

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant Robert E. Morin 1120 Connecticut Ave., N.W. Washington, D.C. 20036		2. Registration No. 4803
3. Name of foreign principal Government of Ukraine	4. Principal address of foreign principal Embassy of Ukraine 3350 M Street N.W. Washington, D.C. 20007	

5. Indicate whether your foreign principal is one of the following type:

- Foreign government
- Foreign political party
- Foreign or domestic organization: If either, check one of the following:
 - Partnership
 - Corporation
 - Association
 - Committee
 - Voluntary group
 - Other (specify) _____
- Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Embassy of Ukraine, Washington, D.C.
- b) Name and title of official with whom registrant deals. Prof. Dr. Volodimir Zabigailo

7. If the foreign principal is a foreign political party, state:

- a) Principal address
- b) Name and title of official with whom registrant deals.
- c) Principal aim

INTERNAL SECURITY
 CRIMINAL DIVISION
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 CRIMINAL DIVISION

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

N/A

b) Is this foreign principal

Owned by a foreign government, foreign political party, or other foreign principal Yes No

Directed by a foreign government, foreign political party, or other foreign principal..... Yes No

Controlled by a foreign government, foreign political party, or other foreign principal Yes No

Financed by a foreign government, foreign political party, or other foreign principal..... Yes No

Subsidized in whole by a foreign government, foreign political party, or other foreign principal..... Yes No

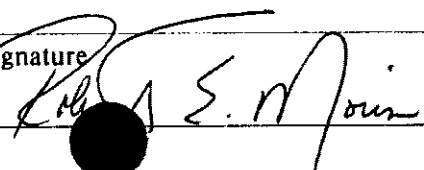
Subsidized in part by a foreign government, foreign political party, or other foreign principal..... Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

N/A

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A	Name and Title	Signature
May 17, 1993	Robert E. Morin, Attorney	

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in triplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, dissemination report, copy of political propaganda or other document or information filed with the Attorney General under this act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of such documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. Finally, the Attorney General transmits an annual report to the Congress on the Administration of the Act which lists the names of all agents and the nature, sources and content of the political propaganda disseminated or distributed by them. This report is available to the public.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, D.C. 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, D.C. 20503.

Name of Registrant	Name of Foreign Principal
ROBERT E. MORIN	Government of Ukraine Embassy of Ukraine

Check Appropriate Boxes:

- The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach three copies of the contract to this exhibit.
- There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach three copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
- The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

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MAY 17 12:18
REGISTRATION UNIT

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

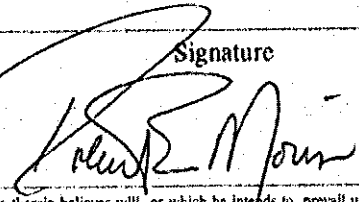
The nature of the relationship between the registrant and the Embassy of Ukraine to the U.S. contemplated by the agreement involves the provision of advice and counsel regarding the Embassy's relationship with various U.S. government departments and agencies, the U.S. Congress. This advice and counsel will be provided through personal contacts with individuals at the Embassy.

5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

The registrant will provide legal and operational assistance to the Ukrainian Embassy in its relationships with various departments and agencies of the U.S. government and the U.S. Congress. The registrant will visit government and private organizations either alone or in the company of officials of the Ukrainian government and will assist these officials in pursuing their objectives.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?
Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title	Signature
May 17, 1993	Robert E. Morin, Attorney	

*Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

Thomas A. Sands
Date of Birth: 7 June 1935

Adams and Reese
4500 One Shell Square
New Orleans, LA 70139

EDUCATION:

U.S. Military Academy	BS	Military Engineering	(1958)
Texas A & M University	MS	Civil Engineering	(1964)
George Mason University	JD	Law	(1983)

CAREER SUMMARY:

- 1989 - Present Attorney, partner, Adams and Reese. Practicing in environmental, construction/engineering, contract and wetlands regulation.
- 1984 - 1989 President, Mississippi River Commission/Major General U.S. Army Corps of Engineers. Served as Chief Executive of a presidentially appointed commission and a 5000+ people organization responsible for all aspects of water resources development activities within the lower Mississippi Valley. Activities included planning, design, construction, real estate, and legal.
- 1981 - 1984 Division Engineer/Commander, North Atlantic Division, USACE. Supervised the execution of all Corps of Engineers responsibilities in the Northeastern United States (13 States) and Greenland. Organization includes 2000+ personnel with an annual budget of \$500 million. In addition to civil works activities, military construction for Army and Air Force installations in the area is included. Also served as member, Board of Engineers for Rivers and Harbors, and member, Coastal Engineering Research Board.
- 1978 - 1981 District Engineer, U.S. Army Engineer District, New Orleans. Responsible for the supervision of 1725+ personnel engaged in the planning, construction, operation and maintenance of flood control and navigation projects in a three-state area with annual budget in excess of \$325 million. Required frequent contact with the public, elected officials and other federal agencies on all facets of Corps of Engineers Civil Works responsibilities. Involved in construction of a wide range of projects from beach erosion to massive navigation structures. Executed regulatory responsibilities in the most environmentally sensitive area of the United States.
- 1975 - 1978 Engineer Assignment Officer, Colonels Division, Military Personnel Center. Responsible for management of all senior engineering resources (Colonels) in the Army. Duties included identifying proper individual to fill key engineer positions worldwide. Required extensive background in knowledge of job requirements and level of engineer competence required in each. Required almost daily association with the Chief of Engineers.

1974 - 1975

Assistant Director of Civil Works for Planning and Urban Studies, Office of the Chief of Engineers. Responsible for ensuring implementation of a Congressionally directed program for comprehensive planning in seven major urban areas. Supervised the work of 80 highly qualified civilian engineers and planners in developing and reviewing the water resources program (civil works) of the Corps of Engineers.

1971 - 1973

Office of the Chief of Staff, Headquarters, Department of the Army. Duties included services as branch chief involved in assuring proper allocation of staff resources and as Military Assistant to the Deputy Undersecretary of the Army. Responsibilities included developing procedures and regulations to ensure the requirements imposed by the National Environmental Policy Act (NEPA) were met within Department of the Army.

1970-1971

Executive to the Commander, USA Engineer Command, Vietnam, and Commander, 26th Engineer Battalion. Duties included those of Chief Administrative Officer to the individual responsible for all Corps of Engineers construction activities in Vietnam. Responsibilities as Engineer Battalion Commander included supervision of 1200+ personnel providing all phases of engineer support to an Army Division. Major construction activities were involved.

1967 - 1970

Personnel Management Officer, Engineering Branch, Office of Personnel Operations, Washington, D.C. Responsible for worldwide assignment of engineer officers and warrant officer technicians. Responsibilities included determining experience and training necessary for satisfactory performance of various positions and identifying individual (to include scheduling necessary training) to fill the position. Extensive knowledge of engineer needs required.

1966 - 1967

145th Combat Aviation Btn, Vietnam. Served in various roles with an aviation battalion involved in combat operations to include duties of S-4 (logistics) officer. Responsible for all facets of logistical support to organization of 1900+ people with 450+ items of major equipment. Duties included planning and development of base support to include real estate and facilities construction requirements.

1965 - 1966

Research & Development Coordinator, USA Aviation Test Activity, Edwards AFB, California. Responsible for all facets of the planning and execution of engineering flight test of various equipment items. Duties included developing test plans, reviewing results, preparing and distributing test reports.

1964-1965

Resident Engineer. Responsible for all aspects of military construction within a geographical area in Korea. Supervised a staff of 30-40 individuals in managing construction contracts representing an annual placement of \$10 million to \$95 million. Responsibilities included all facets of contract management/supervision on major

projects including ammunition storage facilities, troop housing, material maintenance facilities and fuel storage facilities.

1958 - 1963

Training and duties normally associated with junior officers in the Army. Major engineer duties included service as platoon leader and company commander in the 65th Engineers Bn (Combat). This included supervision of 50-150 personnel in various aspects of field engineering work to include road and airfield construction and maintenance.

**ROBERT EDWARD MORIN
ADAMS AND REESE**

1120 CONNECTICUT AVENUE, N.W., SUITE 431
WASHINGTON, D.C. 20036
202-467-0893

PROFILE

- Chief Legislative Counsel to a national real estate trade association. Developed legislative strategy and drafted Congressional testimony related to the activities of financial institutions. Represented the association to the media, including an appearance on the "MacNeil-Lehrer News Hour."
- Drafted legislative language which was incorporated into the Financial Institutions Reform, Recovery and Enforcement Act of 1989 (FIRREA). Title XI of that law (Real Estate Appraisal Reform Amendments) was written to protect Federal financial interests by requiring standards for appraisals used in connection with Federally-related transactions.
- Directed and developed the national legislative operations of a 20,000-person professional association. Additional experience developing the legislative structure for a trade association of 30,000 members.

CAREER

ATTORNEY - Of Counsel, Adams and Reese 1992 - present
Washington, D.C. office

ATTORNEY - in private practice 1989 - 1991
Washington, D.C.

STAFF VICE PRESIDENT - CHIEF LEGISLATIVE COUNSEL 1972 - 1989
Society of Real Estate Appraisers

PRESIDENT 1971 - 1972
Universal Development Consultants

LEGISLATIVE ASSISTANT 1969 - 1971
Congressman Robert N. Giaimo

EDUCATION

J.D. 1978
George Mason University, School of Law

M.A. - Latin American Studies 1968
The American University, School of International Service

B.A. - Government 1961
Tufts University

The Choate School 1957

MEMBERSHIPS

District of Columbia Bar
Virginia State Bar - Real Property Section 1978
American Bar Association
Construction Industry Forum
Natural Resources, Energy and Environmental Law Section

ADMISSIONS

District of Columbia - Superior Court and Court of Appeals
Supreme Court of Virginia
United States District Court - District of Columbia
United States District Court - Eastern District of Virginia
United States Court of Appeals - Fourth Circuit

EXPERIENCE

January 1992
to the present

ATTORNEY - Of Counsel, Adams and Reese

July 1989
to December 1991

**ATTORNEY - private practice
Washington, D.C.**

- Consulting Attorney to real estate and golf course development companies, and to other clients seeking to conduct business with the Resolution Trust Corporation (RTC).
- Qualified a client to conduct business with the RTC under the portion of the FIRREA legislation which sets aside business opportunities for female and minority contractors. Developed a strategy for this client to co-venture with majority contractors.
- Legal Advisor to a contracting firm concerning the creation of a real estate development company to finance, build, and manage public golfing facilities.

September 1972
to July 1989

**STAFF VICE PRESIDENT - CHIEF LEGISLATIVE COUNSEL
Society of Real Estate Appraisers (SREA)
Chicago, Illinois**

- Directed the Washington, D.C. legislative liaison office. Supervised a staff of legal and legislative specialists.
- Traveled extensively throughout the United States, meeting with SREA members, discussing legislative initiatives being undertaken on behalf of SREA members.
- Developed legislative strategies on financial and housing issues. Drafted statutory language on various regulatory matters of concern to SREA members.
- Liaison to various national housing and financial trade associations.
- Wrote Congressional testimony for the SREA representative who testified in 1985 regarding the adoption of FIREA legislation -- the Financial Institutions Reform, Recovery and Enforcement Act, passed in 1989.

Results:

- Collaborated with those who drafted the language which became Title XI of the FIRREA legislation and which resulted in the regulatory restructuring of the appraisal industry.
- Collaborated in the development of a single form for appraisal purposes for use by Federal agencies. This form is now used by a number of such agencies, replacing a multiplicity of forms which had been in use prior to this initiative.
- Provided research and advice to the Department of Justice's Lands and Natural Resources Division, in the area of instructing appraisers involved in the acquisition and disposition of real property by the Federal government.
- Represented SREA on various public forums, including an appearance on the "MacNeil-Lehrer News Hour."

1971 to 1972
1969 to 1971

**PRESIDENT - Universal Development Consultants
DIRECTOR OF FEDERAL RELATIONS - Professional Insurance Agents**

- Developed the framework for both Federal and state legislative structure for this trade association with 30,000 members.

BENJAMIN EUGENE CANNON

333 Julia Street, #504
New Orleans, Louisiana 70130

(504) 585-0245 (w)
(504) 522-1150 (h)

EDUCATION

Georgetown University Law Center, **LL.M.**, December, 1983

Southern University Law Center, **J.D.**, May, 1982

Executive Editor, Law Review
Casenote Editor, Law Review
Moot Court Board Member
Clinical Education Program

University of New Orleans School of Urban and Regional Planning, **M.U.R.P.**, December, 1992

Xavier University of Louisiana, **B.A.**, May, 1977

Dean's List
President, Student Government Association
Vice-President, Student Government Association

EXPERIENCE

Associate - Adams and Reese, New Orleans, Louisiana, May 1992 to Present.

Specializing in all aspects of employment law, including wrongful termination, employment discrimination and union-related matters, representing management. Additional assignments included work in firm's governmental relations and litigation practice.

Senior Legislative Assistant - U.S. Senator J. Bennett Johnston, Washington, D.C., March 1984 to April 1992. Developed and analyzed legislation in areas of Financial Institutions, Labor, Judiciary, Transportation, Commerce and Appropriations. Supervised work of legislative aides in areas of assignments. Additional legislative responsibility in areas of Housing, Education, Health and Treasury. Speaker and panel participant before private and public-sector groups.

Legal Assistant - Regional Transit Authority, New Orleans, Louisiana, Summer 1983. Researched and drafted legal memoranda in labor relations, public franchises, and acquisition agreements.

Legal Assistant - Louisiana Offshore Oil Port, Harvey, Louisiana, Summer 1980. Researched and prepared material for legal support to Counsel and Management in preparation for rate hearings with the Federal Energy Regulatory Commission.

Paralegal Specialist - U.S. Department of Justice, Washington, D.C., March 1979 to September 1979. Assisted in the planning, organizing and supervision of operations for the secrecy and security of documents placed in a government depository involving antitrust matters.

PUBLICATIONS

Southern University Law Review, "Convention Boycotts - Ruled Outside the Purview of the Sherman Act": Missouri vs The National Organization for Women (NOW) 7 So.U.L. Rev. 263 (1981).

BAR MEMBERSHIPS

Admitted to Louisiana State Bar
Admitted to United States District Court, Eastern District of Louisiana
Candidate for Certification, Washington, D.C. Bar

REFERENCES

Furnished upon request.

981-22



Handwritten signature/initials

**Посольство України
у Сполучених Штатах Америки
Embassy of Ukraine**

1828 L Street, N.W., Suite 711, Washington, D.C. 20036
Tel. (202) 296-8960, FAX (202) 296-2450

No. 425

November 2, 1992

Mr. Sam A. LeBLANC III
Adams and Reese
4500 One Shell Square
New Orleans, Louisiana 70139

Dear Mr. LeBlanc:

The Embassy of Ukraine to the United States of America accepts with gratitude the Adams and Reese suggestion to provide required legal and operational assistance in our relationships with various U.S. agencies, organizations and private citizens.

We hope that our collaboration based on the principles of humanitarian cooperation will be fruitful for both sides.

Sincerely,

Handwritten signature
Oleh BILORUS
Ambassador Extraordinary and
Plenipotentiary of Ukraine



*Proposal for the
Republic of Ukraine*

**Adams and Reese
1120 Connecticut Avenue, N.W., Suite 431
Washington, D.C. 20036
(202) 467-0893**

AREAS OF EXPERIENCE

Adams and Reese is a diversified law firm of over 120 attorneys, with offices in New Orleans, Baton Rouge, Mobile, and Washington, D.C. We offer our clients a solid base of legal advice and services in governmental relations, world trade, international investment and financing, and transnational disputes. Our attorneys' varied backgrounds allow us to provide special legal services to clients nationally and in the major urban centers of the world, including London, Paris, Kiev, Moscow, Tokyo, San Jose, Brasilia, and Ottawa.

The firm has extensive experience in working with both the U. S. Congress and the many federal agencies of the Executive Branch of the United States Government. Our Washington D.C. staff has been involved in government relations at the federal level for more than twenty years.

Our Governmental Relations Department is recognized as one of the most effective lobbying groups in Louisiana. Our attorneys, many of whom have served in public office, have developed professional relationships with local, state, and federal governmental agencies for enhanced representation of the interests of our clients in these areas. Additionally, Adams and Reese is Louisiana's only member of the *State Capital Law Firm Group*, a select network of law firms with offices in state capitals which provides a central source of information on legislation and regulations across the country. This membership affords a priceless resource to those clients who conduct interstate business.

Adams and Reese is committed to assisting the emerging democracy of Ukraine by working with the government and private industry. Our expertise in insurance, casualty, utilities, environmental and general corporate law enables us to play a major role in facilitating the continuing development of Ukraine's free market economy. Adams and Reese has been a member of the Ukrainian Legal Foundation since its inception and was instrumental in establishing this non-profit organization commissioned to draft insurance industry laws which will enable Ukraine to attract investment capital in its development as a free-market economy in the European community.



PROPOSAL FOR SERVICES

Both Adams and Reese and the Government of Ukraine are well aware that since the disintegration of the Soviet Union and the emergence of the newly independent republics, the Russian Republic has been the focus of most of the attention of the Congress and the United States Departments and Agencies. This situation must be corrected.

Adams and Reese can be instrumental in assisting Ukrainian officials in the development and implementation of a strategic plan to assure that the message of the goals and aspirations of the Ukrainian people will be delivered in the most effective manner to the appropriate officials in Congress, in the Executive Branch of the United States Government, and in international agencies.

Several Adams and Reese attorneys have considerable experience working with Congress, the Executive Branch (the Departments and Agencies) of the United States Government, as well as with international agencies. In addition, Adams and Reese has an office in Washington, D.C.

We have recently been pleased to note that other republics are beginning to receive additional attention from the Washington establishment. Adams and Reese has the capability to assist the Government of Ukraine in developing and continuing to encourage and expand upon this initial movement.

Adams and Reese is well acquainted with Ukraine because of its work with the Ukrainian Legal Foundation, its representation of several businessmen within Ukraine, and the many visits to Ukraine by our attorneys. Adams and Reese also has a correspondent legal office in Kiev which assists us with legal representation in Ukraine. We understand the objectives which the Government of Ukraine is attempting to achieve and are confident in our ability to help achieve these goals.



FIRM RESOURCES

INTERNATIONAL PRACTICE

Adams and Reese's International Practice Group is committed to maintaining up-to-date information on evolving world events as well as changes in American and international laws that could affect the business of our clients. As a result of foreign language fluency and knowledge of foreign cultures, the attorneys in our International practice are able to communicate and clearly advise foreign clients who are interested in doing business in the United States or with American companies.

Additionally, Adams and Reese offers other valuable resources for the benefit of our clients, including the following:

LEX INTERNATIONAL

Adams and Reese is a member of the Lex International Network. Lex International, one of the first private law firms in the former USSR, was established in 1989, specializing in commercial relations, foreign trade, and foreign investment. During the past few years, Lex has provided legal services for more than 150 domestic and international clients, assisting in the preparation of charter documents and various contracts, participating in negotiations, representing clients' interests in court and arbitration proceedings (including the Arbitration Court of the Russian Chamber of Commerce and Industry), and consulting on various legal issues.

The Lex International Network ("LIN") is an established group of over 100 lawyers in law firms in the Commonwealth of Independent States, Europe, the United States, and the Far East. Members of the Lex International Network maintain offices in Kiev, Minsk, Brussels, Prague, London, Washington D. C. and other cities. Member attorneys of LIN are actively involved in many governmental issues such as lobbying and drafting legislation. The network system offered by LIN provides opportunities for effective professional cooperation among lawyers throughout the world.



LITIGATION SUPPORT CENTER

Information is power. However, mass amounts of information can choke the legal process. Adams and Reese has responded to this problem by making a major investment in computer technology to handle information intensive litigation in a cost efficient manner. Through the establishment of our Litigation Support Center (LSC), the firm offers state of the art automation services to clients. The time and resulting cost savings are passed on to our clients.

The LSC provides clients with:

- *relational database software which links together from numerous separate and distinct databases (e.g. information in one database can be linked to information in another database)*
- *advanced graphics capabilities for creating visual aids*
- *full-time professional staff trained to identify problems and design technical solutions for information management.*

The attorneys and computer professionals within the LSC can tailor case management and tracking services to the specific needs of our clients as well as design controls to insure that data is accurately updated and readily accessible. Confidentiality and security - are built into the system.

In addition to controlling information, our computer technology allows lawyers and clients to efficiently communicate information, often eliminating the need for expensive fax, couriers, and phone calls.

All of Adams and Reese's offices are linked together through a Wide Area Network ("WAN"), which effectively erases the physical distance between the nearly 300 personal computers and printers the firm relies upon for word processing. WAN allows a document to be revised or printed anywhere in the network.

In conclusion, the LSC promotes efficient management of legal matters, because it makes the power of information affordable.



COST OF REPRESENTATION

Attorneys at Adams and Reese have a keen awareness of the high cost legal services today and recognize our clients' need to predict and control costs. We therefore encourage our clients to openly discuss fees and costs at any time whether before retaining the firm, during, or after the handling of a legal matter. Our goal is to control costs while providing the highest quality of legal work. We are willing to use various methods to accomplish this goal, including:

- *employing computer technology to its utmost capacity in order to streamline certain procedures*
- *shifting work among attorneys to the appropriate, most cost efficient level*
- *training paralegals to perform routine work in specialized practice areas, thus billing clients at a lower hourly rate*

We will be glad to explore any type of innovative billing or payment method which would be mutually beneficial to the Ukrainian Government and the firm. As a gesture of our dedication to promote trade between our countries, Adams and Reese is willing to discuss the acceptance of a portion of payment for legal services in rubles. We urge you to discuss with us any other billing arrangements which may prove beneficial and aid in the decision to retain our firm.



REPRESENTATIVE LIST OF INTERNATIONAL CLIENTS

Alerion Bank
AMCA International
American International Underwriters
American International Adjustment Company
American International Group
Barclays Bank
Cancun Warehouse Consolidator Corporation
CIBA-GEIGY Corporation
Equilease Corporation
First National Bank of Commerce
Gordon-Choisy
ITT Commercial Finance Corporation
John P. Hale
Koehring Company
Mobil Oil Corporation
MWM (Motorem-Werke-Mannheim AG)
Nichiei Corporation
Pomagalski, S.A.
Shell Oil Company
SHRM Catering Services, Inc. and Aquatic Catering, Inc.
(Parent company in France-Groupe SHRM)
Spie Batignolles
Stark
Tesoro Petroleum Corporation
Transamerican Refining Company
Ukrainian Legal Foundation
URS Company
Wellstream Corporation (formerly known as Flexpipe International, Inc.)
Westinghouse Credit Corporation



MEMBERSHIP IN INTERNATIONAL AGENCIES

American Bar Association International Law and Practice

U. S. Chamber of Commerce - International Programs

District of Columbia Bar Association - International Practice Section

International Association of Defense Counsel

International Bar Association

Lex International Network

Union Internationale des Avocats

Governor of Louisiana's Pan American Commission

Louisiana State Bar Association International Committee

LABSU (Louisiana Association for Business with the Soviet Union)



SELECT BIOGRAPHIES

Thomas A. Sands*, *Partner*

General Sands joined Adams and Reese after establishing a distinguished record of service with the U. S. Army Corps of Engineers which culminated with his appointment as a Major General and President, Mississippi River Commission. He has held a variety of responsible positions within the Army's field and Washington level staff organization. His most recent assignments have included duties as the senior official responsible for Corps activities within two significant geographical areas, the Lower Mississippi Valley and the Northeastern United States. He has an extensive background in all aspects of the management of engineering and construction services and water resources programs with particular emphasis on environmental and regulatory compliance. He has a wealth of experience in dealing with all levels of government (local, state and federal) as well as the public sector in coordinating activities in some of our Nation's most environmentally sensitive areas. He has been involved in environmental litigation of national significance concerning compliance with NEPA and the Clean Water Act. And, most recently, General Sands has been appointed Chairman of a subcommittee of the National Research Council's Marine Board specifically addressing technologies most suitable for restoring coastal wetland areas and the legal requirements and ramifications associated therewith.

General Sands has also gained extensive experience in international business ventures through his experience with the U. S. Army Corps of Engineers and in representing foreign interests doing business in the United States.

*U. S. Military Academy at West Point BA, Texas A&M University MA (Civil Engineering),
George Mason University JD*

Robert E. Morin*, *Of Counsel*

Mr. Morin, who directs the Washington D.C. office of Adams and Reese, has practiced law for over twenty years in the areas of governmental relations, environmental, international and real estate. He works often as a liaison between governmental agencies and several of the firm's clients. As the former Director of Federal Relations for the Professional Insurance Agents, he developed the framework for both federal and state legislative structure for this trade association. As Chief Legislative Counsel for the Society of Real Estate Appraisers, Mr. Morin developed legislative strategies on financial and housing issues and drafted statutory language on various regulatory matters which resulted in the regulatory restructuring of the appraisal industry.

During this tenure, he also wrote Congressional testimony for the SREA representative regarding the adoption of the Financial Institutions Reform, Recovery and Enforcement Act (FIRREA) which was passed in 1989. He has worked with the Department of Justice's Lands and Natural Resources Division in the area of instructing appraisers involved in the acquisition and disposition of real property by the Federal Government. Mr. Morin has also served as liaison to various national housing and financial trade associations.

Tufts University BA, American University MA (Latin American Studies), George Mason School of Law JD

*Resume Attached



Benjamin E. Cannon*, *Associate*

Prior to joining Adams and Reese, Mr. Cannon served as Senior Legislative Assistant to United States Senator J. Bennett Johnston. As a Legislative Assistant in the United States Senate, Mr. Cannon analyzed and developed legislation in the areas of Financial Institutions, Labor, Judiciary, Transportation, Commerce and Appropriations. Additional legislative responsibilities included advising Senator Johnston in the areas of Housing, Education, Health and Treasury matters.

Since joining Adams and Reese, Mr. Cannon has become active in our governmental relations department and litigation practice. He specializes in all aspects of employment law, including wrongful termination, employment discrimination and union-related matters, representing management. He is currently a member of the Louisiana State Bar and a Candidate for Certification of the Washington, D.C. Bar.

Xavier University BA, Southern University Law Center JD, Georgetown University Law Center LL.M.

Sam A. LeBlanc III, *Senior Partner*

Mr. LeBlanc has extensive trial experience at every state and federal court level in Louisiana and has tried lawsuits in state and federal courts in other states. He is accomplished and has broad experience in the handling of multi-party complex litigation, particularly waste site litigation under federal environmental statutes, such as CERCLA, and under state analogs and civil (tort) laws.

In addition to his trial experience, Mr. LeBlanc has represented numerous clients before the United States Environmental Protection Agency, the Louisiana Department of Environmental Quality, the Louisiana Department of Natural Resources and other regulatory bodies, local and federal, involving environmental matters. He has been the principal attorney in most of the complex and/or environmental litigation handled by or involving Adams and Reese over the last decade. Adams and Reese clients represented by Mr. LeBlanc in the environmental area include Reichhold Chemicals, Inc., Mobil Exploration & Producing U.S., Inc., Shell Oil Company, Vulcan Chemical Company, Rollins Environmental Services (LA) Inc., Newpark Resources, Inc. and CIBA-GEIGY Corporation, among others.

As a former Legislator (1972-1980), he participated in writing the basic environmental laws in the state of Louisiana, and was involved in activities relating to the Congressional passage of CERCLA and SARA. Languages: fluent in English and French.

Georgetown University BA, Tulane Law School JD/LLM (Environmental Law)

*Resume Attached



Louis A. Wilson, Senior Partner

Mr. Wilson has over 20 years of experience in the legal arena. His primary areas of practice are in the Banking, Commercial Finance, Sales, Mergers and Acquisitions and other matters relating to financial activities of public and private entities. He is particularly active as the Manager of the Business Division, coordinating efforts of attorneys working in the international, bankruptcy, litigation, real estate, corporate tax and securities and general business practices.

Mr. Wilson is active on a number of committees of the Louisiana State Bar Association and American Bar Association in Corporate Estates and Trusts. He is also a frequent lecturer at professional seminars, primarily in areas of banking, corporate, and financial matters.

Tulane University BA, Tulane Law School JD

Luis A. Perez, Partner

Mr. Perez is the Chairman of the International Practice Group and a partner in the Financial Litigation Department. He was born in Havana, Cuba and is a member of the Hispanic National Bar Association. Mr. Perez serves as Director to the Mayor of New Orleans' Hispanic/Latin American Advisory Board, and he was appointed by the Governor of Louisiana to serve on the Pan American Commission for the State of Louisiana.

Mr. Perez has concentrated his expertise in international law with an emphasis in financial matters such as registration, transactions, joint ventures and import and export matters. He assists domestic banks with their registrations in foreign countries. He also has ample experience in financing transactions involving the Export-Import Bank of the United States and other governmental credit guarantee programs. Languages: English, Spanish and French (conversational).

Loyola University BA, Loyola University School of Law JD



E. L. Henry, *Partner*

Mr. Henry joined Adams and Reese in 1987, creating and directing our Governmental Relations Department. Mr. Henry is a former Speaker of the House of Representatives and has the distinction of being the only Speaker to succeed himself in modern history. During his tenure, he was elected as delegate to the Louisiana Constitutional Convention of 1973-1974. His fellow delegates to the Convention then elected him to serve as Chairman/President. As such, he presided over all plenary sessions of the Convention. He also served as Commissioner of Administration for the State of Louisiana from 1980 to 1984. During this appointment, he was responsible for the day-to-day operation and management of state government. Mr. Henry, who has gained keen insight into the complex relationships between local, state, and federal governments is viewed as one Louisiana's most successful and influential lobbyists.

Mr. Henry has been recognized by the Citizens Conference on State Legislatures for work in legislative improvement. He has spoken before the Legislatures of Iowa, Connecticut and Nevada on the subject of legislative reform.

Baylor University BA, Louisiana State University JD

Joseph C. Lemire, *Partner*

Mr. Lemire, a partner in the Banking and Securities Department, is licensed to practice law in the states of Texas, Louisiana, New York, Florida, and the District of Columbia. He is a member of the International Bar Association and the Union Internationale Des Avocats. He is also a certified public accountant licensed in the states of Michigan, Texas, and Louisiana.

As the partner responsible for Adams and Reese's European and Eurasian International Practice, including the states which comprised the former Soviet Union, Mr. Lemire was instrumental in the establishment of the Ukrainian Legal Foundation, a non-profit organization commissioned to draft insurance industry laws in the Republic of Ukraine.

Mr. Lemire has handled mergers and acquisitions involving both public and private stock offerings for companies. He also has extensive experience in working with state, federal, and foreign banking securities and trade regulators. He has assisted domestic banks with their registration in foreign countries, and has worked with bank regulators in foreign jurisdictions. He has also handled matters involving foreign joint ventures, letters of credit, credit enhancement facilities, and export and import credit guaranty programs.

Mr. Lemire has served on governmental review committees in the United States and abroad which were established for the review of insurance, securities, and banking laws. He has published a number of articles and has lectured at many professional seminars on topics involving banking, corporate, securities and accounting matters in the United States, Europe, and the former Soviet Union. Languages: English, French, and Russian (conversational).

Central Michigan University BA, South Texas College of Law JD

