

**Press Release**  
**Islamic Republic of Pakistan**  
**Ministry of IT & Telecom**

Microsoft's Operational Restructuring: Ensure Continued Commitment to Pakistan

The global pivot from on-premise software (transactional deals) to Software-as-a-Service (SaaS) (recurring revenue) continues to reshape how technology firms structure their international operations.

Microsoft is no exception. Over the past few years the company has shifted licensing and commercial-contract management for Pakistan to its European hub in Ireland, while day-to-day service delivery here has been handled entirely by its certified local partners.

Against that backdrop, we understand Microsoft is now reviewing the future of its liaison office in Pakistan as part of a wider workforce-optimization program. This would reflect a long-signaled strategy, consolidating direct headcount and moving toward a partner-led, cloud-based delivery model, rather than a retreat from the Pakistani market.

Pakistan's Ministry of IT & Telecom recognizes the strategic value of having leading global technology providers active in the country. We will continue to engage Microsoft's regional and global leadership to ensure that any structural changes strengthen, rather than diminish, Microsoft's long-term commitment to Pakistani customers, developers and channel partners.

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