

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

Furnish this exhibit for EACH foreign principal listed in an initial statement and for EACH additional foreign principal acquired subsequently.

1. Name and address of registrant NORMAN V. MAYALL 801 Shore Rd LINWOOD, NJ 08221	2. Registration No. 5306
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3. Name of foreign principal Neuchatel GOVERNMENT CANTON of Neuchatel, Switzerland	4. Principal address of foreign principal Industry Representative Rue de la Collegiale 2001 Neuchatel, Switzerland
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5. Indicate whether your foreign principal is one of the following:

Foreign government

Foreign political party

Foreign or domestic organization. If either, check one of the following:

<input type="checkbox"/> Partnership	<input type="checkbox"/> Committee
<input type="checkbox"/> Corporation	<input type="checkbox"/> Voluntary group
<input type="checkbox"/> Association	<input type="checkbox"/> Other (specify) _____

Individual-State nationality **DR. KARL DOBLER - SWISS**

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6. If the foreign principal is a foreign government, state:

a) Branch or agency represented by the registrant. **CANTON of Neuchatel**

b) Name and title of official with whom registrant deals. **DR. KARL DOBLER**

7. If the foreign principal is a foreign political party, state:

a) Principal address.

b) Name and title of official with whom registrant deals. **NOT APPLICABLE**

c) Principal aim

8. If the foreign principal is not a foreign government or a foreign political party,

a) State the nature of the business or activity of this foreign principal

NONE

b) Is this foreign principal

Supervised by a foreign government, foreign political party, or other foreign principal

Yes No

Owned by a foreign government, foreign political party, or other foreign principal

Yes No

Directed by a foreign government, foreign political party, or other foreign principal

Yes No

Controlled by a foreign government, foreign political party, or other foreign principal

Yes No

Financed by a foreign government, foreign political party, or other foreign principal

Yes No

Subsidized in part by a foreign government, foreign political party, or other foreign principal


Yes No

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page must be used.)

The Activity is A PROGRAM of economic promotion
Sponsored by The CANTON of Neuchatel AND directed by
DR. KARL Dobler, Special Industry Representative.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

NONE

Date of Exhibit A	Name and Title Norman MAYALL, ASST	Signature 
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INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

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Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1. Name of Registrant <i>NORMAN V. MAYALL</i>	2. Registration No. <i>5306</i>
3. Name of Foreign Principal <i>DR. KARL DOBLER SPECIAL INDUSTRY REPRESENTATIVE CANTON of Neuchatel / SWITZERLAND</i>	

Check Appropriate Boxes:

4. The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach a copy of the contract to this exhibit.
5. There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence. *NONE*
6. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received by the registrant. *NONE*

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

The ARRANGEMENT consists of a Mandate authorized by Dr. Karl Dabler, Special Industry Representative, and conferred upon myself to assist in their efforts in the United States

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8. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Assisting The Industry Representative and the U.S. Representative, as well as the Assistant U.S. Representative in the establishment of new attractive business activities in Neuchatel. The emphasis is on industrial projects, however service activities are also of interest. My primary focus will be supporting efforts of the Canton on the East Coast of the United States.

9. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act and in the footnote below? Yes No

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

Date of Exhibit B	Name and Title NORMAN V. MAYALL	Asst. Representative	Signature Norman V. Mayall
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Footnote: Political activity as defined in Section 1(o) of the Act means any activity which the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political interests, policies, or relations of a government of a foreign country or a foreign political party.

Karl Dobler

Neuchâtel, February 10, 1999

Personal and confidential

**Mr. Norman V. Mayall
801 Shore Road
Linwood, New Jersey
USA**

MANDATE

Dear Mr. Mayall,

I herewith confer you the following MANDATE :

1. **Task**

The goal of your efforts consists in assisting us and our U.S. Representative and Assistant U.S. Representative in the establishment respectively realization of new attractive activities in NEUCHATEL. The emphasis is laid on industrial projects. However, we are also interested in services activities.

The acquisition shall be made in THE UNITED STATES OF AMERICA, primarily in the Philadelphia, New York, Boston corridor. From time-to-time you may also be asked to pursue acquisitions in other parts of the U.S. To complete this acquisition basis, also contacts with foreign companies and with American companies outside the United States can enter into consideration.

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Your implementation and fulfillment of this task shall be accomplished through assisting our Assistant U.S. Representative, Douglas Ebert, and our U.S. Representative, Michael Oestreicher. On my behalf, and ultimately at my direction, Mr. Oestreicher is to supervise and direct your efforts and activities on a day-to-day basis; and all of your efforts and activities are to be consistent with such supervision and direction and with the general strategy for the American campaign which shall be determined by Mr. Oestreicher and myself.

2. **Remuneration**

Beginning February 1, 1999 through December 31, 1999, your remuneration per month amounts totally to a lump sum of US\$ 7'000 (seven thousand dollars), in case of termination during the month the respective portion thereof. Except as specified in the next sentence, the monthly payment to you covers all fees, all expenses, all possible taxes and any possible insurance coverage for yourself and for third persons to whom you might resort.

You will be reimbursed separately, against a complete accounting and invoice therefore (which shall have been approved by Mr. Oestreicher) for all travel (being airfare, rental car, lodging and meals) and telephone/fax expenses incurred in the performance of your task, provided such expenses have been incurred with the approval of Mr. Oestreicher or myself.

Besides the lump sum amount and the reimbursement for expenses referred to above, you have no right respectively claims whatsoever against me, Mr. Oestreicher, Mr. Ebert or the Canton.

At the end of each month you shall submit to me and to Mr. Oestreicher a concise written report on your activity and an invoice for the amounts due as set forth herein. This serves us as a basis for the payment.

3. **Contracting Obligations**

The present mandate does not entitle you to contract respectively incur obligations whatsoever on my behalf, on behalf of Mr. Oestreicher, on behalf of Mr. Ebert or on behalf of the Canton of Neuchâtel. You commit yourself not to do any act from which third persons could derive rights respectively claims whatsoever against me, Mr. Oestreicher, Mr. Ebert, or the Canton of Neuchâtel. You represent and warrant that no individual or organization is entitled to any compensation in connection with your engagement pursuant to this mandate.

4. **Confidentiality/Use of Information**

You agree that all confidential information (being particularly lists, data and other information concerning prospects or companies in negotiation or currently

established in Neuchâtel, as well as confidential information concerning the Canton's program generally) which you learn or obtain during your activities under the mandate shall be kept confidential by you. You agree neither to use same other than to perform the mandate nor to disclose same to persons other than myself. Mr. Oestreicher, or Mr. Ebert. All written materials/computer data to be returned on completion of the mandate.

5. **Non-Exclusivity**

The present mandate is not exclusive.

6. **Entering into Effect**

The present mandate shall enter into effect as of February 1, 1999.

7. **Law to be Applied, Mandate and Site for Deciding Differences**

The present mandate is subject to the Swiss Law. The rules for the mandate according to Article 394 and following of the Swiss Code of Obligations are to be applied.

Both parties herewith explicitly renounce to the law court of their domicile and herewith determine NEUCHATEL as site for deciding all differences or disputes which might possibly arise from this mandate.


I am looking forward to a constructive collaboration and remain,

Yours sincerely,



Karl Dobler

I agree to the above mandate and accept it



Norman V. Mayall

Linwood, New Jersey, date :

KD/dw