

For Six Month Period Ending 31 JUL 1997
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant (b) Registration No.

FEDERAL STRATEGIES GROUP, INC. 05118

(c) Business Address(es) of Registrant

1000 Potomac Street, N.W.
Suite 300
Washington, D.C. 20007

2. Has there been a change in the information previously furnished in connection with the following:

- (a) If an individual:
- | | | |
|-----------------------|------------------------------|-----------------------------|
| (1) Residence address | Yes ☐ | No ☐ |
| (2) Citizenship | Yes ☐ | No ☐ |
| (3) Occupation | Yes ☐ | No ☐ |
- (b) If an organization:
- | | | |
|--------------------------|------------------------------|--|
| (1) Name | Yes ☐ | No ☒ |
| (2) Ownership or control | Yes ☐ | No ☒ |
| (3) Branch offices | Yes ☐ | No ☒ |
- (c) Explain fully all changes, if any, indicated in items (a) and (b) above.

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IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.
- Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

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4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☐

N/A

If yes, identify each such person and describe his service.

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement?

N/A

Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐No ☒

If yes, furnish the following information:

*Name of foreign principal**Date of termination*

8. Have you acquired any new foreign principal² during this 6 month reporting period?

Yes ☐No ☒

If yes, furnish following information:

*Name and address of foreign principal**Date acquired*

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

Ministry of Commerce & Industrial Development of Mexico
(SECOFI)

10. **EXHIBITS A AND B**

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A³Yes ☐No ☐Exhibit B⁴Yes ☐No ☐

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐No ☒

If yes, have you filed an amendment to these exhibits?

Yes ☐No ☐

If no, please attach the required amendment.

2 The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

3 The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

4 The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

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11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

See Attachment A.

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12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below?

Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

See Attachment B.

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13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶

Date	From Whom	Purpose	Amount
4/30/97	SECOFI	Compensation	\$ 24,772.47
5/30/97	SECOFI	Compensation	13,730.56
6/24/97	SECOFI	Compensation	13,765.50
7/9/97	SECOFI	Compensation	13,800.00
Total			\$ 66,068.53

(b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date _____.

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) DISBURSEMENTS-MONIES

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign named in Items 7, 8, and 9 of this statement? Yes ☐ No ☒

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes ☐No ☒

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐No ☒

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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^{10, 11} Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
 Yes ☐ No ☒

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials?
 Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:
- | | | | |
|---|---|--|---|
| ☐ Radio or TV broadcasts | ☐ Magazine or newspaper articles | ☐ Motion picture films | ☐ Letters or telegrams |
| ☐ Advertising campaigns | ☐ Press releases | ☐ Pamphlets or other publications | ☐ Lectures or speeches |
| ☐ Other (specify) _____ | | | |

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:
- | | | |
|--|---|---|
| ☐ Public Officials | ☐ Newspapers | ☐ Libraries |
| ☐ Legislators | ☐ Editors | ☐ Educational institutions |
| ☐ Government agencies | ☐ Civic groups or associations | ☐ Nationality groups |
| ☐ Other (specify) _____ | | |

21. What language was used in the informational materials:

☐ English ☐ Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☐

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

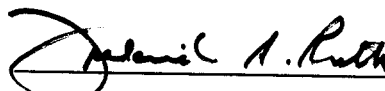
12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4 (b) of the Act.

VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

August 28, 1997

(Type or print name under each signature¹³)
Frederick A. Ruth

¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

Attachment A.

III - ACTIVITIES

11. Activities and Services for Foreign Principal:

Gathered and analyzed information regarding U.S. trade policy and actions that related to the North American Free Trade Agreement (NAFTA) in particular. Advised the principal on political factors that affected that policy making process. Assisted the principal in preparing materials for and making presentations to public officials and private sector groups and individuals about Mexico's positions on issues related to the NAFTA or affecting NAFTA directly or indirectly. Followed trade cases and Administrative and Congressional actions on trade disputes affecting imports and exports among the NAFTA countries. Gathered and analyzed information on legislative activities on Fast Track trade negotiating authority, CBI Parity, Helms-Burton Sanctions on trade and investment in Cuba, Dolphin Conservation Act, and various appropriations bills. Engaged in political activities (see item 12., below) related to some of these legislative matters. Reported on the nomination and confirmation process for the United States Trade Representative. Analyzed and gave advice on various WTO negotiations and disputes filed by or against the U.S.

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III - ACTIVITIES

12. Political Activities on behalf of foreign principal: SECOFI:

We contacted Members of Congress, congressional staff and officials in the Administration with regard to the Mexico drug certification issue, the Dolphin Conservation Act (Tuna/Dolphin legislation), renewal of Fast Track negotiating authority, the Caribbean Basin Initiative Parity Act (CBI Parity) and its inclusion in the Budget Reconciliation bill, China MFN, NAFTA review, potential effect of, or inclusion of Sen. Hollings' amendment related to the WTO Telecom Agreement, on Charlene Barshevsky's nomination to be US Trade Representative, Helms-Burton sanctions, and status of Schumer/Miller sugar amendment in the Agriculture Appropriations bill. Most of the activity was limited to inquiries about the status of activities and providing information requested. On a few occasions positions of the principal, SECOFI, or other agencies of the Mexican Government, about specific legislative proposals was conveyed. Contacts are listed on the next three pages.

Contacts with U.S. Government Officials - February 1997 through July 1997.

All contacts were made by Philip H. Potter unless otherwise noted:

FEBRUARY 1997.

- 02/05/97 Phone call with Rolf Lundberg, Sen. Majority Leader Staff re: status of Fast Track, CBI Parity bills.
- 02/07/97 Meeting with Brian Bieron, LA to Rep. D. Dreier re: general review of Fast Track, China MFN, NAFTA Review, CBI Parity issues and legislative schedule in the House.
- 02/10/97 Phone call with Rolf Lundberg, Sen. Maj. Leader Staff re: status of Charlene Barshefsky nomination for USTR and related Hollings amendment on WTO Telecom agreement.
- 02/10/97 Phone call to Jeff Lang, Dep. USTR; Bill Corbett returned call re: Administration position on Hollings amendment on WTO Telecom agreement.
- 02/11/97 Discussion with Thelma Askey, Ways & Means Committee Staff, at public meeting with ABA Intl. Trade Committee re: status of Fast Track and CBI Parity.
- 02/24/97 Phone call with Wendy Cutler, USTR staff re: Hollings amendment effect on Barshefsky nomination process.

MARCH 1997.

- 03/05/97 Phone call with Michelle Manatt, Advisor, Latin Amer. Affairs, State Dept. re: draft Mexico Drug Certification resolution and markup process in the House.
- 03/05/97 Phone call to Rolf Lundberg, Sen. Maj. Leader Staff re: status of Barshefsky nomination.
- 03/12/97 Phone call with Michelle Manatt, Advisor Lat. Amer. Affairs, State re: Sen. compromise on Mexico Drug Certification resolution.
- 03/19/97 Phone call with Dan Fisk, Sen. Foreign Relations Committee Staff re: status of Mexico Drug Certification resolution.
- 03/20/97 Phone call with Rolf Lundberg, Sen. Maj. Leader Staff re: status of Mexico Drug Certification resolution and Senate Majority Leader's position on Fast Track legislation.

03/20/97 Gardiner Peckham, House Speaker Staff re: Mexico Drug Certification resolution status in House.

APRIL 1997.

04/07/97 Phone calls to Rolf Lundberg, Sen. Maj. Leader Staff, and John Raidt, Chief of Staff for Sen. Commerce Committee re: appointments for Sec. H. Blanco with Sen. Lott and Sen. McCain. (Not able to schedule appts. at times requested.)

04/10/97 Phone call with Angela Ellard, Ways & Means Staff re: Rep. Crane leading congressional delegation to Mexico and members who are to be part of the delegation.

04/11/97 Phone call with Brian Bieron, LA to Rep. D. Dreier re: President's speech on trade policy and Fast Track.

04/25/97 Phone call with Brian Bieron, LA to Rep. D. Dreier re: proposed Republican language for Fast Track legislation.

04/25/97 - Exchange of phone calls and voice mail with USTR Charlene Barshefsky re: status, 04/29/97 politics and possible legislative language for Fast Track.

MAY 1997.

05/05/97 Phone call to Marcia Miller, Chair of Intl. Trade Commission (ITC); returned by Elizabeth Rovesteizn, staff ITC, re: ITC hearing on NAFTA Review, list of witnesses and timing of report to USTR.
Also, phone call with Commissioner Don Newquist re: NAFTA hearing.

05/06/97 Phone call with Comm. Newquist, ITC re: NAFTA hearing witnesses.

05/07/97 Phone call with Steve Haterius, House Agriculture Committee Staff re: possible testimony by Rep. Stenholm at ITC NAFTA Review hearing.
Also, phone call with Andy Baker, House Agriculture Comm. Staff, re: same issue.

JUNE 1997.

06/02/97 Phone call with Michelle Manatt, Advisor Latin Amer. Affairs, State re: status of Helms-Burton sanctions and Tuna/Dolphin legislation in the Senate.

06/12/97 Phone call with Angela Ellard, Ways & Means Comm. Staff, re: trade issues likely to be in Budget Reconciliation bill.

- 06/17/97 Phone call with John Raidt, Chf. of Staff, Sen. Commerce Comm. re: delay in markup of Tuna/Dolphin bill in the Committee.
- 06/18/97 Phone call with Michelle Manatt, Advisor Lat. Amer. Affairs, State re: status of Tuna/Dolphin bill in Senate.
- 06/26/97 Phone call with Michelle Manatt, same issue as above.

JULY 1997.

- 07/15/97 Phone call with Brian Bieron, LA to Rep. David Dreier re: status of Fast Track bill.
- 07/17/97 Phone call with John Ziolkowski, House Agriculture Appropriations Committee Staff re: Schumer/Miller amendment on sugar in Agric. Approps. Bill.
- 07/21/97 Phone call with Rolf Lundberg, Sen. Maj. Leader Staff re: status of CBI Parity, Tuna/Dolphin and Fast Track bills.
Also, Meredith Broadbent, Ways & Means Staff re: status of CBI Parity bill.
Also, Bruce Wilson, Ways & Means Staff re: status of CBI Parity bill.
- 07/23/97 Phone call with Debbie Price, Sen. Asst. Maj. Leader Staff re: proposed procedure for Tuna/Dolphin bill on cloture.
- 07/24/97 Phone call with Michelle Manatt, State Dept. re: report on a possible compromise on Tuna/Dolphin bill in Senate.
- 07/25/97 Same person and issue as above.
- 07/29/97 Phone call with Bob Novick, USTR Staff re: review of status with Fast Track in House and Senate, and private sector support.
- 07/30/97 Phone call to Sen. Maj. Leader's office for report on whether CBI Parity was still open issue in the Budget Reconciliation bill.
- 07/31/97 Phone call from Rolf Lundberg, Sen. Maj. Leader's Staff re: CBI Parity was not included in the Budget bill.
- 07/31/97 Discussion with Rep. Jennifer Dunn at a public meeting of the Washington Intl Trade Assn. re: prospects for Fast Track.

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