

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant Oliver A. Dulle, Jr. & Company Inc. 7777 Bonhomme Ave., Suite 1740 St. Louis, MO 63105	2. Registration No. #4739
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3. Name of foreign principal Conseil Regional de Bourgogne / Franche - Comte Expn.	4. Principal address of foreign principal 17 Boulevard de la Tremouille BP 1602 Dijon, Cedex FRANCE
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5. Indicate whether your foreign principal is one of the following:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
  - Partnership
  - Corporation
  - Association
  - Committee
  - Voluntary group
  - Other (specify) \_\_\_\_\_
- Individual-State nationality \_\_\_\_\_

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Conseil Regional de Bourgogne / Franche - Comte Expn same as above.
- b) Name and title of official with whom registrant deals. Francois PIFFAULT  
Directeur de Bourgogne Developpement

7. If the foreign principal is a foreign political party, state:

- a) Principal address.
- b) Name and title of official with whom registrant deals.
- c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

b) Is this foreign principal

Supervised by a foreign government, foreign political party, or other foreign principal Yes  No

Owned by a foreign government, foreign political party, or other foreign principal Yes  No

Directed by a foreign government, foreign political party, or other foreign principal Yes  No


Controlled by a foreign government, foreign political party, or other foreign principal Yes  No

Financed by a foreign government, foreign political party, or other foreign principal Yes  No

Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes  No

9. Explain fully all items answered "Yes" in Item 8(b). *(If additional space is needed, a full insert page must be used.)*

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

Date of Exhibit A 01/16/03	Name and Title Olivier A. Dulle, Jr. President	Signature 
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**INSTRUCTIONS:** A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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**Public Reporting Burden.** Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant <i>Oliver A. Dulle Jr &amp; Company Inc.</i>	2. Registration No. <i>#4739</i>
3. Name of Foreign Principal <i>Conseil Regional de Bourgogne / Franche-Comte Expr</i>	

Check Appropriate Boxes:

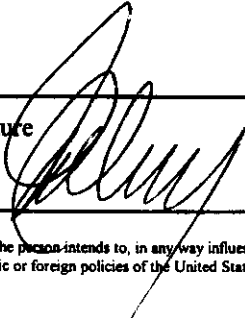
- 4.  The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
  - 5.  There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
  - 6.  The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.
7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Development of marketing materials, information of controls regarding establishment of business activity in Bourgogne FRANCE responding to requests for information

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes  No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B 01/06/03	Name and Title Oliver A Dulle Jr President	Signature 
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Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political interests, policies, or relations of a government of a foreign country or a foreign political party.



Le Président

Dijon, December 7, 2001  
FP/CP/L10.12

Dear Mr DULLE,

Following your proposal of May 22, 2001 and the complement of July 11, 2001 and following the discussions you have had with François PIFFAUT on October the 3<sup>rd</sup>, concerning the Marketing Assistance Research and Support program (MARS) in the North America to deliver prospective inward investor opportunities, the service will be delivered as follows:

- research of inward investor opportunities for continental Europe and France through permanent scanning of press, databases or other sources,
- provide for investment to Europe opportunities, company profiles with contact details and information about the project,
- monthly report on all new lead sheets and summary of current prospects,
- quarterly report about activity, results of operation and strategies.

The target is to get about 20 leads per year for projects. *A project means:* company profile, name and contact details at decision level, description of building or real estate requirement, expected amount of investment and employment and implementation date.

The cost of service outlined above will be for the Conseil régional de Bourgogne of \$ 16000 for the first year, considering a similar fee is supported by Franche-Comté Expansion.

Fees are payable at a level of \$ 4000 per quarter after receiving of the bill and of the quarterly report. There is no additional charge linked to this mission.

The term of this order will be for one year but it can be cancelled by either party with sixty days written notice.

Dulle & Co. is committed to the exclusivity of its services to Conseil régional de Bourgogne and Franche-Comté Expansion for Eastern half of France.

Due to reglementary procedures of our Conseil régional de Bourgogne, the payment of the service will be done by "mandat administratif" on receiving of billing refering "N° d'operation 01611101" that you will establish in two copies and mail to our services, as well as a bank identification.

Sincerely yours,

Le Président du Conseil régional de Bourgogne

POUR LE PRÉSIDENT DU CONSEIL RÉGIONAL DE BOURGOGNE  
Le Directeur Général Adjoint,

Henri JOLIMET

Mr Olivier A. DULLE  
DULLE & CO  
7777 Bonhomme Avenue - Suite 1740  
SAINT LOUIS - MO 63105

Conseil régional de Bourgogne

17, boulevard de la Trémouille - BP 1602 - 21035 Dijon cedex - Tél. 03 80 44 33 00 - Fax 03 80 44 33 30  
www.bourgogne.fr



Réf. : 01111601 JPB/NB

Besançon, December 10, 2001

Dear Mr DULLE,

Following your proposal of May 22, 2001 and the complement of July 11, 2001 and following the discussions you have had with François PIFFAUT on October 3<sup>rd</sup>, concerning the Marketing Assistance Research and Support program (MARS) in North America to deliver prospective inward investor opportunities, the service will be delivered as follows :

- research of inward investor opportunities for continental Europe and France through permanent scanning of press, databases or other sources,
- provide for investment to Europe opportunities, company profiles with contact details and information about the project,
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- Quarterly report about activity, results of operation and strategies.

The target is to get about 20 leads per year for projects. A *project means* : company profile, name and contact details at decision level, description of building or real estate requirement, expected amount of investment and employment and implementation date.

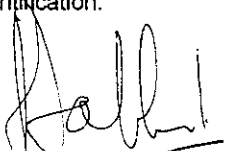
The cost of service outlined above will be for Franche Comté Expansion of US \$ 16000 for the first year, considering a similar fee is supported by Conseil Régional de Bourgogne.

Fees are payable at a level of \$ 4000 per quarter after receiving of the bill and of the quarterly report. There is no additional charge linked to this mission.

The term of this order will be for one year but it can be cancelled by either party with sixty days written notice.

Dulle & Co is committed to the exclusivity of its services to Conseil Régional de Bourgogne and Franche-Comté Expansion for Eastern half of France.

The payment of the part of the service supported by Franche-Comté Expansion will be done on receiving of your billing, mailed to us with an international bank identification.



Jean-Philippe BAKLOUTI  
Directeur Général

Mr Olivier A. DULLE  
DULLE & CO  
7777 Bonhomme Avenue – Suite 1740  
SAINT LOUIS - MO 63105