----------------------------------

II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☒

No ☐

If yes, furnish the following information:

Name of foreign principal

Date of Termination

GOVT OF ISRAEL
INVESTMENT AUTHORITY

31 AUG '93

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Report Attached

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
 Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
3/1/93	GOV'T OF ISRAEL	SERVICES	8,264
4/7/93	"	"	16,019
5/3/93	"	"	17,384
6/1/93	"	"	14,089
7/1/93	"	"	14,520
8/1/93	"	"	13,748
Total			84,024

(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
--------------------------------------	--------------------------	--	----------------

³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS—MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☐ No ☒

(2) transmitted monies to any such foreign principal? Yes ☐ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
-------------	----------------	----------------	---------------

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
--------------------------	---	--	--	----------------

(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
-------------	-------------------------------------	---	------------------------------

V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☐ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- ☐ Radio or TV broadcasts ☐ Magazine or newspaper articles ☐ Motion picture films ☐ Letters or telegrams
☐ Advertising campaigns ☐ Press releases ☐ Pamphlets or other publications ☐ Lectures or speeches
☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- ☐ Public Officials ☐ Newspapers ☐ Libraries
☐ Legislators ☐ Editors ☐ Educational institutions
☐ Government agencies ☐ Civic groups or associations ☐ Nationality groups
☐ Other (specify) _____

21. What language was used in this political propaganda:

- ☐ English ☐ Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☐ No ☐

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A⁶ Yes ☐ No ☐
 Exhibit B⁷ Yes ☐ No ☐

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☐

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Alan Metrick
ALAN METRICK

Subscribed and sworn to before me at _____

this **SEP 08 1993** day of _____, 19____

Shirley Harrison
SHIRLEY HARRISON
NOTARY PUBLIC, State of New York
No. 4631185
Qualified in New York County
Commission Expires April 30, 1994

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

UNITED STATES DEPARTMENT OF JUSTICE
REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your supplemental statement:

1. Is your answer to Item 16 of Section V (Political Propaganda - page 7 of Form CRM-154, formerly Form OADR-64-- Supplemental Statement):

Yes _____ or No ✓

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

Yes ✓ or No _____

(If your answer to question 2 is "yes" please forward for our review copies of all such material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Alan Merrick
Signature

ALAN MERRICK
Please type or print name of signatory on the line above

Partner
Title

3 SEPT '93

RECEIVED
CRIMINAL DIVISION
3 SEPT 27 PM 4:45
REGISTRATION UNIT
SECTION
INTERNAL SECURITY

CLIENT: Government of Israel (12)RATE: AAlan Metrick

(\$175/hr)

03/03/93	1.50	Second draft, March newsletter, body copy
03/03/93	0.50	Third draft, March newsletter copy
03/10/93	1.00	General meeting, SHarel, GNoff, GAndrew re media etc.
03/12/93	1.50	Research, April newsletter
03/15/93	1.25	Research (attitudinal; journalists) vis-a-vis JDA
03/17/93	2.50	Research, April Newsletter, begin copywriting
03/18/93	1.25	Research for media pitch, military conversion
03/24/93	1.25	Initial research, continued, civilianization story (tentative)
03/24/93	2.00	April newsletter copy, continued
03/25/93	1.75	April newsletter copy, continued
03/26/93	1.00	April newsletter copy, continued
03/26/93	2.00	Interview, MButler, AVX, for April newsletter "succsss story"
03/26/93	3.25	First draft, body copy, April newsletter, complete
03/29/93	0.75	Begin first draft, AVX success story for April newsletter
03/30/93	0.50	AVX draft for April newsletter, continued
03/30/93	0.50	Start second draft, April newsletter body copy
03/30/93	1.25	Second draft, April newsletter, body copy, continued
03/31/93	4.25	AVX story for April newsletter, continued
04/01/93	1.25	AVX story for April newsletter, continued
04/01/93	1.50	Complete first draft AVX story for April newsletter
04/02/93	0.75	Second draft AVX story for April newsletter
04/05/93	0.75	Tel conf, MButler, AVX, re changes in newsletter story
04/05/93	1.00	Second draft AVX story for April newsletter, with changes from MButler
04/06/93	0.75	Telconf w MButler re second draft, AVX story for April newsletter
04/08/93	0.75	MButler re final changes, AVX story, April newsletter
04/09/93	1.00	Planning meeting, SHarel, GNoff, SConn, RConn
04/13/93	2.00	Layout/copy changes, April newsletter, including late changes from MButler (AVX)
04/13/93	1.50	Copy review, start copy writing, May newsletter
04/14/93	1.00	Begin copy, May newsletter
04/14/93	1.00	May newsletter body copy, continued
04/15/93	1.75	May newsletter, body copy, continued
04/15/93	1.25	Body copy, May newsletter, continued
04/15/93	0.75	May newsletter body copy, continued
04/20/93	1.50	Meeting w JCiechanover, PEC, re interview for June newsletter
04/20/93	0.75	Copy, May newsletter, continued
04/21/93	1.25	Research for PEC story for June newsletter
04/21/93	1.00	Copy, May newsletter, continued
04/23/93	0.75	General team meeting re media, etc.
04/28/93	1.00	Industry Update section for newsletter
04/28/93	1.00	Begin second draft, body copy, May newsletter
04/29/93	0.75	Second draft, May newsletter, continued
05/03/93	1.00	Third draft, May newsletter copy.
05/04/93	1.50	Third draft, May newsletter copy, continued.
05/14/93	1.00	Review first-round laser prints, May newsletter
05/14/93	0.50	Copy addendum, May newsletter
05/14/93	0.75	Second draft, supplementary copy, re-fit in second laser print
05/14/93	0.50	Third draft, final copy changes, May newsletter
05/17/93	0.75	Review, detailed, third round (final) laser print, May newsletter
05/19/93	0.75	Review blueprint (pre-press), May newsletter
05/21/93	1.25	Begin first draft, body copy, June newsletter
05/24/93	1.00	First draft, body copy, June newsletter, continued

05/25/93	1.00	Begin draft, PEC profile, June newsletter
05/27/93	0.75	Draft, PEC profile, June newsletter, continued
05/27/93	0.50	PEC profile, June newsletter, continued
05/27/93	1.00	PEC story, June newsletter, continued
05/28/93	0.75	PEC story for June newsletter, continued
06/01/93	0.75	Second draft, PEC story, June newsletter
06/04/93	1.25	Begin body copy, June newsletter
06/07/93	1.50	Body copy, June newsletter
06/08/93	1.75	June newsletter, body copy
06/09/93	3.00	Complete first draft, June newsletter, body copy
06/10/93	0.75	Begin second draft, June newsletter copy
06/10/93	0.50	Second draft, June newsletter copy, complete
06/15/93	1.50	Review first-round laser print, June newsletter; revise text and layout; produce callouts and supplementary copy
06/23/93	1.00	Review blue-line print for June newsletter
06/24/93	1.25	Review material for July newsletter (translations and new publications)
06/28/93	1.00	Meeting w GNoff, SHarel re sign-off letter in July newsletter
06/30/93	1.50	First draft, body copy for July newsletter
06/30/93	2.50	First draft, body copy for July newsletter (cont.)
07/01/93	1.50	Begin first draft, SHarel final letter for July newsletter
07/02/93	1.50	Complete first draft, Sholom Harel letter for July newsletter
07/06/93	0.50	Second draft, SHarel letter for July newsletter
07/06/93	2.00	First draft, July newsletter body copy
07/07/93	1.75	Body copy, July newsletter, continued
07/08/93	2.00	Complete first draft, July newsletter body copy
07/15/93	1.00	Third draft, July newsletter body copy
07/16/93	1.25	Supplementary copy, review first-round laser prints
07/01/93	2.00	Begin first draft, July newsletter body copy
07/01/93	1.50	First draft, July newsletter body copy, continued
07/02/93	1.00	First draft, July newsletter body copy, continued
07/05/93	1.50	First draft, July newsletter body copy, continued
07/05/93	1.25	First draft, July newsletter body copy, continued
07/19/93	0.50	Review second-version laser print, provide "callouts and supplementary text" for July newsletter
07/06/93	0.75	Second draft, S. Harel letter for July newsletter, continued
07/02/93	1.25	First draft, July newsletter body copy, continued
07/05/93	0.50	First draft, July newsletter body copy, continued

ABM TOTALS: 106.00Hrs. \$ 18,550.00

Gordon Andrew (\$175/hr)

03/10/93	1.00	General meeting with Shlomo Harel, Galia Noff, Alan Metrick & Ruth Conn re: media, etc.
03/17/93	1.25	Draft initial query letter, civilianization.
03/18/93	0.75	Compile current likely target media list for civilianization pitch.
03/22/93	1.00	Complete draft one, query letter, civilianization.
03/23/93	1.25	Review and edit first round copy, April Newsletter.
03/23/93	1.50	Begin personal follow up with selected media re: civilianization.
03/23/93	1.25	Personal follow up with selected media re: civilianization (cont.).
03/25/93	0.75	Personal follow up with selected media re: civilianization (cont.).
03/29/93	2.25	Personal follow up with selected media re: civilianization (cont.).
03/30/93	1.25	Review second round copy, April Newsletter.
04/23/93	0.75	team meeting to discuss program status and strategy
05/03/93	1.50	Copy review, begin copy revisions for May Newsletter.
05/04/93	1.00	May Newsletter body copy, continued.

From 03/01/93 to 07/31/93

05/05/93	1.50	May Newsletter body copy draft/revisions, continued.
05/06/93	1.25	Statistical research and additional copy changes, May Newsletter.
05/07/93	1.25	Final revisions to May Newsletter copy before sending to typesetter.
06/03/93	0.75	review and editing of June issue newsletter copy
06/08/93	0.75	newsletter copy development and editing
06/14/93	1.00	newsletter copy development

GGA TOTALS: 22.00 Hrs. \$ 3,850.00

Ruth Conn (\$175/hr)

03/03/93	0.25	Telephone conference with Adi Raviv at Israel Fund re: progress.
03/09/93	0.25	Information on Presidential U.S.-Israel High-Tech Commission relayed to client; to be followed up.
03/11/93	0.25	Telephone conference with client re: Jerusalem Development Authority.
03/11/93	0.25	Memo to Amy Marcus at WSJ in Tel Aviv re: Jerusalem Development Authority.
03/10/93	0.50	Telephone conference with SATEC in Israel re: Soviet immigrants doing business with former Soviet Union; memo faxed to Israel.
03/10/93	0.50	Memos to Neal Sandler re: story pitches.
03/10/93	0.25	Conversation with client re: local development authorities.
03/10/93	1.00	Client meeting.
03/30/93	0.75	Telephone conversation with Galia Noff re: update of civilian application of military technology and NY-Israel event.
03/31/93	0.25	Contact with Eve Dryer re: Jerusalem event.
04/06/93	0.25	Telephone conference with MIT in Cambridge re: Stanley Fisher.
04/07/93	2.00	Draft of memo for pitch on military technology.
04/15/93	1.75	Contact with Keith Johnson and Sean Tully, Fortune; Steve Kindell, Financial World; Ken Klee, Institutional Investor.
04/15/93	0.75	Package assembled for Ken Klee, Institutional Investor.
04/16/93	0.25	Contact with BEA re: Israel Fund material.
04/16/93	1.50	Contact with Dov Hock, Doreen Magdan at MD&DI re: story development for story for public.
04/16/93	0.50	Telephone conference with Sean Tully, Fortune.
04/20/93	0.25	Telephone conference with Eve Dryer re: Jerusalem event.
04/20/93	0.75	Pointers for Shlomo Harel.
04/20/93	0.75	Telephone conferences with client and Sean Tully, Fortune.
04/21/93	1.00	Material gathered for MD&DI.
04/21/93	1.00	Outline for MD&DI article.
04/21/93	1.00	Contact with Matt Schiffrin and package assembled.
04/21/93	0.25	Contact with Peter DuBois, Barron's.
04/23/93	0.75	Team meeting.
04/28/93	0.25	Conversation with client re: privatization.
04/28/93	0.25	Telephone conference with Jay Palmer, Barron's re: privatization.
04/28/93	1.00	Telephone conference with Ben Offarim re: privatization and update of information re: banks, etc.
04/28/93	0.25	Telephone conference with Gregg Rogers, MD&DI.
04/29/93	0.25	Telephone conference with Amy Marcus, WSJ in Jerusalem, re: privatization, civilian applications and JDA.
04/29/93	0.50	Telephone conference with Joel Greenberg, NY Times in Jerusalem, re: technology transfer, JDA -- high tech; privatization and banks.
04/23/93	1.50	Lunch with S. Kindel/S. Harel.
05/03/93	0.75	Meeting at Institutional Investor re: advertorial suppl. with Link.
05/05/93	0.25	Telephone conference with Eve Dryer re: JDA event.
05/06/93	0.50	Telephone conference with Caren Yusem re: JDA and media alert; telc with Galia Noff re: same.
05/06/93	0.25	Telephone conference with Yuri Kiselman re: Soviet immigrants' new projects in former USSR.

From 03/01/93 to 07/31/93

05/06/93	1.00	Telephone conferences with Larry Yudelson, JTA; Jewish Week; WINS Radio; WABC TV re: JDA. Information FAXed to Jewish Press; Crain's NY Business; New York Newsday.
05/06/93	0.25	Pitch to Jim Kraus re: American banks in Israel; follow-up contact with Ben Offarim to verify information.
05/07/93	2.00	Follow-up with Steve Kindel (also re: visit to Israel); Jay Palmer for incorporation information on Israel & major story on privatization in Europe. Pitch letter to Newsday re: NY companies in Israel. Info sent to JTA.
05/10/93	0.25	Telephone conference with Carem Yusem re: JDA event.
05/11/93	1.00	Meeting with Ken Klee, Institutional Investor re: story.
05/11/93	0.50	Follow up with David Henry, Newsday re: JDA.
05/12/93	2.00	Attendance at JDA event; press contact.
05/18/93	1.50	Meeting with Shlomo Harel and M. Schiffrin of Forbes.
05/19/93	0.50	Memo to Marcus Eliason at AP; follow-up with Sean Tully.
05/22/93	0.25	Follow-up with Ken Klee, M. Schiffrin, Sean Tully.
05/21/93	0.75	Translation of Newsletter information.
05/25/93	0.25	Telephone conference with client re: WSJ op-ed for Nitzani re: Israeli venture capital funds.
05/25/93	0.75	Pitches to Virginia Citrano, Crain's; contact with John Verity.
05/25/93	0.25	Telephone conference with Ken Klee re: material needed for Stp. Institutional Investor story.
05/26/93	1.00	Follow up with David Henry, Business Week; Journal of Commerce.
05/27/93	0.50	Review pitch re: technology transfer with A. Platt.
05/28/93	0.50	Telephone conferences with Kathleen Hays, Investors Business Daily and Bill Castle, Boston Herald.
05/28/93	0.25	Client contact re: scheduling appointments and privatization.
05/26/93	0.25	Pitch to David Henry re: American companies in Israel (banks and others); information to follow.
06/03/93	0.75	Memo to John Verity, Business Week; calls to Mike Stroud, Investors Business Daily; Jim Flanagan, LA Times; Matt Schiffrin.
06/04/93	0.25	Client contact with Galia Noff and Ben Ofarim re: Salomon Brothers report and articles on economy.
06/08/93	0.50	Contact with Dan McCoville, Industry Week, World Trade, Chemical Week.
06/09/93	1.00	Contact with Gordon Platt, Journal of Commerce; calls to Matt Schiffrin and Jim Flanagan, LA Times; contact with Rhoda Eloyita, Inside and freelancer.
06/10/93	0.25	Contact with Rita Atlas, Forbes.
06/14/93	0.50	Meeting with Rhoda Elowitz, Inside Magazine.
06/14/93	0.25	Contact with Gordon Platt and Riva Atlas.
06/16/93	1.75	Meeting with Riva Atlas at Forbes and follow up.
06/17/93	1.25	Contact with Josh Mendes of Fortune re: story; follow-up with facts and figures; and contact with Menachem and Boston office for information. Call to Hanoch Smith in Israel for status.
06/18/93	0.75	Meeting with client and David Henry, Newsday.
06/23/93	1.25	Meeting with Uri Kisselman re: Soviet immigrants and contact with CIS.
06/30/93	1.50	Meeting with Virginia Citrano from Crain's.
07/01/93	1.50	Meeting with Gordon Platt, Journal of Commerce.
07/07/93	1.25	Contact with Linus Chua, Forbes re: information needed on Orbond; contact with Zim re: privatization; contact with client to verify facts; contact with Bob McNatt, Crain's.
07/08/93	1.00	Meeting with Shlomo Harel and Bob McNatt, Crain's.
07/14/93	1.50	Drafted pitch memo to AP/Jerusalem re: Soviet immigrants and ties to CIS.
07/15/93	1.00	Contact with Steve Kindel, Financial World and Leo Abruzzese re: Yoni Nitzani's piece.
07/16/93	0.50	Telephone conferences with Yoni Nitzani re: rewrite of piece; Bob McNatt, Crain's.

From 03/01/93 to 07/31/93

07/19/93	0.75	Follow up with Institutional Investor re: story which will be in Sept. issue; telephone conferences with Neal Sandler and editors.
07/20/93	0.25	Telephone conference with Riva Atlas at Forbes re: Nitzani.
07/22/93	1.75	Telephone conference with Nick Tatrp at AP/Jerusalem re: pitches; memo summing up all sent.
07/23/93	0.25	Telephone conference with Julie Fax re: Hadassah story and illustrations.
07/23/93	0.25	Telephone conference with client re: illustrations for Hadassah story.
07/27/93	0.50	Telephone conference with Galia Noff re: rewrite.

RGC TOTALS: 57.00 Hrs. \$ 9,975.00

Steve Conn

(\$175/hr)

03/09/93	0.50	Telephone conference with Al Platt re: Presidential Commission on High-Tech & Israel.
04/07/93	0.75	Review of pitch memo re: military technology.
04/09/93	1.00	Client meeting.
04/20/93	0.75	Pointers for Fortune phone call prepared for Shlomo Harel.
04/20/93	0.25	Client briefing prior to phone call to Tully.
05/04/93	0.25	Follow up with Sean Tulley, Fortune.
05/12/93	0.50	Telephone conference with Lee Lescaze, Wall Street Journal; sent memo and information.
05/14/93	0.25	Telephone conference with Mike Kindel, CNN.
05/25/93	0.25	Contact with David Asman re: WSJ story pitch.
05/26/93	0.75	Pitch to Alan Friedman, Financial Times.
05/27/93	0.75	Pitch to Jay Collin, International Economy magazine.
05/28/93	0.75	Call and pitch letter to Gorson Platt, Journal of Commerce.
06/03/93	2.75	Contact with Mark Frankel and Hank Gilman, Newsweek; Jane Van Tassel, Time; Jonathan Fuerbinder, NY Times. Memos sent out with background.
06/09/93	1.50	Contact with Yozi Nitzani and memo re: information needed.
06/16/93	1.50	Interview of Yosi Nitzani.
06/16/93	3.00	Writing op-ed for Nitzani.
06/28/93	0.25	Telephone conference with Nitzani's staff re: article.
07/07/93	0.75	Review of privatization/Nitzani article for cuts.
07/15/93	0.75	Telephone conferences with Richard Frank, National Journal; Financial Times and The Economist re: Yoni Nitzani.
07/21/93	0.25	Telephone conference with Nitzani re: redrafting of piece.
07/21/93	0.50	Telephone conference with Dov Hock re: econ. dev. stories and follow up on Hadassah story.

SRC TOTALS: 18.00 Hrs. \$ 3,150.00

RATE A WORK CATEGORY TOTALS: 203.00Hrs. \$ 35,525.00

RATE: BAlan Metrick

(\$125/hr)

03/05/93	0.75	Meeting, graphics dept, re production of March newsletter
03/09/93	0.75	Meeting, graphics department, re re-working layouts for March newsletter
03/10/93	0.75	Final meeting, production dept, re March newsletter
03/31/93	0.75	Conf w art dept re production and layout, April newsletter
04/08/93	1.25	Meeting, art dept, re production, April newsletter
04/14/93	1.25	Meetings, art dept, re changes in layout, April issue
04/20/93	0.50	Meeting, art dept, re April production schedule, review second blue-line print
04/23/93	1.25	Conf w art dept re layout changes for May, color blending and matching, photo reproduction, etc.
05/14/93	0.75	Internal conf, art dept, re May newsletter, second laser set

From 03/01/93 to 07/31/93

05/14/93	0.75	Conf, art dept, re production and layout for May newsletter
05/19/93	0.50	Internal meeting, art dept., re production, May newsletter
06/04/93	0.75	Budget analysis plus memo to GNoff
06/10/93	0.50	Various re pix for June newsletter
07/16/93	0.75	Internal meeting, art dept. re first laser print, July newsletter
07/21/93	1.00	Review, for comments and changes, first blue-line print of July newsletter

ABM TOTALS: 12.25 Hrs. \$ 1,531.25

Gordon Andrew (\$125/hr)

03/31/93	0.75	Meeting with art department re: layout and production, April Newsletter.
05/04/93	0.50	Meeting with art department re: layout and production for May Israel Newsletter.

GGA TOTALS: 1.25 Hrs. \$ 156.25

Rebecca Blenkush (\$125/hr)

03/26/93	0.75	Proofreading copy for April Newsletter.
04/01/93	0.50	Proofreading AVX insert copy for April Newsletter.
04/15/93	1.00	Proofreading of laser print for April Newsletter; telephone conference with printer re: corrections.
04/19/93	0.25	Telephone conference with printer re: status of April Newsletter; expected delivery date, etc.
05/07/93	0.50	Preparing and formatting copy for May Newsletter for delivery to typesetter.
05/28/93	0.25	Proofreading first draft of PEC insert for June Newsletter.
06/09/93	0.25	Preparing and formatting PEC insert copy for June Newsletter for delivery to printer.
06/11/93	0.50	Preparing and formatting body copy for June Newsletter for delivery to printer.
06/15/93	0.50	Proofreading first laser print for June Israel Newsletter; telephone conference with printer re: corrections to layout.
06/16/93	0.50	Proofreading second version of laser print for June Israel Newsletter.
07/15/93	0.25	Preparing and formatting Shlomo Harel letter insert for July Newsletter for delivery to printer.
07/15/93	0.50	Preparing and formatting body copy for July Newsletter for delivery to printer.
07/16/93	0.50	Proofreading first version of laser print for July Israel Newsletter and insert; telephone conference with printer re: corrections to copy and layout revisions.
07/19/93	0.25	Proofreading second version of laser print for July Newsletter, including new copy.
07/19/93	0.50	Proofreading and approving final version of laser print for July Newsletter.
07/21/93	0.50	Proofreading blue line of July Newsletter; discussion of delivery date and logistics with printer; telephone call to alert client of delivery date.
07/27/93	0.75	Dictation over telephone from Max re: remarks for Shlomo Harel's reception; typing and organizing of notes; FAXing remarks to Harel's office; follow up with Maxine about corrections or additions.

RAB TOTALS: 8.25 Hrs. \$ 1,031.25

Ruth Conn (\$125/hr)

03/04/93	1.25	Material review.
03/05/93	1.50	Material review.
03/08/93	0.50	Translation of material for Newsletter.
03/09/93	1.75	Review of information on development authorities for contacting Israel.
03/11/93	2.25	Research on Jerusalem Development Authority.
03/12/93	5.25	Research re: civilian applications of military technology.
03/29/93	0.75	Review of incoming materials for Newsletter.
03/31/93	2.00	Material review.

04/01/93	1.00	Review of Israel material for Newsletter.
04/02/93	1.00	Review of Israel material for Newsletter.
04/05/93	2.25	Review of material re: pitches.
04/06/93	2.00	Civilian application of military technology/update of material review.
04/07/93	1.50	Review of military technology material.
04/09/93	1.00	Material review for May Newsletter.
04/12/93	2.00	Material review.
04/13/93	1.75	Material review.
04/19/93	2.00	Material gathered re: privatization.
04/20/93	1.75	Re-write of conversion material.
04/21/93	0.75	Update of materials on civilian application of military technology.
04/21/93	0.25	Contact with Wendy Dubit re: MD&DI article.
04/28/93	0.75	Information re: privatization updated for Barron's package.
04/29/93	0.25	Revision of privatization numbers with Ben Offarm.
05/05/93	1.75	Review of info for newsletter.
05/07/93	1.50	Update of privatization documents and financial update.
05/13/93	0.25	Contact with Allan Retzky (UJA); Galia Noff; and Account Team re: adding items to Newsletter.
05/14/93	1.00	Information review and calls to Steve Kindell, Financial World; Jay Palmer; Barron's.
05/19/93	0.75	Material review.
05/24/93	1.00	Material review.
05/27/93	0.75	Translations for Newsletter information.
06/02/93	1.00	Material review for Newsletter.
06/09/93	0.75	Review of material for Newsletter.
06/10/93	0.75	Material review for Newsletter.
06/17/93	1.50	Review of privatization article with Galia Noff and update.
06/25/93	1.50	Material review for July Newsletter.
06/30/93	1.50	Review of information for July Newsletter.
07/06/93	1.00	Material review.
07/08/93	0.75	Follow up with Riva Atlas and David Henry.
07/16/93	1.00	Material review for story pitches.
07/22/93	0.75	Research for memo to Nick Tatrp.
07/26/93	2.50	Rewrite of Nitzani to suit WSJ.
07/28/93	1.50	Material review.

RGC TOTALS:

55.00 Hrs.

\$ 6,875.00

Steve Conn

(\$125/hr)

03/06/93	2.00	Material review.
03/09/93	2.00	Material review.
03/11/93	1.00	Material research.
03/12/93	1.00	Material research.
04/06/93	2.50	Review of background re: pitches.
04/07/93	1.00	Material review.
04/12/93	1.00	Material review.
05/05/93	1.00	Material review re: news pitch.
05/14/93	1.00	Material review re: story pitches.
05/19/93	0.75	Material review.
05/21/93	1.00	Story pitches reviewed; follow-up contact with WSJ.
05/25/93	1.00	Material review re: pitches.
05/25/93	1.00	Research into electronic media re: Harel interviews.
05/26/93	1.00	Background research re: pitches.
05/27/93	0.50	Research for International Economy magazine.
05/28/93	1.00	Background research re: pitches and material review.

From 03/01/93 to 07/31/93

06/01/93	3.00	Material review re: media pitches and update of pitches already made.
06/10/93	2.50	Updating of material re: defense conversion; expansion of business contacts with Asia (China, India, Japan); pros and cons of privatization; and update on Israeli stocks as investments for Americans.
06/16/93	0.75	Research re: privatization article.
06/17/93	1.00	Additional research re: Fortune story; contact with Boston office, Prof. Bernard Avishai, Elmer Winter and others.
07/02/93	1.00	Material review.
07/16/93	1.00	Material review for story pitches.
07/23/93	0.75	Material review.
07/27/93	1.50	Rewrite of Nitzani to suit WSJ.
07/29/93	0.50	Contact with Nitzani.

SRC TOTALS:	30.75 Hrs.	\$ 3,843.75
-------------------	------------	-------------

RATE B WORK CATEGORY TOTALS:	<u>107.50 Hrs.</u>	<u>\$ 13,437.50</u>
------------------------------------	--------------------	---------------------

RATE: CAlan Metrick (\$75/hr)

03/01/93	3.00	Filing, US Dept of Justice, Foreign Agents Registration, six-month up-date ending 2/28
----------	------	--

ABM TOTALS:	3.00 Hrs.	\$ 225.00
-------------------	-----------	-----------

RATE C WORK CATEGORY TOTALS:	<u>3.00 Hrs.</u>	<u>\$ 225.00</u>
------------------------------------	------------------	------------------

RATE: DAlan Metrick (\$45/hr)

03/01/93	2.00	Invoicing and misc admin
04/09/93	0.50	Travel to team meeting, SHarel, GNoff et al at 350 Fifth
04/09/93	0.25	Travel from planning meeting, 350 Fifth

ABM TOTALS:	2.75 Hrs.	\$ 123.75
-------------------	-----------	-----------

Rebecca Blenkush (\$45/hr)

03/19/93	1.00	Preparation of March Newsletter mailing to media contact list - printing and applying labels; stuffing, sealing and stamping envelopes, etc.
03/29/93	2.00	Various admin., including filing, copying and preparation for invoicing.
04/07/93	1.25	Telephone research to update names on Israel media contact list.
04/07/93	1.00	Telephone research to update Israel media contact list (cont.).
04/12/93	1.25	Telephone research to update Israel media contact list (cont.).
04/14/93	1.50	Update of media contact list for Israel (cont.).
04/19/93	1.25	Update of media contact list for Israel (cont.).
07/26/93	0.50	Mailing of July Newsletter to media contact list; includes printing and applying address labels, stuffing and sealing envelopes; stamping and mailing.

RAB TOTALS:	9.75 Hrs.	\$ 438.75
-------------------	-----------	-----------

Ruth Conn (\$45/hr)

03/04/93	1.00	Various admin., including filing, photocopying, etc.
03/12/93	0.50	Various administrative.
03/10/93	1.00	Travel time.
04/15/93	0.25	Administrative.
04/16/93	0.50	Administrative.
04/23/93	1.00	Travel time.

04/29/93	0.50	Administrative re: pitches.
05/05/93	0.50	Administrative -- travel.
05/06/93	0.75	Administrative -- setting up meetings, etc.
05/11/93	1.00	Travel and administrative.
05/12/93	1.00	Travel time and administrative.
05/18/93	1.00	Travel time.
05/25/93	0.50	Contact with Burrelle's re: clips.
05/28/93	1.00	Administrative.
06/09/93	0.25	Client communication re: scheduling and sending information to Israel.
06/14/93	1.00	Travel and administrative.
06/16/93	0.75	Travel time and administrative.
06/18/93	1.00	Travel and administrative.
06/30/93	1.00	Travel and administrative.
07/01/93	1.00	Travel and administrative.
07/08/93	1.00	Travel and administrative.
07/29/93	1.00	Administrative.

RGC TOTALS:	17.50 Hrs.	\$ 787.50
-------------------	------------	-----------

Steve Conn	(\$45/hr)
------------	-----------

04/09/93	1.00	Travel time.
04/20/93	1.00	Travel time.
04/22/93	1.00	Administrative; assembly of packages; etc.

SRC TOTALS:	3.00 Hrs.	\$ 135.00
-------------------	-----------	-----------

RATE D WORK CATEGORY TOTALS:	<u>33.00 Hrs.</u>	<u>\$ 1,485.00</u>
------------------------------------	-------------------	--------------------

Government of Israel (12)

BILLING TOTALS:	<u>346.50 Hrs.</u>	<u>\$ 50,672.50</u>
-----------------------	--------------------	---------------------
