U.S. Department of Justice
Washington, DC 20530

Supplemental Statement
Pursuant to Section 2 of the Foreign Agents Registration Act of 1938, as amended

OMB NO. 1105-0002

For Six Month Period Ending JUN 30 1999
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant

Southern Energy Resources, Inc.

(b) Registration No.

05295

(c) Business Address(es) of Registrant

900 Ashwood Parkway, Suite 500
Atlanta, GA 30338

2. Has there been a change in the information previously furnished in connection with the following:

(a)	If an individual:		
	(1) Residence address	Yes ☐	No ☐
	(2) Citizenship	Yes ☐	No ☐
	(3) Occupation	Yes ☐	No ☐
(b)	If an organization:		
	(1) Name	Yes ☐	No ☒
	(2) Ownership or control	Yes ☐	No ☒
	(3) Branch offices	Yes ☐	No ☒

(c) Explain fully all changes, if any, indicated in items (a) and (b) above.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C[1], state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

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CRM/ISS/REGISTRATION UNIT

1 The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (a waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended

(b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed

5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? N/A Yes ☐ No ☐

If yes, identify each such person and describe his service.

(b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated

(c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed

6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? N/A Yes ☐ No ☐

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal *Date of termination*

8. Have you acquired any new foreign principal[2] during this 6 month reporting period?
Yes ☐ No ☒

If yes, furnish following information:

Name and address of foreign principal *Date acquired*

9. In addition to those named in Items 7 and 8, if any, list foreign principals[2] whom you continued to represent during the 6 month reporting period.

Berlin Economic Development Corp.

10. **EXHIBITS A AND B**

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following: **N/A**

Exhibit A[3] Yes ☐ No ☐
Exhibit B[4] Yes ☐ No ☐

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☒ No ☐

If yes, have you filed an amendment to these exhibits? Yes ☒ No ☐

If no, please attach the required amendment.

2 The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

3 The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

4 The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets fourth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Berlin Economic Development Corp. - implemented "Program of Work" attached hereto.

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity[5] as defined below? Yes ☐ No ☒

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

5 The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government aforeign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) **RECEIPTS-MONIES**

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies[6]

Date	From Whom	Purpose	Amount
4-28-99	Berlin Economic Development Corp.	compensation	$24,443.84
6-10-99	Berlin Economic Development Corp.	compensation	$23,997.48
		Total	$48,441.32

(b) **RECEIPTS - FUND RASING CAMPAIGN**

During this 6 month reporting period, have you received, as part of a fund raising campaign[7], any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date _____.

(c) **RECEIPTS-THINGS OF VALUE**

During this 6 month reporting period, have you received any thing of value[9] other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal?
Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose

6, 7 A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)
8 An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.
9 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
monthly	Ray Hollifield	Salary and Travel Expenses	

Total

(b) **DISBURSEMENTS-THINGS OF VALUE**

During this 6 month reporting period, have you disposed of anything of value[10] other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose

(c) **DISBURSEMENTS-POLITICAL CONTRIBUTIONS**

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value[11] in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office? Yes ☐ No ☒

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate

10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials[12]?
Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

Berlin Economic Development Corp.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☐ No ☒

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

☐ Radio or TV broadcasts
☐ Magazine or newspaper articles
☐ Motion picture films
☐ Letters or telegrams
☐ Advertising campaigns
☐ Press releases
☒ Pamphlets or other publications
☐ Lectures or speeches
☐ Other (specify) _____

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

☐ Public Officials
☐ Legislators
☐ Government agencies
☐ Newspapers
☐ Editors
☐ Civic groups or associations
☐ Libraries
☐ Educational institutions
☐ Nationality groups
☒ Other (specify) Private Businesses

21. What language was used in the informational materials:
☒ English ☐ Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act?
Yes ☒ No ☐

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI--EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)	(Type or print name under each signature[13])
24 Aug 97	Thomas Allen

13 This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

UNITED STATES DEPARTMENT OF JUSTICE
FARA REGISTRATION UNIT
CRIMINAL DIVISION
WASHINGTON, D.C. 20530

NOTICE

Please answer the following questions and return this sheet in triplicate with your Supplemental Statement:

1. Is your answer to Item 16 of Section V (Informational Materials - page 8 of Form CRM-154, formerly Form OBD-64-Supplemental Statement):

YES X or NO _____

(If your answer to question 1 is "yes" do not answer question 2 of this form.)

2. Do you disseminate any material in connection with your registration:

YES _____ or NO _____

(If your answer to question 2 is "yes" please forward for our review copies of all material including: films, film catalogs, posters, brochures, press releases, etc. which you have disseminated during the past six months.)

Thomas [illegible]
Signature

24 Aug 99
Date

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_____
Please type or print name of signatory on the line above

_____
Title

SERI / BEDC JOINT WORK PLAN

INTRODUCTION

The SERI/BEDC joint " WORK PLAN" will focus on the recruitment of major multi-national US corporations and other companies, as appropriate, through a DIRECT INDUSTRY CALLING PROGRAM..

The goal of the program will be to locate significant projects which generate major jobs and/or capital investment.

The program assumes that the primary reasons for US companies locating to Berlin will be 1) Economic , 2)Strategic/Market, or 3) Technology Driven. Berlin has some unique economic advantages as to available, skilled, and competitively priced labor, over-built and competitively priced office space, financial incentives, and access to the EU market and the East. When coupled with the technology infrastructure, these economic strengths make Berlin particularly attractive to US companies. This is especially true for US companies and others in major " high cost" areas such as London or Paris.

The program will target high growth companies with capital expenditure plans or relocation plans for Europe . The target markets are the following sectors / technology fields : 1) Service, 2)Information Technology, 3) Transportation, 4) Media, 5) Life Sciences . The initial Target List of companies contained in this plan was developed from existing SEI and BEDC projects, Southern Company customer base, and data bases which identify growth companies. . The list will be updated continuously as additional companies are identified and will be augmented by projects identified through on-going research and ally relationships.

APPROACH

The Approach of the calling program for the targeted companies will be to determine the: 1) level of interest and growth in the European market in general and Germany in specific. 2) projected short term and long term projects, and 3) interest in BEDC/SERI assistance in their planning/expansion efforts. Once an interest and a project are identified, SERI will make every effort to establish a meeting with the company to facilitate an early relationship. Depending on the specifics of the project (size, urgency, technical nature), SERI may request the assistance of the BEDC. Similarly, once the project visits Berlin, SERI may accompany it depending on its needs.

The projects will be prioritized by 1) size (jobs and investment) and 2) strategic impact on Berlin (regional or national headquarters). Those active projects with the greatest impact and probability of winning will receive the highest priority. The calling program will be fluid in that it will focus resources ,both sales and research , on companies with the greatest potential.

Since many of the multi-national companies are very diversified and touch a number of the "technology fields", SERI can also assist by creating "contact " persons within these major corporations for further discussions. Both BEDC and SERI will be able to develop long term relationships and identify and follow-up on projects over time.

ACTIVITIES OF THE BEDC

For the purposes of the services agreement and as part of the initial marketing effort, each Technology Group within the Acquisition Sector will identify three to four priority projects they would like SERI to initially contact. Where possible, contact names and related information will be provided to SERI to facilitate the calling process. As contact with companies is made and the list reduced, it will need to be updated and supplemented by the BEDC. This can be accomplished either by channeling the projects through the Business Development Manager or by the individual managers as long as the later is manageable.

Details as to existing Berlin companies initially targeted, i.e., IBM, Federal Express, CNN, Motorola, etc. will need to be supplied to SERI. Information should include specific division name, purpose, history, employment, etc.

The BEDC will identify and supply to SERI all US companies that are existing projects and future US companies that become projects or targets. The BEDC and SERI , through the technology sectors , will jointly coordinate an approach. At a minimum, SERI should be made aware of targeted US companies the BEDC has targeted.

Optional activities (possibly jointly with SERI) could include 1) determine a list of suppliers and their contacts from the top 10-20 companies in Berlin. 2) determine a list of US and foreign companies in " high cost " capitals and other major cities. 3) develop a list of US companies already operating in Germany and possibly Europe. 4) the Technology sectors could determine the " top 10 " growth companies in their areas.

Supplemental marketing materials would be useful (not mandatory) to include "testimonials " on productivity (Gillette) , cost of labor (Allstate) , etc. on recent and major investments and why (Southern) . Also, a short, direct brochure detailing the " economic " advantages of Berlin to " package " the financial reasons for location would assist the effort. SERI can assist with both.

ACTIVITIES Of SERI

make the initial company contact to determine the level of interest in European ... every attempt will be made to enter at the CFO, Director of Strategic Planning, Director ... neering or equivalent level. All inquires, both positive and negative, will be recorded on ... will be forwarded to the BEDC through the Business Development Manager. SERI ... make a determination as to the companies specific needs and all resources will directed ... ingly. Once the decision criteria are established , SERI will forward the information to the ... tion Manger or specific technology manager, as appropriate. SERI and the BEDC will ... ually develop a " STRATEGY to WIN " for all projects which warrant special attention (... ployment/investment size, timing) . Activities will be directed based on the resources ... essary to secure the project. The projects will be mutually prioritized and worked by SERI ... nd BEDC according to their needs.

SERI will continuously solicit companies to establish as many viable projects as possible. As this ... arrowing process continues, both SEI and the BEDC will establish new targets based on the ... parameters previously detailed.

SERI will supplement it's marketing approach by investigating how other major and comparable METRO areas recruit businesses through their Chamber of Commerce. If any new and innovative approaches are found, they will be shared with the BEDC.

SERI will also market to site location consultants (including major accounting firms) to raise the awareness of Berlin. This will take the form of presentations ,mail and personal contact.

SERI will use it's system of " ally " relationships such as engineers, construction companies, developers and others to track proposed projects.

SERI will update the BEDC "New and On-going Projects " list on a bi-weekly basis.