

JAN 31 2004

For Six Month Period Ending _____
(Insert date)

I - REGISTRANT

1. (a) Name of Registrant

(b) Registration No. 5511

(c) Business Address(es) of Registrant

Steve Sandler, Sandler-Innocenzi
705 Prince St
Alexandria, VA 22314

2. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address

Yes ☐

No ☒

(2) Citizenship

Yes ☐

No ☒

(3) Occupation

Yes ☐

No ☒

(b) If an organization:

(1) Name

Yes ☐

No ☒

(2) Ownership or control

Yes ☐

No ☒

(3) Branch offices

Yes ☐

No ☒

(c) Explain fully all changes, if any, indicated in items (a) and (b) above.

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IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, AND 5(a).

3. If you have previously filed Exhibit C¹, state whether any changes therein have occurred during this 6 month reporting period.

Yes ☐

No ☒

If yes, have you filed an amendment to the Exhibit C?

Yes ☐

No ☐

If no, please attach the required amendment.

¹ The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, and by laws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

4. (a) Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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- (b) Have any persons become partners, officers, directors or similar officials during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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5. (a) Has any person named in item 4(b) rendered services directly in furtherance of the interests of any foreign principal? Yes ☐ No ☒

If yes, identify each such person and describe his service.

- (b) Have any employee or individuals, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position or connection	Date terminated
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- (c) During this six month reporting period, has the registrant hired as employees or in any other capacity, any persons who rendered or will render services to the registrant directly in furtherance of the interests of any foreign principal(s) in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

Name	Residence Address	Citizenship	Position	Date Assumed
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6. Have short form registration statements been filed by all of the persons named in Items 5(a) and 5(c) of the supplemental statement? Yes ☐ No ☒

If no, list names of persons who have not filed the required statement.

II - FOREIGN PRINCIPAL

7. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐No ☒

If yes, furnish the following information:

Name of foreign principal

Date of termination

8. Have you acquired any new foreign principal² during this 6 month reporting period?

Yes ☐No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

9. In addition to those named in Items 7 and 8, if any, list foreign principals² whom you continued to represent during the 6 month reporting period.

10. EXHIBITS A AND B

(a) Have you filed for each of the newly acquired foreign principals in Item 8 the following:

Exhibit A³Yes ☐No ☒Exhibit B⁴Yes ☐No ☒

If no, please attach the required exhibit.

(b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period?

Yes ☐No ☒

If yes, have you filed an amendment to these exhibits?

Yes ☐No ☒

If no, please attach the required amendment.

² The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a) (9)). A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

³ The Exhibit A, which is filed on form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁴ The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

III - ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

We subcontract for Qorvis Communications
1201 Connecticut Ave NW, Suite 300, Washington, DC 20036
We have no direct contact with any officers or
employees of the foreign principal, the Embassy of
Saudi Arabia. All communication and payment of
services are made directly from Qorvis Communications.

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity⁵ as defined below? Yes ☐ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places, of delivery, names of speakers and subject matter.

We placed radio buys for Qorvis Communications
representing The Royal Embassy of Saudi Arabia.
Totaling \$979,714. These buys ran Nov 12-21 + Nov 26-
Dec 5 in the following markets: Atlanta, Baltimore,
Birmingham, AL, Boston, Chicago, Cleveland, Dallas,
Detroit, Houston, Huntsville, AL, Phoenix, Portland, OR,
Seattle, St Louis, Tampa Washington, DC
(attached are the buy summaries)

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

⁵ The term "political activities" means any activity that the person engaging in believes will, or that the person intends to, in any way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting or changing the domestic or foreign policies of the United States or with reference to political or public interests, policies, or relations of a government, a foreign country or a foreign political party.

IV - FINANCIAL INFORMATION

14. (a) RECEIPTS-MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If no, explain why.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies⁶

Date	From Whom	Purpose	Amount
11/21-11/21	Qoasis Communications	Samueli Action	\$1979,714
11/26-12/5	"	"	"

See Exhibit A

979,714
Total

(b) RECEIPTS - FUND RAISING CAMPAIGN

During this 6 month reporting period, have you received, as part of a fund raising campaign⁷, any money on behalf of any foreign principal named in items 7, 8, and 9 of this statement? Yes ☐ No ☒

If yes, have you filed an Exhibit D to your registration? Yes ☐ No ☐

If yes, indicate the date the Exhibit D was filed. Date _____

(c) RECEIPTS-THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁹ other than money from any foreign principal named in Items 7, 8, and 9 of this statement, or from any other source, for or in the interests of any such foreign principal?

Yes ☐ No ☒

If yes, furnish the following information:

Name of foreign principal	Date received	Description of thing of value	Purpose
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^{6, 7} A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. (See Rule 201(e).)

⁸ An Exhibit D, for which no printed form is provided, sets forth an account of money collected or received as a result of a fund raising campaign and transmitted for a foreign principal.

⁹ Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS-MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 7, 8, and 9 of this statement? Yes ☒ No ☐(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If no, explain in full detail why there were no disbursements made on behalf of any foreign principal.

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

Date	To Whom	Purpose	Amount
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See Exhibit A

Total

(b) DISBURSEMENTS-THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value¹⁰ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in Items 7, 8, and 9 of this statement?

Yes ☐No ☒

If yes, furnish the following information:

Date disposed	Name of person to whom given	On behalf of what foreign principal	Description of thing of value	Purpose
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(c) DISBURSEMENTS-POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value¹¹ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐No ☒

If yes, furnish the following information:

Date	Amount or thing of value	Name of political organization	Name of candidate
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10, 11 Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks" and the like.

V - INFORMATIONAL MATERIALS

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any informational materials¹²?
 Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN SECTION V.

17. Identify each such foreign principal.

We work with Qorvis Communications on behalf of the Embassy of Saudi Arabia

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating informational materials? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Qorvis Communications on behalf of the Embassy of Saudi Arabia

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of informational materials include the use of any of the following:

- | | | | |
|--|---|--|---|
| ☒ Radio or TV broadcasts | ☐ Magazine or newspaper articles | ☐ Motion picture films | ☐ Letters or telegrams |
| ☐ Advertising campaigns | ☐ Press releases | ☐ Pamphlets or other publications | ☐ Lectures or speeches |
| ☐ Internet | ☐ Other (specify) _____ | | |

20. During this 6 month reporting period, did you disseminate or cause to be disseminated informational materials among any of the following groups:

- | | | |
|---|---|---|
| ☐ Public Officials | ☐ Newspapers | ☐ Libraries |
| ☐ Legislators | ☐ Editors | ☐ Educational institutions |
| ☐ Government agencies | ☐ Civic groups or associations | ☐ Nationality groups |
| ☒ Other (specify) <u>TV markets</u> | | |

21. What language was used in the informational materials:

- ☒ English ☐ Other (specify) _____

22. Did you file with the Registration Unit, U.S. Department of Justice a copy of each item of such informational materials disseminated or caused to be disseminated during this 6 month reporting period? Yes ☐ No ☒

23. Did you label each item of such informational materials with the statement required by Section 4(b) of the Act? Yes ☐ No ☐

12 The term informational materials includes any oral, visual, graphic, written, or pictorial information or matter of any kind, including that published by means of advertising, books, periodicals, newspapers, lectures, broadcasts, motion pictures, or any means or instrumentality of interstate or foreign commerce or otherwise. Informational materials disseminated by an agent of a foreign principal as part of an activity in itself exempt from registration, or an activity which by itself would not require registration, need not be filed pursuant to Section 4(b) of the Act.

VI-EXECUTION

In accordance with 28 U.S.C. § 1746, the undersigned swear(s) or affirm(s) under penalty of perjury that he/she has (they have) read the information set forth in this registration statement and the attached exhibits and that he/she is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his/her (their) knowledge and belief, except that the undersigned make(s) no representation as to truth or accuracy of the information contained in the attached Short Form Registration Statement(s), if any, insofar as such information is not within his/her (their) personal knowledge.

(Date of signature)

2/27/042/28/07(Type or print name under each signature¹³)Carolyn D. BushCAROLYN D. BUSHSteve SandlerSteve Sandler

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¹³ This statement shall be signed by the individual agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions, if the registrant is an organization, except that the organization can, by power of attorney, authorize one or more individuals to execute this statement on its behalf.

Media Director
Title

THIS FORM IS TO BE AN OFFICIAL ATTACHMENT TO YOUR CURRENT
SUPPLEMENTAL STATEMENT - PLEASE EXECUTE IN TRIPLICATE

SHORT-FORM REGISTRATION INFORMATION SHEET

SECTION A

The Department records list active short-form registration statements for the following persons of your organization filed on the date indicated by each name. If a person is not still functioning in the same capacity directly on behalf of the foreign principal, please show the date of termination.

Short Form List For Registrant: Sandler-Innocenzi, Inc.

Last Name	First Name and Other Names	Registration Date	Termination Date	Role
Bush	Carolyn Neill	3/11/03		
Pate	Elizabeth Gibson	3/11/03	5/1/03	
Sandler	Stephen R.	7/24/02		

Qorvis Communications/Saudi Group
National Radio Media Plan
November 12-21

<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	# <u>Spots</u>	<u>Spot</u> <u>Cost</u>	<u>Total</u>
ATLANTA	WALR-FM	Oldies	M-F 6a-10a	6	\$1,000	\$6,000
				5	\$2,500	\$12,500
				4	\$1,800	\$7,200
				5	\$2,200	\$11,000
	WSB	New Talk	M-F 6a-10a	5	\$2,500	\$12,500
				4	\$1,800	\$7,200
				5	\$2,200	\$11,000
	WVEE-FM	Urban Contemp	M-F 6a-7p	10	\$750	\$7,500
	WLTN-FM	Soft AC	M-F 10a-3p	6	\$875	\$5,250
TOTAL				36		\$49,450
BALTIMORE	WBAL	News	M-F 10a-3p	6	\$550	\$3,300
	WLIF-FM	Soft AC	M-F 10a-3p	6	\$500	\$3,000
	WPOC-FM	Country	M-F 6a-10a	4	\$1,000	\$4,000
				4	\$1,000	\$4,000
				4	\$1,000	\$4,000
	WVIN-FM	Urban-FM	M-F 6a-10a	4	\$600	\$2,400
				4	\$400	\$1,600
				4	\$600	\$2,400
TOTAL				36		\$24,700
				#	Spot	

<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u>Spots</u>	<u>Cost</u>	<u>Total</u>
Birmingham	WBHK-FM	Adult Contemp	M-F 6A-10A	7	\$500	\$3,500
			M-F 10A-3P	7	\$400	\$2,800
	WZZK-FM	Country	M-F 6A-10A	7	\$300	\$2,100
			M-F 10A-3P	7	\$250	\$1,750
	WAPL-AM	Talk	M-F 6A-10A	7	\$70	\$490
			M-F 10A-3P	7	\$70	\$490
			M-F 3-7P	7	\$70	\$490
TOTAL				49		\$11,620
BOSTON	WBZ	News	M-F 6a-10a	6	\$1,500	\$9,000
			M-F 3p-7p	6	\$700	\$4,200
	WMJX-FM	AC	M-F 6a-10a	5	\$1,200	\$6,000
			M-F 10a-3p	5	\$1,200	\$6,000
			M-F 3p-7p	5	\$1,200	\$6,000
	WODS-FM	Oldies	M-F 10a-3p	7	\$516	\$3,612
TOTAL				34		\$34,812
CHICAGO	WLS	Talk	M-F 9a-2p	5	\$2,500	\$12,500
	WBBM	Contemp. Hits	M-F 10a-3p	8	\$800	\$6,400
	WNUA-FM	Smooth Jazz	M-F 6a-10a	5	\$800	\$4,000

M-F 10a-3p	5	\$700	\$3,500
M-F 3p-7p	5	\$800	\$4,000

TOTAL

28

\$30,400

<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
CLEVELAND	WDOK-FM	Soft AC	M-F 6a-7p	6	\$325	\$1,950
	WMJI-FM	Oldies	M-F 6a-10a	6	\$800	\$4,800
			M-F 10a-3p	6	\$800	\$4,800
				6		
	WTAM	News/Talk	M-F 10A-3P	6	\$600	\$3,600
			M-F 3-7P	6	\$800	\$4,800
	WZAK/WJMO	AC	M-F 6-10A	6	\$650	\$3,900
			M-F 10A-3P	6	\$450	\$2,700

TOTAL

48

\$26,550

<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
DALLAS	KKDA-FM	Urban Contemp	M-F 6a-10a	8	\$900	\$7,200
	KRLD	News	M-F 6a-10a	5	\$800	\$4,000
			M-F 10a-3p	5	\$700	\$3,500
			M-F 3p-7p	5	\$800	\$4,000
	KSCS-FM	Country	M-F 6a-10a	5	\$900	\$4,500
	WBAP	News/Talk	M-F 10a-3p	5	\$1,500	\$7,500
TOTAL				33		\$30,700

#

Spot

<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u>Spots</u>	<u>Cost</u>	<u>Total</u>
DETROIT	WWJ	News	M-F 5a-10a	8	\$1,400	\$11,200
			M-F 5a-10a	6	\$900	\$5,400
			M-F 10a-3p	6	\$700	\$4,200
	CKWW-AM	Oldies	M-F 6a-10a	6	\$100	\$600
			M-F 10a-3p	6	\$100	\$600
			M-F 3p-7p	6	\$100	\$600
TOTAL	WJR	News/Talk	M-F 9a-3p	6	\$500	\$3,000
				42		\$25,600
<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
HOUSTON	KTRH-FM	News	M-F 5a-10a	8	\$1,200	\$9,600
			M-F 10a-3p	8	\$1,000	\$8,000
			M-F 3p-8p	8	\$1,000	\$8,000
	KMJQ-FM	Urban AC	M-F 6a-10a	6	\$900	\$5,400
			M-F 10a-3p	6	\$600	\$3,600
			M-F 3p-7p	6	\$800	\$4,800
	KLDE-FM	Oldies	M-F 6a-10a	6	\$300	\$1,800
			M-F 10a-3p	6	\$300	\$1,800
TOTAL	KSEV	News Talk	M-F 6-9A	8	\$175	\$1,400
			M-F 10A-1P	8	\$175	\$1,400
				70		\$20,200
<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>

HUNTSVILLE		WDRM-FM	COUNTRY						
				M-F 6A-10A	9	\$275		\$2,475	
				M-F 10A-3P	10	\$175		\$1,750	
				M-F 3-7P	9	\$175		\$1,575	
		WRSB-FM	AC						
				M-F 6A-10A	10	\$90		\$900	
				M-F 10A-3P	10	\$90		\$900	
				M-F 3-7P	10	\$90		\$900	
		WAHR-FM	AC						
				M-F 6A-10A	8	\$225		\$1,800	
				M-F 10A-3P	8	\$225		\$1,800	
				M-F 3-7P	8	\$225		\$1,800	
TOTAL					82			\$13,900	
Phoenix		KOOL-FM	OLDIES						
				M-F 6-10A	6	\$750		\$4,500	
				M-F 10A-3P	6	\$750		\$4,500	
				M-F 3-7P	6	\$750		\$4,500	
		KTAR-AM	NEWS/TALK						
				M-F 6-10A	6	\$750		\$4,500	
				M-F 10A-3P	6	\$500		\$3,000	
				M-F 3-7P	6	\$750		\$4,500	
		KFYI-AM	NEWS TALK						
				M-F 10A-1P	5	900		\$4,500	
				M-F 1-4P	5	950		\$4,750	
TOTAL					36			\$34,750	
Portland		WGAN	NEWS TALK						
				M-F 6-10A	7	\$150		\$1,050	
				M-F 10A-3P	7	\$120		\$840	
				M-F 3-7P	7	\$150		\$1,050	
		WPOR-FM	COUNTRY						
				M-F 6-10A	7	\$200		\$1,400	

KEZK-FM	Soft AC	M-F 6a-10a	6	\$360	\$2,160
		M-F 10a-3p	6	\$400	\$2,400

WKTK-FM	TALK	M-F 6-9A	6	\$35	\$210
		M-F 9-11A	6	\$60	\$360
		M-F 11A-1P	6	\$65	\$390
		M-F 2-4P	6	\$70	\$420

KIHT-FM	Classic Hits	M-F 10a-3p	6	\$200	\$1,200
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TOTAL			36		\$16,290
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<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
TAMPA	WSJT	Jazz	M-F 10a-3p	6	\$225	\$1,350
			M-F 3p-7p	6	\$225	\$1,350

WQYK-FM	Country	M-F 6a-10a	6	\$400	\$2,400
		M-F 10a-3p	6	\$400	\$2,400
		M-F 3p-7p	6	\$400	\$2,400
WRBQ-FM	OLDIES	M-F 6a-10a	6	\$200	\$1,200
		M-F 10a-3p	6	\$200	\$1,200
		M-F 3p-7p	6	\$200	\$1,200

TOTAL			48		\$13,500
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<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
Washington, I WGMS		CLASSICAL	M-F 6A-10A	6	\$900	\$5,400
			M-F 10A-3P	6	\$900	\$5,400
			M-F 3-8P	7	\$900	\$6,300

WJFK	TALK	M-F 12-2P	7	\$900	\$6,300
WMZQ	COUNTRY	M-F 6A-10A	7	\$700	\$4,900
		M-F 10A-3P	7	\$600	\$4,200
		M-F 3-8P	2	\$700	\$1,400
WBIG	OLDIES	M-F 6-10A	6	\$900	\$5,400
		M-F 10A-3P	7	\$500	\$3,500
		SU 10A-5P	6	\$800	\$4,800
WTOP	NEWS	M-F 5-10A	7	\$1,850	\$12,950
		M-F 3P-8P	7	\$1,500	\$10,500
WMAL	NEWS TALK	M-F 6A-10A	7	\$1,500	\$10,500
		M-F 10A-3P	7	\$1,200	\$8,400
WRQX	HOT AC	M-F 5-10A	7	\$1,250	\$8,750
		M-F 10A-3P	6	\$1,250	\$7,500
		M-F 3-8P	6	\$1,250	\$7,500
WTNT	News Talk	M-F 6-10A	6	\$1,100	\$6,600
Total			114		\$120,300

GRAND TOTAL:

\$489,957

Qorvis Communications/Saudi Group
National Radio Media Plan
November 26 - December 5

<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	# <u>Spots</u>	<u>Spot</u> <u>Cost</u>	<u>Total</u>
ATLANTA	WALR-FM	Oldies	M-F 6a-10a	6	\$1,000	\$6,000
				4	\$2,500	\$10,000
				3	\$1,800	\$5,400
				4	\$2,200	\$8,800
	WSB	New Talk	M-F 6a-10a M-F 10a-3p M-F 3p-7p	4 3 4		
TOTAL	WVEE-FM	Urban Contemp	M-F 6a-7p	8	\$750	\$6,000
	WLTN-FM	Soft AC	M-F 10a-3p	6	\$875	\$5,250
				31		\$41,450
BALTIMORE	WBAL	News	M-F 10a-3p	6	\$550	\$3,300
				6	\$500	\$3,000
				4	\$1,000	\$4,000
				4	\$1,000	\$4,000
	WPOC-FM	Country	M-F 6a-10a M-F 10a-3p M-F 3p-7p	4	\$1,000	\$4,000
				4	\$1,000	\$4,000
				4	\$1,000	\$4,000
	WWJN-FM	Urban-FM	M-F 6a-10a M-F 10a-3p M-F 3p-7p	4	\$600	\$2,400
				4	\$400	\$1,600
				4	\$600	\$2,400
TOTAL				36		\$24,700
				#	Spot	

<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u>Spots</u>	<u>Cost</u>	<u>Total</u>
Birmingham	WBHK-FM	Adult Contemp	M-F 6A-10A	7	\$500	\$3,500
			M-F 10A-3P	7	\$400	\$2,800
	WZZK-FM	Country	M-F 6A-10A	7	\$300	\$2,100
			M-F 10A-3P	7	\$250	\$1,750
	WAPL-AM	Talk	M-F 6A-10A	7	\$70	\$490
			M-F 10A-3P	7	\$70	\$490
			M-F 3-7P	7	\$70	\$490
TOTAL				49		\$11,620
BOSTON	WBZ	News	M-F 6a-10a	4	\$1,500	\$6,000
			M-F 3p-7p	4	\$700	\$2,800
	WROR	AC	M-F 6a-10a	12	\$400	\$4,800
			M-F 10a-3p	12	\$400	\$4,800
			M-F 3p-7p	12	\$400	\$4,800
	WODS-FM	Oldies	M-F 10a-3p	7	\$516	\$3,612
TOTAL				51		\$26,812
<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
CHICAGO	WLS	Talk	M-F 9a-2p	5	\$2,500	\$12,500
	WBBM	Contemp. Hits	M-F 10a-3p	8	\$800	\$6,400
	WNUA-FM	Smooth Jazz	M-F 6a-10a	5	\$800	\$4,000

M-F 10a-3p	5	\$700	\$3,500
M-F 3p-7p	5	\$800	\$4,000

TOTAL	28		\$30,400
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<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
CLEVELAND	WDOK-FM	Soft AC	M-F 6a-7p	6	\$325	\$1,950
	WMJI-FM	Oldies	M-F 6a-10a	6	\$800	\$4,800
			M-F 10a-3p	6	\$800	\$4,800
				6		

WTAM	News/Talk	M-F 10A-3P	6	\$600	\$3,600
		M-F 3-7P	6	\$800	\$4,800

WZAK/WJMO	AC	M-F 6-10A	6	\$650	\$3,900
		M-F 10A-3P	6	\$450	\$2,700

TOTAL	48		\$26,550
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<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
DALLAS	KKDA-FM	Urban Contemp	M-F 6a-10a	8	\$900	\$7,200
	KRLD	News	M-F 6a-10a	5	\$800	\$4,000
			M-F 10a-3p	5	\$700	\$3,500
			M-F 3p-7p	5	\$800	\$4,000

KSCS-FM	Country	M-F 6a-10a	5	\$900	\$4,500
WBAP	News/Talk	M-F 10a-3p	5	\$1,500	\$7,500

TOTAL	33		\$30,700
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<u>#</u>	<u>Spot</u>
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<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u>Spots</u>	<u>Cost</u>	<u>Total</u>
DETROIT	WWJ	News	M-F 5a-10a	8	\$1,400	\$11,200
			M-F 5a-10a	6	\$900	\$5,400
	WOMC-FM	Oldies	M-F 10a-3p	6	\$700	\$4,200
			M-F 6a-10a	6	\$100	\$600
	CKWW-AM		M-F 10a-3p	6	\$100	\$600
			M-F 3p-7p	6	\$100	\$600
TOTAL	WJR	News/Talk	M-F 9a-3p	6	\$500	\$3,000
				42		\$25,600
<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
HOUSTON	KTRH-FM	News	M-F 5a-10a	5	\$1,200	\$6,000
			M-F 10a-3p	5	\$1,000	\$5,000
			M-F 3p-8p	5	\$1,000	\$5,000
	KMJQ-FM	Urban AC	M-F 6a-10a	6	\$900	\$5,400
			M-F 10a-3p	6	\$600	\$3,600
			M-F 3p-7p	6	\$800	\$4,800
TOTAL	KLDE-FM	Oldies	M-F 6a-10a	6	\$300	\$1,800
	KSEV	News Talk	M-F 10a-3p	6	\$300	\$1,800
			M-F 6-9A	8	\$175	\$1,400
			M-F 10A-1P	8	\$175	\$1,400
				61		\$36,200
<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>

HUNTSVILLE		WDRM-FM	COUNTRY					
			M-F 6A-10A	9	\$275	\$2,475		
			M-F 10A-3P	10	\$175	\$1,750		
			M-F 3-7P	9	\$175	\$1,575		
		WRSB-FM	AC					
			M-F 6A-10A	10	\$90	\$900		
			M-F 10A-3P	10	\$90	\$900		
			M-F 3-7P	10	\$90	\$900		
		WAHR-FM	AC					
			M-F 6A-10A	8	\$225	\$1,800		
			M-F 10A-3P	8	\$225	\$1,800		
			M-F 3-7P	8	\$225	\$1,800		
TOTAL				82		\$13,900		
Phoenix		KTAR-AM	NEWS/TALK					
			M-F 6-10A	6	\$750	\$4,500		
			M-F 10A-3P	6	\$750	\$4,500		
			M-F 3-7P	6	\$750	\$4,500		
		KFYI-AM	NEWS TALK					
			M-F 10A-1P	5	900	\$4,500		
			M-F 1-4P	5	950	\$4,750		
TOTAL				36		\$34,750		
Portland		WGAN	NEWS TALK					
			M-F 6-10A	7	\$150	\$1,050		
			M-F 10A-3P	7	\$120	\$840		
			M-F 3-7P	7	\$150	\$1,050		
		WPOR-FM	COUNTRY					
			M-F 6-10A	7	\$200	\$1,400		

WYNNZ-FM	OLDIES	M-F 10A-3P	7	\$175	\$1,225
		M-F 3-7P	7	\$200	\$1,400
		M-F 6-10A	7	\$150	\$1,050
		M-F 10A-3P	7	\$120	\$840
		M-F 3-7P	7	\$150	\$1,050

TOTAL

63

\$9,905

<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
SEATTLE	KIRO	News/Talk	M-F 6a-10a	5	\$1,000	\$5,000
			M-F 10a-3p	5	\$1,000	\$5,000

KBSG-FM	Oldies	M-F 10a-3p	5	\$500	\$2,500
		M-F 3p-7p	5	\$500	\$2,500
		M-F 10a-3p	7	\$480	\$3,360

KOMO	NEWS/TALK	M-F 6a-10a	6	\$470	\$2,820
		M-F 10a-3p	6	\$300	\$1,800
		M-F 3p-7p	6	\$350	\$2,100

KWJZ	JAZZ	M-F 6a-10a	4	\$275	\$1,100
		M-F 3p-7p	4	\$275	\$1,100

TOTAL

53

\$27,280

<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
ST. LOUIS	KSHE-FM	Rock	M-F 6a-10a	6	\$475	\$2,850
			M-F 10a-3p	6	\$350	\$2,100
KMOX	News/Talk		M-F 6a-10a	6	\$700	\$4,200

KEZK-FM	Soft AC	M-F 6a-10a	6	\$360	\$2,160
		M-F 10a-3p	6	\$400	\$2,400

WFTK-FM	TALK	M-F 6-9A	6	\$35	\$210
		M-F 9-11A	6	\$60	\$360
		M-F 11A-1P	6	\$65	\$390
		M-F 2-4P	6	\$70	\$420

KIHT-FM	Classic Hits	M-F 10a-3p	6	\$200	\$1,200
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TOTAL			36		\$16,290
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<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
TAMPA	WSJT	Jazz	M-F 10a-3p	6	\$225	\$1,350
			M-F 3p-7p	6	\$225	\$1,350

WQYK-FM	Country	M-F 6a-10a	4	\$700	\$2,800
		M-F 10a-3p	3	\$700	\$2,100
		M-F 3p-7p	3	\$700	\$2,100

WRBQ-FM	OLDIES	M-F 6a-10a	6	\$200	\$1,200
		M-F 10a-3p	6	\$200	\$1,200
		M-F 3p-7p	6	\$200	\$1,200

TOTAL			48		\$13,300
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<u>Market</u>	<u>Stations</u>	<u>Format</u>	<u>Day, Time</u>	<u># Spots</u>	<u>Spot Cost</u>	<u>Total</u>
Washington, I WGMS		CLASSICAL	M-F 6A-10A	6	\$900	\$5,400
			M-F 10A-3P	6	\$900	\$5,400
			M-F 3-8P	7	\$900	\$6,300

WJFK	TALK	M-F 12-2P	7	\$900	\$6,300
WMZQ	COUNTRY	M-F 6A-10A	7	\$700	\$4,900
		M-F 10A-3P	7	\$600	\$4,200
		M-F 3-8P	2	\$700	\$1,400
WBIG	OLDIES	M-F 6-10A	6	\$900	\$5,400
		M-F 10A-3P	7	\$500	\$3,500
		SU 10A-5P	6	\$800	\$4,800
WTOP	NEWS	M-F 5-10A	7	\$1,850	\$12,950
		M-F 3P-8P	7	\$1,500	\$10,500
WMAL	NEWS TALK	M-F 6A-10A	7	\$1,500	\$10,500
		M-F 10A-3P	7	\$1,200	\$8,400
WROX	HOT AC	M-F 5-10A	7	\$1,250	\$8,750
		M-F 10A-3P	6	\$1,250	\$7,500
		M-F 3-8P	6	\$1,250	\$7,500
WTNT	News Talk	M-F 6-10A	6	\$1,100	\$6,600

Total

114

\$120,300

GRAND TOTAL:

\$489,757