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Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Nutter & Harris, Inc. 608 Massachusetts Avenue, NE Washington, DC 20002	2. Registration No. 4635
3. Name of foreign principal Moscow Pharmacy Chamber	4. Principal address of foreign principal 19/21 Nikolskaya str. 103012, Moscow, Russia

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Committee
 - Voluntary group
 - Other (specify) _____
- Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Moscow Pharmacy Chamber
- b) Name and title of official with whom registrant deals. Victor Ivanov
Director of Chamber

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

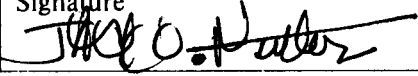
a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes No
- Directed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Controlled by a foreign government, foreign political party, or other foreign principal Yes No
- Financed by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No
- Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A	Name and Title	Signature
January 11, 1993	JACK O. NUTTER, Pres	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
Nutter & Harris, Inc.	Moscow Pharmacy Chamber

Check Appropriate Boxes:

- 1. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- 2. There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- 3. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Nutter & Harris has been authorized to represent the interests of the Moscow Pharmacy Chamber in the United States.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Nutter & Harris will assist the Moscow Pharmacy Chamber to: introduce the most effective means of obtaining pharmaceuticals and medical preparations; improve storage and distribution of medications; improve the collection and analysis of medical information through a new information system; participate in marketing research of the world pharmaceutical market; and develop the "city order" outlining the medications the Moscow region foresees for her use.

Nutter & Harris will act as a liaison between American organizations and the Moscow Pharmacy Chamber to find possible assistance through American ingenuity and technologies.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
January 11, 1993	JACK O. NUTTER, Pres	[Handwritten Signature]

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

TO: MR VLADIMIR PERMINOV
FROM: KSENIA STREKALOVA
DATED: 4. 1. 1993.
NUMBER OF PAGES: 9

Volodia! These are all Ivanov's documents plus
Galina's list of medications for Nina that I typed. Blank
space means that she either couldn't find or there aren't
suitable equivalents in the States.

No news from N. Chebny!

Stay well.

Ksenia.

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09. 12. 92. NI-10-90/473

Moscow 09. 12. 92.

To Mr Jack O. Nutter
"Nutter and Harris" President
USA, D.C. 20002
Massachusetts Avenue, N.E. 608

Dear Mr Nutter!

I want to express my deep respect to you and have the honour to inform you, that I've met your representative Mr V. Perminov and once again realized, that you have the most serious intentions in the field of our cooperation.

During the talks with your representative we've reached a preliminary agreement concerning the issue of the representation of the interests of the Moscow Pharmacy Chamber by the "Nutter and Harris" firm in the field of pharmaceutics.

I'm looking forward to meeting you and discussing the specific steps.

If you come to Moscow as you plan in January 1993 we'll meet each other and discuss our future plans and actions.

Sincerely yours,

Victor Ivanov.

DEAR MR JACK O: NUTTER!

Deep socio economic changes, taking place in Russia, and of course in its historical heart Moscow, the intensive development of the market economy, influencing the whole infrastructure of the city, inevitably have an impact on the situation in one of the most socio-important branches of the city's economy-health care.

For a number of years we have been facing the "state of emergency" in the matter of supplying the Moscovites with medications.

The city's budget is limited and money can't be allocated for the full scale medical and pharmaceutical help to the city's population.

The emergency situation is aggravated by the increasing commercialization of medical care and pharmacy.

Presently the stable functioning of pharmacies and the availability of medications to all social layers of Moscovites can be achieved only if there is created a combination of two processes-that of the renovation of the existing and the introduction of the new principles of the organisation and management of this branch and financing it.

The Moscow Pharmacy Chamber under the Government of Moscow has a legal right to carry out its business activity in rendering assistance to the city's population and providing the basic necessary medications and rendering services at reduced prices to people with low income; organizing other charity acts, determined by the main directions of its activity.

The Pharmacy Chamber is establishing relations with different organizations (banks, insurance companies, commercial structures) in Moscow and other regions all over Russia and is looking for foreign partners to attract investments for the development of the city's pharmacy network and its effective implementation.

The Pharmacy Chamber has developed a programme of the City's medication provision for 1993. The Program's aims are the following:

- to provide the city's population with effective medications and necessary medical appliances at reasonable prices
- to provide immediate and long-term supply of medications for the city's pharmacy network and the city's medical institutions
- to carry out consulting, informational, commercial, financial, manufacturing and other types of assistance while organizing the medications supply and medications study
- to supply the pharmacies and medical institutions with manufacturing equipment, active ingredients, computers and software necessary for their activity.

To implement these tasks the Pharmacy Chamber is trying to establish friendly relations with people, having the same ideas, is looking for the sources of financial support (both in this country and abroad) and ways of cooperation with foreign firms, built on the basis of the analysis of their experience, connections and opportunities. On its part the Moscow Pharmacy Chamber can guarantee access to specific resources, including the existing distribution network, information systems, can provide information about the market situation- such as the medications demand in Moscow and Moscow region.

That's why the Moscow Pharmacy Chamber hopes to establish relations with the "Nutter and Harris" firm to reach the following aims:

1. To introduce the most effective means of obtaining pharmaceutical and medical preparations, including, but not limiting ourselves to:
 - a) medications, produced by manufactures that have previously been approved of in this country,
 - b) medications from new countries and new manufactures.
2. To improve storing and preserving medications, as well as ways of their distribution
3. To improve the ways of collecting and analysing information
4. To participate in marketing research of the world pharmaceutical market
5. To assist the Pharmacy Chamber in forming the "city order" on the medications and medical appliances in the most economical way, taking into account the situation in and the

tendencies of the world pharmaceutical market.

The Pharmacy Chamber also hopes to get assistance in finding support and financing for creating pharmaceutical information network.

We are sure that the range of the users of such a network can be very wide, as it may include interregional and international information networks.

These informational systems are professionally broad as they give a full and truthful picture of the state of medications supply within the city, thus creating a possibility of a swift interference and strategic planning of medications supply of the city.

The approximate expenses during the first stage of establishing the pharmaceutical information computer network in the prices of September 1992 are estimated in 25-35 mln roubles.

The main aim of creating such a network in Moscow is to transfer the information service to a qualitatively new level. This task becomes specially urgent now, when the medication supply of the city is decentralized.

We hope that you we'll be interested in the above described problems as well as in establishing relations that could promote mutually beneficial commercial and social contacts.

Appendix

With great respect

V. Ivanov

REPRESENTATION AGREEMENT

1. The Moscow Pharmacy Chamber under the Government of Moscow in person of its director Ivanov V.S., authorizes Mr V. Perminov, "Nutter and Harris" official, to represent the interests of the Moscow Pharmacy Chamber on the territory of the USA, hereinafter called the "representation territory" in all matters of selling and buying goods as well as rendering services that are of special interest for the firm, its financial and economic policy.

The validity of the present agreement should be limited to mentioned above commercial spheres. If Mr Perminov becomes a partial intermediate in any other commercial transactions, additional specific arrangements should be made, concerning, for example, the amount of commissions paid.

2. Mr Perminov pledges to represent the interests of our organization with a businessman's honesty, especially while the present agreement is valid, to do his best to reach the existing goals.

In his work the Representative should be guided by the key aspects of the mutually developed program. The Representative has the right to deviate from the firm's directions if it is necessary under the existing circumstances, when his decision is perfect and allows to facilitate the achievement of the aim. You also commit yourself to keep commercial secrets and arrangements, even when the present agreement expires.

3. All the deals carried out through your medium can be considered finally accepted only after we confirm them by letter or by telex.

Invoices are made out by us. The collection of invoices is performed only by us.

4. The correspondence with the clients will be done directly by us, you will carry out the delivery of the mail.

If you are engaged in the direct correspondence with the clients on the "representation territory", you are obliged to submit the letters' copies to us and are responsible for supplying the clients with truthful information.

Director

Ivanov V.S.

THE LETTER OF AUTHORITY

By the present letter of authority the Moscow Pharmacy Chamber under the Government of Moscow in person of its director Ivanov V. V. acting on the basis of the Government of Moscow decree N274 dated 09. 06. 1992, authorizes Mr V. Perminov, the "Nutter and Harris" firm (USA) official, acting on the basis of the agreement, to conduct all civil, administrative and other affairs, to act in all cases, concerning the rights and interests of the Pharmacy Chamber, to prepare all agreements for the Pharmacy Chamber, to conduct negotiations with Russian and foreign organizations aiming at concluding agreements.

For the sake of protecting the rights and legal interests of the Pharmacy Chamber at all levels Mr Perminov has all the rights granted by the law.

The present letter of authority is granted to Mr Perminov without the right of further substitution.

The present letter of authority is valid up to the 1st of April 1993.

The signature of the appointee _____ is certified.

Director

Ivanov.

THE LIST OF MEDICATIONS NECESSARY
FOR THE CHILDREN'S CORRECTIONAL CENTER "HOPE"

1. Papaverine NCL
- 2.
3. Exidrix (CJBA Pharmaceutical)
4. Phenorgan (Wyeth Ayerst)
- 5.
6. Haloperidol (Lederle)
- 7.
- 8.
- 9.
- 10.
11. 12. Potassium Chloride (Lederle, Rugby, etc.)
- 13.
14. 15. Diazepam (Elkins Sinn. Lederle, Hammon, etc.)
- 16.
- 17.
18. Ergostat
19. Ferro-Glad 500 (Abbot), Ferrons sulfete Elixir, tablets
(Lederle), Ferralet (mission)
20. 21.
- 22.
23. Femaril (Herbert)
- 24.
- 25.
26. Theophylline (Different firms)
- 27.
- 28.
29. 30.
31. Voltaren (Geigy)
32. Trental (Hoechst Rouss)
33. Blumet CR (Merck)
34. Pancreatin 900, Pancreas, Pancreas Mt
- 35.
36. Bactrim Suspens, tablets, (Roche)
- 37.
- 38.
- 39.
40. Polyvitaminous with microelements (Abbot)

- 41. Synalar Cream (0,025%, 0,01%) (Syntex)
- 42.
- 43. Neogram Caplet, Suspens. (Withrop Pharacal)
- 44.
- 45. Pancrease, Pancrease MI